Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through D...
ACL Doc 19550 · Page 1 of 38

Calidria asbestos Sales Report

Product: Floor Tile
Region: J. L. Myers

Through December 1972

Customer Name	Location	Product	Total 1971		1972 Plan		November		December		Year To Date	
American Biltrite	La Mirada	SG-100	1520.0	38.0	1600	38	0	0	0	0	480.0	12.0
	La Mirada	SG-101	0	0	0	0	0	0	0	0	40.0	1.0
	Trenton	SG-101	2548.6	65.8	2000	47	120.0	3.0	480.0	12.0	3000.0	75.0
GAF	Long Beach	SG-102	3980.0	90.0	8000	186	1000.0	24.0	922.5	22.1	5235.0	125.6
Kentile	Chicago	SG-102	4160.0	98.3	4000	94	520.0	12.2	520.0	12.2	5850.0	137.2
	Torrance	SG-102	1040.0	24.0	12000	28	0	0	130.0	3.1	1840.0	43.2
Uvalde	Houston	SG-100	3360.0	84.0	4000	94	720.0	18.0	600.0	15.0	5280.0	132.0
	Houston	SG-104	0	0	0	0	0	0	184.4	4.1	184.4	4.1
							2360.0	57.2	2836.9	46.4	21909.4	530.1

PLAINTIFF'S EXHIBIT
UC-5052

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Calidria ASBESTOS Sales Report

Product: SG-100
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Mobil Oil Co.	San Ardo	24.0	0.6	0	0	0	0	0	0	24.0	0.6
										24.0	0.6

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through D...
ACL Doc 19550 · Page 2 of 38
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Calidria asbestos

Sales Report

Product: SG-100

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
UCC	Bound Brook	0	0	0	0	0	0	4.0	0.1	4.0	0.1
								4.0	0.1	4.0	0.1

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through D...
ACL Doc 19550 · Page 3 of 38
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Calidria asbestos Sales Report

Product: SG-130
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
Sherwin Williams	Gibbsboro	0	0	0	0	0	0	0	0	1.0	0.1
Sherwin Williams	Morrow	0	0	40	2	0	0	0	0	8.7	0.6
Thomas Paint Mfg.	Atlanta	0	0	0	0	0	0	0	0	3.2	0.2
										12.9	0.9

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through D...
ACL Doc 19550 · Page 4 of 38
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Calidria ASBESTOS Sales Report

Product: SG-144
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
Asphalt Maintenance	Santa Maria	0	0	0	0	0	0	0	0	4.0	0.2
Michael Walter	Valler	3.2	0.2	0	0	27.2	1.6	0	0	50.7	2.7
						27.2	1.6			54.7	2.9

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through D...
ACL Doc 19550 · Page 5 of 38
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Calidria asbestos Sales Report

Product: SG-144
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Pamrod Company	McQueeny	0	0	0	0	0	0	0	0	4.0	0.2
										4.0	0.2

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through D...
ACL Doc 19550 · Page 6 of 38
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Calidria ASBESTOS Sales Report

Product: SG-210

Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Beadex Mfg. Co.	Kent	3.2	0.2	0	0	0	0	0	0	24.2	1.1
Cambridge Tile Mfg.	Cincinnati	2.1	0.2	0	0	1.1	0.1	0	0	2.1	0.2
Custom Coatings	Oakland	12.6	0.6	0	0	0	0	0	0	21.0	1.1
Georgia Pacific	Chicago	84.0	5.6	100	6	68.3	3.4	0	0	174.0	10.8
Georgia Pacific	Tigard	0	0	0	0	0	0	0	0	0.8	---
Intercoastal Corp.	Union City	126.0	5.7	150	7	0	0	21.0	0.9	147.0	6.6
Kaiser-Gypsum	Antioch	63.0	3.1	80	4	0	0	0	0	42.0	2.1
Kaiser-Gypsum	Santa Ana	47.3	2.2	40	2	0	0	0	0	71.4	3.2
Kaiser-Gypsum	Seattle	10.5	0.5	20	1	0	0	0	0	12.6	0.6
Laine Development	Campbell, CA	0	0	0	0	0	0	0	0	6.3	0.3
M&B Products	Fremont	31.5	1.6	20	1	0	0	0	0	0	0
Mud Corporation	Westminister, CA	0	0	0	0	0	0	23.1	1.0	23.1	1.0
National Gypsum Co.	Long Beach	176.4	7.9	200	9	0	0	54.6	2.5	218.4	9.8
National Gypsum Co.	Matteson	561.5	25.3	550	25	54.6	2.5	54.6	2.5	655.2	29.5
Norris Paint & Var.	Salem	9.5	0.5	0	0	0	0	0	0	43.1	2.1
Paco Textures	San Carlos	118.7	5.6	300	16	0	0	21.0	0.9	174.3	7.8
Rich-Tex	Richmond	96.6	4.8	80	4	10.5	0.5	10.5	0.5	136.5	6.8
US Gypsum	South Gate	1045.8	47.2	1000	44	75.6	3.4	73.5	3.3	1127.6	50.7
US Plywood	Kalamazoo	0	0	0	0	0	0	0	0	1.3	0.1
Welco Mfg.	N. Kansas City	0	0	0	0	52.5	2.4	0	0	158.6	7.1
Wenward	Moraine	0	0	0	0	0	0	0	0	2.1	0.2
Wenward	Rochester	0	0	0	0	0	0	0	0	2.1	0.2
						262.6	12.3	258.3	11.6	13.7	143.3

