PLAINTIFF'S EXHIBIT

UC-4476

CUSTOMER CALL REPORT

'OMER & LOCATION Celotex Corporation Tampa, Florida

INDUSTRY CLASSIFICATION Construction 'aterials

SALESMAN J. E. Walsh REGION Southern DATE OF CALL 6-29-77

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.
☐	☐	☐	☐	☐	☐	☐	☒

Other:

PERSONS INTERVIEWED:

Neil Spillane - Purchasing Agent

RECEIVED
JUL 8 1977
C-CALIDRIA

CALL OBJECTIVE:

Call made on purchasing headquarters.

TS OF CALL:

ed Neil if he could lend any insight into the word I had gotten from Jim Schnieter in research t they were going asbestos-free. Neil said the decision was made without regard to the fact t they owned Carey and was based on the fact that none of the three maior producers used estos; their marketing people could see no advantage to having an asbestos-containing product; their law department was concerned about the potential liability claims they could get involved h using an asbestos-containing material. Neil would prefer to do business with Carbide and asbestos products and promised to provide all the positive push he could on the realization our bulk handling concept for their roof coating materials.

OLLOW-UP ACTION REQUIRED:

OPIES TO:

Mktg. Services; Others: REB:JRL:TPN:WCT:KC-FILE:NF-FILE

J. E. Lenahan

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