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JUN 18 1973

THE DISCOVERY COMPANY

UNION CARBIDE CORPORATION • MINING & METALS DIVISION • P.O. BOX 579 • NIAGARA FALLS, N. Y. 14302 • TEL: 716-278-3376

PLAINTIFF'S EXHIBIT

UC-2857

June 14, 1973

Mr. Dan Miller
Kentile Floors
58 Second Avenue
Brooklyn, NY 11215

Dear Mr. Miller:

Due to increasing demands for our pelletized asbestos we have found it necessary to limit shipments of some products. At the present time shipments of SG-102 to your plants must be limited as follows:

Month	No. Cars	Tons
July	2	130
August	2	130
September	3	195

Please advise at your earliest convenience if you would like these quantities shipped to your Torrance or Chicago facility, as freight car availability continues to be a major concern.

We are proceeding with plant improvements to enhance our supply position and will keep you advised of future product availabilities.

Very truly yours,

John L. Myers
Marketing Manager

/cvb

cc: Mr. A. J. Costantin

bcc: Mr. F. H. Larrison
Mr. P. J. Morgan
Mr. W. C. Thurber

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file forecasts

"CALIDRIA" SALES ~~BUDGET~~ FORECAST - 1973

5/10/73 JLM

~~PRODUCT~~	~~CUSTOMER~~ LOCATION	DOMESTIC TONS	DOMESTIC $M	EXPORT TONS	EXPORT $M	TOTAL TONS	TOTAL $M	~~1972 FCST.~~ TONS	~~1972 FCST.~~ $M	~~1971 ACT.~~ TONS	~~1971 ACT.~~ $M
	SG-100	540	27	0	0	540	27				
	-101	1080	64	0	0	1080	64				
	-102	7300	351	0	0	7300	351				
	-104	5800	261	0	0	5800	261				
	Sub-Total	14720	703	0	0	14720	703				
	-130	260	20	0	0	260	20				
	-200	0	0	750	60	750	60	"AS-200" for Tonsoe			
	-200-X	360	28	0	0	360	28				
	-210	3600	347	0	0	3600	347				
	HPP	1830	201	3220	342	5050	543				
	HPO	80	16	150	18	230	34				
	T-135-P	0	0	487	140	487	140				
	T-135-O	197	69	160	50	357	119				
	RG-100	30	6	0	0	30	6				
	RG-110	409	53	220	26	629	79				
	RG-144	375	139	134	35	509	174				
	SX-14	0	0	35	8	35	8				
	RG-244	563	747	189	231	752	978				
	SX-24	0	0	110	111	110	111				
	Visbestos	900	54	0	0	900	54	(600T. Incobest, 300 T. Visb)			
	S-V	1200	96	0	0	1200	96	(450T. Crushed, 750T. NG)			
FORECAST	TOTALS	24524	2479	5455	1021	29979	3500				
BUDGET	TOTALS	20783	2298	5263	852	26046	3150				
	CHANGE, TONS/$M	+3741	+181	+192	+169	+3933	+350				
	" %	+18%	+8%	+4%	+20%	+15%	+11%				

IUCC 025431

Who copied? FK ? TN ?

JLR

1974 Estimate

Product	Tons	$M	$/T
SG-100	0	0	—
101	3000	180	60
102	4000	200	50
104	10000	450	45
Sub-Total	17,000	830	-
SG-130	300	24	80
210	4000	400	100
HPP	6000	720	120
HPO	500	65	130
T-135	1000	310	310
CG-135	0	0	—
RG-101	200	48	240
RG-110	700	84	120
RG-144	700	168	240
SX-14	150	33	220
RG-244	1000	1200	1200
SX-24	200	216	1080
Visb.	0	0	—
SV	3000	252	84
Other	250	50	200
Total	35,000 T.	~~4,400~~	

JLM
4-9-73

UCC 025432

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WCT

RG-244 (INCLUDES A-28 AND SX-24)

Month	Production, Tons			Sales, Tons			Sales, $M		
	1971	1972	1973	1971	1972	1973	1971	1972	1973
January	23.3	72.0	64.7	15.1	43.7	57.5	20.1	56.7	75.5
February	24.2	70.2	48.7	26.2	44.2	64.0	35.7	55.9	83.3
March	24.8	55.1	57.9	64.7	58.5	105.0	67.4	75.9	126.3
April	18.9	69.4	-	26.9	56.0	64.0	34.7	73.1	82.0
May	29.0	80.5	-	15.1	63.5	70.0	20.8	79.2	92.0
June	25.2	65.7	-	49.3	81.0	76.0	64.0	98.9	97.0
July	25.6	28.7	-	22.6	39.5	64.0	30.6	54.3	82.0
August	29.2	58.6	-	25.3	57.5	70.0	38.3	74.9	92.0
September	35.2	32.7	-	64.2	41.5	78.0	76.6	54.4	99.0
October	45.9	57.4	-	40.2	57.0	77.0	52.9	74.2	97.0
November	48.7	57.0	-	35.8	47.5	70.0	47.1	62.8	92.0
December	68.4	56.3	-	50.1	52.5	59.0	63.2	64.3	76.0
Total	398.4	703.6	-	435.5	642.4	854.5	551.4	824.6	1094.1

1974 (totals) 1200 tons 1550 $M
1975 (totals) 1475 tons 2000 $M
} Sales

(Numbers after March 1973 are Budget)

JLM
4/24/73

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