PLAINTIFF'S EXHIBIT

UC-4773

METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: INDUSTRIAL ASPHALT
7424 SCOUT STREET
BELL GARDENS, CA 90201

INDUSTRY CLASSIFICATION: ASPHALT DRIVEWAY SEALERS

SALESMAN: T. P. NORRIS
G. L. DICKSON

REGION: COMMERCIAL

DATE OF CALL: 4/18/83

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

/ / MSDS

/ / Health & OSHA Information Blue Book

/ / Dust Count Report

/ / Other, specify below

PERSONS INTERVIEWED: Dean Hansen - Manager - Guardtop Division

CALL OBJECTIVE:

Survey of asphaltic market

$3.2L cost DIV.

RESULTS OF CALL:

We expressed our continued interest in his 200 ton J.M. asbestos potential. He is currently using J.M. 7R which delivers into Bell Gardens at $245.00/ton U.S. Evaluations continue as they attempt to perfect and market asbestos free compounds.

5/8/84- Industrial Asphalt merged with Huntmix Inc. Irwindale
Dean Hansen gone.

COPIES TO: GLD, JTK, GML, JEW, KC-FILE, NF-FILE, DFK, WCT
-0049z-

METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: INDUSTRIAL ASPHALT CO.
7424 SCOUT AVENUE
BELL GARDENS, CA

INDUSTRY CLASSIFICATION: ASPHALT DRIVEWAY SEALERS

SALESMAN: T. P. NORRIS REGION: COMMERCIAL DATE OF CALL: 05/09/84
Telephone

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

/ / MSDS

/ / Health & OSHA Information Blue Book

/ / Dust Count Report

/ / Other, specify below

PERSONS INTERVIEWED: Dennis Hunt, Manager, Hunt/Mix Inc.
(818) 814-1428

CALL OBJECTIVE:

Routine prospect call.

RESULTS OF CALL:

The Industrial Asphalt Co. plant has been closed and the company purchased by Hunt/Mix Inc., 13000 E. Los Angeles, Irwindale, California 91706. Hunt/Mix continues in the driveway sealer business but produces only asbestos-free coatings. Dennis commented he does not have any interest in asbestos products, and feels that his marketing program is stronger when it is based on asbestos free coatings. Industrial asphalt had a potential of 200 ton/year.

FOLLOW-UP ACTION REQUIRED:

Drop - no further contact.

COPIES TO: GLD, GML, JEW, KC-FILE, PITTS-FILE, JTK

-0270B-

RECEIVED
MAY 29 1984
U.C.C. METALS DIVISION
PITTSBURGH, PA.

METALS DIVISION - "CALIDRIA" ASBESTOS

OLINDA P.A.

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Gulf Oil Company
Industrial Asphalt Company
7424 Scout street
Bell Gardens, CA

INDUSTRY CLASSIFICATION: Driveway Asphalts

SALESMAN: R. E. BYRNE
T. P. NORRIS

REGION: WESTERN

DATE OF CALL: 5-19-81

213-781-6080

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

☐ MSDS ☐ Health & OSHA Information Blue Book

☐ Dust Count Report ☐ Other, specify below

PERSONS INTERVIEWED: Dan Chapman, Assistant Laboratory Supervisor

7/2 - Per Lee -
over flowing caused by addition of water - not asbestos -
delayed reaction -
UCC not in use at present time
runs two other sources

CALL OBJECTIVE:

Routine

RESULTS OF CALL:

Industrial Asphalt purchased a T/L of SG-130 in April but have yet to use it in their production batches. They were a former customer of Calaveras using 7R, but since it is no longer available, they purchased a C/L from Canada. The Canadian C/L was late in arriving and a quick order was therefore placed for a T/L from King City.

We must wait for them to run several batches before we can determine whether or not we will have continuing business here.

Dan also commented on their continued work to remove asbestos from all formulations. He remarked that Douglas Oil is now completely asbestos free.

FOLLOW-UP ACTION REQUIRED:

7/21 - per Dean - Blending SG 130 - 7R + stabilizer seems OK
all SG 130 formulations -
delayed absorption.

COPIES TO: REB:WCT:JEW:KC-FILE:NF-FILE NF PERMANENT FILE ☐

Published by AsbestosClaims.Law
asbestosclaims.law/library/19293/3