UNION CARBIDE

INTERNAL CORRESPONDENCE

MINING AND METALS DIVISION

4625 ROYAL AVE., P.O. BOX 579, NIAGARA FALLS, NEW YORK 14

To (Name) Messrs. R. E. Byrne, Jr.
Division G. L. Dickson
Location E. J. Kleber
T. P. Norris
J. E. Walsh

Copy to Messrs. B. L. Ingalls
H. B. Rhodes
R. L. Schult
W. C. Thurber
G. L. Vessels

Date November 11, 1975
"Calidria" Asbestos
Originating Dept. - XXXXXXXXXXXXXXXXXX
Answering letter date

Subject New Jersey Warehouse

Effective by the first of the year, our New Jersey warehouse will be located at Finderne Avenue, Finderne, Bridgewater Township, NJ. The new mailing address is P.O. Box 506, Manville, NJ 08835; the new phone No. is 201-725-4343 and the new TWX No. is 710-480-9327.

Freedman is merging with Brook Warehousing Corporation but Fran Schell will continue to be our contact. Finderne is 10 miles from North Brunswick, and we will use Finderne on our price schedules.

John L. Myers

JLM:dal

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PLAINTIFF'S EXHIBIT
UC-4362

UCC 009562

Union Carbide trial exhibit UC-4362: J. L. Myers, R. E. Byrne, Jr. and Others on Calidria Warehouses, Inventory Lev... Published by AsbestosClaims.Law
ACL Doc 18939 · Page 1 of 10 asbestosclaims.law/library/18939/1

INTERNAL CORRESPONDENCE

MINING AND METALS DIVISION

4625 ROYAL AVE., P.O. BOX 579 NIAGARA FALLS, NEW YORK 14302

To (Name) Messrs. R. E. Byrne, Jr.
Division G. L. Dickson
Location E. J. Kleber
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Copy to Messrs. B. L. Ingalls
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John L. Myers

JLM:dal

CC To

Change will be completed by 11/19/75 per letter to King City. JLM 11/17/75

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UCC 009563

UC 149-2

UNION CARBIDE

INTERNAL CORRESPONDENCE

METALS DIVISION

• 4625 ROYAL AVE., P. O. BOX 579, NIAGARA FALLS NEW YORK 14302

To (Name) Mr. R. E. Byrne, Jr.
Division UCC - Metals Division
Location P.O. Box 579
Niagara Falls, NY 14302

Date April 14, 1976

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APR 19 1976

Originating Dept. "Calidria" Asbestos

Answering letter date

Copy to Messrs. R. L. Schult
W. C. Thurber
Mrs. L. J. Grogan/Mr. F. H. Larrison
File

Subject Warehouse Inventory Levels

Please review the Subject in light of our current customer requirements and the philosophy of our Forecast II submission; i.e., selling more SG-10X rather than SG-210 and HPO to fill the plant. Increased RG-144 and RG-244 sales are also a factor.

Please issue a set of desirable plant and warehouse inventory levels for all products at your earliest convenience, but no later than May 15, 1976.

John L. Myers

JLM:dal

UCC 009564

UC 149-2

UNION CARBIDE **INTERNAL CORRESPONDENCE**

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MAY 20 1976

METALS DIVISION

P.O. BOX 579 - 4625 ROYAL AVE., NIAGARA FALLS, NEW YORK 14302

To (Name) Mr. J. L. Myers
Division UCC Metals
Location Niagara Falls, NY

Date May 17, 1976
Originating Dept. "Calidria" Asbestos
Answering letter date
Subject Product Inventories

Copy to Mrs. L. J. Grogan
Messrs. G. L. Dickson
E. J. Kleber
F. H. Larrison
T. P. Norris
W. C. Thurber
J. E. Walsh
File

Attached are suggested inventory levels for our warehouses and for King City. They are intended as guides and may be subject to wide variations for such obvious reasons as shipping economy, grouping within a rail car, etc.

Warehouse inventories have been selected as about a two-month supply based on monthly sales averages for the past 24 months and tempered by the monthly average for the 1976 Forecast II. (Generally, these numbers are not significantly different.) Products carried in some of the warehouses have been changed based on current requirements.

King City inventories were similarly selected, but represent a one-month supply. In some cases, values are somewhat arbitrary; they do not include, for example, RG-100 or CG-135 for which we have no reasonable inventory requirements.

It is anticipated that shipments will be made to a warehouse as the level of a product therein drops to one half its suggested level. In this way, replacement material should arrive before any level reaches zero. Sales types will need to advise me when changes in sales levels will affect the requirements in any warehouse.

Linda Jo Grogan and I will try to make the system work.

R. E. Byrne, Jr.

REB:cjb
Attachments

UCC 009565

SUGGESTED KING CITY INVENTORY LEVELS

	Tons	Pallets
SG-100	70	70
-101	~~100~~	70
-102	100	70
-103	100	70
-104	---	--
-130 D	30	38
E	15	19
AS-200	85	60
SG-200	60	60
SG-210	185	265
HPP D	30	30
E	190	190
HPO D	130	163
E	40	50
T-135-P E	20	20
-O D	10	13
RG-110 D	60	86
E	35	50
RG-144 D	30	44
E	20	29
SX-14 E	15	23
RG-244 D	40	200
E	20	100
SX-24 E	30	137
VISB	(Will be provided after	
CSV	5/26 meeting with	
SHUR	Montello.)	

