PLAINTIFF'S EXHIBIT
UC-3676

"CALIDRIA" ASBESTOS MONTHLY SALES SUMMARY

FOR 12/74

WCI

T	DOMESTIC TONS	DOMESTIC $M	DOMESTIC % BUDG (T)	DOMESTIC % BUDG ($)	EXPORT TONS	EXPORT $M	EXPORT % BUDG (T)	EXPORT % BUDG ($)	TOTAL TONS	TOTAL $M	TOTAL % BUDG (T)	TOTAL % BUDG ($)
SG-101												
SG-102												
SG-104	553	32	123	133					553	32	123	133
SG-130	14	1	54	50					14	1	54	50
SG-200												
AS-200												
SG-210	241	30	60	75					241	30	60	75
HPP	21	4	14	25					21	4	4	8
HPO	27	4	225	200					27	4	117	133
HPO-J												
T-135-P												
T-135-O					22	10	244	250	22	10	105	143
CG-135-P	47	21	1175	1050					47	21	1175	1050
CG-135-O												
RG-100												
RG-110	3.60	-	6	-					3.60	-	4	-
RG-144	11	4	28	29	.09	-	-	-	11.09	4	19	21
SX-14					1.98	1	40	100	1.98	1	40	100
RG-244	24	31	50	46					24	31	33	30
SX-24					1.73	2	8	9	1.73	2	8	9
RG-600					.07	-	-	-	.07	-	-	-
Visbestos	64	5	213	250					64	5	213	250
IMCO	113	10	94	143					113	10	94	143
CSV	358	33	320	367					358	33	320	367
NGSV												
TOTAL	1,477	176	73	76	26	13	4	10	1,503	188	57	52

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"CALIDRIA" ASBESTOS YEAR TO DATE SALES SUMMARY

THROUGH 12/74

	DOMESTIC				EXPORT				TOTAL			
PRODUCT	TONS	$M	% BUDG (T)	% BUDG ($)	TONS	$M	% BUDG (T)	% BUDG ($)	TONS	$M	% BUDG (T)	% BUDG ($)
SG-101	740	44	103	101					740	44	103	101
SG-102	2234	117	49	48					2234	117	49	48
SG-104	5624	279	104	104					5624	279	104	104
SG-130	355	27	99	99					355	27	99	99
SG-200	17	2	-	-	-5	-	-	-	12	2	-	-
AS-200	3	-	-	-	1388	114	99	102	1391	114	99	102
SG-210	3957	436	82	91	-13	-1	-	-	3945	435	82	91
HPP	855	109	45	52	2907	310	73	72	3762	419	64	65
HPO	187	30	125	124	329	43	157	165	516	73	143	146
HPO-J					37	5	15	16	37	5	15	16
T-135-P					281	96	59	63	281	96	59	63
T-135-O	155	65	111	138	126	54	90	115	281	119	100	127
CG-135-P	87	38	116	128					87	38	116	128
CG-135-O	169	74	-	-					169	74	-	-
RG-100	3	1	-	-	60	16	60	78	63	17	60	78
RG-110	375	54	52	63	160	21	44	47	535	75	50	58
RG-144	379	144	76	86	212	57	106	108	591	201	84	91
SX-14					107	26	93	104	107	26	93	104
RG-244	511	712	89	89	243	296	79	74	754	1008	85	84
SX-24					243	256	106	107	243	256	106	107
Oilbestos	1	-	-	-					1	-	-	-
Visbestos	508	37	141	170					508	37	141	170
IMCO	687	49	48	54					687	49	48	54
CSV	2796	245	194	213					2796	245	194	213
NGSV	49	5	14	16					49	5	14	16
TOTAL	19,692	2,469	80	92	6,075	1,293	79	82	25,767	3,762	80	88

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INTERNAL CORRESPONDENCE

MINING AND METALS DIVISION

P. O. BOX 579, NIAGARA FALLS, NEW YORK 14302

To Name R. E. Byrne
Division G. L. Dickson
Location B. L. Ingalls
J. L. Myers
H. B. Rhodes
T. P. Norris
Location W. C. Thurber
J. E. Walsh

Date May 14, 1974

Originating Dept. "Calidria" Asbestos

Answering letter date

Subject Monthly Sales Summary

Attached is the sales report for April. In addition to setting a new record, there are some other things this month worth noting.

The export printout totals are somewhat larger than the typed front page summary sheet. This is due to a mix-up last month which has been corrected. Year-to-date totals are accurate.

Approximately $41,000 worth of domestic invoices arrived at Marietta too late for processing in April. In order to keep our domestic total at the correct level of $248,000, sales were "assigned" to some floor tile companies. These will be "backed-out" next month and the late arriving April numbers will be added making May's year-to-date correct. This month, however, some customers totals are less than they should be and some product totals are also deficient.

Objectives appear for the first time this month. Individual customers objectives and percent achieved are calculated in tons. Most totals, whether product or customers are based on dollars. Please note that the objectives are expressed only in the year-to-date section. There is no "By Month" objectives on the report.

Some salesmen assignments on the report are erroneous. Please check the report and if you know of a mis-assigned customer, please let me know and I will endeavor to correct it this month.

A new method of distributing the report is being tried this month. Each person on the distribution will receive only those reports which are pertinent to his responsibilities. The salesmen will only receive their individual salesmen printouts, the area managers will receive printouts from each of their salesmen plus the total summary and so on. Every one will, of course, receive the typed monthly and year-to-date summaries. Please let me know if this is not satisfactory. We are trying this method in order to eliminate the large amount of Xeroxing that has been done in previous months.

As always, your comments will be appreciated.

E. J. Kleber

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"CALIDRIA" ASBESTOS MONTHLY SALES SUMMARY

APRIL 1974

	DOMESTIC			EXPORT			TOTAL		
PRODUCT	TONS	$M	% BUDG	TONS	$M	% BUDG	TONS	$M	% BUDG
SG-101	60	4	100	----	----	----	60	4	100
SG-102	688	34	189	----	----	----	688	34	189
SG-104	529	24	120	----	----	----	529	24	120
S. Total	1817	62	148	----	----	----	1817	62	148
SG-130	1	0	0	----	----	----	1	0	0
SG-200	1	0	0	----	----	----	1	0	0
AS-200	----	----	----	225	18	200	225	18	200
SG-210	321	34	85	----	----	----	321	34	85
HPP	126	14	78	483	53	147	609	67	124
HPO	17	2	100	92	11	367	109	13	260
HPO-J	----	----	----	0	0	0	0	0	0
T-135-P	----	----	----	75	26	217	75	26	217
T-135-O	8	3	100	0	0	0	8	3	100
CG-135-O	48	21	1050	----	----	----	48	21	1050
RG-100	0	0	0	----	----	----	0	0	0
RG-110	7	1	17	32	4	133	39	5	59
RG-144	24	9	70	22	6	150	46	15	88
SX-14	----	----	----	----	----	----	----	----	----
RG-244	56	71	113	60	73	235	116	144	153
SX-24	----	----	----	0	0	0	0	0	0
Visbestos	103	7	350	----	----	----	103	7	350
IMCO	100	7	100	----	----	----	100	7	100
CSV	301	25	278	----	----	----	301	25	278
NCSV	0	0	0	----	----	----	0	0	0
TOTAL	2390	248	113	989	191	155	3379	439	128

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"CALIDRIA" ASBESTOS YEAR TO DATE SUMMARY

THROUGH APRIL, 1974

	DOMESTIC			EXPORT			TOTAL		
PRODUCT	TONS	$M	% BUDG	TONS	$M	% BUDG	TONS	$M	% BUDG
SG-101	240	14	96	----	----	----	240	14	96
SG-102	1596	77	106	----	----	----	1596	77	106
SG-104	1851	84	103	----	----	----	1851	84	103
S. Total	3687	175	104	----	----	----	3687	175	104
SG-130	109	8	99	----	----	----	109	8	99
SG-200	18	2	10	----	----	----	18	2	10
AS-200	----	----	----	900	72	195	900	72	195
SG-210	1401	143	89	----	----	----	1401	143	89
HPP	626	71	104	1843	201	140	2469	272	129
HPO	44	7	93	205	26	292	249	33	194
HPO-J	----	----	----	18	2	22	18	2	22
T-135-P	----	----	----	75	26	53	75	26	53
T-135-O	19	7	53	28	10	74	47	17	61
CG-135-O	48	21	263	----	----	----	48	21	263
RG-100	1	0	0	----	----	----	1	0	0
RG-110	107	14	55	160	21	149	267	35	87
RG-144	127	46	87	106	28	173	233	74	107
SX-14	----	----	----	28	7	75	28	7	75
RG-244	194	258	103	159	189	151	353	447	118
SX-24	----	----	----	44	46	66	44	46	66
Vlsbestos	194	13	189	----	----	----	194	13	189
IMCO	325	22	75	----	----	----	325	22	75
CSV	943	78	204	----	----	----	943	78	204
NGSV	12	1	10	----	----	----	12	1	10
TOTAL	7855	868	102	3566	628	127	11,421	1496	109

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DOM. RG-244

	7/31/74		1974 TOTAL BUDGET		YTD % BUDGET
	TONS	$M	TONS	$M	$
Allied Resin	21	23	36	44	89
Alpha	14	20	26	38	90
Ambrosia	0	0	4	5	0
Am. Cyan.	(-9)	(-9)	19	23	0
Amerchol	0	1	1	2	61
Amoco	2	2	6	10	50
Auto Chem.	2	3	4	6	93
Borden	5	8	6	11	155
Broad. Metals	—	1	1	2	32
Celcote	1	2	3	5	72
Celanese	4	6	10	18	62
Chrysler	18	26	40	54	79
Columb. Paint	29	37	11	16	469
Concept	1	2	1	2	189
Depew	0	0	1	1	0
Dunn - Rainey	2	4	4	6	104
Dunnage Engr.	1	1	1	2	123
Fibrecast	1	1	1	2	123
Flintkote	0	0	3	5	0
Fuller, H.B.	0	0	5	8	0
GE	0	0	6	9	0
Hallmark Chem	0	0	1	2	0
H & C	14	14	25	30	98
Hanwick	1	2	4	5	43
Hastings Pl.	2	4	6	9	68
Hooker	6	9	10	15	105
Hypol	1	1	1	2	95
Interplastics	29	36	26	36	199
Maneco	1	2	4	6	62
Marco	20	25	46	57	71

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	7/31/74		BUDGET		% BUDGET
	TONS	$M	TONS	$M	$
Materite	1	2	1	2	167
Montell	1	1	1	1	93
Napko	1	2	1	1	186
Ohio Sealers	16	24	30	43	96
OCF	24	34	52	75	78
Peirce-Stevens	1	1	1	2	132
Plastex	1	2	2	3	109
Prod. Res.	0	0	1	1	0
PTI	24	35	25	40	168
Purex	0	0	1	2	0
RCI ✓	0	0	8	14	0
Signet	0	0	2	3	0
Std. P&V	3	4	5	9	93
Tech-Pet. ✓	0	0	39	44	0
3M	4	5	5	7	122
Tremco	27	32	45	56	107
Tuff-Kote	6	8	18	27	58
West. Chem.	0	1	2	3	32
Whittaker	9	13	23	33	69
Other	39	60	—	—	
Total Dom.	321	443	574	797	95

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EXPORT	7/31/74 TONS	7/31/74 #M	BUDGET TONS	BUDGET #M	% BUDGET
RG-244					
UCC	28	29	36	48	104
H&C	28	35	16	22	272
TOMOE	133	162	256	331	84
SX24					
WRG	110	115	230	240	83
TOTAL "RG-244"					
DOM	321	443	514	797	95
EXP	194	234	308	401	100
SX24	110	115	230	240	82
	625 (81%)	792	1112	1438	94

Est 1974	
UCC-Expt	60
H+C	49
Tomoe	133
SX-24	230
Dom	544
	1015

Check this against the PE program

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RG-244

Export		Forecast II	Budget	Thru June
UCC	Brest	288	20	58
"	Brazil		16	
H&C	Van		4	
H&C	Toronto		12	
Tenoe	*		256	133 *
Grace	(SX-24)	241	230	100
		529	538	301
Domestic		578	574	391
		1107	1112	692
1st 6 mos				692
Second 6 mos same last Time				469
				1071

* No addn'l requirements for 1974.

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1973

	TOTAL		MO. AVG		1/74		2/74		3/74		4/74	
	PROD.	SALES	PROD.	SALES	PROD	SALES	PROD	SALES	PROD	SALES	PROD	SALES
SG-100	424	549	35	46	0	0	0	0	0	0	0	0
-101	1108	1106	92	92	57	60	55	60	64	60	54	60
-102	7418	7564	618	630	326	408	334	236	230	264	224	255
-104	4375	4275	365	356	458	458	393	393	471	471	388	384
-130	267	278	22	23	63	20	53	20	0	69	58	1
AS-200	1193	833	99	69	164	225	236	150	225	300	113	225
SG-200					0	0	0	0	0	0	0	1
-200X	17	17	1*	1*	0	0	0	0	0	17	0	0
-210	4000	3946	333	329	395	343	349	312	251	426	385	457
HPP-DOM	1889	1861	157	155	120	72	137	187	240	241	184	126
HPP-EXP	3511	3290	293	274	360	619	264	366	572	413	662	453
HPO-DOM	356	351	30	29	102	29	50	37	61	73	85	109
~~HPO-EXP~~												
HPO-J	109	55	9	5	0	0	0	0	0	18	0	0
RG-100	95	106	8	9	0	1	0	0	0	0	0	0
RG-110W	445	627	37	52	0	28	38	23	32	50	19	10
RG-110D	325	128	27	11	63	32	63	64	0	32	0	32
RG-144-D	639	616	53	51	81	66	99	55	52	65	61	48
~~RG-144-EX~~												
SX-14	65	50	5*	4	20	19	0	7	30	3	0	0
VISA	234	255	19	21	96	50	27	24	40	18	73	100
IMCO	1016	999	85	83	74	175	152	50	40	100	77	4
CSV	1464	1344	122	112	151	157	229	343	350	143	201	174
NC SV	429	469	36	39	0	0	0	0	0	12	0	0
T-135-P	467	587	39	49	0	0	0	0	75	0	0	75
T-135-O	287	419	24	35	0	10	0	29	18	0	0	8
CG-135-P	0	13	0	1	0	0	0	0	0	0	0	0
CG-135-O	0	1	0	<1	0	0	0	0	0	0	109	48
MISC.	6	65	<1	5	0	0	0	0	0	0	0	0
TOTAL	30,139	29,804	2512	2483	~~2530~~ 2525	2772	2479	2356	2751	2725	2693	2574
RG-244	771	809	64	67	55	120	60	66	74	50	76	127
SX-24	109	118	9	10	17	1	20	19	15	23	20	0
TOTAL	31,019	30,731	2585	2561	2602	2893	2559	2441	2840	2848	2789	2701
											10790	10883

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Calidria ASBESTOS SALES IN DOLLARS THROUGH JULY 1973

PRODUCT	DOMESTIC				EXPORT				TOTAL			
	JULY		YEAR TO DATE		JULY		YEAR TO DATE		JULY		YEAR TO DATE	
	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG
SG-100	0	---	27,450	+	0	---	0	---	0	---	27,450	110
SG-101	3,600	51	39,310	69	0	---	0	---	3,600	51	39,310	69
SG-102	37,284	266	255,630	246	0	---	0	---	37,284	266	255,630	246
SG-104	9,904	37	107,072	79	0	---	0	---	9,904	37	107,072	79
S. Total	50,788	106	429,462	145	0	---	0	---	50,788	100	429,462	134
SG-130	2,895	145	11,433	95	0	---	0	---	2,895	145	11,433	95
SG-144	0	---	1,632	+	0	---	0	---	0	---	1,632	+
SG-200	0	---	2,094	+	0	---	4,275	+	0	---	6,369	+
AS-200	0	---	0	---	18,000	+	18,000	+	18,000	+	18,000	+
SG-210	41,109	164	225,233	139	0	---	0	---	41,109	164	225,233	139
HPP	13,560	85	109,799	96	16,388	55	194,216	118	29,948	65	304,015	109
HPO	606	61	12,412	138	3,228	161	10,979	78	3,834	128	23,391	102
T-135-P	0	---	470	7	0	---	72,653	125	0	---	73,123	112
T-135-O	6,768	135	60,088	172	5,888	98	17,067	46	12,656	115	77,155	124
RG-100	0	---	4,800	69	0	---	0	---	0	---	4,800	69
RG-110	7,930	198	50,235	179	6,170	+	6,170	+	14,100	353	56,405	201
RG-144	10,112	126	99,320	171	4,751	119	25,025	114	14,863	124	124,345	155
SX-14	0	---	0	---	4,975	+	7,696	86	4,975	+	7,696	86
RG-244	79,031	132	455,368	97	9,628	80	131,935	183	88,659	123	587,303	108
SX-24	0	---	0	---	29,206	292	71,506	72	29,206	292	71,506	72
Visbestos	2,850		10,282		0	---	0	---	2,850		10,282	
IMCO	4,650	119	23,937	130	0	---	0	---	4,650	119	23,937	130
S-V	9,910		40,390		0	---	0	---	9,910		40,390	
NGSV	2,800		34,294		0	---	0	---	2,800		34,294	
TOTAL	233,009	124	1,571,249	123	98,234	131	559,674	119	331,243	126	2,131,443	122
BUDGET	188,000		1,282,000		75,000		472,000		263,000		1,754,000	

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Calidria ASBESTOS SALES IN M# THROUGH JULY

	DOMESTIC				EXPORT				TOTAL			
	JULY		YEAR TO DATE		JULY		YEAR TO DATE		JULY		YEAR TO DATE	
PRODUCT	M#	% BUDG	M#	% BUDG	M#	$ BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG
SG-100	0	---	1,098	+	0	---	0	---	0	---	1,098	96
SG-101	120	43	1,434	63	0	---	0	---	120	43	1,434	63
SG-102	1,566	280	10,663	256	0	---	0	---	1,566	280	10,663	256
SG-104	440	37	4,763	79	0	---	0	---	440	37	4,763	79
S. Total	2,126	104	17,958	144	0	---	0	---	2,126	98	17,958	132
SG-130	71	137	320	103	0	---	0	---	71	137	320	103
SG-144	0	---	27	+	0	---	0	---	0	---	27	+
SG-200	0	---	51	+	0	---	112	+	0	---	163	+
AS-200	0	---	0	---	450	+	450	+	450	+	450	+
SG-210	818	151	4,607	130	0	---	0	---	818	151	4,607	130
HPP	240	86	1,946	96	310	53	3,759	118	550	64	5,705	110
HPO	6	60	137	140	54	159	159	68	60	136	296	89
T-135-P	0	---	4	9	0	---	525	114	0	---	529	105
T-135-O	34	131	332	170	37	93	109	84	71	108	441	99
RG-100	0	---	46	66	0	---	0	---	0	---	46	66
RG-110	119	175	763	173	95	+	95	+	214	324	858	184
RG-144	49	123	539	180	37	142	194	124	86	130	733	161
SX-14	0	---	0	---	30	+	50	+	30	+	50	71
RG-244	120	136	682	99	16	80	215	179	136	126	897	111
SX-24	0	---	0	---	60	300	147	105	60	300	147	105
Visbestos	95		343		0	---	0	---	95		343	
IMCO	150	140	793	150	0	---	0	---	150	140	793	150
S-V	245		1,007		0	---	0	---	245		1,007	
NGSV	70		857		0	---	0	---	70		857	
TOTAL	4,143	116	30,412	137	1,089	118	5,815	101	5,232	117	36,227	130
BUDGET	3,558		22,166		920		5,760		4,478		27,926	

