DEPARTMENTAL EXPENSE REPORT

60 600 0623 METALS — CALEDRIA ASBESTOS SALES — NOVEMBER 1960

PLAINTIFF'S EXHIBIT
UC-2852

EMPLOYEE DATA	THIS MONTH	BUDGET	PRIOR DEC. 31
NON-EXEMPT ▶	1	1	1
EXEMPT ▶	4	5	5
TOTAL ▶	5	6	6

C	DESCRIPTION	CURRENT MONTH ACTUAL	CURRENT MONTH OVER UNDER BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE OVER UNDER BUDGET	YEAR TO DATE %	ANNUAL BUDGET	Y-T-D TO ANN BUD.
03	EMPLOYEE SALARIES	13110	1390-	139679	19821-	12-	174000	80
05	EMPLOYEE PLANS EXPENSE	2543	623-	28210	6010-	18-	38000	74
08	EXEMPT PLV		166-	2019	193	10	2000	100
09	EMPLOYEE PAYRL TAXES-GENL	145	638-	8244	919-	10-	10000	82
	SALARIES & RELATED	15798	2867-	178152	27163-	13-	224000	79
31	PRINTG,STAT & OFF SUPPLS		83-	688	225-	24-	1000	68
42	HEALTH&SAFETY-EQUIP & SUP		83-	18-	931-	101-	1000	
1	TELEPHN-LD/WATTS-OUTSD UC	434	66-	4564	936-	17-	6000	76
50	SALES PROCESS & PRMTN-GEN		416-	2057	2519-	55-	5000	41
57	PRODUCT DEVELOPMT SERVICE	414	414	414	414	NB		NB
65	SAMPLE DISPLYS,DEMO SUPPL	8	8	13	13	NB		NB
66	DEVELOPMENT SAMPLES	279	304-	3170	3243-	50-	7000	45
13	AUTO OPER-EMP OWN/LSD/RNT	363	337-	4996	3254-	39-	9000	55
14	CONFERENCES & CONVENTIONS	1202	369	5533	3630-	39-	10000	55
15	BUSINESS MEALS	405	595-	6570	4430-	40-	12000	54
16	ENTERTAINMENT	17	149-	350	1476-	80-	2000	17
18	TRAVEL DOMESTIC	3587	1246-	44259	8904-	16-	58000	76
19	TRAVEL FOREIGN		166-	1692	134-	7-	2000	84
58	LEASE-AUTOS	909	159	9363	1113	13	9000	104
	OTHER PRIME EXPENSE	7613	2545-	83651	28142-	25-	122000	68
	TOTAL PRIME EXPENSE	23416	5412-	261803	55305-	17-	346000	75
71	SHARED EXP-TEL-LD/WATS/PL	752	414-	7620	5200-	40-	14000	54
72	SHARED EXP TEL LOCAL	589	173	6909	2333	50	5000	138
52	TRSFD CST RENT SPACE	321	429-	8410	166	2	9000	93
80	MISC. TRANSFERS I PLANT-NIAGARA FALLS	4000		44000			48000	91
	TOTAL SHARED EXPENSE	5662	670-	66951	2701-	3-	76000	88
*	TOTAL GROSS EXPENSE	29078	6082-	328754	58006-	14-	422000	77
**	NET EXPENSE	29078	6082-	328754	58006-	14-	422000	77