5/17/76
R.E.B.

Union Carbide trial exhibit UC-4362: J. L. Myers, R. E. Byrne, Jr. and Others on Calidria Warehouses, Inventory Lev... Published by AsbestosClaims.Law
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SUGGESTED WAREHOUSE INVENTORY LEVELS*

		Inventory Level	
		Tons	Pallets
Atlanta			
	T-135-0	7.0	8
	RG-144	4.9	7
	RG-244	3.0	15
	RG-110	4.9	7
	HPO	28.0	35
Cleveland			
	RG-144	11.2	16
	RG-244	11.0	55
Dallas			
	(Do not restock pending decision to drop)		
Finderne			
	SG-210	4.2	6
	HPO	16.0	20
	RG-100	4.0	4
	RG-110	1.4	2
	RG-144	9.8	14
	RG-244	10.0	50
Hammond			
	RG-144	11.2	16
	RG-244	10.0	50
Houston			
	RG-144	21.0	30 (Individual bag wrap)
	RG-244	4.0	20
	HPO	16.0	20
Kansas City			
	RG-144	9.1	13
	RG-244	2.0	10
Livonia			
	RG-144	6.3	9
	RG-244	8.0	40

T-135-0 7.0 × 378.40 = 2647
RG-144 73.5 × 117.06 = 8604
RG-244 45 × 240.94 = 3556
RG-110 6.3 × 104.22 = 657
RG-100 4.0 × 100 = 406
SG-210 4.2 × 103.04 = 433
HPO 60 × 113.53 = 6812
5 2910

*About a two months' supply. Carload shipments to warehouses should be scheduled as soon as possible after these levels drop below 1/2 this level.

5/17/76
R.E.B.

Union Carbide trial exhibit UC-4362: J. L. Myers, R. E. Byrne, Jr. and Others on Calidria Warehouses, Inventory Lev... Published by AsbestosClaims.Law
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UC 149-2

UNION CARBIDE INTERNAL CORRESPONDENCE

UNION CARBIDE CORPORATION ROBINSON PLAZA II, ROUTE 60, PITTSBURGH, PA 15205
METALS DIVISION

To (Name) Mr. F. V. McMillen
Division UCC - Metals Division
Location Danbury, CT
Area J-1

Copy to R. E. Byrne
W. C. Thurber

Date September 28, 1982

Originating Dept. Marketing

Area

Subject Asbestos Products
Domestic Warehousing Costs

Further to our recent conversation regarding expenses and cost reduction efforts within the Marketing Dept., the attached memo from R. E. Byrne should be of interest, and is presented for your review and information.

The reorganization of the Asbestos Sales Group in October, 1981, has resulted in Commercial Sales shipments direct to customers, and Distributor Sales shipments direct to distributor warehouses thereby eliminating UCC-MD warehousing activities, i.e., reducing charges in 1982, and eliminating charges in 1983.

G. M. Lincoln, Jr.

GML:vad

UCC 009568

UC 149-2

UNION CARBIDE **INTERNAL CORRESPONDENCE**

METALS DIVISION

P.O. BOX 579 · 4625 ROYAL AVE., NIAGARA FALLS, NEW YORK 14302

To (Name) Mr. G. M. Lincoln
Division UCC-Metals Division
Location Robinson Plaza II-Route 60
Pittsburgh, PA 15205

Date September 22, 1982

Originating Dept. "Calidria" Asbestos

Answering letter date

Subject Domestic Warehousing Costs

Copy to Messrs.
G. L. Dickson
T. P. Norris
J. E. Walsh
File

Subject costs for the last several years are listed in the table below.

	Domestic Warehousing Cost, $		
	1980	1981	1982 Est.*
Direct Warehouse Charges	15,928	12,742	9,600
Freight to Warehouse	23,728	34,756	4,423
Total	36,656	47,498	14,023

*August YTD Total = $13,713

The reduction in costs estimated for 1982 is the result of an on-going program to deplete warehouse stocks and to close-out our involvement in warehousing. We are anticipating no warehousing costs for 1983.

It should be kept in mind that we have always set warehouse pricing to recover all the associated costs and have probably erred on the plus side. For this reason, we are not proposing that we will "save money", but we will reduce the strain on our cash-flow by closing all warehouses.

Please let me know if you need any further details.

R. E. Byrne, Jr.

REB:dac

UCC 009569

UC 149-2

UNION CARBIDE INTERNAL CORRESPONDENCE

cc: RLS
REB
GLD
EJK

CORPORATE DISTRIBUTION • ONE CALIFORNIA SAN FRANCISCO, CALIFORNIA 94111

To (Name) Mr. J. L. Myers
Division Asbestos Sales
Location Metals Division
Niagara Falls, N.Y.

Date November 10, 1976

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NOV 29 1976

Originating Dept.

Answering letter date

Subject TCFB Applications B-15127 and B-15336

Copy to

Dear John:

This refers to previous correspondence on the following applications:

TCFB B-15127, an Atlas proposal to establish a two trailer TOFC rate from Fresno, Ca. to Chicago, Ill. was withdrawn.

TCFB B-15336, carrier proposal to substitute up to four carrier owned trailers or containers in lieu of a refrigerator or box car ordered. Substitution would have applied only on Asbestos Shorts moving from Fresno, Ca. to Chicago, Houston or New Orleans. Docket was objected to and declined.

William A. Rebholtz

s

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