PLAINTIFF'S EXHIBIT

UC-3643

UNT CARBIDE NY

R + D METALS NF
TWX 710-524-1664
NOVEMBER 27, 1974

PLEASE RELAY TO F. S. WADA - UCSEL, TOKYO, JAPAN

CC TO W. C. THURBER - NY - 38TH FLOOR

OUR DECEMBER CALIDRIA ASBESTOS SALES POTENTIAL LOOKS VERY POOR, AFTER A VERY POOR NOVEMBER, AND OUR FOURTH QUARTER WILL BE SUBSTANTIALLY BELOW BUDGET. I HAVE FOUR SEPARATE QUESTIONS:

1. COULD TOMOE GIVE US SOME ORDERS FOR DECEMBER SHIPMENT IF WE AGREE TO DELAYING PRICE INCREASES TO 3/31/75? PLEASE INDICATE PRODUCT AND QUANTITY SO WE CAN PREPARE MATERIAL AND SCHEDULE SHIPS.

2. DURING THE FIRST QUARTER OF 1975 HOW MUCH PRODUCT WOULD TOMOE ORDER AT OLD PRICES COMPARED TO WHAT WOULD THEY ORDER AT NEW PRICES?

3. WHAT IS CURRENT THINKING ONEC ECONOMIC RECOVERY IN JAPAN? DOES TOMOE HAVE A REVISED ESTIMATE BY QUARTERS FOR 1975?

4. CANADIAN ASBESTOS PRICES TO THE U.S. WILL BE INCREASED 10-20% ON 1/1/75. ARE PRICES ALSO BEING INCREASED IN JAPAN?

ALTHOUGH WE UNDERSTAND THE SITUATION, WE ARE VERY DISAPPOINTED IN TOMOE'S PERFORMANCE. ANYTHING YOU CAN DO TO HELP WOULD BE APPRECIATED.

BEST REGARDS.

J. L. MYERS - UCC - NIAGARA FALLS, N.Y.

NOTE: ON QUES. 3 ONEC SHOULD BE ON.

DID YOU RECIEVE OK? OK

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DEC 2 1974

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