METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: CertainTeed Corporation, Union Meeting Road, Blue Bell, PA 19422

INDUSTRY CLASSIFICATION: Asbestos/Cement (A/C) pipe

SALESMAN: Gordon L. Dickson REGION: Eastern DATE OF CALL: 8/15/79

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PLAINTIFF'S EXHIBIT
UC-4806

PERSONS INTERVIEWED:

Robert S. Hartman - Fiber Manager

CALL OBJECTIVE: Discuss "Calidria" asbestos for use in A/C pipe

RESULTS OF CALL:

Very good first meeting with Bob. Obtained a rather complete story on asbestos requirements for A/C pipe plus a tour of their production facility in Ambler, PA.

The only A/C products new made by CertainTeed is pressure and non-pressure pipe. Produced at the following 4 plants on cylinder machines:

Hillsboro, TX	Riverside, CA
Santa Clara, CA	Ambler, PA

(Their plant in St. Louis was recently closed.) Their asbestos requirements consist of Canadian Grades 4&5 chrysotile and African blue (about 60/40 ratio depending on the end product). Cannot use anything shorter than these types because of various reasons, viz: lack of reinforcing, poor drainage on their production machines, etc.

Discussed the situation in Japan where SG-100 is being used in A/C pipe. In brief it is as follows: Some years ago CertainTeed developed a method for extruding A/C pipe, but never actually used it themselves. Bob thought that two Japanese firms were granted licenses plus one in Puerto Rico. This method of making pipe almost demands using short fiber, but the end result is non-pressure pipe, such as for house to sewer connections. Also possible to make posts, sheets, etc., but this has not developed into any big markets as far as Bob knows. (OVER)

FOLLOW-UP ACTION REQUIRED:

TPN - Any suggestions on what we can do further?

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