OCT 19 1981

UNION CARBIDE

Calidria ASBESTOS

UNION CARBIDE CORPORATION • METALS DIVISION • 17 EXECUTIVE PARK DRIVE • ATLANTA, GEORGIA • TEL: 404-321-6600 EXT. 340

October 15, 1981

PLAINTIFF'S EXHIBIT
UC-4556

B-1

Mr. Ken Campbell, President
Montello Inc.
6106 East 32nd Place
Tulsa, Oklahoma 74063

Dear Ken:

Confirming our phone conversation this week Bill Thurber and I will look forward to meeting with Harry Wyatt, Allen Johnson and yourself on Tuesday, November 10th at New York's LaGuardia Airport. I will meet your TWA 140 arrival at 12:41 P.M. and we can go to the meeting room that will be set up for us.

The following are topics we have discussed that we will plan to cover in the meeting:

a) The new Calidria asbestos industry oriented sales organization.
b) Year to date review of oil drilling activities and Montello's mud sales to the industry vs. competition.
c) THE PRODUCT LIABILITY QUESTION.
d) '82 outlook for drilling and CSV/UNIVIS sales.
e) '82 pricing.
f) Review of surplus and offgrade stock at King City for disposition.
g) The status of conversion over to Univis.

We recognize that the Product Liability issue will be the key issue to be addressed at the meeting and discussion on it will go a long way towards providing insight and direction to items d, e, and f.

You mentioned that Harry and Allen will be staying overnight in the city and your plans were to return to Tulsa on an American flight leaving at 7:00 P.M., so it looks like we will have about five solid hours to cover issues we need to discuss. I'm looking forward to our meeting and if you have any additional topics you want to bring to the table please let me know.

Very truly yours,

Jack Walsh

J. E. Walsh
Manager-Distributor Sales

JEW/krh

bcc: W. C. Thurber Danbury
R. W. Byrne Niagara Falls

E. 11/5 note time + place.

cc RFX Bob maybe you could contribute to this mtg. Think you should be there. ...

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