METALS DIVISION

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Chevron Asphalt Co. 4525 San Leandro St. Oakland, Ca. 94601

INDUSTRY CLASSIFICATION: Asphalt Coatings

SALESMAN T. P. Norris REGION Western DATE OF CALL 3/26/76

Telecon - T. Fletcher, H&C

PRODUCTS DISCUSSED: Cr ☐ Mn ☐ Spec. ☐ Si ☐ CaC_2 ☐ W ☐ V ☐ Asb. ☒ Other: _____

PERSONS INTERVIEWED:

CALL OBJECTIVE: This was a production trial of HPP in Asphaltic Coatings for Tennis Courts, School Grounds, etc.

RESULTS OF CALL: After a shaky start, in which the first 200# HPP was dumped into a Ribbon Blender without benefit of various Chevron people in attendance, i.e. Plant Superintendent, fety Engineer, Process Engineer, and Industrial Hygiene Officer to run dust counts, Tom etcher scurried around town and located 4 more bags from Imperial Coatings to run a second trial. Both trials were successful except that production time between the HPP & JM was increased by 50%.

1st. Trial, mixing time, 35 Min. - HPP - 20 Min, J.M.
2nd Trial, mixing time, 30 Min. - HPP - 20 Min, J.M.

FOLLOW-UP ACTION REQUIRED: 2nd. trial mixing time lowered by Masterbatching. REB, can we increase the Moisture Spec of HPP so as to lower mixing time? There are several plants involved and this business will be pursued.

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