PLAINTIFF'S EXHIBIT

UC-4920

CONFIDENTIAL

Note to my GAF file on 11/29/78 meeting with Guenther Weierstall (GAF Director of Purchases) and Gordon Heggland (Ch. & Pl. account manager for GAF) at Wayne, NJ.

1. GAF contributed $350,000 to Atlas (got $50,000 coin collection for collateral from owner's wife).

2. They justified this on saving $100,000 per month at Vails Gate, Carey vs. Atlas. If Atlas operates 3-1/2 months it was a good investment. They expect Atlas to last no more than one year unless they get more customers.

3. GAF agreed to purchase 1000 TPM, 850 to VG and 150 to LB, from Atlas.

4. They will buy 150 TPM from us at LB and will want 300 if Atlas falters.

5. They have used "everything" at VG: VAG, Italian, S. African- all very poor quality.

6. Atlas price is apparently tied directly to ours - if we go up they go up.

7. They use 60,000 TPY at Whitehall and Guenther thinks they will be able to use at least 10% of our product. We should try here again. We should have Guenther "pave the way".

8. He does not expect to ever get VNAT from Tenneco. They have resumed in-house work on NAT.

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