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through D...
ACL Doc 19550 · Page 7 of 38
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Calidria asbestos Sales Report

Product: SG-210
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Dat	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Chemrex	E. Paso	0	0	0	0	0.5	---	0	0	0.5	---
Clowes Protective	Chattanooga	0	0	0	0	0	0	0	0	4.2	0.1
Dalson Tire Seal	Houston	0	0	0	0	0	0	0	0	3.2	0.3
Dyco Chemical	Largo	0	0	0	0	0	0	0	0	0.6	---
Florida Rolling Mills	Ft. Lauderdale	0	0	0	0	0	0	0	0	10.5	0.5
Georgia Pacific	Akron	273.0	12.2	400	17	0	0	0	0	327.6	14.7
Georgia Pacific	Marietta	0	0	0	0	109.2	4.9	54.6	2.5	420.0	19.8
Georgia Pacific	Quanah	0	0	0	0	54.6	2.5	0	0	161.7	8.0
Greene Tweed & Co.	North Wales	0	0	0	0	0	0	0	0	1.1	1.0
Kaiser-Gypsum	Delanco	0	0	0	0	1.1	0.1	1.0	0.1	2.1	0.2
Kaiser-Gypsum	Jacksonville	0	0	0	0	0	0	0	0	2.1	0.2
Kelly Moore	Hurst	0	0	0	0	0	0	0	0	56.7	2.7
L&L Coatings	Riverview	0	0	0	0	0	0	0	0	2.1	0.2
Monarch Paint	Houston	0	0	0	0	0	0	0	0	0.5	---
National Gypsum Co.	Baltimore	170.1	7.8	180	8	54.6	2.5	54.6	2.5	491.4	22.1
National Gypsum Co.	Westwego	151.2	7.5	180	8	54.6	2.5	0	0	218.4	9.6
Oakite Inc.	Metuchen	0	0	0	0	0	0	0	0	-1.6	-0.1
Pearsall Chemical	Houston	0	0	0	0	0	0	0	0	0.2	---
Proko Company	Dallas	0	0	0	0	0	0	0	0	3.2	0.3
Purity Paint	Brooklyn,	0	0	0	0	0	0	0	0	5.3	0.5
Roach Paint	Dallas	0	0	0	0	58.8	3.0	0	0	73.8	4.2
Southland Paint	Raritan	2.1	0.1	0	0	0	0	0	0	2.1	0.2
Texas Texture	Farmers Branch	0	0	0	0	0	0	0	0	6.3	0.5
U.S. Gypsum	Dallas	0	0	0	0	0	0	0	0	14.0	1.1
Vimasco	Nitro	23.1	1.6	0	0	0	0	0	0	17.9	1.2
Welco	Chilhowie	0	0	0	0	24.2	1.1	0	0	68.3	3.1
Welco	Dallas	0	0	0	0	0	0	54.6	2.5	382.2	17.2
Wenward Inc.	Huron	0	0	0	0	0	0	0	0	1.3	0.1
						357.6	16.6	164.8	7.6	2275.7	108.4

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through D...
ACL Doc 19550 · Page 8 of 38
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Calidria asbestos

Sales Report

Product: HPP

Region: R. E. Byrne.