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Calidria Asbestos

SALES IN DOLLARS THROUGH JUNE 1973

JUL 2 3 1973

WM. C. THURBER

	DOMESTIC				EXPORT				TOTAL			
	JUNE		YEAR TO DATE		JUNE		YEAR TO DATE		JUNE		YEAR TO DATE	
PRODUCT	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG
SG-100	0	---	27,450	+	0	---	0	---	0	---	27,450	124
SG-101	7,200	80	35,710	71	0	---	0	---	7,200	80	35,710	71
SG-102	32,520	325	218,346	242	0	---	0	---	32,520	325	218,346	242
SG-104	26,148	145	97,168	89	0	---	0	---	26,148	145	97,168	89
S. Total	65,868	178	378,674	152	0	---	0	---	65,868	160	378,674	140
SG-130	128	6	8,538	85	0	---	0	---	128	6	8,538	85
SG-144	0	---	1,632	+	0	---	0	---	0	---	1,632	+
SG-200	0	---	2,094	+	0	---	4,275	+	0	---	6,369	+
SG-210	30,011	107	184,124	134	0	---	0	---	30,011	107	184,124	134
HPP	13,353	83	96,239	98	11,700	50	177,828	131	25,053	64	274,067	117
HPO	1,166	116	11,806	147	2,981	149	7,751	64	4,147	138	19,557	97
T-135-P	0	---	470	7	0	---	72,653	145	0	---	73,123	130
T-135-O	10,216	204	53,320	177	408	6	11,179	36	10,624	96	64,499	105
RG-100	2,400	240	4,800	80	0	---	0	---	2,400	240	4,800	80
RG-110	964	24	42,305	176	0	---	0	---	964	24	42,305	176
RG-144	11,827	147	89,208	178	7,704	256	20,274	112	19,531	177	109,482	161
SX-14	0	---	0	---	-11	-	2,873	31	-11	-	2,873	31
RG-244	62,266	83	376,337	91	32,185	268	122,307	203	94,451	108	498,644	105
SX-24	0	---	0	---	0	---	42,300	70	0	---	42,300	70
Visbestos	5,136	154	26,719	132	0	---	0	---	5,136	154	26,719	132
S-V	21,100		62,174		0		0		21,100		62,174	
TOTAL	224,435	115	1,338,440	122	54,967	80	461,440	116	279,402	106	1,799,880	120
BUDGET	195,000		1,094,000		68,000		397,000		263,000		1,491,000	

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SALES IN M# THROUGH JUNE 1973

	DOMESTIC				EXPORT				TOTAL			
	JUNE		YEAR TO DATE		JUNE		YEAR TO DATE		JUNE		YEAR TO DATE	
PRODUCT	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG
SG-100	0	---	1,098	+	0	---	0	---	0	---	1,098	109
SG-101	240	66	1,314	65	0	---	0	---	240	66	1,314	65
SG-102	1,355	338	9,097	252	0	---	0	---	1,355	338	9,097	252
SG-104	1,162	145	4,323	90	0	---	0	---	1,162	145	4,323	90
S. Total	2,757	176	15,832	152	0	---	0	---	2,757	158	15,832	138
SG-130	2	3	249	95	0	---	0	---	2	3	249	95
SG-144	0	---	27	+	0	---	0	---	0	---	27	+
SG-200	0	---	51	+	0	---	112	+	0	---	163	+
SG-210	603	98	3,789	126	0	---	0	---	603	98	3,789	126
HPP	253	87	1,706	98	225	51	3,449	132	478	65	5,155	118
HPO	11	110	131	148	38	118	105	52	49	116	236	81
T-135-P	0	---	4	10	0	---	525	131	0	---	529	120
T-135-O	54	207	299	186	2	5	72	32	56	84	371	97
RG-100	24	240	46	76	0	---	0	---	24	240	46	76
RG-110	10	15	644	161	0	---	0	---	10	15	644	161
RG-144	57	142	491	188	65	295	157	120	122	196	648	166
SX-14	0	---	0	---	0	---	20	28	0	---	20	28
RG-244	93	83	561	93	53	265	199	199	146	110	760	108
SX-24	0	---	0	---	0	---	87	72	0	---	87	72
Visbestos	171	174	891	152	0	---	0	---	171	174	891	152
S-V	527		1,549		0	---	0	---	527		1,549	
TOTAL	4,562	143	26,270	141	383	47	4,726	97	4,945	123	30,996	132
BUDGET	3,182		18,608		814		4,840		3,996		23,448	

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Calidria

SALES IN DOLLARS THROUGH MAY 1973

RECEIVED
JUN 2 8 1973
WM. C. THURDER

	DOMESTIC				EXPORT				TOTAL			
	MAY		YEAR TO DATE		MAY		YEAR TO DATE		MAY		YEAR TO DATE	
PRODUCT	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG
SG-100	0	---	27,450	+	0	---	0	---	0	---	27,450	152
SG-101	7,080	101	28,510	70	0	---	0	---	7,080	101	28,510	70
SG-102	36,006	240	185,826	232	0	---	0	---	36,006	240	185,826	232
SG-104	17,062	95	71,020	79	0	---	0	---	17,062	95	71,020	79
Sub Total	60,148	150	312,806	148	0	---	0	---	60,148	137	312,806	137
SG-130	1,627	163	8,410	105	0	---	0	---	1,627	163	8,410	105
SG-144	1,632	+	1,632	+	0	---	0	---	1,632	+	1,632	+
SG-200	2,094	+	2,094	+	0	---	4,275	+	2,094	+	6,369	+
SG-210	41,422	138	155,344	143	0	---	0	---	41,422	138	155,344	143
HPP	22,605	138	82,886	101	38,971	156	166,128	148	61,576	150	249,014	128
HPO	3,781	189	10,640	152	0	---	4,770	48	3,781	95	15,410	100
T-135-P	0	---	470	9	45,000	500	72,653	173	45,000	450	73,123	156
T-135-O	8,370	167	43,104	172	7,344	122	10,771	43	15,714	143	53,875	103
RG-100	0	---	2,400	48	0	---	0	---	0	---	2,400	48
RG-110	6,789	170	41,341	207	0	---	0	---	6,789	170	41,341	207
RG-144	17,694	111	77,381	184	1,906	64	12,570	84	19,600	178	89,951	150
SX-14	0	---	0	---	363	7	2,884	32	363	7	2,384	32
RG-244	65,662	94	314,071	94	19,544	163	90,122	188	85,206	104	404,193	106
SX-24	0	---	0	---	19,000	190	42,300	85	19,000	190	42,300	85
Visbestos	3,769	132	21,583	125	0	---	0	---	3,769	132	21,583	125
S-V	12,080		41,074		0	---	0	---	12,080		41,074	
TOTAL	247,673	130	1,116,046	124	132,128	174	406,473	124	379,801	143	1,522,519	124
BUDGET	190,000		899,000		76,000		329,000		266,000		1,228,000	

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SALES IN M# THROUGH MAY 1973

	DOMESTIC				EXPORT				TOTAL			
	MAY		YEAR TO DATE		MAY		YEAR TO DATE		MAY		YEAR TO DATE	
PRODUCT	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG
SG-100	0	---	1,098	+	0	---	0	---	0	---	1,098	134
SG-101	236	84	1,074	65	0	---	0	---	236	84	1,074	65
SG-102	1,500	250	7,743	242	0	---	0	---	1,500	250	7,743	242
SG-104	761	95	3,161	79	0	---	0	---	761	95	3,161	79
Sub Total	2,497	149	13,076	148	0	---	0	---	2,497	134	13,076	135
SG-130	46	177	247	119	0	---	0	---	46	177	247	119
SG-144	27	+	27	+	0	---	0	---	27	+	27	+
SG-200	51	+	51	+	0	---	112	+	51	+	163	+
SG-210	815	125	3,204	134	0	---	0	---	815	125	3,204	134
HPP	394	136	1,452	100	749	156	3,224	149	1,143	148	4,676	130
HPO	44	183	120	154	0	---	67	40	44	76	187	76
T-135-P	0	---	7	226	300	375	525	154	300	349	532	142
T-135-O	48	171	244	182	48	120	70	39	96	141	314	100
RG-100	0	---	22	44	0	---	0	---	0	---	22	44
RG-110	105	154	634	190	0	---	0	---	105	154	634	190
RG-144	108	270	434	197	11	50	93	82	119	192	527	161
SX-14	0	---	0	---	3	7	20	29	3	7	20	29
RG-244	96	96	468	96	31	155	146	182	127	106	614	108
SX-24	0	---	0	---	39	195	87	87	39	195	87	87
Visbestos	127	151	719	145	0	---	0	---	127	151	719	145
S-V	297		1,022		0	---	0	---	297		1,022	
TOTAL	4,655	145	21,727	141	1,181	129	4,344	108	5,836	142	26,071	134
BUDGET	3,202		15,426		916		4,026		4,118		19,452	

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Calidria asbestos SALES IN DOLLARS THROUGH APRIL 1973

PRODUCT	DOMESTIC APRIL $	DOMESTIC APRIL % BUDG	DOMESTIC YEAR TO DATE $	DOMESTIC YEAR TO DATE % BUDG	EXPORT APRIL $	EXPORT APRIL % BUDG	EXPORT YEAR TO DATE $	EXPORT YEAR TO DATE % BUDG	TOTAL APRIL $	TOTAL APRIL % BUDG	TOTAL YEAR TO DATE $	TOTAL YEAR TO DATE % BUDG
SG-100	0	---	27,450	136	0	---	0	---	0	---	27,450	136
SG-101	5,080	169	21,430	63	0	---	0	---	5,080	169	21,430	63
SG-102	39,120	261	149,820	230	0	---	0	---	39,120	261	149,820	230
SG-104	12,610	70	53,958	75	0	---	0	---	12,610	70	53,958	75
Total	56,810	126	252,658	137	0	---	0	---	56,810	126	252,658	137
SG-130	1,470	73	6,783	97	0	---	0	---	1,470	73	6,783	97
SG-200	0	---	0	---	4,275	+	4,275	+	4,275	+	4,275	+
SG-210	26,239	104	113,922	144	0	---	0	---	26,239	104	113,922	144
HPP	6,737	42	60,281	91	30,240	121	127,157	146	36,977	30	187,438	122
HPO	2,542	254	6,859	137	518	26	4,770	60	3,060	102	11,629	89
T-135-P	0	---	470	12	0	---	27,653	84	0	---	28,123	76
T-135-O	12,528	251	34,734	174	0	---	3,427	18	12,528	114	38,161	98
RG-100	1,200	120	2,400	60	0	---	0	---	1,200	120	2,400	60
RG-110	7,535	188	34,552	216	0	---	0	---	7,535	188	34,552	216
RG-144	21,613	240	59,687	176	1,525	38	10,664	89	23,138	178	70,351	153
SX-14	0	---	0	---	503	---	2,521	63	503	---	2,521	63
RG-244	47,998	80	248,409	94	5,410	45	70,578	196	53,408	74	318,987	106
SX-24	0	---	0	---	4,343	43	23,300	58	4,343	43	23,300	58
Visbestos	3,327	124	17,787	123	0	---	0	---	3,327	124	17,787	123
S-V	12,814		28,994		0	---	0	---	12,814		28,994	
TOTAL	200,813	112	8 ,536	122	46,814	67	274,345	108	247,627	99	1,141,881	119
BUDGET	179,000		709,000		70,000		253,000		249,000		962,000	

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Calidria ASBESTOS SALES IN M# THROUGH APRIL 1973

	DOMESTIC				EXPORT				TOTAL			
	APRIL		YEAR TO DATE		APRIL		YEAR TO DATE		APRIL		YEAR TO DATE	
PRODUCT	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG
SG-100	0	---	1,098	172	0	---	0	---	0	---	1,098	172
SG-101	200	56	838	62	0	---	0	---	200	56	838	62
SG-102	1,630	272	6,243	240	0	---	0	---	1,630	272	6,243	240
SG-104	562	70	2,400	75	0	---	0	---	562	70	2,400	75
Total	2,392	126	10,579	136	0	---	0	---	2,392	126	10,579	136
SG-130	43	83	201	110	0	---	0	---	43	83	201	110
SG-200	0	---	0	---	113	+	113	+	113	+	113	+
SG-210	515	95	2,389	123	0	---	0	---	515	95	2,389	123
HPP	124	43	1,058	91	570	119	2,475	147	694	90	3,533	124
HPO	32	320	76	141	6	18	67	146	38	86	143	76
T-135-P	0	---	4	14	0	---	225	87	0	---	229	80
T-135-O	72	277	196	185	0	---	22	16	72	109	218	89
RG-100	10	100	22	55	0	---	0	---	10	100	22	55
RG-110	112	170	530	199	0	---	0	---	112	170	530	199
RG-144	122	244	326	181	9	35	82	95	131	172	408	153
SX-14	0	---	0	---	5	---	17	57	5	---	17	57
RG-244	66	75	327	96	8	40	115	192	74	69	487	109
SX-24	0	---	0	---	8	40	48	60	8	40	48	60
Visbestos	111	135	593	143	0	---	0	---	111	135	593	143
S-V	320		725		0	---	0	---	320		725	
TOTAL	3,919	122	17,071	140	719	88	3,164	102	4,638	115	20,235	132
BUDGET	3,220		12,224		820		3,110		4,040		15,334	

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Calidria asbestos SALES IN DOLLARS THROUGH MARCH 1973 (Revised 5/2/73)

PRODUCT	DOMESTIC				EXPORT				TOTAL			
	MARCH		YEAR TO DATE		MARCH		YEAR TO DATE		MARCH		YEAR TO DATE	
	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG	$	% BUDG
SG-100	400	10	27,450	250	0	---	0	---	400	10	27,450	250
SG-101	4,160	42	16,350	65	0	---	0	---	4,160	42	16,350	65
SG-102	40,800	204	110,700	221	0	---	0	---	40,800	204	110,700	221
SG-104	21,238	106	41,348	77	0	---	0	---	21,238	106	41,348	77
Total	66,598	123	195,848	140	0	---	0	---	66,598	123	195,848	140
SG-130	3,906	195	5,313	106	0	---	0	---	3,906	195	5,313	106
SG-210	36,550	166	87,683	162	0	---	0	---	36,550	166	87,683	162
HPP	21,598	120	53,544	107	42,849	204	96,917	156	64,447	165	150,461	134
HPO	2,238	224	4,317	108	2,705	135	4,252	70	4,943	164	8,569	86
T-135-P	0	---	470	16	4,609	58	27,653	111	4,609	11	28,123	100
T-135-0	8,996	180	22,206	148	3,427	69	3,427	26	12,423	182	25,633	92
RG-101X	0	---	1,200	40	0	---	0	---	0	---	1,200	40
RG-110	8,599	215	27,017	225	0	---	0	---	8,599	215	27,017	225
RG-144	14,388	160	38,074	152	3,826	128	9,139	117	18,214	152	47,213	143
SX-14	0	---	0	---	1,030	26	2,018	50	1,030	26	2,018	50
RG-244	77,369	103	200,411	98	31,515	263	65,168	272	108,884	125	265,579	116
SX-24	0	---	0	---	17,376	174	18,957	63	17,376	174	18,957	63
Visbestos	5,400	+	14,460	---	0	---	0	---	5,400	+	14,460	---
S-V	4,940	49	16,180	65	0	---	0	---	4,940	49	16,180	65
TOTAL	250,582	127	666,723	126	107,337	156	227,531	124	357,919	134	894,254	125
BUDGET	198,000		530,000		69,000		183,000		267,000		713,000	

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Calidria ASBESTOS SALES IN M# THROUGH MARCH 1973 (Revised 5/2/73)

PRODUCT	DOMESTIC				EXPORT				TOTAL			
	MARCH		YEAR TO DATE		MARCH		YEAR TO DATE		MARCH		YEAR TO DATE	
	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG	M#	% BUDG
SG-100	16	9	1,098	220	0	---	0	---	16	9	1,098	220
SG-101	160	40	638	64	0	---	0	---	160	40	638	64
SG-102	1,700	118	4,613	231	0	---	0	---	1,700	118	4,613	231
SG-104	944	105	1,838	77	0	---	0	---	944	105	1,838	77
Total	2,820	124	8,187	139	0	---	0	---	2,820	124	8,187	139
SG-130	124	238	158	122	0	---	0	---	124	238	158	122
SG-210	780	156	1,874	156	0	---	0	---	780	156	1,874	156
HPP	386	125	934	107	870	218	1,905	159	1,256	177	2,839	137
HPO	23	230	44	100	37	116	60	60	60	143	104	72
T-135-P	0	---	4	20	38	63	225	113	38	56	229	104
T-135-O	52	200	124	155	22	55	22	22	74	112	146	81
RG-101X	0	---	12	40	0	---	0	---	0	---	12	40
RG-110	132	200	418	209	0	---	0	---	132	200	418	209
RG-144	74	148	204	157	32	145	73	122	180	250	277	146
SX-14	0	---	0	---	7	23	13	43	7	23	13	43
RG-244	121	108	306	102	52	26	107	268	173	99	413	121
SX-24	0	---	0	---	37	185	40	66	37	185	40	66
Visbestos	180	---	482	---	0	---	0	---	180	---	482	---
S-V	123	51	405	68	0	---	0	---	123	51	405	69
TOTAL	4,815	138	13,152	146	1,095	137	2,445	107	8,804	205	15,597	138
BUDGET	3,484		9,004		804		2,290		4,288		11,294	

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Calidria ASBESTOS Sales for January 1973

Product	DOMESTIC $	% Budg	EXPORT $	% Budg	TOTAL $	% Budg	DOMESTIC M#	% Budg	EXPORT M#	% Budg	TOTAL M#	% Budg
SG-100	27,000	900	0	---	27,000	900	1,080	771	0	---	1,080	771
SG-101	6,240	78	0	---	6,240	78	240	75	0	---	240	75
SG-102	36,660	229	0	---	36,660	229	1,528	239	0	---	1,528	239
SG-104	0	---	0	---	0	---	0	---	0	---	0	---
Total	69,900	170	0	---	69,900	170	2,848	168	0	---	2,848	168
SG-130	1,043	104	0	---	1,043	104	29	112	0	---	29	112
SG-210	22,317	159	0	---	22,317	159	492	164	0	---	492	164
HPP	18,290	114	17,550	88	35,840	99	292	104	338	85	630	93
HPO	1,279	128	1,029	51	2,308	77	12	120	17	50	29	66
T-135-P	0	---	23,044	288	23,044	256	0	---	188	313	188	285
T-135-O	6,568	131	0	---	6,568	73	32	123	0	---	32	57
RG-110	8,262	207	0	---	8,262	207	127	192	0	---	127	192
RG-144	13,150	164	4,031	202	17,181	172	74	185	33	206	107	191
SX-14	0	---	988	+	988	+	0	---	6	+	6	+
RG-244	67,779	113	6,143	102	73,922	112	101	115	11	110	112	114
SX-24	0	---	1,581	16	1,581	16	0	---	3	15	3	15
Visbestos	5,700	+	0	---	5,700	+	180	+	0	---	180	+
S-V	6,360	127	0	---	6,360	127	159	133	0	---	159	133
TOTAL	220,648	143	54,366	99	275,014	132	4,346	172	596	84	4,942	152
Budget	154,000		55,000		209,000		2,532		710		3,242	

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	Ga.	Wash	Ala.	Miss	Del.	W.Va.	Fla	Va	okla	SC	NC	Md.	La
144	6.7	.4	28.0	.2	.1	14.6	1.3	.1	0.3	1.1	.7	0.2	.9
	8.3		2.8		.1		4.2		.1	1.4	.5		.1
	1.4				.1		20.7		2.1	.1	1.4		.4
	.2						.1		.1	38.2	.1		15.2
	.4						.2		2.1		1.1		
244							1.8		.2		.3		
							35.7		2.9		.1		
							2.6				.1		
											1.1		
											29.8		
144	16.6	.4	30.8	—	.1	—	5.5	—	.4	2.6	2.7	.2	.9
244	.4	—	—	.2	.2	14.6	61.1	.1	7.4	38.2	32.5	—	15.7

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	Mo.	Mich.	Cal.	Kans.	Wash.	Minn.	Ky.	Ohio	Wy.	Colo.	Ill.	Ind.	Nev.	Tex.	Ct.	N.J.	N.Y.	Miss.	Tenn.	Pa.
	1.6	.9	.1	.2	1.4	.4	.1	.4	.2	3.7	7.4	.1	0.2	1.4	.3	.2	1.6	1.7	.2	1.4
R.L.	13.3	.1	.4	3.3	.2	2.8	1.1	21.0			2.3	0.6	1.4	2.3	5.6	.4	.2	2.8	.2	2.0
144	7.7	.2	.1		1.4	.2	1.4	20.3			19.6	8.1	.2	.5	.4	1.4	.8		.2	.7
*	9.0	3.0	.2		.1	7.4	0.5	0.6			1.4	.1		5.8		1.4	11.2			58.6
~~ESTH~~	1.4	0.5	1.4		.4	7.1	.4	1.1			2.0	.2		4.2		8.4	.3			.8
	.2	0.2	0.7		.4	11.9		.5			.1	.1		26.8		11.2	.2			.1
	1.1	10.4	.4		.1	.1		11.7			.5	.1		.2		0.5	.9			2.0
	.5	.2	7.0			1.0		1.4			.6	.8		.3		8.4	.2			1.3
	.8	.1	1.4			.2		.1			.1	.1		.1		.2	.7			.2
244		66.2	.8					13.8			.2			.1		.7	.1			.1
		1.1	1.4					.1			1.1			.3		.2	.1			.1
		1.4	0.2					0.7						1.1		0.4	1.2			.4
		.8	.2					.2						.1		.4	.4			.7
		.4	.2					1.1						.6		.2	.1			2.1
		.2	.2					5.6						.4		1.6	.1			.4
		.1	8.4					1.1						.1		60.9	5.1			.9
		1.5	.1					1.9						.3		3.5	7.9			.4
		8.1	1.4					30.8						.1		.5	.7			.1
		.1	2.1					42.7						3.1		1.8	.4			
			2.1					1.2						.2		.4	.1			
			.5					.3						.2		0.1	.1			
			.2					1.8						3.5		1.8	.9			
			.7					2.6								0.6	4.1			
			.1					4.2								.4	1.8			
			.1					4.2								8.4	.1			
			.7					2.0								.1	.1			
			.1					53.1								.6	.4			
			.2													.4				
			1.8													7.0				
			1.4													2.1				
																.2				
																.1				
																.5				
																.2				
																.8				
144	134.8	15.5	23.1	.2	3.0	3.4	3.1	73.2	.2	.7	32.8	9.4	1.6	41.4	5.9	2.6	16.10	4.2	.4	67.2
244	.8	80.0	11.5	3.3	1.0	28.0	.4	152.8	—	—	2.5	1.1	.2	10.2	.4	1.7	23.7	—	.2	5.10
																.5				
																.3				
																104.6				

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Calidria ASBESTOS

UNION CARBIDE

THE DISCOVERY COMPANY

UNION CARBIDE CORPORATION • MINING & METALS DIVISION • P.O. BOX 579 • NIAGARA FALLS, N.Y. 14302 • TEL: 716-285-3311

January 13, 1972

Gentlemen:

Enclosed is our sales report for December and the year 1971. It contains "bad news" and "good news".

