METALS DIVISION — CALIDRIA ASBESTOS

PLAINTIFF'S EXHIBIT
UC-4797

CUSTOMER CALL REPORT

CUSTOMER & LOCATION H. B. Fuller - Memphis, Tennessee INDUSTRY CLASSIFICATION Adhesives

SALESMAN J.E. Walsh REGION Southern DATE OF CALL 10-19-78

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED: Steve Weise - Technical Director

CALL OBJECTIVE: Call made on CALIDRIA prospect obtained from the Atlanta coatings salesman.

RESULTS OF CALL: To blunt the toxicology issue, I started off with Steve by advising that we were presently supplying Fuller with our HPO grade and after mentioning the plants involved he said they all made hot melts. This location makes water based adhesives only and use cellulosics when they need a thickener. They once bought 100 lbs. of X back in 1974 but Steve said they still have some of it left today. No Bentone is used either, but I discussed the use of 244 in adhesives and left Steve with a copy of our brochure and TIB's and my card should a requirement come up in the future.

FOLLOW-UP ACTION REQUIRED:

J.W. - Drop. No further calls needed unless we hear from them.

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