METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Mortell Co.
550 N. Hobbie Avenue
Kankakei, IL

INDUSTRY CLASSIFICATION: Sealants & Coatings

SALESMAN: T. P. NORRIS REGION: Commercial DATE OF CALL: 5/10/83

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

/ / MSDS

/ / Health & OSHA Information Blue Book

/ / Dust Count Report

/ / Other, specify below

PERSONS INTERVIEWED: Bruce Davis, Material Control & Purchasing

CALL OBJECTIVE:

Routine quarterly call.

RESULTS OF CALL:

Evaluation of SG-130 to replace 7R in use at their Riverside, California plant was not successful. A copy of the Mortell Co. inter-office correspondence is attached for reference. Bruce commented that it is his opinion that Mortell Co. will eventually be asbestos-free. Cotton fiber has recently been approved in a former asbestos formulation, and evaluation of Hercules "Pulpex" a P.E. fiber, is continuing. On a positive note, HPO has recently been approved by Honda Motor Corp. for use in their ~~Tennessee~~ plant. Mortell has a licensee located in Mexico City. They will be contacted to determine interest in our "CALIDRIA" grades.

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	1983 Sales	1983 Budget	1983 Sales	1983 Budget
RG-110	44	100	14	28
RG-144	8	14	7	10

FOLLOW-UP ACTION REQUIRED:

Maintain quarterly contact.

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