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PLAINTIFF'S EXHIBIT
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METALS DIVISION

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To (Name) Mr. R. E. Byrne, Jr.
Division UCC-Metals Division
Location Niagara Falls, NY

Date October 4, 1978
Originating Dept. "Calidria" Asbestos
Answering letter date

Copy to Messrs. G. L. Dickson
E. J. Kleber
T. P. Norris
H. B. Rhodes
[redacted]
F. J. Shortsleeve
J. E. Walsh
File

Subject Daubert Chemical

I called Bill Houghton in Oak Brook today to check on orders for RG-110-EX for Holland.

He advised me that "upper management" decided last week to discontinue all asbestos-filled products, with a target date of 12/31/78. He said this applies to domestic and export requirements and was caused primarily by union pressure at their plants and their customers. Their insurance company is also insisting that they stop using asbestos.

I told him we had a similar situation at one of his competitors, but that they were at least giving us a chance to present our side to their board of directors. I offered to do the same but he doesn't think Daubert will accept the offer.

Bill says they have substitute formulations without asbestos which are lower quality and higher cost. He also indicated their filled asphalt business was declining due to higher use of plastisol corrosion coatings which "don't contain asbestos". I chose not to correct him on this.

Daubert has been threatening to stop using asbestos for several years so this may not be the end, but this is the first time I have heard a target date.

John L. Myers

JLM:dal

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