The bad news is that we finished the year at only 91% of planned dollars and that some of our higher margin products were below 91%.

The good news is that 1971 was 131% of 1970 dollars and that we were 107% of planned pounds for 1971. This helped the plant operate with a favorable variance.

Some more bad news is that December domestic sales were only $119,000, the third lowest month of the year; and January domestic sales, as of this date, will be lower than December.

Sales of RG-244 doubled again in 1971 and we anticipate continued high growth in 1972 through your good efforts.

Best wishes for a prosperous New Year!

Very truly yours,

John L. Myers

John L. Myers

/cb
Enclosures

This paper contains "Calidria" asbestos T-135, an efficient, low-cost opacifier. It is 60-lb. Fairmount offset produced by Tileston & Hollingsworth Co., a subsidiary of Diamond International Corporation

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UNION CARBIDE ASBESTOS Sales Comparison - By Product

Through December 1971

PRODUCT	DECEMBER DOMESTIC M#	DECEMBER DOMESTIC M$	DECEMBER EXPORT M#	DECEMBER EXPORT M$	DECEMBER TOTAL M#	DECEMBER TOTAL M$	YEAR TO DATE DOMESTIC M#	YEAR TO DATE DOMESTIC M$	YEAR TO DATE EXPORT M#	YEAR TO DATE EXPORT M$	YEAR TO DATE TOTAL M#	YEAR TO DATE TOTAL M$	1971 PLAN TO DATE M#	1971 PLAN TO DATE M$	% OF PLAN #	% OF PLAN $	1971* VS 1970 $
SG-100	1830.0	41.9	0	0	1830.0	41.9	19844.6	473.2	117.0	2.5	19961.6	475.7	13800	336	145	142	148
-130	42.0	1.3	0	0	42.0	1.3	239.6	8.0	0	0	239.6	8.0	360	12	67	67	61
-144	3.2	0.2	0	0	3.2	0.2	9.2	0.4	0	0	9.2	0.4	144	4	7	10	9
-210	283.7	13.2	0	0	283.7	13.2	3054.8	143.6	0	0	3054.8	143.6	2400	112	127	128	175
HPP	20.0	1.1	1220.0	63.3	1240.0	64.4	4841.5	286.4	5775.4	296.7	10616.9	583.1	12400	704	86	83	99
HPO	4.8	0.5	36.8	2.1	41.6	2.6	351.1	26.0	78.6	4.7	429.7	30.7	700	40	61	77	42
T-135	45.6	7.4	147.6	18.6	193.2	26.0	428.3	73.2	890.8	108.9	1319.1	182.1	1800	234	73	78	157
CG-100	0	0	0	0	0	0	0	0	0	0	0	0	1200	96	5	8	200
-135	0	0	0	0	0	0	50.0	9.9	4.0	0.9	54.0	10.8					
RG-101	0	0	0	0	0	0	11.1	1.1	0	0	11.1	1.1	-	-	+	+	+
-110	79.8	5.0	0	0	79.8	5.0	853.8	51.6	0.2	-	854.0	51.6	1000	60	85	86	69
-144	23.8	4.9	57.4	6.7	81.2	11.6	571.9	111.1	174.8	21.2	746.7	132.3	1000	143	75	93	113
A-14	0	0	0	0	0	0	0	0	99.0	19.7	99.0	19.7	120	24	83	82	144
RG-244	54.2	36.4	46.0	26.8	100.2	63.2	616.7	421.0	121.7	70.7	738.4	491.7	770	532	96	92	196
A-28	0	0	0	0	0	0	0	0	131.8	61.3	131.8	61.3	300	120	44	51	210
RG-444	0	0	0	0	0	0	0.2	0.1	0	0	0.2	0.1	-	-	+	+	+
RG-510	0	0	0	0	0	0	0	0	0	0	0	0	20	60	0	0	-
Visbestos	186.7	5.6	0	0	186.7	5.6	1499.1	45.0	0	0	1499.1	45.0	2400	72	62	63	72
Super-Visb.	16.3	0.7	0	0	16.3	0.7	3342.5	127.7	0	0	3342.5	127.7	1800	68	186	188	253
Ollbestos	5.0	1.0	0	0	5.0	1.0	76.4	11.9	0	0	76.4	11.9	-	-	+	+	170
TOTALS	2595.1	119.2	1507.8	117.5	4102.9	236.7	35790.8	1790.2	7393.3	586.6	43184.1	2376.8	40210	2617	107	91	131

*1971 To date comparison of 1970 sales in dollars

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x RC 144-244
x other

		70		
0.1 - 0.2	101	29.4	29.4	
0.3 - 0.5	49	14.2	43.6	
0.6 - 1.2	46	13.4	57.0	
1.2 - 2.4	56	16.3	73.3	
2.5 - 3.6	17	4.9	78.2	
3.7 - 4.8	5	1.4	79.6	
4.9 - 6.0	6	1.7	81.3	
6.0 - 12.0	43	12.5	93.8	
12.0 - 24.	7	2.0	95.8	
25. - 48	7	2.0	97.8	
49 - 60.	4	1.2	99.0	
60 - 120	2	0.6	99.6	
>120	1	0.3	99.9	
	344			

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2.5-3.6	3.7 4.8	4.9 6.0	6.0 12.0	12.0 25.0	25.0 49.0	49.0 63.0	>63
2.8	4.2	5.8	7.4	13.3	28.0	51.8	65.0
3.0	4.2	5.6	7.7	19.6	26.8	58.6	60.9
2.8	4.2	5.6	7.0	13.8	31.5	53.1	66.2
3.5	4.2	5.1	9.0	20.7	35.7		
2.8	4.1		10.4	14.6	38.2		
2.8			8.4	15.2	29.8		
3.3			8.4				
2.6			8.4				
3.1			11.2				
2.6			6.7				
2.6			8.4				
3.5			8.3				
2.9			11.2				
			11.2				
			7.4				
			7.4				
			11.9				
			8.1				
			8.4				
			7.9				
			7.2				

174.1
328.5
213.4
334.7
1050.7

UCC 005600

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Calidria ASBESTOS Sales Report

DOMESTIC

Product RG-144

Through December, 1971

Region R. E. Byrne

244

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
All-Weather Courts	Manchester, Mo.	T. P. Norris		0	0	0	0			1.6	0.4
Andre Patterns	Norwalk, CA	R. E. Byrne		0	0	0	0			0.1	---
Art-Co Products	San Jose, CA	R. E. Byrne		0	0	0	0			0.4	0.1
Bonestone	Milwaukee, Wisc.	R. C. Wise	C&A	1.4	0.3	0	0			1.4	0.3
Calif. Titan Products	Santa Ana, Calif.	R. E. Byrne		0	0	0	0			0.1	---
Celanese Coatings	Jeffersontown, KY	T. P. Norris		0	0	0	0			0.1	---
Certain Teed Products	Riverside, CA	R. E. Byrne		0	0	0	0			0.2	---
Chem Tec	Madison, Wisc.	T. P. Norris		0	0	0	0			0.2	0.1
Chemetron Corporation	Downey, CA	R. E. Byrne		0	0	0	0			1.4	0.3
Chemical Sealing	Kansas City, Mo.	R. G. Neri	C&A	9.1	1.7	50	9			13.3	2.9
Concrete Welding	Anaheim, CA	R. E. Byrne		0	0	0	0			0.7	0.2
Cooper Coating	Casper, Wyo.	R. E. Byrne		0.4	0.1	0	0			0.2	---
Copolymer Chemicals	Livonia, Mich.	B. Bendick	C&A	0	0	0	0			0.9	0.3
Cosmodyne Corporation	Torrance, CA	R. E. Byrne		0	0	0	0			0.4	0.1
Daubert Chemical Co.	Chicago, Ill.	A. J. Lyon	C&A	0.2	---	0	0	1.1	0.3	7.4	1.7
Delco Remington	Anderson, Ind.	T. P. Norris		0	0	0	0			0.1	---
Dennis Chemical	St. Louis, MO	J. W. Iwaskow		0	0	0	0			7.7	1.8
Phil Dostal	San Mateo, CA	R. E. Byrne		5.6	0.6	0	0			7.0	1.3
Dry Mix Concrete	Franklin Park	T. P. Norris		0.4	0.1	0	0			1.1	0.3
Fiber Research Inc.	Iola, Kansas	T. P. Norris		0	0	0	0			0.2	0.1
H. B. Fuller	Palatine, Ill.	R. C. Wise	C&A	0.8	0.2	0	0	0.8	0.2	2.3	0.7
H. B. Fuller	St. Paul, Minn.	L. S. Kendall	C&A	0.2	0.1	0	0			0.4	0.1
General Polymers	Cincinnati, Ohio	T. P. Norris		0	0	0	0			0.4	0.1
Giant Adhesives	Pt. Huron, Mich.	J. J. Hufnagle	C&A	0	0	0	0			---	---
B. F. Goodrich	Louisville, KY	T. P. Norris		0	0	0	0			1.1	0.3
Gottlieb Chemcaal Co.	Detroit, Mich.	B. Bendick	C&A	0	0	0	0			0.1	---
Gougeon Brothers	Bay City, Mich.	J. J. Hufnagle	C&A	0	0	0	0			0.2	0.1
Grove Specialties	Glendale, CA	R. E. Byrne		0	0	0	0			1.4	0.3
Grow Solvents	Detroit, Mich.	F. H. Foxlee	C&A	0	0	0	0			---	---
Hughes Chemical Co.	Adrian, Mich.	J. J. Hufnagle	C&A	0	0	0	0			3.0	0.8
Huron Rubber	Port Huron, Mich.	J. J. Hufnagle	C&A	0	0	0	0			0.5	0.2
Inmont Corporation	St. Louis, Mo.	T. P. Norris		6.0	1.1	12	3			9.0	2.0
International Therm.	Walled Lake, MI	T. P. Norris		0	0	0	0			1.4	0.2
Leepoxy Plastics	Ft. Wayne, Ind.	T. P. Norris		0.4	0.1	0	0			0.6	0.2
Mechanical Research	Santa Cruz, CA	R. E. Byrne		0	0	0	0			0.8	0.2
Missouri Research Lab.	St. Louis, MO	T. P. Norris		0	0	0	0			0.2	0.1

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Calidria ASBESTOS Sales Report

DOMESTIC

Product RG-144

Through December, 1971

Region R. E. Byrne

UCC 005603

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	CRP	M#	M$	M#	M$	M#	M$	M#	M$
J. W. Mortell	Kankakee, Ill.	R. A. Behrens		121.1	13.	75	9	8.4	1.0	19.6	2.4
NL Industries Inc.	Los Angeles, CA	R. E. Byrne		0	0	0	0			1.4	0.3
Norberg Mfg. Company	Brookfield, Wisc.	T. P. Norris		0	0	0	0			1.4	0.3
Ohio Se ler	Dayton, Ohio	D. P. Shannon	C&A	23.8	3.8	31	5			21.0	3.3
Pacific Clay Products	Santa Fe Springs	R. E. Byrne		0	0	0	0			0.2	0.1
Permalastic Products	Detroit, Mich.	T. P. Norris		0	0	0	0	0.2	0.1	0.2	0.1
Permatex Company	Kansas City, K.	T. P. Norris		0	0	0	0			1.4	0.3
Porter Paint	Louisville, KY	P. Decker		0	0	0	0	0.2	0.1	0.5	0.1
Professional Paints	Denver, Colo.	R. E. Byrne		0.5	0.	0	0			0.7	0.2
Protective Treatments	Dayton, Ohio	R. J. Bellrose	C&A	8.1	1.5	10	2			22.3	3.9
Reliable Mfg. Company	Fountain Valley	H. B. Reese	C&A	0.5	0.	0	0			0.6	0.2
Roberts Consolidated	Dayton, Ohio	R. J. Bellrose	C&A	3.6	0.8	0	0			1.1	0.3
S&S Applicator	Hobbs, N. Mexico	R. E. Byrne		0	0	0	0	0.7	0.2	1.4	0.4
Schaeffers Seamless	Cerritas, CA	R. E. Byrne		0	0	0	0			0.2	---
Steelcote Mfg.	St. Louis, Mo.	G. W. Iwaskow	C&A	0.7	0.2	0	0	0.2	0.1	1.1	0.3
Sundancer Mfg. Co.	Santa Cruz, CA	R. E. Byrne		0	0	0	0	0.2	---	0.2	---
Technology in Plastics	Costa Mesa, CA	R. E. Byrne		0	0	0	0			0.2	0.1
3M Company	Hutchinson, Minn.	T. P. Norris		0	0	0	0			2.8	0.7
3M Company	Wayne, Mich.	L. S. Kendall	C&A	1.4	0.3	0	0	1.4	0.3	10.4	2.3
3M Company	Springfield, MO	T. P. Norris		0	0	0	0			0.5	0.2
UCC	St. Paul, Minn.	L. S. Kendall	C&A	1.0	0.3	0	0			0.2	---
JCC	Chicago, Ill.	T. P. Norris		2.4	0.5	0	0			1.4	0.4
Jniseal	Ottawa, Ill.	T. P. Norris		4.0	0.	4	1			2.0	0.4
Jnited Resin Corp.	Evansville, Ind.	G. W. Iwaskow	C&A	29.4	5.3	36	7			8.4	1.8
Jniversal Propulsion	Warren, Mich.	T. P. Norris		0	0	0	0			0.2	0.1
Valspar Corporation	Riverside, CA	H. B. Reese	C&A	0	0	0	0			0.2	---
Valspar Corporation	Ft. Wayne, Ind.	T. P. Norris		0	0	0	0			0.1	---
Western Chemical	Lyons, Ill.	W. L. Jones	TRC	0.1	---	0	0			0.1	---
	Los Angeles	R. E. Byrne		2.8	0.3	0	0			8.4	1.0
								13.2	2.3	174.1	34.4

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Calidria ASBESTOS Sales Report

DOMESTIC

Product RC-144

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Acme Power Tool & Supply	Dallas, TX	E. C. Verde	C&A	0	0	0	0			1.4	0.3
Acme Chemical & Insl.	New Haven, Conn.	T. F. Lawrence	C&A	0.3	0.	0	0			0.3	0.1
Allied Chemical	Clifton, NJ	B. L. Ingalls		0	0	0	0			0.2	0.1
American Cyanamid	Harve de Grace	E. C. Seltzer		0	0	0	0			0.2	0.1
American Smelt. & Ref.	Trenton, NJ	G. L. Dickson		0	0	0	0			0.4	0.1
Ameron Corporation	Buffalo, NY	B. L. Ingalls		0	0	0	0	0.5	0.2	0./ 1.6	0.5
Amicon Corporation	Lexington, Mass.	B. L. Ingalls		1.8	0.5	0	0			1.4	0.4
Applied Polymers	Clifton, NJ	B. L. Ingalls		0	0	0	0			1.4	0.3
An-Cor Industrial Plastics	N. Tonawanda, NY	B. L. Ingalls		0	0	0	0			0./ 0.2	0.1
Arnold Air Force Base	AAFB, Tenn.	H. B. Rhodes		0.2	0.	0	0			0.2	0.1
Atomized Material	Gladden, PA	B. L. Ingalls		0	0	0	0			1.4	0.3
Avadan Corporation	Nutley, NJ	A. M. Appio	C&A	0.1	---	0	0			1.4	0.3
Baker Castor Oil	Bayonne, NJ	F. L. Williamson		1.3	0.3	0	0			8.4	1.9
Baker Castor Oil	Raritan, Nj	G. L. Dickson		0	0	0	0			11.2	2.6
Beetle Plastics	Carrollton, TX	R. K. Redford	C&A	0	0	0	0			2.3	0.6
Bonded Products	S. Orange, NJ	B. L. Ingalls		0	0	0	0			0.5	0.2
Andrew Brown	Irving, TX	R. K. Redford		0	0	0	0			0.5	0.1
Calbar Incorporated	Philadelphia, PA	R. R. Terrill		0	0	0	0			2.0	0.5
Calhoun Chemical Co.	Calhoun, GA	H. B. Rhodes		0.4	0.	0	0			6.7	1.4
Celanese Chemical	Bishop, TX	G. L. Dickson		0	0	0	0			5.8	1.3
Celanese Coatings	Cleveland, Ohio	P. Decker		0	0	0	0			0.5	0.2
Certain-Teed	Ambler, PA	R. R. Terrill		1.1	0.3	0	0			0.7	0.2
Chemical Processors Inc.	St. Petersburg	H. B. Rhodes		0	0	0	0			---	---
Chemical Sealing	Trenton, NJ	E. C. Seltzer	C&A	2.2	0.5	0	0			8.4	1.9
Chemical Sealing	Tucker, GA	W. R. Sevy		2.0	0.4	0	0	2.1	0.5	8.3	1.8
Clifton Adhesive	Wayne, NJ	B. L. Ingalls		0	0	0	0			0.2	0.1
Coopers Creek Chemical	W. Conshohocken	D. M. Fix	C&A	0	0	0	0			0.7	0.2
Crown Rubber	Fremont, Ohio	M. R. Matuza	C&A	1.4	0.3	0	0			11.2	2.5
Daubert Chemical	Cullman, Ala.	E. C. Seltzer	C&A	44.8	8.2	42	8			28.0	5.5
Daubert Chemical	Philadelphia, PA	G. L. Dickson		0	0	0	0			58.6	9.5
Dolphin Paint Company	Toledo, Ohio	Mr. R. Matuza	C&A	0	0	0	0			1.4	0.3
Dupont	Wilmington, Dela.	B. L. Ingalls		0	0	0	0			0.1	---
Dural Int'l Corp.	Deer Park, NY	B. L. Ingalls		0	0	0	0			0.8	0.3
E-Bond Epoxies	Ft. Lauderdale	T. R. Holliger	C&A	1.5	0.4	0	0			1.3	0.4
Essex Chemical Company	Sayreville, NJ	G. L. Dickson		0	0	0	0			0.2	0.1
Fibercast	Sand Springs, OK	W. R. Neeley	TRC	0.1	---	0	0			2./ 0.3	0.1
Fiberglass Resources	Farmingdale, NY	B. L. Ingalls		0.7	0.2	0	0			11.2	2.2

