676B

CELANESE
ENGINEERING RESINS

PLAINTIFF'S EXHIBIT
UC-4579

November 8, 1984
JJC/85/84

Union Carbide
Calidria Asbestos
Metals Division
100 Oceangate, 10th Floor
Long Beach, CA 90802
Attn: Mr. T. P. Norris

Dear Mr. Norris:

Celanese Engineering Resins is in the process of securing competitively priced raw materials for 1985. Union Carbide is recognized as one of our quality raw material suppliers, and as such, is requested to prepare a proposal to supply Calidria Asbestos RG-144 to the Celanese Bishop, Texas Plant.

Your proposal is to be competitive, taking into account the need to maintain raw material price stability throughout the year.

Please quote best firm price, terms, FOB our Bishop Plant for the following volume: 120M - 225M lbs.

Celanese embarked on an extensive and intensive quality improvement program in 1982 which, in brief, states that we will deliver to our customers products that conform exactly to requirements. The results of this program have been dramatically successful and in 1985 we will be taking our program one step further.

During 1985 we are expanding our Statistical Quality Control Program to include raw materials. As a potential supplier to Celanese in 1985 we may meet with you to establish targets and ranges for your products which would indicate control of your manufacturing processes which would insure lot-to-lot consistancy for Celanese. In the meantime, certificates of quality will continue to be required with each shipment.

Please send proposal to my attention by November 21, 1984.

Sincerely,

J. J. Coufal

J. J. Coufal
~~Buyer II~~

JJC/ln
cc: R. J. Anderson

11/27/84, must have by
BY 15th & DEC.

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