PLAINTIFF'S EXHIBIT

UC-4649

CUSTOMER CALL REPORT

CUSTOMER & LOCATION Texas Eastman Company
Kodak Boulevard*
Longview, TX
*Off Estes Parkway South of I.S. 20

INDUSTRY CLASSIFICATION Petrochemicals

SALESMAN Gordon L. Dickson REGION Commercial DATE OF CALL 5/27/82

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED: Murray Williams - Purchasing Engineer

CALL OBJECTIVE: Introductory visit on small HPO customer

RESULTS OF CALL:

HPO is used here in their waste water treatment plant to remove oils from steam condensates. Usage has dropped steadily as they are converting from steam generation to the purchase of electricity. Past purchasing history is as follows:

1977 - 20 tons
1978 - 18 tons
1979 - 20 tons

Unable to obtain present inventory figure but as they have not bought in 2-1/2 years it is assumed that it must be fairly low.

3/10/83 — ordered 6 pallets HPO.

FOLLOW-UP ACTION REQUIRED:

No selling can be done here as their purchasing is dependent on the amount of waste water to be treated. No further visits planned unless in the Longview area.

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dac 6/3/82

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