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UCC 005605

Calidria ASBESTOS Sales Report

DOMESTIC

Product RG-144

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Fowlco Mfg. Co. Ltd.	Atlantic Beach	H. B. Rhodes		0	0	0	0			0.	0.2
Genesco Chemical Corp.	Nashville, Tenn.	H. B. Rhodes		0	0	0	0			0.2	0.1
B. F. Goodrich	Avon Lake, Ohio	B. L. Ingalls		0.1	---	0	0			0.1	---
Georgia Pacific	Conway, NC	H. B. Rhodes		0	0	0	0			0.7	0.2
Georgia Pacific	Savannah, GA	H. B. Rhodes		2.8	0.5	0	0			1.4	0.3
Guard Coatings	Kearny, NJ	B. L. Ingalls		0	0	0	0			0.4	0.1
Hardman, Inc.	Belleville, NJ	B. L. Ingalls		0.4	0.1	0	0			0.4	0.1
Hattaway Insulation	Atlanta, GA	H. B. Rhodes		0	0	0	0	0.2	0.1	0.2	0.1
Hysol Div.-Dextor	Olean, NY	D. Watts	C&A	0	0	0	0			0.3	0.1
Industrial Coatings	Houston, TX	R. Kulbitskas	C&A	1.4	0.3	0	0			4.2	0.9
Inmont Corporation	Bound Brook, NJ	F. V. Squillaro	C&A	1.4	0.4	0	0			0.2	0.1
Kaufman Products	Baltimore, MD	T. C. Stanhagen		0	0	0	0			0.2	0.1
Kent Industries	Ft. Worth, TX	T. F. White	C&A	29.6	5.4	30	6			26.8	5.9
M-F Mfg. Company	Ft. Worth, TX	G. L. Dickson		0	0	0	0			0.2	0.1
Marblette Company	Long Island City	B. L. Ingalls		0	0	0	0			0.2	0.1
Mathis Fiberglass	Denmark, S.C.	H. B. Rhodes		0	0	0	0			1.1	0.3
Metrowa e Co pany	E. Paterson, NJ	A. M. Appio		1.8	0.5	0	0	0.4	0.1	1.6	0.5
J. W. Mortell	Perth Amboy, NJ	R. A. Behrens	C&A	109.9	12.5	129	17	4.2	1.0	60.9	9.7
Myrmax Specialties	Baton Rouge, LA	G. L. Dickson		0.1	---	0	0			0.9	0.3
Novaguard Corporation	Trenton, NJ	E. C. Seltzer	C&A	0.7	0.2	0	0			3.5	1.1
Nylene Corporation	Jenkensville, SC	J. Rankin		0	0	0	0			1.4	0.3
Ohio Sealer	Midvale, Ohio	B. L. Ingalls		4.2	0.8	0	0			13.8	2.7
Permagile Corp. of Am.	Plainview, NY	B. L. Ingalls		0	0	0	0			0.9	0.3
Philadelphia Resins	Montgomeryville	E. C. Seltzer	C&A	1.4	0.3	0	0			2.8	0.6
Protective Coatings	Tampa, Fla.	T. R. Holliger	C&A	0	0	0	0			4.2	0.9
Protex A Cote Inc.	Newark, NJ	B. L. Ingalls		0	0	0	0			0.5	0.2
Quandrant Chemical	Dallas, TX	R. K. Redford	C&A	0	0	0	0			0.2	0.1
Radiator Specialties	Charlotte, NC	H. B. Rhodes		0	0	0	0			0.5	0.1
Reichhold Chemical	Sewickley, PA	B. L. Ingalls		0.4	0.1	0	0	0.4	0.1	0.8	0.2
Ramco	Tulsa, OK	H. E. Miller	C&A	0	0	0	0			0.1	---
Ruff Cote	Midwest City	H. E. Miller	C&A	0	0	0	0			0.2	0.1
Rutland Products	Gastonia, NC	R. J. Quinn		0	0	0	0			1.4	0.4
Sandoville Company	Grove City, PA	B. L. Ingalls		0	0	0	0			0.1	---
Schoeller Technical	Pulaski, NY	G. L. Dickson		0	0	0	0			0.2	0.1
Schori Process	Freeport LI, NY	K. McGuinn		0	0	0	0	0.3	0.1	0.7	0.2
A. Schulman	Bellevue, Ohio	B. L. Ingalls								0.1	---

Calidria ASBESTOS Sales Report

DOMESTIC

Product RG-144

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Sika Chemical Company	Lyndhurst, NJ	B. L. Helmlicher		0.2	0.	0	0			1.8 ✓	0.6
Smooth-On Inc.	Gillete, NJ	M. Kovach	C&A	0.4	0.	0	0			0.4 ✓	0.1
Southwest Terrazzo	Wheatland, K	H. E. Miller	C&A	0	0	0	0			0.2 ✓	0.1
Stedfast Rubber Company	N. Eaton, Mass.	B. L. Ingalls		5.6	1.0	4	1			2.8 ✓	0.6
3M Comapny	Bristol, PA	E. C. Seltzer	C&A	0	0	0	0			2.0 ✓	0.5
3M Company	Grove City, Ohio	B. L. Inalls		0	0	0	0			0.7 ✓	0.2
UCC	Bound Brook	B. L. Ingalls		0	0	0	0			0.1 ✓	---
Vulcan Chemical	Danbury, Conn.	B. L. Ingalls		0	0	0	0			5.6	1.2
Westinghouse Electric	Greenville, PA	B. L. Ingalls		0.7	0.3	0	0			1.3 ✓	0.
Westinghouse Electric	Hampton, SC	E. C. Seltzer	C&A	0.1	---	0	0			0.1 ✓	---
Westinghouse Electric	Pittsburgh, PA	B. L. Ingalls		0	0	0	0			0.2 ✓	0.1
Westinghouse Electric	Sharon, PA	B. L. Ingalls		0	0	0	0			0.1 ✓	---
Westwood Industries	E. Paterson, NJ	A. M. Applo	C&A	1.2	0.3	0	0			1.8 ✓	0.6
Whittaker Corporation	Lenoir, NC	R. J. Quinn	C&A	0.5	0.1	0	0			0.1 ✓	---
								8.2	2.1	328.5	67.5

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Calidria ASBESTOS Sales Report

DOMESTIC

Product RG-244

Through December, 1971

Region R. E. Byrne

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Adco Inc.	Mich. Center	J. J. Hufnagle	C&A	0	0	0	0			0.2	0.2
Akemi Plastics	Eaton Rapids	J. J. Hufnagle	C&A	0	0	0	0			0.1	0.1
Am. Superior Plumbing	Orange, CA	H. B. Reese	C&A	0.8	0.6	0	0			0.1	0.1
Am. Superior Plumbing	Temecula, CA	R. E. Byrne		0.4	0.3	0	0			1.4	1.1
Aqua Chemical	Waukesha, Wisc.	T. P. Norris		0	0	0	0			0.1	0.1
Automotive Chemical Co.	Detroit, Mich.	J. J. Hufnagle	C&A	0	0	0	0			0.1	0.1
Bee Chemical Company	Lansing, Ill.	A. J. Lyon	C&A	0.1	0.1	0	0			0.5	0.5
Broadway Metals	Gardena, CA	R. E. Byrne		0	0	0	0			2.1	1.6
Chrysler Corporation	Trenton, Mich.	J. E. Nimz	C&A	72.9	47.3	120	79	6.0	3.9	66.2	42.6
Commercial Chemical	Cincinnati, Ohio	T. P. Norris		0	0	0	0			0.2	0.2
Const. Chem. Specialties	Shawnee Mission	T. P. Norris		0	0	0	0			0.4	0.3
Cook Paint & Varnish	Kansas City, MO	T. P. Norris		0	0	0	0	0.1	0.1	0.8	0.6
Cor-Stran	Artesia, N. Mexico	R. E. Byrne		0.1	---	0	0			0.2	0.1
Daubert	Chicago, Ill.	T. P. Norris		0	0	0	0			---	---
Delco Remington	Anderson, Ind.	T. P. Norris		0	0	0	0			~~0.1~~	---
Dunn Rainey	Ferndale, Mich.	J. J. Hufnagle	C&A	0.4	0.3	0	0			1.1	0.8
Dunnage Engineering	Brighton, Mich.	D. E. Stockman	C&A	3.2	2.5	4	3			1.4	1.1
Electro-Cote Company	Minn., Minn.	T. P. Norris		3.1	2.2	0	0	2.1	1.5	7.4	5.6
Enmar Corporation	Wichita, Kansas	R. G. Neri	C&A	0.4	0.3	0	0			3.3	2.6
Erskine Johns Company	Los Angeles, CA	R. E. Byrne		0	0	0	0			2.1	1.6
Fiber Resin Corporation	Roseville, Mich.	T. P. Norris		0	0	0	0	0.4	0.3	0.8	0.6
Frame Art	Elkhart, Ind.	T. P. Norris		0	0	0	0			0.1	0.1
Freeman Chemical Corp.	Saukville, Wisc.	T. P. Norris		0	0	0	0			0.4	0.2
General Polymers	Cincinnati, Ohio	T. P. Norris		0	0	0	0			1.1	0.8
Giant Adhesives	Pt. Huron, Mich.	J. J. Hufnagle	C&A	0	0	0	0			---	---
Glidden-Durkee	Chicago, Ill.	C. O. Schwahn	C&A	0.4	0.3	0	0			0.6	0.5
Glidden-Durkee	Minn., Minn.	T. P. Norris		0.1	0.1	0	0			7.4	5.4
Gottlieb Chemical Co.	Detroit, Mich.	B. Bendick	C&A	0	0	0	0			0.1	---
Grove Specialties	Glendale, CA	R. E. Byrne		0	0	0	0			1.4	1.0
Guardsman Chemical	Grand Rapids, Mich.	T. P. Norris		0	0	0	0			0.4	0.3
Hadley Adhesives	St. Louis, MO	T. P. Norris		---	---	0	0			---	---
Hysol Div. - Dextor	Pittsburg, CA	M. Bilancetti	TRC	0	0	0	0			0.5	0.4
Inpol Corporation	Cucamonga, CA	R. E. Byrne		0.1	0.1	0	0			0.2	0.2
Inter Plastics Corp.	Minn., Minn.	T. P. Norris		0	0	0	0			11.9	7.1
International Rubber	Colton, CA	R. E. Byrne		0	0	0	0			0.7	0.5
International Sales	Seattle, Wash.	R. E. Byrne		0	0	0	0			0.4	0.3

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Calidria ASBESTOS Sales Report

DOMESTIC

Product RG-244

Through December, 1971

Region R. E. Byrne

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Joli Plastics & Chem.	Gardena, CA	R. E. Byrne		0	0	0	0			0.1	.0.1
Kalman Floors	North Brook, Ill.	T. P. Norris		0	0	0	0			0.1	0.1
Lasco Industries	Florence, KY	T. P. Norris		0	0	0	0			0.4	0.3
Leepoxy Plastics	Ft. Wayne, Ind.	T. P. Norris		---	---	0	0			0.1	0.1
Marco	Swanton, Ohio	W. L. Jones	TRC	2.1	1.4	20	13			5.6	3.8
Mautz Paint & Varnish	Madison, Wisc.	T. P. Norris		0	0	0	0	0.2	0.2	0.4	0.4
Mobil Chemical Co.	Kankakee, Ill.	T. P. Norris		0	0	0	0			0.2	0.1
J. W. Mortell	Kankakee, Ill.	T. P. Norris		0	0	0	0			1.1	0.7
Ohio Sealer	Dayton, Ohio	D. P. Shannon	C&A	31.4	20.6	30	24			30.8	20.4
Ohio Sealer	Midvale, Ohio	T. P. Norris		0	0	0	0			1.1	0.7
Poly Products Corp.	Detroit, Mich.	T. P. Norris		0	0	0	0			0.2	0.2
Polyform Coatings & Chem	Santee, CA	R. E. Byrne		0	0	0	0			0.1	---
Protective Treatments	Dayton, Ohio	R. J. Bellrose	C&A	25.1	18.0	42	30	6.0	3.9	42.7	28.2
Purex Corporation	Wilmington, CA	R. E. Byrne		0	0	0	0			0.7	0.5
Reichhold Chemicals	Ferndale, Mich.	T. P. Norris		0	0	0	0			0.1	---
Ren Plastics	E. Lansing, Mich.	W. Jones		0.3	0.3	0	0	0.1	0.1	1.5	1.3
Santa Clara Fiberglass	Santa Clara, CA	G. D. Hanlon	TRC	0.1	0.	0	0			0.1	0.1
Steelcote Mfg.	St. Louis, MO	G. W. Iwaskow	C&A	---	---	0	0			---	---
Technical Sealants	St. Paul, Minn.	T. P. Norris		0	0	0	0			0.1	0.1
Tera-Lite	San Jose, CA	R. E. Byrne		0.4	0.3	0	0			0.2	0.2
Thermoset Plastics	Indianapolis	A. A. Keller	TRC	0.3	0.3	0	0			0.8	0.6
3M Company	St. Paul, Minn.	L. S. Kendall	C&A	0.1	0.1	0	0	0.1	0.1	0.2	0.1
Tuff Kote Inc.	Warren, Mich.	J. J. Hufnagle		0.5	0.4	0	0			8.1	5.4
Western Chemical	Los Angeles, CA	R. E. Byrne		0.4	0.2	0	0	23	0.05	1.8	1.1
Whittaker Corporation	Minn., Minn.	C. H. Strong	TRC	0	0	0	0			1.0	0.8
Whittaker Corporation	W. Alexandria, Ohio	T. P. Norris		0	0	0	0			1.9	1.5
Wisc. Protective Coating	Green Bay, Wisc.	T. P. Norris		0	0	0	0			0.1	0.1
								15.0	10.1	213.4	143.7

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Calidria ASBESTOS Sales Report

DOMESTIC

Product RG-244

Through December, 1971

Region Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Al-Con	New Orleans	G. L. Dickson		0	0	0	0			0.1	----
Alpha Chemical	Lakeland, Fla.	A. G. Butler		1.4	1.1	6	5	8.1	5.2	20.7	14.5
American Cyanamid	Wallingford	B. L. Ingalls		33.6	23.8	40	30	4.2	3.0	31.5	22.7
Ameron Corp.	Buffalo	B. L. Ingalls		0	0	0	0	0.1	0.1	0.1	0.1
Anchem Products	Dallas, TX	G. L. Dickson		0	0	0	0			0.1	0.1
An-Cor Ind. Plastics	N. Tonawanda, NY	D. A. Watts	C&A	0	0	0	0			0.1	0.1
John Armitage Co.	Newark, NJ	F. L. Williamson		0	0	0	0			---	---
Atlas Chemical Ind.	Atlas Point, Del.	T. C. Stanhagen		5.9	3.7	0	0			0.1	0.1
Bel-Ray Company	Farmingdale, NJ	R. R. Terrill		0.4	0.4	0	0			0.4	0.3
Berco Industries	Westbury, NY	B. L. Ingalls		0	0	0	0	0.4	0.3	1.2	0.9
Borden Chemical	Middlesex, NJ	B. L. Ingalls		0	0	0	0	1.1	0.8	8.4	6.2
Briarwood Corporated	Starkville, Miss.	H. B. Rhodes		0	0	0	0			0.2	0.1
M. A. Bruder & Sons	Philadelphia, PA	R. R. Terrill		0	0	0	0			0.1	0.1
Carborundum Company	Niagara Falls	D. A. Watts	C&A	0	0	0	0			0.4	0.3
Ceilcote	Berea, Ohio	E. F. Kralner	TRC	---	---	0	0			1.2	1.0
Cementex Company	New York, NY	B. L. Ingalls		0	0	0	0			0.1	---
Chemical Processors	St. Petersburg	H. B. Rhodes		0	0	0	0			0.1	0.1
Coast Pro Seal	Phoenixville, PA	E. C. Seltzer		0	0	0	0			0.4	0.3
Columbia Paint	Huntington, W. Va.	J. Cantebury		0	0	0	0	6.0	3.9	14.6	10.2
Columbus Glove	Columbus, Ohio	C. A. Bergeson	C&A	0.4	0.3	0	0			0.3	0.3
Concept Plastics	High Point, NC	H. B. Rhodes		0.4	0.3	0	0			1.1	0.8
Diamond Paint Coppany	Houston, TX	R. F. Kulbitskas	C&A	0.1	---	0	0			0.1	0.1
Dupont	Wilmington, Del.	B. L. Ingalls		0	0	0	0			0.1	---
Eastern Airlines	Miami, Fla.	H. B. RHodes		0	0	0	0			0.2	0.2
Eastman Kodak	Rochester, NY	B. L. Ingalls		0	0	0	0			0.1	---
Ensig Manufacturing	Newark, NJ	B. L. Ingalls		0	0	0	0			0.1	0.1
Fibercast Company	Sand Springs, OK	W. R. Neely	TRC	1.8	1.2	2	2			2.1	1.6
Fritz Chemical	Mesquite, TX	G. L. Dickson		0.4	0.5	0	0			0.3	0.3
General Electric	Waterford, NY	B. L. Inalls		0.1	0.1	0	0			5.1	4.0
Genesco Chemical	Nashville, TN	H. B. Rhodes		0	0	0	0			0.2	0.2
Ga. Pacific c/o R. A. Coco	Lufkin, TX	G. L. Dickson		0.7	0.6	0	0			1.1	0.8
Glidden	Atlanta, GA	J. W. Ross		0	0	0	0			0.4	0.4
Glidden	Carrollton, TX	R. K. Redford	C&A	0	0	0	0			0.1	0.1
Glidden	Cleveland, Ohio	G. G. Blankfard	C&A	2.2	1.8	5	4	0.5	0.4	1.8	1.4
Glidden	Huron, Ohio	G. G. Blankfard	C&A	0	0	0	0			2.6	2.0
Guard Coatings	Kearny, NJ	F. V. Squillaro	C&A	0.8	0.8	0	0			0.6	0.6

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Calidria Asbestos Sales Report

DOMESTIC

Product RG-244

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Hallmark Chemical	Irving, Texas	G. L. Dickson		0	0	0	0			0.6	0.5
Heil Ohio Process	Houston, TX	G. L. Dickson		0	0	0	0	0.4	0.3	0.4	0.3
Hooker Industries	Niagara Falls, NY	B. L. Ingalls		0	0	0	0			7.9	5.8
Hysol Div. - Dextor	Olean, NY	B. L. Ingalls		0	0	0	0			0.7	0.6
I. W. Industries	Houston, TX	G. L. Dickson		0	0	0	0			0.1	0.1
Inmont Corporation	Morganton, NC	R. J. Quinn	C&A	0	0	0	0			0.3	0.2
Isochem	Lincoln, LI	B. L. Ingalls		0.7	0.6	0	0			0.4	0.3
Jones Chemical Co.	Dallas, TX	E. C. Verde		0.3	0.3	0	0	0.1	0.1	0.3	0.3
Kalman Floors	Roanoke, Va.	E. C. Seltzer		0	0	0	0			0.1	0.1
Kalman Floors	Wallace, NC	H. B. Rhodes		0	0	0	0			0.1	0.1
Karnak Chemical	Clark, NJ	B. L. Ingalls		0	0	0	0			0.4	0.3
Keystone Div.-Penwalt	Philadelphia	R. R. Terrill	C&A	0	0	0	0	0.4	0.3	0.7	0.5
Koppers Co., Inc.	Petrolia, PA	B. L. Ingalls		0	0	0	0			2.1	1.5
Krystal Kraft	Palmetto, Fla.	H. B. Rhodes		0.4	0.2	0	0			1.8	1.2
D. S. Lahmers	Dover, Ohio	D. M. Reilly	C&A	3.5	2.7	4	3	0.7	0.5	4.2	3.3
Lane Marine Technology	Brooklyn, NY	B. P. Appleget	C&A	0.1	0.1	0	0			0.1	0.1
Levingston Armadillo	Owentown, TX	G. L. Dickson		0	0	0	0			0.1	0.1
Lunn Laminates	Wyandanch, NY	B. L. Ingalls		0	0	0	0			0.1	---
Marco	Bartow, Fla.	A. G. Butler	C&A	0	0	30	21	6.0	3.8	35.7	23.0
Marco	Linden, NJ	B. L. Helmliche	rC&A	4.3	3.1	15	10	0.7	0.6	7.0	5.1
Matcote Company	Houston, TX	R. F. Kulbitska	sC&A	2.0	1.7	3	2			3.1	2.4
McCreary Ind. Products	Indiana, PA	B. L. Ingalls		0	0	0	0			0.4	0.3
Menzie Tile Co.	Baton Rouge, LA	G. L. Dickson		0	0	0	0			0.4	0.3
Mohawk Labs	Irving, TX	G. L. Dickson		0	0	0	0			0.2	0.2
Monsey Products	Kimberton, PA	R. R. Terrill	C&A	2.5	2.1	0	0			0.9	0.7
J. W. Mortell	Perth Amboy, NJ	G. L. Dickson		0	0	0	0	2.1	1.3	2.1	1.3
Napko	Houston, TX	R. Kulbitskas		0	0	0	0	0.2	---	0.2	---
National Starch & Chem.	Bloomfield, NJ	M. Kovach		0	0	0	0			0.2	0.2
North Am. Rockwell	Ashtabula, Ohio	E. F. Krainer	TRC	5.6	4.3	0	0			4.2	3.3
North Am. Rockwell	Tulsa, OK	G. L. Dickson		0	0	0	0			0.2	0.2
Novaguard	Trenton, NJ	E. C. Seltzer		0.1	0.1	0	0			0.1	---
Opotow Mfg. Division	Brooklyn, NY	B. L. Ingalls		0	0	0	0			0.9	0.8
Owens Corning	Anderson, SC	R. J. Quinn	C&A	6.6	5.1	10	8	2.1	1.5	38.2	27.3
Pierce & Stevens	Buffalo, NY	D. A. Watts	C&A	2.2	1.6	3	3			4.1	3.2
PPG Industries	Bloomfield, NJ	M. Kovach	C&A	1.1	0.9	0	0			0.5	0.4
PPG Industries	Springdale, PA	J. W. Ross	C&A	0.1	---	0	0			0.4	0.4