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DEPARTMENTAL EXPENSE REPORT

60 600 0624 METALS CALEDRIA ASBESTOS MKTG SV NOVEMBER 1980

EMPLOYEE DATA

	THIS MONTH	BUDGET	PRIOR DEC 31
NON-EXEMPT ▶	1	3	3
EXEMPT ▶	2	2	2
TOTAL ▶	3	5	5

	DESCRIPTION	CURRENT MONTH ACTUAL	CURRENT MONTH OVER UNDER BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE OVER UNDER BUDGET	YEAR TO DATE % OVER	ANNUAL BUDGET	% YTD TO ANN BUD.
13	EMPLOYEE SALARIES	9575	675-	110211	2539-	2-	123000	89
14	OVERTIME			1082	1082	NB		NB
50	EMPLOYEE PLANS EXPENSE	1856	342-	22336	2414-	9-	27000	82
55	EXEMPT PLV			577	577	NB		NB
60	EMPLOYEE PAYRL TAXES-GENL	253	408-	7031	295-	4-	8000	87
	SALARIES & RELATED	11691	1475-	141237	3589-	2-	158000	89
51	TELEPHN-LD/WATTS-OUTSD UC	144	61	529	384-	42-	1000	52
55	REPAIR/REPLACE COST EQUIP			36	36	NB		NB
57	PRODUCT DEVELOPMT SERVICE	1346	513	3403	5760-	62-	10000	34
58	SAMPLE DISPLYS+DEMO SUPPL			164	164	NB		NB
59	DEVELOPMENT SAMPLES			164-	164-	NB		NB
63	TECH SVCS TO CUSTOMER	294	1709-	23321	40	1	25000	93
72	AUTO OPER-CO OWNED AUTO	36	45-	1142	229	25	1000	114
74	CONFERENCES & CONVENTIONS	910	744	2175	349	19	2000	108
75	BUSINESS MEALS		100-	1792	34-	1-	2000	89
78	TRAVEL DOMESTIC	102-	1102-	11063	63		12000	92
79	TRAVEL FOREIGN		416-		4576-	100-	5000	
	OTHER PRIME EXPENSE	2636	2200-	43461	9009-	18-	58000	74
	TOTAL PRIME EXPENSE	14327	3675-	184698	13258-	6-	216000	85
71	SHARED EXP-TEL-LD/WATS/PL	171	79-	1485	1265-	46-	3000	49
72	SHARED EXP TEL LOCAL	144	145-	3214	450-	12-	4000	80
87	TRSFD CST M&R EQE-UCC			55	55	NB		NB
	MISC. TRANSFERS IN							
90	PLANT-NIAGARA FALLS	5917	1	65667	11		71000	91
	TOTAL SHARED EXPENSE	6270	223-	69836	1651-	2-	78000	89
*	TOTAL GROSS EXPENSE	20597	3898-	254534	14909-	5-	294000	86
**	NET EXPENSE	20597	3898-	254534	14909-	5-	294000	86

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DEPARTMENTAL EXPENSE REPORT

DEPT NO. 14

50 60.0 Dos Metals — CALIDRIA ASBESTOS SALES — DECEMBER 1960

RECEIVED
JAN 16 1961

EMPLOYEE DATA	THIS MONTH	BUDGET	PRIOR DEC 31
NON-EXEMPT ▶	1	1	1
EXEMPT ▶	4	5	5
TOTAL ▶	5	6	6

DESCRIPTION	CURRENT MONTH ACTUAL	CURRENT MONTH OVER UNDER BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE OVER UNDER BUDGET	% TO BUD	ANNUAL BUDGET	% YTD TO AN BUD
EMPLOYEE SALARIES	13,10	1396-	134789	21211-	42-	174000	67
EMPLOYEE FRINGE EXPENSE	2596	204-	31100	6900-	18-	38000	81
[illegible]		14-	2013	13		2000	100
EMPLOYEE TRAVEL TRANSPORTATION	33	754-	8297	1703-	17-	10000	82
[illegible]	08113	2032-	59420	29152-	13-	224000	26
PRINTING AND OFFICE SUPPLIES	129	142	12147	2147	21	10000	121
[illegible]		67-	18-	13018-	101-	13000	
TELEPHONE-TELEGRAPH-POSTAGE	61	139-	4820	1080-	17-	6000	80
SALES PROMOTION & PUBLICATION	1390	1716	4233	767-	14-	5000	84
PRODUCT DEVELOPMENT EXPENSE	03-	903-	2	2	100		50
SAMPLE DISTRIBUTION SUPPLIES			13	13	100		100
DEMONSTRATION SAMPLES		967-	3170	3830-	54-	7000	45
MISCELLANEOUS EXPENSE	1103	328	6104	2896-	32-	9000	67
CONFERENCES & CONVENTIONS	1930	199	6569	3431-	34-	10000	65
DUES & FEES	172	672-	6902	5098-	42-	12000	57
[illegible]		114-	320	1680-	84-	2000	16
TRAVEL DOMESTIC	492	2587-	46779	11221-	19-	58000	81
TRAVEL FOREIGN		174-	1692	308-	15-	2000	84
[illegible]	170	1826	1737	729	30	9000	130
OTHER PRINCIPAL EXPENSE	2149	1586-	93700	28300-	23-	122000	77
TOTAL PRINCIPAL EXPENSE	20382	2720-	287903	58097-	16-	346000	83
SHARED EXPENSE-ALLOCATED	424	1210-	8430	3530-	39-	14000	60
SHARED EXPENSE-DIRECT	1146	1054-	7149	2149	42	5000	143
[illegible]	1209	619	9765	1765	22	8000	122
SALES TRANSFERS IN							
CONVERTIBLES IN SALES	710		43000			43000	100
TOTAL SHARED EXPENSE	6133	3	73884	2616-	3-	76000	97
TOTAL SALES EXPENSE	26515	2705-	361787	60713-	14-	422000	86
[illegible]	26515	2705-	361787	60713-	14-	422000	86

