UC 148-2

UNION CARBIDE

INTERNAL CORRESPONDENCE

PLAINTIFF'S EXHIBIT

UC-2986

RECEIVED

JUL 20 1973

MINING AND METALS DIVISION

P. O. BOX 579, NIAGARA FALLS, NEW YORK [redacted]

To (Name)	R. E. Byrne	T. P. Norris
Division	G. L. Dickson	H. B. Rhodes
Location	B. L. Ingalls	W. C. Thurber
	E. J. Kleber	J. E. Walsh

Copy to

Date: July 19, 1973

WM. C. THURBER

Originating Dept.: "Calidria" Asbestos - Marketing

Answering letter date:

Subject: Use of HPO in Tape Joint Compounds

We were recently asked by National Gypsum to supply SG-210 to their affiliate in Norway. I told Mr. Walter Russ (Buffalo, R&D, 873-9750) that SG-210 was not available for export due to short supply.

I suggested that he try HPO at 10% less and told him that it was available in Europe through WR Grace. At 10% less price, plus reduced shipping costs (due to higher bulk density), HPO can compete with SG-210.

On July 18, Mr. Russ advised that HPO looked good at 10% less and he had advised their affiliate. He noted that they had done only lab tests; that, if they were planning a change in their own plants, they would run extensive field trials.

WR Grace has been requested for HPO supply information for both Norway and France.

HPO could have domestic application in highest quality gypsum compounds.

John L. Myers

/ds

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