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Calidria ASBESTOS Sales Report

DOMESTIC

Product RG-244

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Pigment Dispersions	Edison, NJ	G. L. Dickson		0	0	0	0	0.2	0.2	0.2	0.2
Polyfibre Associates	Bound Brook, NJ	R. R. Terrill	C&A	1.2	1.0	0	0			0.8	0.7
Products Research	Gloucester, NJ	E. C. Seltzer	C&A	3.7	2.8	5	4			2.6	2.1
Profected Fibers	Charlotte, NC	H. B. Rhodes		0	0	0	0			0.1	0.1
Ramco ✓	Tulsa, OK	H. E. Miller	C&A	0	0	0	0			~~0.1~~	0.1
Reichhold	Elizabeth, NJ	B. L. Ingalls		0	0	0	0			1.7	1.3
Reichhold	Jacksonville	A. G. Butler	TRC	0.5	0.3	0	0			2.6	1.9
Royston Labs Inc.	Pittsburgh, PA	B. L. Ingalls		0	0	0	0			0.1	0.1
J. T. Ryerson & Sons	Houston, TX	G. L. Dickson		0	0	0	0	0.4	0.3	3.5	2.7
Sherwin Williams	Cleveland, Ohio	W. Cribbin	C&A	1.4	1.1	0	0			2.0	1.6
Signet Corporation	High Point, NC	R. J. Quinn	C&A	2.1	1.6	2	2			1.1	0.8
Sonneborn Bldg. Products	Belleville, NJ	S. Foster	C&A	0	0	0	0			0.5	0.4
Southwest Terrazzo	Wheatland, OK	H. E. Miller	C&A	0	0	0	0			2.9	2.2
Std. Paint & Varnish	Harvey, LA	W. E. Rixon	C&A	2.3	1.8	3	2	2.1	1.5	15.2	11.3
Stebbins Eng. Company	Watertown, NY	B. L. Ingalls		0	0	0	0			1.8	1.4
Tero Inc.	New York, NY	B. L. Ingalls		0	0	0	0			0.1	0.1
Tremco Mfg. Company	Cleveland, Ohio	W. J. Cribbin	C&A	1.0	0.8	0	0			53.1	36.3
U. S. Polymeric	Stamford, Conn.	B. L. Ingalls		0	0	0	0			0.4	0.3
Unifilm Corporation	Somerville, NJ	B. L. Ingalls		0	0	0	0	0.1	0.1	0.3	0.2
Whittaker Corporation	Lenoir, NC	R. J. Quinn	C&A	11.9	7.7	20	16			29.8	19.2
Xerox Corporation	Webster, NY	G. L. Dickson		0	0	0	0			0.1	0.1
Seal Rite Paint	Brooklyn, NY	B. L. Ingalls		0.4	0.3	0	0			0.4	0.3
								35.9	24.2	334.7	237.8

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Calidria asbestos Sales Report

DOMESTIC

Product CG-135-P

Through December, 1971

Region R. E. Byrne

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Major Paint & Varnish	Torrance,CA	R. E. Byrne		2.0	0.2	700	56			50.0	9.9
										50.0	9.9

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Calidria asbestos Sales Report

MISCELLANEOUS

Through December, 1971

SALESMAN	CUSTOMER NAME	CUSTOMER LOCATION	PRODUCT	TOTAL 1970 M#	TOTAL 1970 M$	1971 PLAN M#	1971 PLAN M$	THIS MONTH M#	THIS MONTH M$	YEAR TO DATE M#	YEAR TO DATE M$
BLI	UCC - C&P	Bound Brook, NJ	RG-101	0	0	0	0			5.1	0.5
BLI	UCC	Marietta, Ohio	RG-101	0	0	0	0			6.0	0.6
REB	Asphalt Maintenance	Santa Maria, CA	SG-144	0	0	0	0			6.0	0.2
TPN	Michael Walter Ind.	Valier, Ill.	SG-144	2.0	0.1	0	0	3.2	0.2	3.2	0.2
GLD	Bel-Ray Company	Farmingdale, NJ	RG-444	0	0	0	0			0.2	0.1
								3.2	0.2	20.5	1.6

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Calidria ASBESTOS Sales Report

NON U.S.

Through December, 1971

COUNTRY	CUSTOMER NAME	CUSTOMER LOCATION	PRODUCT	TOTAL 1970 M#	TOTAL 1970 M$	1971 PLAN M#	1971 PLAN M$	THIS MONTH M#	THIS MONTH M$	YEAR TO DATE M#	YEAR TO DATE M$
Argentina			RG-244	8.4	5.9	8	6			1.8	1.3
Australia			HPP	72.0	3.0	50	3			80.0	5.2
Australia			RG-144	7.3	0.8	6	1			4.9	1.0
Australia			RG-244	1.1	0.7	3	2	0.8	0.6	3.9	2.8
Canada	Canadian Buttons	LaSalle, Quebec	RG-244	2.0	1.5	0	0			1.1	0.8
	Epoxy Surfaces	Toronto, Ontario	RG-144	0	0	0	0			0.7	0.2
	Flintkote	Toronto, Ontario	RG-244	1.8	0.6	0	0			4.9	3.6
	J. Ford	Port Neuf, Quebec	HPP	180.0	12.9	0	0			145.0	9.6
	H. B. Fuller	Boucherville	RG-144	0.6	0.2	0	0			0.5	0.2
	H&C	Vancouver, B.C.	RG-244	0.1	0.1	0	0			0.7	0.5
	H&C	Islington, Ontario	RG-144	0	0	0	0			22.4	2.9
	H&C	Islington, Ontario	RG-244	0	0	0	0			14.0	7.6
	H&C	Islington, Ontario	HPO	0	0	0	0			12.8	0.7
	Howard & Sons	Cornwall, Ontario	RG-244	0.1	---	0	0			0.2	0.2
	LePages Ltd.	Toronto, Ontario	RG-144	1.6	0.4	0	0			1.3	0.4
	PRC Chemical Corp.	Weston, Ontario	RG-244	1.6	1.1	0	0			1.2	0.9
	Steinhall Ltd.	Rexdale, Ontario	RG-244	0	0	0	0			0.3	0.3
	Tremco	Toronto, Ontario	RG-244	1.1	0.8	0	0			1.1	0.9
	Tremco	Toronto, Ontario	HPO	52.8	4.6	0	0			6.4	0.7
	VWR	Vancouver, B.C.	RG-244	0	0	0	0			---	---
Chile			RG-144	0	0	0	0			1.4	0.3
Colombia			HPP	204.0	10.6	250	15			66.0	3.6
Japan	Tomoe		HPO	499.2	27.0	300	16	36.8	2.1	72.2	4.0
	Tomoe		HPP	2779.0	137.9	2950	160	220.0	63.3	156.0	259.0
	Tomoe		T-135-C	110.4	12.9	0	0			317.6	37.8
	Tomoe		T-135-F	38.0	4.4	0	0	114.0	14.0	416.8	49.8
	Tomoe		RG-144	106.4	10.1	132	12	57.4	6.7	119.0	13.1
	Tomoe		RG-244	21.7	11.7	56	36	46.0	26.8	71.0	41.0
Korea			T-135-C	0	0	0	0			22.0	4.0
Korea			HPP	20.0	1.3	0	0			44.0	4.0
Korea			SG-100	0	0	900	18			117.0	2.5
Mexico			RG-244	0	0	0	0			0.7	0.5
Mexico			RG-144	0	0	0	0			0.7	0.2
Mexico			T-135-C	44.0	5.1	0	0			88.0	12.0
Taiwan			HPP	2.2	0.1	0	0			6.6	0.4
Thailand			T-135-C	0	0	0	0	33.6	4.6	33.6	4.6

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Calidria ASBESTOS Sales Report

NON U.S.

Through December, 1971

COUNTRY	CUSTOMER NAME	CUSTOMER LOCATION	PRODUCT	TOTAL 1970 M#	TOTAL 1970 M$	1971 PLAN M#	1971 PLAN M$	THIS MONTH M#	THIS MONTH M$	YEAR TO DATE M#	YEAR TO DATE M$
UCBEL			HPP	200.0	20.0	450	25			277.8	14.9
UCBEL			RG-110	0	0	0	0			0.2	---
UCBEL			RG-144	0	0	0	0			23.9	2.9
UCBEL			RG-244	0	0	0	0			20.7	10.2
W. Germany	DeGussa		A-14	65.9	13.7	120	24			99.0	19.7
W. Germany	DeGussa		A-28	47.2	20.4	300	120			131.8	61.3
Japan			CG-135-0	0	0	0	0			4.0	0.9
South Africa			RG-244	0	0	0	0			0.1	0.1
Israel			RG-244	0	0	0	0			---	---
								1507.8	117.5	7393.3	586.6

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Calidria ASBESTOS Sales Report

DOMESTIC

Product Floor Tile

Through December, 1971

Region J. L. Myers

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
American Biltrite	La Mirada	SG-100 (McCoy)		1192	29.7	1200	30	120.0	3.0	520.0	38.0
American Biltrite	La Mirada	SG-102 (McCoy)		130	3.3					210.0	5.3
American Biltrite	Trenton, NJ	SG-101 (DeLuca)		2120	55.1	2400	60			2548.6	65.8
GAF	Houston, TX	SG-100 (Wiley)		520	11.8	0	0			2760.0	62.1
GAF	Joliet, Ill.	SG-100		0	0	0	0			240.0	5.4
GAF	Long Beach, CA	SG-100 (McCoy)		0	0	0	0	800.0	18.0	3980.0	89.6
Kentile	Chicago, Ill.	SG-102 (Henry)		5560	139.2	5350	134	780.0	17.9	4160.0	98.3
Kentile	Torrance, CA	SG-102 (McCoy)		1190	27.3	650	16	130.0	3.0	1040.0	24.0
Uvalde	Houston, TX	SG-100 (Wiley)		2280	57.0	2400	60			3360.0	84.0
								1830.0	41.9	9818.6	472.5

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Calidria ASBESTOS Sales Report

DOMESTIC

Product SG-100

Through December, 1971

Region R. E. Byrne

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Mobil Oil Company	San Ardo, CA	R. E. Byrne		2.0	0.1	0	0			24.0	0.6
Western Chemical	Los Angeles, CA	R. E. Byrne		0	0	0	0			2.0	0.1
										26.0	0.7

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Calidria asbestos Sales Report

DOMESTIC

Product SG-130

Through December, 1971

Region R. E. Byrne

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Western Chemical	Los Angeles	R. E. Byrne		356.0	11.2	240	8	42.0	1.3	228.0	7.2
								42.0	1.3	228.0	7.2

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Calidria ASBESTOS Sales Report

DOMESTIC

Product SG-130

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
UCC	Carteret, NJ	B. L. Ingalls		2.0	0.8	0	0			1.6	0.1
United Packaging	Sarasota, Fla.	T. R. Holliger	C&A	0	0	0	0			10.0	0.7
										11.6	0.8

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Calidria asbestos Sales Report

DOMESTIC

Product SG-210

Through December, 1971

Region R. E. Byrne

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Beadex Mfg. Company	Kent, Washington	J. L. Lockett	C&A	0	0	0	0			3.2	0.2
Cambridge Tile Company	Cincinnati, Ohio	R. J. Spath		0	0	0	0			2.1	0.2
Custom Coating	Oakland, CA	R. E. Byrne		0	0	0	0	6.3	0.3	12.6	0.6
Georgia Pacific	Chicago, Ill.	A. J. Lyon	C&A	20.2	1.3	50	3			84.0	5.6
Intercoastal Corporation	Union City, CA	W. C. McCoy	C&A	111.3	4.9	258	11	21.0	0.9	126.0	5.7
Kaiser Gypsum	Antioch, CA	J. Kuscma	C&A	10.5	0.5	0	0	10.5	0.5	63.0	3.1
Kaiser Gypsum	Santa Ana, CA	C. E. Metten	C&A	4.2	0.2	12	1			47.3	2.2
Kaiser Gypsum	Seattle, Wash.	J. L. Lockett	C&A	0	0	0	0			10.5	0.5
M&B Products	Fremont, CA	J. Kuscma	C&A	0	0	0	0			31.5	1.6
National Gypsum	Long Beach, CA	C. E. Metten	C&A	109.2	4.8	100	5			176.4	8.0
National Gypsum	Matteson, Ill.	A. J. Lyon	C&A	373.5	17.1	460	21	54.6	2.5	561.5	25.3
Norris Paint & Varnish	Salem, Oregon	J. L. Lockett	C&A	1.1	0.1	0	0			9.5	0.5
Paco Textures	San Carlos, CA	R. J. Spath	C&A	0	0	0	0			118.7	5.6
Rich Tex	Richmond, CA	R. J. Spath	C&A	16.8	0.8	0	0	10.5	0.5	96.6	4.8
Ryerson Concrete	El Centro, CA	R. E. Byrne		0	0	0	0	0.2	---	0.2	---
U.S. Gypsum	South Gate, CA	C. E. Metten	C&A	813.8	33.4	880	40	115.5	5.2	1045.8	47.2
								218.6	9.9	2388.9	111.1

UCC 005620

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Calidria ASBESTOS Sales Report

DOMESTIC

Product SG-210

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
ALC Inc.	Chattanooga, Tenn.	H. B. Rhodes		0	0	0	0			0.2	---
Chemrex Specialty Coatings	El Paso, TX	E. C. Verde		0	0	0	0			1.6	0.1
Georgia Pacific	Acme, TX	R. K. Redford	C&A	0	0	0	0	10.5	0.8	23.1	1.7
Georgia Pacific	Akron, NY	D. A. Watts	C&A	78.8	3.5	400	17	54.6	2.5	273.0	12.2
A. L. Hendry	Tampa, Fla.	T. R. Holliger	C&A	0	0	0	0			1.1	0.1
Kaiser Gypsum	Delanco, NJ	R. R. Terrill	C&A	0	0	0	0			2.1	0.2
Medallion Paint & Color	W. Palm Beach, Fla.	T. R. Holliger	C&A	0	0	0	0			0.2	---
Monsey Products	Kimberton, PA	R. R. Terrill	C&A	0	0	0	0			15.8	1.1
National Gypsum	Baltimore, MD	R. R. Terrill	C&A	0	0	0	0			170.1	7.8
National Gypsum	Westvego, LA	W. E. Rixon	C&A	122.9	7.9	120	8			151.2	7.5
Premix Marbletite	Orlando, Fla.	T. R. Holliger	C&A	0	0	0	0			2.1	0.1
Southland Paint	Raritan, NJ	E. C. Seltzer	C&A	0	0	0	0			2.1	0.1
UCC	S. Charleston	B. L. Ingalls		0	0	0	0			0.2	---
Vimasco Corporation	Nitro, W. Va.	B. L. Ingalls		0.1	---	0	0			23.1	1.6
								65.1	3.3	665.9	32.5

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Calidria ASBESTOS Sales Report

DOMESTIC

Product HPP

Through December, 1971

Region R. E. Byrne

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
American Can	Ashland, Wisc.	T. P. Norris		0	0	0	0			6.0	0.6
Boise Cascade	International Falls	T. P. Norris		3600	198	2800	165			2640.0	58.4
Conwed	Cloquet, Minn.	T. P. Norris		2240	113.2	2545	136			1440.0	77.3
Fox River Paper Co.	Appleton, Wisc.	T. P. Norris		0	0	0	0			2.0	0.2
Kimberly Clark	Munising, Mich.	T. P. Norris		150	11.4	240	18			40.0	3.0
Prairie State Paper	Joliet, Ill.	T. P. Norris		596	31.3	720	40			582.0	35.3
St. Regis Paper	Rhinelander, Wisc.	T. P. Norris		120	6.6	360	22			80.0	7.2
Watervliet Paper Co.	Watervliet, Mich.	J. J. Hufnagle	C&A	6.0	0.5	24	3			2.0	0.2
										4792.0	282.2

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Calidria ASBESTOS Sales Report

DOMESTIC

Product HPP

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Hollingsworth & Vose	Greenwich, NY	G. L. Dickson		4.0	0.4	0	0			2.0	0.2
J. P. Lewis	Beaver Falls, NY	G. L. Dickson		0	0	0	0			2.0	0.2
St. Regis Paper Company	York, PA	G. L. Dickson		4.0	0.3	0	0			2.5	0.3
Strathmore Paper Company	W. Springfield, Ma.	B. L. Ingalls		4.0	0.3	0	0			1.0	0.1
UCC-Sterling Forest	Tuxedo, NY	B. L. Ingalls		20.0	1.6	16	1			16.0	1.7
UCC	Bound Brook, NJ	B. L. Ingalls		0	0	0	0			6.0	0.6
										29.5	3.1

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Calidria ASBESTOS Sales Report

DOMESTIC

Product HPO

Through December, 1971

Region R. E. Byrne

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Boise Cascade	St. Helens, Oregon	R. E. Byrne		312.0	18.7	180	9			265.6	17.2
Whittaker Corporation	W. Alexandria, O.	T. P. Norris		0	0	0	0			0.4	---
										266.0	17.2

UCC 005624

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Calidria ASBESTOS Sales Report

DOMESTIC

Product HPO

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Bel-Ray Company	Farmingdale, NJ	R. R. Terrill		0	0	0	0			0.1	---
Hollingsworth & Vose	W. Groton, Mass.	B. L. Ingalls		1.0	0.1	0	0			1.0	0.1
Hurlbut-Schoeller	Pulaski, NY	G. L. Dickson		0	0	0	0			1.6	0.2
Packaging Corp. of Am.	Rittman, Ohio	G. L. Dickson		0	0	0	0			1.6	0.2
Tremco Mfg. Company	Cleveland, Ohio	W. J. Cribbin	C&A	29.6	2.5	8	1	4.8	0.5	40.8	4.3
Wood Flong	Hoosick Falls, NY	G. L. Dickson		4.0	0.3	8	1			9.6	1.1
								4.8	0.5	85.1	8.8

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Calidria ASBESTOS Sales Report

DOMESTIC

Product T-135-P

Through December, 1971

Region R. E. Byrne

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Fox River Paper Co.	Appleton, Wisc.	T. P. Norris		1.0	0.2	0	0			3.0	0.6
Sorg Paper Company	Middletown, Ohio	T. P. Norris		150.0	20.3	180	23			67.0	9.0
										70.0	9.6

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Calidria ASBESTOS Sales Report

DOMESTIC

Product T-135-P

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Weyerhaeuser	Plymouth, NC	H. B. Rhodes								-6.0	-0.8
										-6.0	-0.8

UCC 005627

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DOMESTIC

Product T-135-0

Through December, 1971

Region R. E. Byrne

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Beveridge Paper	Indianapolis, Ind.	T. P. Norris		61.3	8.8	130	18			80.5	12.5
Marina Fibercraft	Seal Beach, CA	R. E. Byrne		0	0	0	0			0.4	0.1
U. S. Gypsum Company	Chicago, Ill.	T. P. Norris		0	0	0	0	4.8	1.0	16.0	3.4
U. S. Gypsum Company	Gypsum, Ohio	G. G. Blankfard	C&A	0	0	0	0			6.4	1.4
U. S. Gypsum Company	South Gate, CA	C. E. Metten	C&A	91.2	11.7	90	12	6.4	0.9	86.6	12.2
								11.2	1.9	189.9	29.6

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Calidria ASBESTOS Sales Report

DOMESTIC

Product T-135-0

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Mead Corporation	South Lee, Mass.	B. L. Ingalls		0	0	0	0			0.8	0.2
Schoeller Tech. Papers	Pulaski, NY	G. L. Dickson		0	0	0	0			8.0	1.6
U. S. Gypsum Company	Chamblee, GA	J. W. Ross	C&A	8.0	1.4	30	4	8.0	1.6	62.4	13.1
U. S. Gypsum Company	Dallas, TX	R. K. Redford	C&A	41.6	6.8	40	6			66.4	13.7
U. S. Gypsum Company	Staten Island, NY	B. L. Ingalls		4.2	0.7	0	0	6.4	1.4	16.8	3.7
								14.4	3.0	154.4	32.3

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Calidria ASBESTOS Sales Report

DOMESTIC

Product RG-110

Through December, 1971

Region R. E. Byrne

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Daubert Chemical Comapny	For Export	T. P. Norris		32.0	1.9	360	22	32.0	1.9	253.3	15.2
Daubert Chemical Company	Chicago, Ill.	T. P. Norris		109.2	6.3	0	0			125.0	7.6
Midwest Ind. Chem.	St. Louis, MO	T. P. Norris		0	0	0	0			1.1	0.1
J. W. Mortell	Kankakee, Ill.	T. P. Norris		18.9	1.2	0	0			157.5	9.1
								32.0	1.9	536.9	32.0

