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UNION CARBIDE

INTERNAL CORRESPONDENCE

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JUN 11 1979

F. J. SHORTSLEEVE

METALS DIVISION

P. O. BOX 579 - 4625 ROYAL AVE., NIAGARA FALLS, NEW YORK 14...

I

To (Name) Dr. F. J. Shortsleeve
Division UCC-Metals Division
Location 38th Floor
270 Park Avenue
New York, NY 10017

Date June 7, 1979

Originating Dept. "Calidria" Asbestos

Answering letter date

Subject 1979 Forecast III and Preliminary 1980 Sales Estimates

Copy to Messrs.
G. R. Adams
R. E. Byrne, Jr.
W. B. DeAtley
G. L. Dickson
B. L. Ingalls
E. J. Kleber
T. P. Norris
J. E. Walsh
File

The following sheets for "Calidria" Asbestos sales are attached for your information (Mrs. Nielsen has been sent copies via the telecopier):

1979 Sales Forecast III Details
1979 Sales Forecast III vs. Budget and Other Forecasts
1980 Preliminary Sales Estimate

Forecast III is 104% of budget but $187,000 less than Forecast II. Most of the "slippage" is in domestic RG-244 and the drilling mud products, due to health/regulatory factors. Concerted efforts are underway to regain the losses and we anticipate an improvement in Forecast IV.

John L. Myers

JLM:dal
Attachments

PLAINTIFF'S EXHIBIT

UC-4542

"CALIDRIA" SALES BUDGET - 1980 (At 1979 Prices)

PRODUCT	T	$M
Domestic		
SG-103	5000	590
-104	9000	900
-130	500	80
-200	400	60
-210	600	120
HPP	0	0
HPO	1200	240
CG-135	100	75
RG-100	300	165
RG-110	400	90
RG-144	600	330
RG-244	500	1125
CSV } or SG-200-X	2500	350
SHUR } or SG-200-X	1000	140
Domestic Total	22100	4265
Export		
SG-100-EX	3000	360
-102-EX	500	60
-130-EX	300	45
AS-200	1200	160
HPP-EX	3000	510
HPO-EX	700	145
T-135-P-EX	0	0
RG-144-EX	400	200
SX-14	200	80
RG-244-EX	350	735
SX-24	550	770
Export Total	10200	3065
TOTAL	32300	7330

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