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Boise Cascade	International Falls	2640.0	158.4	3600	216	0	0	0	0	240.0	14.4
Conwed Corp.	Cloquet	1440.0	77.3	2120	102	278.7	16.0	0	0	1718.7	92.3
Prairie States	Joliet	582.0	35.3	700	42	0	0	120.0	7.2	600.0	36.0
Watervliet Papser	Watervliet	2.0	0.2	0	0	0	0	0	0	2.0	0.2
						278.7	16.0	120.0	7.2	2560.7	142.9

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through D...
ACL Doc 19550 · Page 9 of 38
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Calidria asbestos

Sales Report

Product: HPP

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Ashland Oil	Freedom	0	0	0	0	0	0	0	0	6.0	0.6
Georgia Pacific	Gilman	0	0	0	0	0	0	0	0	36.0	2.2
Hollingsworth & Vose	Greenwich	2.0	0.2	0	0	0	0	0	0	2.0	0.2
Stowe Woodward	Griffin	0	0	0	0	0	0	0	0	2.0	0.2
JCC	Tuxedo	16.0	1.7	0	0	0	0	0	0	10.0	1.1
										56.0	4.3

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 10 of 38
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Calidria ASBESTOS Sales Report

Product: HPO
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Dat	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
City of 1000 Oaks	Newbury	0	0	0	0	2.0	0.2	0	0	2.0	0.2
Nekoosa-Edwards	Port Edwards	0	0	0	0	0	0	0	0	6.4	0.7
Victor Seal	Robinson	0	0	0	0	0	0	0	0	10.6	0.8
Whittaker-Corp.	W.-Alexandria	0.3	---	0	0	0	0	0	0	0.3	---
						2.0	0.2			19.3	1.7

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 11 of 38
Published by AsbestosClaims.Law
asbestosclaims.law/library/19550/11

Calidria

Sales Report

Product: HPO

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Hollingsworth & Vose	W. Groton	1.0	0.1	0	0	0	0	0	0	3.0	0.3
Midwest Rubber.	Barberton	0	0	0	0	0	0	0	0	---	---
Rogers Corp.	Manchester	30.4	2.9	60	6	27.2	2.6	0	0	109.1	10.4
Stevens Paper	Westfield	0	0	0	0	0	0	0	0	6.0	0.6
Stowe-Woodward	Griffin	0	0	0	0	0.8	---	0	0	6.8	0.6
Tremco	Cleveland	40.8	4.3	36	4	9.6	1.0	9.6	1.0	86.4	8.9
Wood Flong Corp.	Hoosick Falls	0	0	0	0	0	0	0	0	2.8	0.3
						37.6	3.6	9.6	1.0	214.1	21.1

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 12 of 38
Published by AsbestosClaims.Law
asbestosclaims.law/library/19550/12

Calidria corporate

Sales Report

Product: HPC

Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Dat.	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Major Paint	Torrance	0	0	0	0	0	0	0	0	2.6	0.3
										2.6	0.3

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 13 of 38
Published by AsbestosClaims.Law
asbestosclaims.law/library/19550/13

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 14 of 38
Published by AsbestosClaims.Law
asbestosclaims.law/library/19550/14

Calidria ASBESTOS Sales Report

Product: CG-135-P
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Dat	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Major Paint & Varnish	Torrance	50.0	9.9	400	80	0	0	0	0	80.0	16.0
										80.0	16.(

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 15 of 38
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Calidria asbestos Sales Report

Product: T-135-P
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Dat	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Sorg Paper Company	Middletown	67.0	9.0	100	14	0	0	0	0	76.3	10.8
										76.3	10.8

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 16 of 38
Published by AsbestosClaims.Law
asbestosclaims.law/library/19550/16

Calidria ASBESTOS Sales Report

Product: T-135-0
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Dat	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
U.S. Gypsum Co.	Chicago	16.0	3.4	20	5	1.6	0.3	3.2	0.7	9.6	2.1
U.S. Gypsum Co.	South Gate	86.6	12.2	92	11	0	0	3.2	0.4	70.4	10.2
Welco Mfg.	N. Kansas City	0	0	0	0	16.0	2.2	0	0	132.8	18.6
Whittaker Corp.	Costa-Mesa—	0	0	0	0	0	0	0	0	0.2	---
						17.6	2.5	6.4	1.1	213.0	30.!