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Calidria ASBESTOS Sales Report

DOMESTIC

Product RG-110

Through December, 1971

Region H. B. Rhodes

CUSTOMER		SALESMAN		TOTAL 1970		1971 PLAN		THIS MONTH		YEAR TO DATE	
NAME	LOCATION	NAME	GRP	M#	M$	M#	M$	M#	M$	M#	M$
Advance Coatings	Westminster, Mass.	B. L. Ingalls		0	0	0	0			0.1	---
Columbia Paint	Huntington, W. VA	B. L. Ingalls		0	0	0	0	5.3	0.6	5.3	0.6
Daubert Chemical	Philadelphia	E. C. Seltzer	C&A	819.0	47.1	0	0			134.2	7.3
Glastic Corporation	S. Euclid, Ohio	B. L. Ingalls		0	0	0	0			1.1	0.1
Intercoastal Corporation	Baltimore, MD	E. C. Seltzer	C&A	0	0	0	0			10.5	1.3
J. W. Mortell	Perth Amboy, NJ	G. L. Dickson		0	0	0	0	42.0	2.4	67.2	3.9
Southern Imperial	New Orleans, LA	W. E. Rixon	C&A	0	0	0	0			0.2	---
Texas Refinery Company	Ft. Worth, TX	R. K. Redford	C&A	0	0	50	3			62.0	4.2
UCC	Bound Brook, NJ	B. L. Ingalls		0	0	0	0	0.5	0.1	0.5	0.1
								47.8	3.1	281.1	17.5

UCC 005631

Calidria nouveau Sales Report

EXPORT

WCT

Through December 1972

	Country	Product	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$	
UCI	Argentina	RG-144	0	0	8	2	0	0	0	0	9.8	1.6	
		RG-244	1.8	1.3	0	0	0	0	0	0	15.8	11.1	
UCI	Australia	RG-144	4.9	1.0	8	2	2.1	0.2	0	0	4.9	0.7	
		RG-244	3.9	2.8	0	0	0	0	4.2	2.6	16.8	10.8	
UCI	Belgium	HPP	277.8	14.9	0	0	0	0	12.0	0.7	96.0	4.1	
UCI	Brazil	RG-144	0	0	0	0	0	0	0	0	11.2	1.4	
		RG-244	0	0	0	0	4.6	2.7	0	0	7.2	4.6	
H&C	Canada	HPP	0	0	200	12	0	0	0	0	210.0	14.6	
		HPO	12.8	0.7	0	0	9.6	0.8	16.0	1.3	64.0	5.2	
		RG-110	0	0	0	0	0	0	0	0	1.1	0.1	
		RG-144	0	0	46	5	5.6	0.8	0	0	21.0	2.8	
		RG-244	14.0	7.6	20	10	2.5	1.5	2.5	1.5	36.4	21.9	
UCI	Jamaica	SG-210	0	0	0	0	0	0	0	0	1.1	---	
Tsumura	Japan	SG-100	0	0	4400	88	22.0	0.5	0	0	22.0	0.5	322.7
		HPP	5156.0	259.0	6000	266	342.0	17.8	566.0	29.4	3416.0	177.6	
		HPC	72.2	4.0	132	7	18.4	1.1	36.8	2.2	239.2	14.2	
		T-135-P	416.8	49.8	1212	144	0	0	152.0	18.7	601.4	73.9	
		RG-144	119.0	13.1	108	13	16.1	1.9	0	0	128.8	15.3	
		RG-244	71.0	41.0	20	10	0	0	18.4	11.1	69.0	41.2	
UCI	Mexico	T-135-0	88.0	12.0	44	6	22.4	3.4	0	0	85.6	12.3	
		RG-144	0.7	0.2	0	0	0	0	1.4	0.3	18.2	4.0	
		RG-244	0.7	0.5	0	0	0	0	1.4	1.1	4.6	3.6	
UCI	New Zealand	RG-244	0	0									
	New Zealand	RG-244	0	0	0	0	0	0	0	0	0.4	0.3	
UCI	Singapore	SG-100	0	0	0	0	0	0	0	0	220.5	7.2	
UCI	South Africa	RG-244	0.1	0.1	0	0	0	0	7.0	4.4	7.5	4.8	
UCI	Taiwan	HPP	6.6	0.4	0	0	0	0	0	0	16.6	1.5	

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Calidria Asbestos Sales Report EXPORT

Through December 1972

	Country	Product	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
UC1	Taiwan	RG-144	0	0	0	0	0	0	0	0	1.4	0.3
		RG-244	0	0	0	0	0	0	0	0	2.1	1.4
UC1	Thailand	T-135-0	33.6	4.6	0	0	0	0	0	0	219.2	31.4
WRG	W. Germany	HPO	0	0	0	0	0	0	0	0	18.4	1.6
		SX-14	A-14 99.0	19.7	80	12	0	0	0	0	73.9	11.9
		SX-24	A-28 131.8	61.3	60	30	0	0	20.1	9.3	71.1	35.8
							445.3	30.7	837.8	82.6	5711.2	517.7

Degussa

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Calidria ASBESTOS

NET INCOME FROM SALES VS. BUDGET - 1972

WCT

	DOMESTIC				EXPORT				TOTAL				
	December		Year		December		Year		December		Year		
Product	$	% Budg	$	% Budg	$	% Budg	$	% Budg	$	% Budg	$	% Budg	% Of 1971
SG-100	15,100		144,700		0		7,621		15,100		152,321		
SG-101	12,000		76,000		0		0		12,000		76,000		
SG-102	37,415		306,048		0		0		37,415		306,048		
SG-104	4,148		4,148		0		0		4,148		4,148		
Total	68,633	120	530,896	109	0	---	7,621	9	68,633	104	538,517	93	113
SG-130	882	88	10,858	64	0	---	0	---	882	88	10,858	64	136
SG-144	0	---	3,022	+	0	---	0	---	0	---	3,022	+	750
SG-210	19,194	120	249,692	155	0	---	28	+	19,194	120	249,720	155	174
HPP	7,200	26	154,114	41	30,164	91	197,887	49	37,364	61	352,001	49	60
HPO	1,054	35	22,838	69	3,482	+	20,957	299	4,536	151	43,795	109	143
HPC	0	---	257	+	0	---	0	---	0	---	257	+	+
T-135-P	0	41	11,046	108	18,680	133	73,897	75	18,680	103	84,943	87	113
T-135-O	2,888		78,371		0		43,714		2,888		122,085		
CG-135-P	0	---	16,000	20	0	---	0	---	0	---	16,000	20	148
RG-101	1,200	120	4,800	80	0	---	0	---	1,200	120	4,800	80	436
RG-110	6,111	204	70,252	176	0	---	80	+	6,111	204	70,332	176	136
RG-144	10,670	71	134,083	96	308	10	26,114	119	10,978	61	160,197	99	121
SX-14	---	---	---	---	0	---	11,890	99	0	---	11,890	99	60
RG-244	34,133	44	689,068	97	20,787	831	99,706	498	54,920	66	788,774	108	160
SX-24	---	---	---	---	9,336	373	35,800	119	9,336	373	35,800	119	58
RG-444	0	---	400	+	0	---	0	---	0	---	400	+	+
Visbestos	5,100	170	38,541	128	---	---	---	---	5,100	170	38,541	128	86
S-V	7,400	62	94,192	65	---	---	---	---	7,400	62	94,192	65	77
Ollbestos	0	---	1,850	+	---	---	---	---	0	---	1,850	+	16
TOTAL	164,465	71	2110,280	91	82,757	127	517,694	70	247,222	83	2627,974	86	111
BUDGET	233,000		2308,000		65,000		735,000		298,000		3043,000		

+17 *Backlog increase for Jan + 15

749.5

UCC 005634

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Calidria products M# VS. BUDGET - 1972

	DOMESTIC				EXPORT				TOTAL			
	December		Year		December		Year		December		Year	
Product	M#	Budg	M#	Budg	M#	Budg	M#	Budg	M#	Budg	M#	Budg
SG-100	604		5,788		0	---	243		604		6,031	
SG-101	480		3,040		0	---	0		480		3,040	
SG-102	1,573		12,925		0	---	0		1,573		12,925	
SG-104	184		184		0	---	0		184		184	
Total	2,841	118	21,937	105	0	---	243	6	2,841	100	22,180	88
SG-130	28	93	329	75	0	---	0	---	28	93	329	75
SG-144	0	---	59	+	0	---	0	---	0	---	59	+
SG-210	423	122	5,325	152	0	---	1	+	423	122	5,326	152
HPP	120	24	2,740	42	578	105	3,739	57	698	67	6,479	49
HPO	11	28	235	52	90	+	358	271	101	253	593	102
HPC	0	---	3	+	0	---	0	---	0	---	3	+
T-135-P	0	35	78	109	152	131	601	70	152	106	679	81
T-135-O	14		468		0		305		14		773	
CG-135-P	0	---	80	20	0	---	0	---	0	---	80	20
RG-101	12	120	48	80	0	---	0	---	12	120	48	80
RG-110	97	180	1,091	160	0	---	1	+	97	180	1,092	160
RG-144	64	84	731	97	1	5	195	127	65	68	926	102
SX-14	---	---	---	---	0	---	74	77	0	---	74	77
RG-244	52	43	1,056	96	33	660	160	400	85	131	1,216	107
SX-24	---	---	---	---	20	400	71	118	20	400	71	118
RG-444	0	---	1	+	0	---	0	---	0	---	1	+
Visbestos	170	170	1,285	129	---	---	---	---	170	170	1,285	129
S-V	185	62	2,350	65	---	---	---	---	185	62	2,350	65
Oilbestos	0	---	9	+	---	---	---	---	0	---	9	+
TOTAL	4,017	99	37,825	95	874	76	5,748	45	4,891	94	43,573	83
BUDGET	4,054		39,878		1,144		12,782		5,198		52,660	

UCC 005635

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Calidria asbestos Sales Report

Product: Floor Tile
Region: J. L. Myers

Through December 1972

Customer Name	Location	Product	Total 1971		1972 Plan		November		December		Year To Date	
American Biltrite	La Mirada	SG-100	1520.0	38.0	1600	38	0	0	0	0	480.0	12.0
	La Mirada	SG-101	0	0	0	0	0	0	0	0	40.0	1.0
	Trenton	SG-101	2548.6	65.8	2000	47	120.0	3.0	480.0	12.0	3000.0	75.0
GAF	Long Beach	SG-102	3980.0	90.0	8000	186	1000.0	24.0	922.5	22.1	5235.0	125.6
Kentile	Chicago	SG-102	4160.0	98.3	4000	94	520.0	12.2	520.0	12.2	5850.0	137.2
	Torrance	SG-102	1040.0	24.0	12000	28	0	0	130.0	3.1	1840.0	43.2
Uvalde	Houston	SG-100	3360.0	84.0	4000	94	720.0	18.0	600.0	15.0	5280.0	132.0
	Houston	SG-104	0	0	0	0	0	0	184.4	4.1	184.4	4.1
							2360.0	57.2	2836.9	46.4	21909.4	530.1

UCC 005636

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Calidria ASBESTOS Sales Report

Product: SG-100
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Mobil Oil Co.	San Ardo	24.0	0.6	0	0	0	0	0	0	24.0	0.6
										24.0	0.6

UCC 005637

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria asbestos

Sales Report

Product: SG-100

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
UCC	Bound Brook	0	0	0	0	0	0	4.0	0.1	4.0	0.1
								4.0	0.1	4.0	0.1

UCC 005638

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria asbestos Sales Report

Product: SG-130
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Sherwin Williams	Gibbsboro	0	0	0	0	0	0	0	0	1.0	0.1
Sherwin Williams	Morrow	0	0	40	2	0	0	0	0	8.7	0.6
Thomas Paint Mfg.	Atlanta	0	0	0	0	0	0	0	0	3.2	0.2
										12.9	0.9

UCC 005639

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria ASBESTOS Sales Report

Product: SG-144
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
Asphalt Maintenance	Santa Maria	0	0	0	0	0	0	0	0	4.0	0.2
Michael Walter	Valler	3.2	0.2	0	0	27.2	1.6	0	0	50.7	2.7
						27.2	1.6			54.7	2.9

UCC 005640

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Calidria ASBESTOS Sales Report

Product: SG-144
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Pamrod Company	McQueeny	0	0	0	0	0	0	0	0	4.0	0.2
										4.0	0.2

UCC 005641

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria ASBESTOS Sales Report

Product: SG-210

Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Beadex Mfg. Co.	Kent	3.2	0.2	0	0	0	0	0	0	24.2	1.1
Cambridge Tile Mfg.	Cincinnati	2.1	0.2	0	0	1.1	0.1	0	0	2.1	0.2
Custom Coatings	Oakland	12.6	0.6	0	0	0	0	0	0	21.0	1.1
Georgia Pacific	Chicago	84.0	5.6	100	6	68.3	3.4	0	0	174.0	10.8
Georgia Pacific	Tigard	0	0	0	0	0	0	0	0	0.8	---
Intercoastal Corp.	Union City	126.0	5.7	150	7	0	0	21.0	0.9	147.0	6.6
Kaiser-Gypsum	Antioch	63.0	3.1	80	4	0	0	0	0	42.0	2.1
Kaiser-Gypsum	Santa Ana	47.3	2.2	40	2	0	0	0	0	71.4	3.2
Kaiser-Gypsum	Seattle	10.5	0.5	20	1	0	0	0	0	12.6	0.6
Laine Development	Campbell, CA	0	0	0	0	0	0	0	0	6.3	0.3
M&B Products	Fremont	31.5	1.6	20	1	0	0	0	0	0	0
Mud Corporation	Westminister, CA	0	0	0	0	0	0	23.1	1.0	23.1	1.0
National Gypsum Co.	Long Beach	176.4	7.9	200	9	0	0	54.6	2.5	218.4	9.8
National Gypsum Co.	Matteson	561.5	25.3	550	25	54.6	2.5	54.6	2.5	655.2	29.5
Norris Paint & Var.	Salem	9.5	0.5	0	0	0	0	0	0	43.1	2.1
Paco Textures	San Carlos	118.7	5.6	300	16	0	0	21.0	0.9	174.3	7.8
Rich-Tex	Richmond	96.6	4.8	80	4	10.5	0.5	10.5	0.5	136.5	6.8
US Gypsum	South Gate	1045.8	47.2	1000	44	75.6	3.4	73.5	3.3	1127.6	50.7
US Plywood	Kalamazoo	0	0	0	0	0	0	0	0	1.3	0.1
Welco Mfg.	N. Kansas City	0	0	0	0	52.5	2.4	0	0	158.6	7.1
Wenward	Moraine	0	0	0	0	0	0	0	0	2.1	0.2
Wenward	Rochester	0	0	0	0	0	0	0	0	2.1	0.2
						262.6	12.3	258.3	11.6	3043.7	143.3

UCC 005642

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria asbestos Sales Report

Product: SG-210
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Chemrex	E. Paso	0	0	0	0	0.5	---	0	0	0.5	---
Clowes Protective	Chattanooga	0	0	0	0	0	0	0	0	4.2	0.3
Dalson Tire Seal	Houston	0	0	0	0	0	0	0	0	3.2	0.3
Dyco Chemical	Largo	0	0	0	0	0	0	0	0	0.6	---
Florida Rolling Mills	Ft. Lauderdale	0	0	0	0	0	0	0	0	10.5	0.5
Georg a Paci· ic	Akron	273.0	12.2	400	17	0	0	0	0	327.6	14.7
Georgia Paci ic	Marietta	0	0	0	0	109.2	4.9	54.6	2.5	420.0	19.8
Georgia Pacific	Quanah	0	0	0	0	54.6	2.5	0	0	161.7	8.6
Greene Tweed & Co.	North Wales	0	0	0	0	0	0	0	0	1.1	1.0
Kaiser-Gypsum	Delanco	0	0	0	0	1.1	0.1	1.0	0.1	2.1	0.2
Kaiser-Gypsum	Jacksonville	0	0	0	0	0	0	0	0	2.1	0.2
Kelly Moore	Hurst	0	0	0	0	0	0	0	0	56.7	2.6
L&L Coatings	Riverview	0	0	0	0	0	0	0	0	2.1	0.2
Monarch Paint	Houston	0	0	0	0	0	0	0	0	0.5	---
National Gypsum Co.	Baltimore	170.1	7.8	180	8	54.6	2.5	54.6	2.5	491.4	22.1
National Gypsum Co.	Westwego	151.2	7.5	180	8	54.6	2.5	0	0	218.4	9.8
Oakite Inc.	Metuchen	0	0	0	0	0	0	0	0	-1.6	-0.3
Pearsall Chemical	Houston	0	0	0	0	0	0	0	0	0.2	---
Proko Company	Dallas	0	0	0	0	0	0	0	0	3.2	0.3
Purity Paint	Brooklyn,	0	0	0	0	0	0	0	0	5.3	0.5
Roach Paint	Dallas	0	0	0	0	58.8	3.0	0	0	73.8	4.2
Southland Paint	Raritan	2.1	0.1	0	0	0	0	0	0	2.1	0.2
Texas Texture	Farmers Branch	0	0	0	0	0	0	0	0	6.3	0.5
U.S. Gypsum	Dallas	0	0	0	0	0	0	0	0	14.0	1.1
Vimasco	Nitro	23.1	1.6	0	0	0	0	0	0	17.9	1.2
Welco	Chilhowie	0	0	0	0	24.2	1.1	0	0	68.3	3.1
Welco	Dallas	0	0	0	0	0	0	54.6	2.5	382.2	17.2
Wenward Inc.	Huron	0	0	0	0	0	0	0	0	1.3	0.1
						357.6	16.6	164.8	7.6	2275.7	108.4

UCC 005643

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Calidria asbestos Sales Report

Product: HPP
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
Boise Cascade	International Falls	2640.0	158.4	3600	216	0	0	0	0	240.0	14.4
Conwed Corp.	Cloquet	1440.0	77.3	2120	102	278.7	16.0	0	0	1718.7	92.3
Prairie States	Joliet	582.0	35.3	700	42	0	0	120.0	7.2	600.0	36.0
Watervliet Papser	Watervliet	2.0	0.2	0	0	0	0	0	0	2.0	0.2
						278.7	16.0	120.0	7.2	2560.7	142.9

UCC 005644

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria asbestos Sales Report

Product: HPP

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Ashland Oil	Freedom	0	0	0	0	0	0	0	0	6.0	0.6
Georgia Pacific	Gilman	0	0	0	0	0	0	0	0	36.0	2.2
Hollingsworth & Vose	Greenwich	2.0	0.2	0	0	0	0	0	0	2.0	0.2
Stowe Woodward	Griffin	0	0	0	0	0	0	0	0	2.0	0.2
UCC	Tuxedo	16.0	1.7	0	0	0	0	0	0	10.0	1.1
										56.0	**4.3**

UCC 005645

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria ASBESTOS Sales Report

Product: HPO

Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
City of 1000 Oaks	Newbury	0	0	0	0	2.0	0.2	0	0	2.0	0.2
Nekoosa-Edwards	Port Edwards	0	0	0	0	0	0	0	0	6.4	0.7
Victor Seal	Robinson	0	0	0	0	0	0	0	0	10.6	0.8
Whittaker Corp.	W. Alexandria	0.3	---	0	0	0	0	0	0	0.3	---
						2.0	0.2			19.3	1.7

UCC 005646

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria asbestos Sales Report

Product: HPO

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Hollingsworth & Vose	W. Groton	1.0	0.1	0	0	0	0	0	0	3.0	0.3
Midwest Rubber	Barberton	0	0	0	0	0	0	0	0	---	---
Rogers Corp.	Manchester	30.4	2.9	60	6	27.2	2.6	0	0	109.1	10.4
Stevens Paper	Westfield	0	0	0	0	0	0	0	0	6.0	0.6
Stowe-Woodward	Griffin	0	0	0	0	0.8	---	0	0	6.8	0.6
Tremco	Cleveland	40.8	4.3	36	4	9.6	1.0	9.6	1.0	86.4	8.9
Wood Flong Corp.	Hoosick Falls	0	0	0	0	0	0	0	0	2.8	0.3
						37.6	3.6	9.6	1.0	214.1	21.1

UCC 005647

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Calidria asbestos

Sales Report

Product: HPC

Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Major Paint	Torrance	0	0	0	0	0	0	0	0	2.6	0.3
										2.6	0.3

UCC 005648

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Calidria ASBESTOS Sales Report

Product: CG-135-P
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Major Paint & Varnish	Torrance	50.0	9.9	400	80	0	0	0	0	80.0	16.0
										80.0	16.0

UCC 005649

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria ASBESTOS Sales Report

Product: T-135-P
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Sorg Paper Company	Middletown	67.0	9.0	100	14	0	0	0	0	76.3	10.8
										76.3	10.8

UCC 005650

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria ASBESTOS Sales Report

Product: T-135-O
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
U.S. Gypsum Co.	Chicago	16.0	3.4	20	5	1.6	0.3	3.2	0.7	9.6	2.1
U.S. Gypsum Co.	South Gate	86.6	12.2	92	11	0	0	3.2	0.4	70.4	10.2
Welco Mfg.	N. Kansas City	0	0	0	0	16.0	2.2	0	0	132.8	18.6
Whittaker Corp.	Costa Mesa	0	0	0	0	0	0	0	0	0.2	---
						17.6	2.5	6.4	1.1	213.0	30.9

UCC 005651

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria ASBESTOS Sales Report

Product: T-135-0

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Dyco Chemical	Largo	0	0	0	0	0	0	0	0	0.8	.2
Roach Paint	Dallas	0	0	0	0	8.0	1.1	0	0	17.9	3.0
U.S. Gypsum	Chamblee	62.4	13.1	60	12	3.2	0.7	6.4	1.4	51.2	10.5
U.S. Gypsum	Dallas	66.4	13.7	80	16	13.6	2.7	0	0	74.4	14.4
U.S. Gypsum	Gypsum	6.4	1.4	20	5	1.6	0.3	1.6	0.3	9.6	2.1
U.S. Gypsum	Staten Island	16.8	3.8	8	2	6.4	1.4	0	0	38.4	8.6
Welco	Chilhowie	0	0	0	0	46.4	6.5	0	0	62.4	8.7
						79.2	12.7	8.0	1.7	254.7	47.5

UCC 005652

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria ASBESTOS Sales Report

Product: RG-101

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
UCC	Marietta	6.0	0.6	0	0	0	0	12.0	1.2	48.0	4.8
								12.0	1.2	48.0	4.8

UCC 005653

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria asbestos

Sales Report

Product: RG-110

Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Cota Ind.	Honolulu	0	0	0	0	0	0	13.8	0.8	13.8	0.8
Cota Ind.	Des Moines	0	0	0	0	0	0	0	0	4.2	0.4
D-C Reinforced	Denver	0	0	0	0	0	0	0	0	1.1	0.1
Daubert Chemical	Bay Area Docks	253.3	15.2	300	18	96.0	5.8	63.3	3.8	413.1	24.8
Daubert Chemical	Chicago	125.0	7.6	0	0	0	0	0	0	68.3	6.2
Midwest Ind.	St. Louis	1.1	0.1	0	0	0	0	0	0	2.1	0.3
J. W. Mortell	Kankakee	157.5	9.1	109	6	0	0	0	0	224.0	13.2
Tuff Kote	Warren	0	0	0	0	0	0	0	0	7.4	0.8
						96.0	5.8	77.1	4.6	734.0	46.

