INTERNAL CORRESPONDENCE

MINING AND METALS DIVISION • 270 PARK AVENUE, NEW YORK, NEW YORK 10017

To (Name) Union Carbide Corporation
Division Highway 100
Location Morrisville, Vermont 05661
Floor Number

Att: Mr. E. R. Couture

Copy to

Date February 12, 1975

Originating Dept.

Floor Number

Answering letter date

Subject

PLAINTIFF'S EXHIBIT

UC-2233

Please substitute the attached letter, dated January 17, 1975, and revised Exhibit B, effective January 1, 1975, to the Distributor Agreement between W. R. Grace & Company and Union Carbide Corporation, dated September 27, 1972.

Also, please acknowledge receipt of the enclosures by signing and returning to us the enclosed copy of this letter.

W. C. Thurber

WCT:mc
Enclosures

RECEIVED
FEB 19 1975
UCC
RECORDS CENTER
MORRISVILLE, VT. 05661

UCC 004565

UNION CARBIDE

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WCT:mc
Enclosures

UCC 004566

Caldrid ASBESTOS
UNION CARBIDE CORPORATION • MINING & METALS DIVISION • P.O. BOX 579 • NIAGARA FALLS, N. Y. 14302 • TEL: 716-278-3376

UNION CARBIDE
THE DISCOVERY COMPANY

January 17, 1975

Mr. W. Gertsen
Grace Industrial Chemicals, Inc.
P. O. Box 1246
CH 1001 Lausanne, Switzerland

Dear Willy:

Per our prior communications enclosed is a revised Exhibit B effective January 1, 1975 for the distributor agreement between our companies originally dated September 27, 1972.

Prices have been increased and RG-110 removed from the list per our prior discussions. The floor tile grade designation has been changed from SG-100 to SG-102 (100-lb. bags).

Please indicate your acceptance of the revised Exhibit B by signing and returning the enclosed copy of this letter.

Very truly yours,

John L. Myers

John L. Myers
Marketing Manager

Enc.

/ds

Accepted and Agreed to this

4 day of February, 1975.

By _____

(Title)

UCC 004567

EXHIBIT B

Effective 1-1-75

Product	Unit	Net Prices, F.O.B. King City, Ca. (one container)		
SG-102	lbs.	37,500	12,000 - 36,000	2,000 - 12,000
	¢/lb.	3.3	3.8	4.6
HPP	lbs.	37,500	12,000 - 36,000	2,000 - 12,000
	¢/lb.	6.0	6.5	7.5
HPO	lbs.	18,400	9,600 - 17,600	1,600 - 8,000
	¢/lb.	7.0	7.5	8.5
T-135-P	lbs.	37,500	12,000 - 36,000	2,000 - 12,000
	¢/lb.	23.0	25.0	28.0
T-135-O	lbs.	18,400	9,600 - 17,600	1,600 - 8,000
	¢/lb.	24.0	26.0	29.0

Packaging Information

	SG-102	HPP T-135-P	HPO T-135-O
Net Weight/Package, Lbs.	100	50	40
Gross Weight/Package, Lbs.	101	50.5	40.5
Number Bags/Pallet	25	40	40
Net Weight/Pallet, Lbs.	2,500	2,000	1,600
Weight of Pallet, Lbs.	53	37	53
Gross Weight/Pallet, Lbs.	2,578	2,057	1,673
Approx. Density, Ft^3/T, W/ Pallet	60	56	110
, W/O Pallet	53	51	100
20' Container Capacity, Bags	375	750	460
, Pounds	37,500	37,500	18,400

Packages are 3-ply paper bags and bag layers are glued to provide a unitized pallet. For uncontainerized export shipments, full pallets are protected with shrink-film.

UCC 004568

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