CALIDRIA ASBESTOS

PLAINTIFF'S EXHIBIT

UC-4791

CUSTOMER CALL REPORT

CUSTOMER & LOCATION Mortell Company Kankakee, Il

INDUSTRY CLASSIFICATION Sealers

SALESMAN Edward J. Kleber REGION Midwest DATE OF CALL 8/22/78

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED: Bruce Davis - Buyer

CALL OBJECTIVE: Regular call on large RG-110/RG-144 user.

RESULTS OF CALL:

Ron Mulligan, the purchasing director, was on vacation this week, so we talked to Bruce about the current situation with Calidria. Mortell is getting very upset with us, because of our inability to deliver material on time. In the beginning of the year we used the excuse of not having rail cars and currently our reason has been that the Carey strike put pressure on us. At least twice this year Mortell in one location or another has run out of material. This is totally unacceptable. Their last order was entered on July 18 for shipment August 10, and right now the 22nd of August it has not yet been shipped. Bruce feels there is no question they will run out of asbestos in the next two weeks and they're going to need some help. I explained that we did not warehouse much RG-110 in the immediate area, but we may be able to get him some out of the plant so that their plants will not have to shut down. I implored him to look into the matter immediately and let us know when they will be out and where and we will try to cover them.

I made a point of inquiring of Bruce if he was aware of any hassling going on in Illinois from OSHA, EPA, etc. He said that he was not aware of any big push on their Kankakee plant, but would check into it and let me know if he hears anything. I told him I would check with Bruce Radebough who heads up this sort of thing for Mortell nationally and he may be more current on exactly what's going on. Bruce agreed and we let the matter drop.

FOLLOW-UP ACTION REQUIRED:

EJK - Stay close to both Bruce Davis and Ron Mulligan and make sure Mortell does not run out of product. Continue normal calls.

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dal 9/1/78