UCC 005654

Union Carbide trial exhibit UC-3676: Calidria Asbestos Monthly Sales Summaries and Customer Sales Reports, In...
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Calidria Asbestos Sales Report

Product: RG-110
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Allied Materials	Stroud	0	0	0	0	0	0	0	0	7.6	0.9
Ameron Corrosion	Buffalo	0	0	0	0	0	0	0	0	5.3	0.7
Columbia Paint	Huntington	5.3	0.6	0	0	1.1	0.1	0	0	8.3	0.9
Daubert	Philadelphia	134.2	7.3	0	0	0	0	0	0	163.8	9.4
Glastic Corporation	S. Euclid	1.1	0.1	0	0	0	0	0	0	3.2	0.4
J. W. Mortell	Griffin	0	0	0	0	0	0	14.7	1.2	32.6	2.8
J. W. Mortell	Perth Amboy	67.2	3.9	91	5	0	0	0	0	43.1	2.5
Polyguard Pipeline	Pryor	0	0	0	0	2.1	0.3	0	0	2.1	0.3
Solar Compounds	Linden	0	0	0	0	0	0	0	0	0.6	0.1
Southern Imperial	New Orleans	0.2	---	0	0	0	0	0	0	1.0	0.1
Texas Refinery	Ft. Worth	62.0	4.2	140	9	0	0	0	0	23.1	1.3
Valvoline Oil	Freedom	0	0	0	0	5.3	0.6	0	0	15.8	1.7
						8.5	1.0	14.7	1.2	306.5	21.3

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Calidria ASBESTOS Sales Report

Product: RG-144

Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
All-Weather Courts	Manchester	1.6	0.4	0	0	0	0	0	0	1.4	0.3
All-Weather Courts	Riverton	0	0	0	0	0	0	0	0	1.4	0.3
Basin Inspection	Farmington	0	0	0	0	0	0	0	0	0.4	0.1
Blehm Plastics	Hazel Park	0	0	0	0	0	0	0	0	0.2	0.1
Bulldog Products	Santa Cruz	0	0	0	0	0	0	0.2	0.1	0.4	0.1
California Titan	Santa Ana	0.1	---	0	0	0	0	0	0	0.3	0.1
Celanese Coatings	Jeffersontown	0	0	0	0	0	0	0	0	0.1	---
Cities Service	Cincinnati	0	0	0	0	0	0	0.3	0.1	2.0	0.6
Colgate Chemical	St. Louis	0	0	0	0	0	0	0	0	0.7	0.2
Concrete Welding	Anaheim	0.7	0.2	0	0	0.1	---	0	0	0.6	0.2
Cooper Coatings	Casper	0.2	---	0	0	0	0	0.4	0.1	0.7	0.2
Copolymer Chemicals	Livonia	0.9	0.3	0	0	0.2	0.1	0	0	0.6	0.2
Daubert Chemical	Chicago	7.4	1.7	10	2	0	0	0	0	4.8	1.1
Dennis Chemical	St. Louis	7.7	1.8	8	2	1.4	0.3	2.8	0.6	12.6	2.8
Phil L. Dostal	Burlingame	7.0	1.3	10	3	0	0	0	0	4.2	0.8
Firestone Adhesives	Detroit	0	0	0	0	0	0	2.1	0.5	16.1	3.5
H. B. Fuller	Palatine, Ill.	2.3	0.7	0	0	0	0	0	0	3.7	1.0
Furane Plastics	Los Angeles	0	0	0	0	0	0	0	0	0.7	0.2
Gene White Prod.	Buena Park	0	0	0	0	0	0	0	0	0.5	0.2
General Polymers	Cincinnati	0.4	0.1	0	0	0	0	0	0	1.8	0.5
Hexcel	Dublin	0	0	0	0	0	0	0	0	0.2	0.1
Hughes Chemical	Arlan	3.0	0.8	0	0	2.8	0.6	2.8	0.6	8.4	2.0
Inmont Corp.	St. Louis	9.0	2.0	16	3	1.4	0.3	0	0	4.4	1.0
Intercoastal Corp.	Union City	0	0	0	0	0	0	0	0	0.5	0.1
International Thermoset	Walled Lake	1.4	0.2	0	0	0	0	0	0	1.4	0.3
Interpace	Lincoln	0	0	0	0	0	0	0	0	0.2	---
Leepoxy Plastics Inc.	Fort Wayne	0.6	0.2	0	0	0	0	0	0	0.7	0.2
Mechanical Research	Santa Cruz	0.8	0.2	0	0	0	0	0	0	0.6	0.1
Micro Inc.	Milwaukee	0	0	0	0	0	0	0	0	0.2	0.1
J. W. Mortell	Kankakee	19.6	2.4	30	4	0	0	0	0	100.8	12.1
Nordberg	Brookfield	1.4	0.3	0	0	0	0	0	0	4.2	0.9
Ohio Sealer	Dayton	21.0	2.3	21	4	2.8	0.4	1.4	0.2	21.0	3.2
Permalastic Products	Detroit	0.2	0.1	0	0	0	0	0	0	3.2	0.7
Permatex	Kansas City	1.4	0.3	0	0	0	0	0	0	2.8	0.6
Polyform Coatings	Santee	0	0	0	0	0	0	0	0	0.1	---
Porter Paint Co.	Louisville	0.5	0.1	0	0	0	0	0	0	2.1	0.6
Positive Chemical	Grand Rapids	0	0	0	0	0	0	0	0	0.2	0.1

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Calidria asbestos Sales Report

Product: RG-144

Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
The Prairie Co.	Urbana	0	0	0	0	0	0	0	0	0.2	0.1
Prodelin Pacific	Santa Clara	0	0	0	0	0	0	0	0	0.2	---
SM Epoxies Technicians	Montebello	0	0	0	0	0	0	0	0	0.1	---
Standard Machine	St. Louis	0	0	0	0	0	0	0	0	---	---
Steele & Sons	Denver	0	0	0	0	0	0	0	0	2.8	0.5
Steelcote Mfg. Co.	St. Louis	1.1	0.3	0	0	0	0	0	0	1.6	0.5
Sundancer Leisure	Santa Cruz	0	0	0	0	0	0	0	0	0.2	---
3M Company	Argo	0	0	0	0	0	0	0	0	3.3	0.7
3M Company	Hutchinson	2.8	0.7	0	0	0	0	0	0	3.3	0.7
3M Company	Springfield	0.5	0.2	0	0	0	0	0	0	2.5	0.6
3M Company	St. Paul	0	0	0	0	0	0	0	0	0.7	0.2
3M Company	Wayne	10.4	2.3	10	2	2.5	0.6	2.8	0.6	20.7	4.5
Tuff-Kote Inc.	Warren	0.2	---	0	0	0	0	0	0	7.0	1.1
UCC	Chicago	1.4	0.4	0	0	0	0	0	0	1.9	0.6
Uniseal Inc.	Evansville	8.4	1.8	24	5	2.8	0.6	0	0	16.8	3.7
United Resins	Warren	0.2	0.1	0	0	0	0	0	0	0.5	0.2
Vetter Fairing Co.	Rantoul	0	0	0	0	0	0	0	0	0.9	0.3
Zenith Products	Schiller Park	0	0	0	0	0	0	0	0	2.0	0.4
Bonstone	Milwaukee	0	0	0	0	0	0	1.4	0.3	1.4	0.3
						14.0	2.9	14.2	3.1	270.3	49.0

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Calidria ASBESTOS Sales Report

Product: RG-144
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Allied Chemical	Clifton	0	0	0	0	0	0	0	0	0.1	---
American Cyanamid	Harve de Grace	0	0	0	0	0	0	0	0	0.2	0.1
Am. Smelting & Ref.	Trenton	0	0	0	0	0	0	0	0	1.1	0.3
American Tile-Colonna	Metaire	0	0	0	0	0	0	0	0	0.2	0.1
Ameron Corporation	Buffalo	0	0	0	0	1.0	0.3	0	0	3.1	0.9
Amicon Corporation	Lexington	1.4	0.4	0	0	0	0	0	0	2.1	0.5
Applied Polymers	Clifton	1.4	0.3	0	0	0	0	0	0	2.8	0.6
Applied Polymers	Kearny	0	0	0	0	1.4	0.3	0	0	1.4	0.3
ARO Inc.	Arnold Air Force	0.2	0.1	0	0	0	0	0	0	0.3	0.1
Avadan Corporation	Nutley	1.4	0.3	0	0	0	0	0	0	1.4	0.3
B&L Laboratories	Houston	0	0	0	0	0	0	0	0	0.1	---
Baker Castor Oil Co.	Middlesex/Raritan	0	0	0	0	5.6	1.1	0	0	25.2	4.8
Baker Castor Oil Co.	Bayonne	19.6	4.5	24	5	0	0	0	0	14.0	2.8
Baker Sealents	Jersey City	0	0	0	0	0	0	0	0	0.2	0.1
Beetle Plastics	Ardmore	0	0	0	0	0	0	0	0	1.4	0.4
Best Mfg. Corp.	Menlo	0	0	0	0	0	0	0	0	0.2	0.1
Bolardi Prod.	Cleveland	0	0	0	0	0.2	0.1	0	0	0.2	0.1
Bonded Products	South Orange	0.5	0.2	0	0	0	0	0	0	1.9	0.6
Borden Chemical	Bainbridge	0	0	0	0	0	0	0	0	0.5	0.2
Andrew Brown	Marietta	0	0	0	0	0.2	0.1	0	0	0.2	0.1
Cataphote Corp.	Jackson	0	0	0	0	0.2	0.1	0.5	0.2	0.9	0.3
Ceilcote	Berea	0	0	0	0	0	0	0	0	0.3	0.1
Celanese Chemical	Bishop	5.8	1.3	0	0	0	0	8.4	1.5	26.6	5.2
Celanese Chemical	Newark	0	0	0	0	0	0	0	0	2.6	0.7
Certain-Teed	Ambler	0.7	0.2	0	0	0	0	0	0	0.4	0.1
Chemetron Corporation	Stockertown	0	0	0	0	0.2	0.1	0	0	0.4	0.1
Chemical Processors	St. Petersburg	0	0	0	0	0	0	0.1	---	0.3	0.1
Chemical Sealing	Trenton	8.4	1.9	10	2	0	0	0	0	6.3	1.4
Chemical Sealing	Tucker	8.3	1.8	10	2	0	0	0	0	7.0	1.5
Coater's International	Oklahoma City	0	0	0	0	0	0	0	0	0.2	0.1
D. O. Collins	Midland	0	0	0	0	0	0	0	0	0.3	0.1
Crown Rubber	Fremont	11.2	2.5	12	3	2.8	0.6	2.8	0.6	25.2	5.5
Daubert Chemical	Cullman	28.0	5.5	32	6	0	0	0	0	15.4	3.4
Del Turco Brothers	Newark	0	0	0	0	0	0	0	0	0.2	0.1
Dural International	Deer Park	0.8	0.3	0	0	0	0	0	0	0.4	0.1
E Bond Epoxies	Ft. Lauderdale	1.3	0.4	0	0	0.2	0.1	0	0	1.1	0.3

UCC 005658

Calidria asbestos Sales Report

Product: RG-144

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Enjay Chemical	Houston	0	0	0	0	0	0	0	0	0.3	0.1
Fiberbond	Chicago	0	0	0	0	0	0	0.4	0.1	0.4	0.1
Fibercast Company	Sand Springs	0.3	0.1	0	0	0	0	0	0	0.2	0.1
Fiberglass Resources	Farmingdale	11.2	2.2	0	0	0	0	0	0	16.8	3.2
Fluorodynamics	Newark	0	0	0	0	0	0	0	0	0.2	0.1
Fowlco Mfg.	Atlantic Beach	0	0	0	0	0	0	0	0	0.4	0.1
Genesco Inc.	Nashville	0.2	0.1	0	0	0	0	0	0	0.2	0.1
Gougeon Bros.	Bay City	0	0	0	0	0.2	0.1	0	0	0.2	0.1
Grow Chemical	Detroit	0	0	0	0	0.5	0.2	0	0	0.5	0.2
Guard Polymer	Kearny	0.4	0.1	0	0	0	0	0	0	0.9	0.3
Hardman Inc.	Belleville	0.4	0.1	0	0	0	0	0	0	1.8	0.4
Hysol Corporation	Olean	0.3	0.1	0	0	0.4	0.1	0	0	0.5	0.2
Industrial Coatings	Houston	4.2	0.9	0	0	0	0	0	0	1.4	0.3
Intercoastal Corp.	Baltimore	0	0	0	0	0	0	0	0	0.7	0.2
Kahn Associates	Danbury	0	0	0	0	0	0	0	0	1.4	0.3
Kent Industries	Fort Worth	26.8	5.9	28	6	8.4	1.5	0	0	39.2	7.5
Kraft Foods	Lakeland	0	0	0	0	0	0	0	0	---	---
Magnolia Plastics	Atlanta	0	0	0	0	0	0	0	0	0.4	0.1
Marbleoid Corp.	Bronx	0	0	0	0	0	0	0	0	0.2	0.1
Marblette	Long Island	0.2	0.1	0	0	0	0	0	0	0.5	0.2
Mathis Fiberglass	Denmark	1.1	0.3	0	0	0	0	0	0	0.8	0.2
McNaughton-Brooks	Buffalo	0	0	0	0	0	0	0	0	0.2	0.1
Metorware	East Paterson	1.6	0.5	0	0	0	0	0	0	1.4	0.4
Metroware	Wood Ridge	0	0	0	0	0.4	0.1	0	0	0.7	0.2
Mitchell Rand	Hillburn	0	0	0	0	0	0	0	0	0.2	0.1
Myrmax Specialites	Baton Rouge	0.9	0.3	0	0	0	0	0	0	0.7	0.2
Novaguard Corp.	Trenton	3.5	1.1	0	0	0	0	0	0	1.5	0.4
Ohio Sealer & Chem.	Midvale	13.8	2.7	15	3	2.8	0.4	1.4	0.2	26.6	4.0
Pandel Chemical Co.	Cartersville	0	0	0	0	0	0	0	0	12.5	2.4
Permagile Corp.	Plainview	0.9	0.3	0	0	0	0	0	0	2.8	0.6
Pfizer Inc.	Easton	0	0	0	0	0	0	0	0	0.2	0.1
Philadelphia Resins	Montgomeryville	2.8	0.6	0	0	0	0	0	0	4.2	1.0
Protective Coatings	Tampa	4.2	0.9	0	0	1.4	0.3	0	0	8.4	1.8
Protex A Cote	Newark	0	0	0	0	0	0	0	0	0.7	0.2
Quandrant Chemical	Dallas	0.2	0.1	0	0	0	0	0	0	1.4	0.3
Radiator Specialties	Charlotte	0.5	0.1	0	0	0	0	0	0	1.4	0.4

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Calidria ASBESTOS Sales Report

Product: RG-144

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
RCI	Sewickley	0	0	0	0	0	0	0	0	0.3	0.1
Richardson Ink	Atlanta	0	0	0	0	0	0	0	0	0.3	0.1
Richardson Ink	Philadelphia	0	0	0	0	0	0	0.2	0.1	0.2	0.1
Sika Chemical	Lyndhurst	1.8	0.6	0	0	0.4	0.1	0	0	2.1	0.6
A. O. Smith-Inland	Little Rock	0	0	0	0	0.1	---	0	0	0.3	0.1
Smooth-On Inc.	Gillette	0.4	0.1	0	0	0.2	0.1	0	0	0.6	0.2
Steel & Sons	Roswell	0	0	0	0	0	0	0	0	0.4	0.1
Tennessee Eastman	Kingsport	0	0	0	0	0	0	0	0	0.4	0.1
Thermon Mfg. Co.	San Marcos	0	0	0	0	0.3	0.1	0	0	0.8	0.2
Thiokol Chemical	Trenton	0	0	0	0	0.4	0.1	0	0	1.2	0.4
3M Company	Decatur	0	0	0	0	0	0	0	0	1.4	0.3
U.S. Sugar	Bryant	0	0	0	0	0	0	0	0	0.1	---
Vinatex Div.	Dalton	0	0	0	0	0	0	0	0	1.4	0.3
Westinghouse	Greenville	1.3	0.4	0	0	0.3	0.1	0	0	1.6	0.5
Westinghouse	Hampton	0.1	---	0	0	0	0	0	0	0.1	0.1
Westinghouse	Manor	0	0	0	0	0	0	0	0	0.2	0.1
Zeston	Edison	0	0	0	0	0	0	0	0	1.4	0.3
						27.6	6.0	13.8	2.7	286.9	61.2

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Calidria asbestos Sales Report

