METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION Chevron U.S.A., Inc. San Francisco, Ca

INDUSTRY CLASSIFICATION Asphalt Coatings

SALESMAN T. P. Norris REGION Western DATE OF CALL 1/11/81

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED: Larry Marcone, Buyer

CALL OBJECTIVE: Routine

RESULTS OF CALL: HPO has been approved as a replacement for J.M. 7R in driveway asphalt sealers. Volume should be about 250 ton/year. Although this application represents new business here, total volume will not increase. This is because we lost the 250 ton/year HPO business in roof coatings, because of packaging problem. Our entry into driveway asphalt business with Chevron should help us at other locations, because of Chevron's position as a leader in their field.

FOLLOW-UP ACTION REQUIRED:

Maintain regular calls

COPIES TO: JRL:JLM:JEW:KC-FILE:NF-FILE

PLAINTIFF'S EXHIBIT

UC-4552

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