PLAINTIFF'S EXHIBIT

UC-3647

TOMOE ENGINEERING COMPANY, LTD.

(ANNEX OFFICE)
SHIN SHIN KAIKAN BUILDING
14-1, NIHONBASHI 3-CHOME, CHUO-KU
TOKYO, JAPAN

MAIN OFFICE:
DAINI MARUZEN BUILDING
8-3, NIHONBASHI 3-CHOME, CHUO-KU
TOKYO, JAPAN

CABLE ADDRESS: "EOMOT"
TELEX: 02322506 EOMOT TOK
TELEPHONE: TOKYO 274-0611

Date of Call: February 23, 1973

Customer: Mitsui Toatsu Chemicals, Ofuna Mill

Interviewed Persons:

Messrs. Y. Tashiro, Engineering Plastics Dept.
G. Kageyama, " " "
N. Chikauchi, " " "
K. Tanishita, Manufacturing Dept.
M. Ishiguro, General Affairs Dept.

Visited by:

Messrs. J. L. Myers - UCC
F. S. Wada - UCSEL
H. Fukuma - TEC
S. Sumioka - TEC
1 other

1. Poor result on boiling water test

Although A-174 was used as a coupling agent for RG-244, the test result was poorer than that of Aerosil, but better than that of RG-244 only. We think that the poor result was caused by the addition of only 1% by weight of A-174 and a better result will be obtained if the above ratio is increased to 2%.

They will use RG-244-A-174 if economies can be justified on the correlationship between the purchasing price and consumption quantity. According to JIS specification, boiling and drying are carried out alternately for 8 hours each on a continuous basis for 12 cycles and at the end of each cycle the resistance is measured. On the other hand, however, the specification of this company calls for immersion in boiling water continuously for 15 days as requested by one of their big customers.

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2. Market share in the U. S.

Cab-O-Sil	75%
RG-244 & Others	25%

3. PPG Industry

PPG, which has licensed Mitsui Toatsu to practice PPG's technology in Japan, has suspended the study of RG-244 from the point of view of industrial hygiene because of the dusting problem.

4. Dusting problem

According to Mr. Myers, it is unlikely that asbestos dust will cause any health hazards at the time of dumping and cracking, but UCC will evaluate the quantity of dust at the request of Mitsui Toatsu.

5. Selling price and supply situation

UCC will try to reduce the present selling price to a reasonable level. The supply capacity is satisfactorily sufficient.

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