Product: RG-244

Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
ADCO Inc.	Michigan Center	0.2	0.2	0	0	0	0	0.4	0.3	1.3	1.1
Akemi Plastics	Eaton Rapids	0.1	0.1	0	0	0	0	0	0	0.1	0.1
Amalga Corporation	Menomonee	0	0	0	0	0	0	0.4	0.3	0.4	0.3
Amer. Gilsonite	Gilsonite	0	0	0	0	0	0	0	0	---	---
Ar-Pac	Wauconda	0	0	0	0	0	0	0	0	0.1	0.1
Ar-Pal	Palatine	0	0	0	0	0	0	0	0	0.1	0.1
Ashland Chemical	Sante Fe Springs	0	0	0	0	0	0	0	0	0.2	0.1
Automotive Chemicals	Detroit	0.1	0.1	0	0	1.1	0.9	0.7	0.6	4.2	3.5
Barker Chemical	Dolton	0	0	0	0	0	0	0.4	0.3	0.8	0.6
Bee Chemical	Lansing	0.5	0.5	0	0	0	0	0.1	0.1	0.9	0.8
Bergan Built	Centralia	0	0	0	0	0	0	0	0	1.1	0.9
Chrysler Corp.	Trenton	66.2	42.6	60	42	6.3	4.3	0	0	69.0	46.1
Coddington	Milwaukee	0	0	0	0	0	0	0.1	0.1	0.1	0.1
Columbus Glove	Columbus	0.3	0.3	0	0	0	0	0	0	0.2	0.2
Commercial Chemical	Cincinnati	0.2	0.2	0	0	0	0	0	0	0.4	0.3
Cook Paint & Varnish	N. Kansas City	0.8	0.6	24	15	0	0	0	0	0.9	0.7
Daubert Chemical	Chicago	---	---	0	0	0.2	0.2	0	0	0.4	0.4
Dennis Chemical	St. Louis	0	0	0	0	0.4	0.3	0	0	0.8	0.6
Douglas & Sturgess	San Francisco	0	0	0	0	0	0	0	0	0.5	0.4
Dunn Rainey Co.	Ferndale	1.1	0.8	0	0	0.5	0.4	0.4	0.3	2.7	2.2
Dunnage Engineering	Brighton	1.4	1.1	2	2	0	0	0	0	2.7	2.1
Edmont Wilson	Coshocton	0	0	0	0	0	0	0	0	---	---
Fiber Resins	Roseville	0	0	0	0	0	0	0	0	0.4	0.3
Fibreboard Corp.	Martinez	0	0	0	0	---	---	0	0	---	---
H. B. Fuller	Minneapolis	7.4	5.6	8	5	0	0	0	0	6.4	4.7
H. B. Fuller	Palatine	0	0	0	0	0	0	0.3	0.3	0.4	0.4
Gaycraft Plastics	Scofield	0	0	0	0	0	0	0	0	0.1	0.1
Georgia Pacific	Kalamazoo	0	0	0	0	0	0	0	0	0.1	---
Gilsonite	Grand Junction	0	0	0	0	0	0	---	---	---	---
Glidden Company	Minneapolis	7.4	5.4	10	8	0	0	0	0	2.8	2.2
Goldline Corp.	Cape Girardeau	0	0	0	0	0	0	0	0	0.1	0.1
Guardsman Chemical	Grand Rapids	0	0	0	0	0	0	0	0	0.4	0.3
Hastings Plastics	Santa Monica	0	0	0	0	0	0	1.1	0.8	4.6	3.5
Hysol Div.	Pittsburg	0.5	0.4	0	0	0	0	0	0	0.8	0.6
Idaho Chemical	Bosie	0	0	0	0	0	0	0	0	0.4	0.3
Interplastics	Minneapolis	11.9	7.1	30	20	0	0	0	0	37.1	23.0
IRA Inc.	Hibbing	0	0	0	0	0	0	0	0	1.1	0.8

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Calidria ASBESTOS Sales Report

Product: RG-244
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Joll Plastics	Gardena	0	0	0	00	0	0	0	0	0.1	0.1
Kalman/Vaughn	Kankakee	0	0	0	0	0	0	0.1	0.1	0.1	0.1
S.P. Kish	Charlotte	0	0	0	0	0	0	0	0	0.2	0.1
L&L Products	Romeo	0	0	0	0	0	0	0	0	0.1	0.1
Lasco Industries	Florence	0	0	0	0	0	0	0	0	0.4	0.3
Lasco Industries	Montebello	0	0	0	0	0	0	0	0	0.1	0.1
Leepoxy Plastics	Fort Wayne	0.1	0.1	0	0	0	0	0	0	0.4	0.3
Levingston-Armadillo	Arvada	0	0	0	0	0	0	0	0	0.4	0.3
Marco Chemical	Swanton	5.6	3.8	10	6	0	0	0	0	2.1	1.7
Mautz Paint	Madison	0	0	0	0	0.1	0.1	0.1	0.1	0.5	0.5
Mobil Chemical	Kankakee	0.2	---	6	5	0	0	0	0	0.1	0.1
J. W. Mortell	Kankakee	0	0	0	0	0	0	0	0	2.1	1.3
Moyen Co.	Skokie	0	0	0	0	0.1	0.1	0	0	0.1	0.1
Nordberg Mfg. Company	Brookfield	0	0	0	0	0	0	0	0	0.4	0.3
Ohio Sealer & Chem.	Dayton	30.8	20.4	20	13	0.4	0.2	1.1	0.7	17.5	11.5
Oregon Organocerams	Placentia	0	0	0	0	0	0	0	0	0.1	0.1
Plas-Chem	St. Louis	0.1	0.1	0	0	0.2	0.2	0	0	0.6	0.5
The Prairie Co.	Urbana	0	0	0	0	0	0	0	0	0.1	0.1
Protective Trt.	Dayton	42.7	28.2	60	39	6.0	4.1	6.0	4.1	64.1	43.1
Purex Corp.	Wilmington	0.7	0.5	0	0	0	0	0.4	0.3	1.4	1.1
Raymond Chemical	Swanton	0	0	0	0	0	0	0	0	0.1	0.1
RCI	Ferndale	0.1	---	10	7	0	0	0	0	4.7	3.7
Ren Plastics	E. Lansing	1.5	1.3	0	0	0.8	0.7	0.5	0.4	3.3	2.8
Rheem Superior	Los Angeles	0	0	0	0	0	0	0	0	0.1	0.1
Roart Plastics	Hopkins	0	0	0	0	0	0	0.4	0.3	0.4	0.3
Santa Clara	Santa Clara	0	0	0	0	0	0	0	0	0.4	0.3
Switzer Craft	Crystal Lake	0	0	0	0	0	0	0	0	0.1	0.1
Technical Sealants	St. Paul	0.1	0.1	0	0	0	0	0	0	0.4	0.3
Tera-Lite	San Jose	0.2	0.2	0	0	0	0	0	0	0.1	0.1
Thermoset Plastics	Indianapolis	0.8	0.6	0	0	0	0	0	0	1.4	1.1
3M Company	Chemolite Siding	0	0	0	0	0	0	0.1	0.1	0.1	0.1
3M Company	New Ulm	0	0	0	0	0	0	0	0	2.8	2.1
3M Company	St. Paul	0.2	0.1	0	0	0	0	0	0	2.5	1.8
Tuff-Kote Inc.	Warren	8.1	5.4	20	13	0	0	0	0	13.3	9.2
Whittaker Corp.	W. Alexandria	1.9	1.5	4	3	0	0	0	0	0.8	0.6

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Calidria ASBESTOS Sales Report

Product: RG-244
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Whittaker Corp.	Minneapolis	1.0	0.8	4	3	0	0	0	0	1.4	1.1
Wisconsin Protective	Green Bay	0.1	0.1	0	0	0	0	0	0	0.1	0.1
						16.1	11.5	12.6	9.2	264.1	182.3

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Calidria asbestos Sales Report

Product: RG-244
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Alpha Chemical	Collierville	0	0	4	3	0	0	0	0	0.7	0.6
Alpha Chemical	Lakeland	20.7	14.5	22	18	0	0	0	0	33.6	23.7
American Cyanamid	Wallingford	31.5	22.7	50	32	0	0	0	0	37.1	24.0
American Terrazzo	Dallas	0	0	0	0	0	0	0.1	0.1	0.1	0.1
Ameron Corp.	Buffalo	0.1	0.1	0	0	0	0	0.1	0.1	0.5	0.5
An-Cor	N. Tonawanda	0.1	0.1	0	0	0	0	0	0	0.1	0.1
Atlas Mineral	Mertztown	0	0	0	0	0	0	0	0	0.1	0.1
Baker Sealants	Jersey City	0	0	0	0	0	0	0.4	0.3	0.8	0.6
Barnco Company	Odessa	0	0	0	0	0	0	0	0	0.1	---
Beetle Plastics	Ardmore	0	0	0	0	0	0	0	0	0.2	0.2
Bel-Ray Company	Farmingdale	0.4	0.3	0	0	0	0	0	0	0.4	0.3
Berco	Westbury	0	0	0	0	0	0	0	0	0.3	0.3
Bittner Ind.	Mobile	0	0	0	0	0.1	0.1	0	0	0.1	0.1
Borden Chem.	Middlesex	8.4	6.2	16	10	1.1	0.9	0	0	11.5	9.2
Briarwood Corp.	Starkville	0.2	0.1	0	0	0	0	0	0	0.4	0.3
M. A. Bruder & Sons	Philadelphia	0.1	0.1	0	0	0	0	0	0	0.4	0.4
Burns & Russell	Baltimore	0	0	0	0	0	0	0	0	0.3	0.3
Caraban International	Cleveland	0	0	0	0	0	0	0	0	---	---
Carbon Ind.	Tampa	0	0	0	0	0	0	0	0	0.4	0.3
Carborundum	Niagara Falls	0	0	0	0	0	0	0	0	0.3	0.2
Cellcote	Berea	1.2	1.0	0	0	0.4	0.3	0.7	0.6	4.6	3.7
Celanese Coatings	Newark	0	0	0	0	0	0	0	0	0.4	0.4
Chemical Processors	St. Petersburg	0	0	0	0	0	0	0.1	0.1	0.1	0.1
Columbia Paint	Huntington	14.6	10.2	20	12	0	0	6.0	4.1	35.7	24.2
Concept Plastics	High Point	1.1	0.8	0	0	0	0	0.4	0.3	2.5	2.0
Conley Corp.	Tulsa	0	0	0	0	0.1	0.1	0	0	0.1	0.1
Depew Company	Hicksville	0	0	0	0	0	0	0.4	0.3	2.1	1.7
Diamond Paint	Houston	0	0	0	0	0	0	0	0	0.3	0.2
Diamond Shamrock	Morristonw	0	0	0	0	0	0	0	0	0.1	0.1
Dow Chemical	Freeport	0	0	0	0	0	0	0	0	0.1	0.1
E. I. DuPont	Wilmington	0	0	0	0	0	0	0	0	0.1	---
Enjay Chemical	Houston	0	0	0	0	0.1	---	0	0	0.1	---
Fibercast Co.	Sand Springs	2.1	1.6	4	3	0.7	0.6	0	0	2.1	1.7
Fiberglass Structure	Galveston	0	0	0	0	0	0	0	0	0.1	0.1
Flintkote Co.	E. Rutherford	0	0	0	0	0	0	0	0	2.3	1.9
Fritz Chemical	Mesquite	0.3	0.3	0	0	0	0	0	0	0.1	0.1

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Calidria ASBESTOS Sales Report

Product: RG-244
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
	71	M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
General Electric Co.	Jonesboro	0	0	0	0	0	0	0	0	0.1	---
General Electric Co.	Waterford	5.1	4.0	0	0	0	0	0	0	4.7	3.6
General Electric Co.	Woodbine	0	0	0	0	3.5	2.6	0	0	6.0	4.4
Genesco	Nashville	0.2	0.2	0	0	0	0	0	0	0.2	0.2
Georgia Pacific	Baton Rouge	1.1	0.8	0	0	0	0	0	0	1.2	1.0
Georgia Pacific	Savannah	0	0	0	0	0	0	0	0	0.5	0.4
Glass Flake	Jacksonville	0	0	0	0	0	0	0.1	0.1	0.1	0.1
Glidden Company	Atlanta	0.4	0.4	0	0	0	0	0	0	0.2	0.2
Glidden Durkee	Cleveland	1.8	1.4	16	11	0	0	0.5	0.4	0.9	0.7
Glidden Durkee	Huron	2.6	2.0	8	5	0	0	0	0	3.2	2.6
Hallmark Chemical	Oklahoma City	0	0	0	0	0	0	0	0	0.4	0.3
Hallmark Chemical	Richardson	0	0	0	0	0	0	0	0	0.4	0.3
Hall Ohio	Houston	0.4	0.3	0	0	0	0	0	0	0.7	0.6
Hollingsworth & Vose	W. Groton	0	0	0	0	0	0	0	0	1.1	0.8
Hooker Chemical	Niagara Falls	7.9	5.8	32	20	0	0	0	0	14.0	9.5
Hysol Corporation	Olean	0.7	0.6	0	0	0	0	0	0	1.1	0.9
Industrial Plastics	Baton Rouge	0	0	0	0	0	0	0	0	0.6	0.5
Inmont Corp.	Morganton	0.3	0.2	0	0	0	0	0.4	0.3	1.6	1.4
Invader Corporation	Giddings	0	0	0	0	0	0	0	0	0.4	0.3
Isochem Resins	Lincoln	0.4	0.3	0	0	0	0	0	0	0.7	0.6
I.W. Industries	Houston	0.1	0.1	0	0	0	0	0	0	0.4	0.2
Jones Chemical	Dallas	0.3	0.3	0	0	0.1	0.1	0	0	0.3	0.3
Karnak Chemical	Clark	0.4	0.3	0	0	0	0	0	0	1.1	0.8
Koppers	Bridgeville	0	0	0	0	0	0	0	0	0.2	0.2
Koppers	Petrolia	2.1	1.5	0	0	0	0	0	0	10.2	7.0
D. S. Lahmers	Dover	4.2	3.3	4	3	0.7	0.6	0	0	4.2	3.4
Levingston Armadillo	Owentown	0	0	0	0	0	0	0	0	0.4	0.3
MCP	Bridge City	0	0	0	0	0	0	0	0	0.1	0.1
Magnolia Plastics	Atlanta	0	0	0	0	0	0	0	0	0.1	0.1
Marco Chemical	Bartow	35.7	23.0	40	26	18.2	10.4	0	0	90.3	54.1
Marco Chemical	Linden	7.0	5.1	16	10	0	0	0	0	3.2	2.5
Master Mechanics	Cleveland	0	0	0	0	0.6	0.5	0.5	0.4	2.2	1.9
Matcote Company	Houston	3.1	2.4	4	3	0.7	0.6	0	0	2.8	2.2
McCreary Industrial	Indiana	0.4	0.3	0	0	0	0	0	0	0.4	0.3
Metal Cladding	N. Tonawanda	0	0	0	0	0.1	0.1	0	0	0.4	0.3
Metalcrete	Cleveland	0	0	0	0	0	0	---	---	0.1	0.1

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Calidria Asbestos Sales Report

Product: RG-244
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Micro-Fab	Mobile	0	0	0	0	0	0	0	0	0.1	0.1
Monsey Products	Kimberton	0.9	0.7	0	0	0	0	0	0	0.4	0.3
Napko	Houston	0.2	0.1	0	0	0	0	0	0	1.7	1.4
National Starch	Bloomfield	0.2	0.2	0	0	0	0	0	0	1.4	1.3
National Terrazzo	Houston	0	0	0	0	0	0	0	0	0.1	0.1
Niggel Associates	Columbia	0	0	0	0	0	0	0	0	---	---
Novaguard Corp.	Trenton	0.1	---	0	0	0	0	0	0	3.5	2.9
Ohio Sealer	Midvale	1.1	0.7	20	13	4.2	2.9	4.2	2.9	41.3	27.7
Owens Corning	Anderson	38.2	27.3	60	37	6.0	4.0	6.0	4.0	55.3	38.2
Permagile Corp.	Plainview	0	0	0	0	0	0	0	0	---	---
Phillips Polymer	Easley	0	0	0	0	0	0	0	0	0.1	0.1
Phorson Polymers	Hackensack	0	0	0	0	0	0	0	0	0.2	0.1
Pierce-Stevens	Buffalo	4.1	3.2	6	4	0.5	0.4	0	0	1.6	1.2
Pigment Dispersions	Edison	0.2	0.2	0	0	0	0	0	0	1.1	0.8
PPG Industries	Springdale	0.4	0.4	6	4	0	0	0	0	0.1	0.1
Polyfibre Associates	Bound Brook	0.8	0.7	0	0	0.4	0.3	0	0	1.3	1.1
Post Marine	Mays Landing	0	0	0	0	0	0	0	0	0.1	0.1
Products Research	Gloucester	2.6	2.1	4	3	0	0	0.4	0.3	2.1	1.7
RCI	Elizabeth	1.7	1.3	12	9	0.6	0.5	1.1	0.9	5.9	4.7
RCI	Jacksonville	2.6	1.9	40	28	0	0	0	0	4.2	3.0
Royston Labs.	Pittsburgh	0.1	0.1	0	0	0	0	0	0	0.1	0.1
Rubber & Pls.	Mobile	0	0	0	0	0	0	0.1	0.1	0.1	0.1
J. T. Ryerson	Houston	3.5	2.7	4	3	0	0	0	0	1.8	1.4
Seal Rite	Brooklyn	0.4	0.3	0	0	0	0	0	0	0.4	0.3
Shell Chemical	Deer Park	0	0	0	0	0.2	0.2	0	0	0.6	0.5
Sherwin Williams	Cleveland	2.0	1.6	0	0	0	0	0	0	4.6	3.4
Sherwin Williams	Newark	0	0	0	0	0	0	0	0	0.4	0.3
Signet Co.	High Point	1.1	0.8	0	0	2.1	1.6	0	0	5.3	4.1
Southern Imperial	New Orleans	0.2	---	0	0	0	0	0	0	0.1	0.1
Southwest Terrazzo	Wheatland	2.9	2.2	4	3	0	0	0	0	0.4	0.3
Spartan Colors	Houston	0	0	0	0	0	0	0	0	0.4	0.3
Std. Paint & Varnish	Harvey	15.2	11.3	10	8	0	0	0	0	10.5	7.5
Stebbins Eng. & Mfg.	Watertown	1.8	1.4	0	0	0	0	0	0	2.1	1.7
Tallix Ink	Peek Skill	0	0	0	0	0	0	0	0	0.1	0.1
Terco Inc.	New York	0.1	0.1	0	0	0	0	0	0	0.4	0.3
Thompson Roofing	Niagara Falls	0	0	0	0	0	0	0	0	0.4	0.3

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Calidria ASBESTOS Sales Report

Product: RG-244
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Thorson Polymers	Hackensack	0	0	0	0	0	0	0	0	0.2	0.2
Tremco Mfg.	Cleveland	53.1	36.3	90	54	0	0	0	0	72.8	41.6
Unifilm Corp.	Somerville	0.3	0.2	0	0	0	0	0.1	0.1	0.3	0.3
Whittaker Corp.	Lenoir	29.8	14.2	50	30	6.0	4.0	0	0	35.7	23.4
Xerox Corp.	Webster	0.1	0.1	0	0	0	0	0	0	0.1	0.1
Zeston Inc.	Edison	0	0	0	0	0	0	0	0	0.1	---
Midwest Rubber	Barberton	0	0	0	0	0	0	0	0	0.2	0.2
						46.4	30.8	21.6	15.4	549.9	371.4

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Calidria Associates Sales Report

Product: RG-444
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
Intercoastal	Union City	0	0	0	0	1.6	0.4	0	0	1.6	0.4
						1.6	0.4			1.6	0.4

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Sales Report

DISTRIBUTORS

Through December 1972

Customer	Location	Product	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
Allied Resin	E. Weymouth	RG-144	11.4	2.3	0	0	2.8	0.6	0	0	20.0	3.8
		RG-244	15.4	9.9	86	47	23.8	15.0	0	0	77.0	45.4
AMSCO	Kansas City	RG-144	0	20	20	2	0	0	0	0	16.2	2.3
		RG-244	0	0	10	6	1.4	0.8	1.1	0.6	9.5	5.4
Hamblet & Hayes	Salem	T-135-P	0	0	0	0	0	0	0	0	2.0	0.3
H&C	California	HPP	0	0	0	0	0	0	0	0	6.0	0.3
		HPO	0	0	0	0	0	0	1.6	0.1	1.6	0.1
		RG-110	11.6	0.6	40	2	0	0	5.3	0.3	51.5	2.7
		RG-144	26.0	3.0	50	6	0	0	11.2	1.3	53.2	5.7
		RG-244	41.8	22.6	72	44	0	0	16.9	8.6	142.9	75.4
Harwick	Akron	HPP	0	0	0	0	0.2	---	0	0	0.4	---
		RG-244	0	0	0	0	0.4	0.3	0	0	0.4	0.3
Montello	Sand Springs	Visbestos	1499.1	45.0	1000	30	133.7	4.0	170.0	5.1	1284.7	38.5
		S-V	3342.5	127.7	3600	144	126.3	5.1	185.0	7.4	2349.8	94.2
		Oilbestos	76.4	11.9	0	0	0	0	0	0	9.3	1.9
Permutit	Paramus	HPP	0	0	0	0	117.0	6.6	0	0	117.0	6.6
Plas-Tex	Ft. Worth	RG-244	1.8	1.2	0	0	0.4	0.3	0	0	2.1	1.5
Technical Petroleum	Chicago	RG-144	9.8	1.3	20	2	0	0	0	0	21.0	2.8
		RG-244	3.5	2.0	14	8	0	0	0	0	6.6	3.8
Western Chemical	Los Angeles	SG-130	228.0	7.2	300	10	0	0	28.0	0.9	316.0	10.0
		RG-144	0	0	0	0	0	0	1.4	0.2	1.4	0.2
		RG-244	0	0	0	0	0	0	0.7	0.4	0.7	0.4
Wonderstate Ind.	Little Rock	RG-144	0	0	0	0	0	0	0	0	1.4	0.2
		RG-244	1.1	0.8	0	0	0	0	0	0	6.0	4.0
							406.0	32.7	421.2	24.9	4496.7	305.8

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