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"Calidria" Asbestos

Monthly Sales Report

DISTRIBUTION LIST

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Mr. G. R. Adams

Mr. R. E. Byrne, Jr.

Mr. G. L. Dickson

Mr. B. L. Ingalls

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Mr. T. P. Norris

Dr. H. B. Rhodes

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You will find no sales summary attached since a large number of invoices were not included in the March printouts from Marietta. The sales summary for April will include March & April sales.

Record sales were established in March and were as follows:

	March 1978	Previous Record
Domestic	$485M	$391M (7/75) ✓
Export	256	243 (5/77) ✓
TOTAL	$741M	$598 (10/77) ✓

Date Issued May 8, 1978



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ASBESTOS SALES GROUP SUMMARY

	February		YTD	
	Tons	$M	Tons	$M
Asbestos	2641	496	5036	974
UCAR Silica	11	2	23	3
Shotted Slag	65	5	132	10
TOTAL	2717	$503	5191	$987

Date Issued 3/20/78

"CALIDRIA" ASBESTOS SALES SUMMARY

PRODUCT	FOR FEBRUARY 1978				THRU FEBRUARY 1978			
	SALES		% BUDGET		SALES		% BUDGET	
	TONS	SM	(T)	($)	TONS	SM	(T)	($)
DOMESTIC								
SG-100/103	798	84	478	494	1376	146	413	442
SG-104	667	60	133	143	1224	110	122	131
SG-130	--	--	--	--	21	3	53	72
SG-200	60	7	200	233	60	7	100	117
SG-210	4	1	4	6	67	13	33	39
HPP	21	0	420	--	6	1	60	100
HPO	40	7	71	70	87	17	77	83
CG-135-P								
RG-100	61	25	185	192	78	31	110	120
RG-110	32	6	86	86	48	9	65	67
RG-144	69	31	138	141	95	44	95	101
RG-244	34	69	68	66	71	146	71	69
VISB	0	0	46	48	96	12	104	128
CSV	88	11	46	48	245	32	64	68
SHUR	60	8	111	133	160	21	148	173
TOTAL DOMESTIC	1934	310	143	110	3634	591	134	106
EXPORT								
SG-100-EX	75	8	69	73	150	16	69	76
SG-102-EX	129	8	219	133	129	8	110	67
SG-130-EX	18	2	164	200	18	2	86	100
AS-200	113	14	130	140	113	14	65	74
SG-210								
HPP-EX	56	9	28	32	450	66	113	118
HPO-EX	110	20	220	250	199	36	199	223
T-135-P	38	20	112	111	75	39	110	108
T-135-0	0	0	-	-	0	0	-	-
RG-110-EX	86	20	717	667	101	23	420	380
RG-144-EX	16	7	70	70	41	18	88	88
SX-14	15	5	125	125	15	5	66	68
RG-244-EX	18	33	75	72	33	59	68	64
SX-24	33	42	100	100	78	100	119	120
TOTAL EXPORT	707	186	107	98	1402	383	107	102
TOTAL SALES	2641	496	131	105	5036	974	125	104

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