UCC 025397

DEPARTMENTAL EXPENSE REPORT

DEPT. NO. 50 S... HOLT METALS CALCIRIA ASBESTOS MATG SV DECEMBER 1960

EMPLOYEE DATA

	THIS MONTH	BUDGET	PRIOR DEC. 31
NON-EXEMPT ▶	1	3	3
EXEMPT ▶	2	2	2
TOTAL ▶	3	5	5

DESCRIPTION	CURRENT MONTH ACTUAL	CURRENT MONTH OVER (UNDER) BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE OVER (UNDER) BUDGET	YEAR TO DATE %	ANNUAL BUDGET	% ADD TO ANN BUD
1 SALARIES - REGULAR	9575	615-	119760	3614-	2-	123000	97
2 OVERTIME			1052	1052	100		0
3 SALARIES - OTHER EMPLOYEES	1210	140-	24660	1254-	5-	25000	98
4 SALARIES - OFFICERS			577	577	100		98
5 SALARIES - OTHER PROFESSIONAL	210	105-	1241	759-	38-	2000	62
6 SALARIES - CLERICAL	12755	1279-	153132	4868-	3-	158000	97
7 SALARIES - SALESMEN	22	83-	340	93-	22-	433	79
8 SALARIES - OTHER EMPLOYEES			30	30	100		0
9 PAYROLL TAXES - FICA	774	1- 7	5647	353-	53-	6000	94
10 PAYROLL TAXES - OTHER	40	40	40	40	100		100
11 SUPPLIES - OFFICE			104	104	100		100
12 SUPPLIES - OTHER THAN OFFICE			104	104-	50		100
13 TELEPHONE AND TELEGRAPH	96-	2361-	2302	1978-	7-	4280	92
14 AUTO EXPENSE - OWNED AUTOS	69	23-	1211	211	21	1000	121
15 TRAVEL AND ENTERTAINMENT	87	1 7-	2242	242	12	2000	112
16 RENT	46	4-	1962	38-	2-	2000	98
17 INSURANCE - GENERAL	213	367-	11376	624-	5-	12000	94
18 TAXES - REAL ESTATE		424-		5000-	100-	5000	
19 TOTAL OTHER EXPENSES	2018	2254-	45077	4923-	10-	50000	79
20 TOTAL PAYROLL EXPENSES	14824	3333-	199209	10791-	7-	210000	95
21 TRAVEL EXPENSE - EMPLOYEES	267	133-	1605	1395-	46-	3000	53
22 DUES AND FEES - LOCAL		287-	3213	787-	19-	4000	80
23 MISCELLANEOUS EXPENSES			53	53	100		53
24 [illegible]	3 [illegible]	3-	7[illegible]	7		7[illegible]	[illegible]
25 [illegible]	1 31	319-	75875	2125-	2-	78000	97
26 [illegible]	1 [illegible]	4007-	275069	1931-	0-	279000	99
27 [illegible]	22 46	33 7-	275069	2931-	0-	278000	99

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