PLAINTIFF'S EXHIBIT
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UC 149-2

UNION CARBIDE

INTERNAL CORRESPONDENCE

METALS DIVISION

4625 ROYAL AVE., P. O. BOX 579, NIAGARA FALLS, NEW YORK 14302

RECEIVED
MAY 6 1976

To (Name) Mr. R. F. Rau
Division UCC - Corp. Distr. Division
Location 6th Floor
270 Park Avenue
New York, NY 10017

Date April 26, 1976

Originating Dept. "Calidria" Asbestos

Answering letter date

Subject Leasing of Covered Hopper Cars

Copy to Messrs. R. E. Byrne, Jr.
F. F. O'Mara
W. C. Thurber
G. L. Vessels
File

Per our various conversations, this letter is your authorization to lease four covered hopper cars from North American, their No. 5270. The cars are four-compartment, pneumatic unloading, and should be lined with baked phenolic resin, Polyclutch 3066, or equal. You will have vendor's information sent to me.

The lease period will be for three years at a rate of $349 per month plus $30 per month for the lining, a total of $379 per month per car, for a total commitment of $54,576. Delivery in June is acceptable if we can continue using the four cars (RAIX-60056, RAIX-60447, UCFX-60192 and UCFX-60344) we have borrowed from Chemicals and Plastics.

If experience reveals that we do not need four cars to maintain customer requirements, I understand that it may be possible to sub-lease surplus cars to another Division or company. To minimize delivery costs for the new cars, you will investigate the possibility of loading the cars with UCC resin in Texas for delivery in California. The cars should be shipped to our plant in King City (rail station Welby), California, attention G. L. Vessels. Delivering carrier is S.P.

Please develop an optimum routing for shipping asbestos pellets from King City to Kentile Floors-Chicago, delivering carrier CR&I (now Conrail?). The following items should be considered: minimum freight cost for customer, maximum mileage earnings for UCC, minimum transit time, maximum miles on SP (to maintain good relations).

Please provide me with a suggested trip-lease arrangement between UCC and Kentile to preclude railroad demurrage charges. Kentile should pay demurrage charges to UCC if unloading time exceeds five days.

Thanks for your help and cooperation in this matter.

John L. Myers
J. L. Myers
Marketing Manager-Asbestos

R. L. Schult
National Sales Manager

JLM:dal

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