Calidria asbestos Sales Report

Product: T-135-0

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971 M//	Total 1971 M$	1972 Plan M//	1972 Plan M$	November M//	November M$	December M//	December M$	Year To Date M//	Year To Date M$
Dyco Chemical	Largo	0	0	0	0	0	0	0	0	0.8	.2
Roach Paint	Dallas	0	0	0	0	8.0	1.1	0	0	17.9	3.0
J.S. Gypsum	Chamblee	62.4	13.1	60	12	3.2	0.7	6.4	1.4	51.2	10.5
J.S. Gypsum	Dallas	66.4	13.7	80	16	13.6	2.7	0	0	74.4	14.4
J.S. Gypsum	Gypsum	6.4	1.4	20	5	1.6	0.3	1.6	0.3	9.6	2.1
J.S. Gypsum	Staten Island	16.8	3.8	8	2	6.4	1.4	0	0	38.4	8.6
Velco	Chilhowie	0	0	0	0	46.4	6.5	0	0	62.4	8.7
						79.2	12.7	8.0	1.7	254.7	47.5

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 17 of 38
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Calidria asbestos Sales Report

Product: RG-101
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
JCC	Marietta	6.0	0.6	0	0	0	0	12.0	1.2	48.0	4.8
								12.0	1.2	48.0	4.8

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 18 of 38
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Calidria

Sales Report

Product: RG-110

Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Dat	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Cota Ind.	Honolulu	0	0	0	0	0	0	13.8	0.8	13.8	0.8
Cota Ind.	Des Moines	0	0	0	0	0	0	0	0	4.2	0.4
D-C Reinforced	Denver	0	0	0	0	0	0	0	0	1.1	0.1
Daubert Chemical	Bay Area Docks	253.3	15.2	300	18	96.0	5.8	63.3	3.8	413.1	24.8
Daubert Chemical	Chicago	125.0	7.6	0	0	0	0	0	0	68.3	6.2
Midwest Ind.	St. Louis	1.1	0.1	0	0	0	0	0	0	2.1	0.3
J. W. Mortell	Kankakee	157.5	9.1	109	6	0	0	0	0	224.0	13.2
Tuff Kote	Warren	0	0	0	0	0	0	0	0	7.4	0.8
						96.0	5.8	77.1	4.6	734.0	46.

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 19 of 38
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asbestosclaims.law/library/19550/19

Calidria asbestos

Sales Report

Product: RG-110
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Allied Materials	Stroud	0	0	0	0	0	0	0	0	7.6	0.9
Ameron Corrosion	Buffalo	0	0	0	0	0	0	0	0	5.3	0.7
Columbia Paint	Huntington	5.3	0.6	0	0	1.1	0.1	0	0	8.3	0.9
Daubert	Philadelphia	134.2	7.3	0	0	0	0	0	0	163.8	9.4
Elastic Corporation	S. Euclid	1.1	0.1	0	0	0	0	0	0	3.2	0.4
J. W. Mortell	Griffin	0	0	0	0	0	0	14.7	1.2	32.6	2.8
J. W. Mortell	Perth Amboy	67.2	3.9	91	5	0	0	0	0	43.1	2.5
Polyguard Pipeline	Pryor	0	0	0	0	2.1	0.3	0	0	2.1	0.3
Solar Compounds	Linden	0	0	0	0	0	0	0	0	0.6	0.1
Southern Imperial	New Orleans	0.2	---	0	0	0	0	0	0	1.0	0.1
Texas Refinery	Ft. Worth	62.0	4.2	140	9	0	0	0	0	23.1	1.3
Valvoline Oil	Freedom	0	0	0	0	5.3	0.6	0	0	15.8	1.7
						8.5	1.0	14.7	1.2	306.5	21.1

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 20 of 38
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Calidria ASBESTOS Sales Report

Product: RG-144
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
All-Weather Courts	Manchester	1.6	0.4	0	0	0	0	0	0	1.4	0.3
All-Weather Courts	Riverton	0	0	0	0	0	0	0	0	1.4	0.3
Basin Inspection	Farmington	0	0	0	0	0	0	0	0	0.4	0.1
Blehm Plastics	Hazel Park	0	0	0	0	0	0	0	0	0.2	0.1
Bulldog Products	Santa Cruz	0	0	0	0	0	0	0.2	0.1	0.4	0.1
California Titan	Santa Ana	0.1	---	0	0	0	0	0	0	0.3	0.1
Celanese Coatings	Jeffersontown	0	0	0	0	0	0	0	0	0.1	---
Cities Service	Cincinnati	0	0	0	0	0	0	0.3	0.1	2.0	0.6
Colgate Chemical	St. Louis	0	0	0	0	0	0	0	0	0.7	0.2
Concrete Welding	Anaheim	0.7	0.2	0	0	0.1	---	0	0	0.6	0.2
Cooper Coatings	Casper	0.2	---	0	0	0	0	0.4	0.1	0.7	0.2
Copolymer Chemicals	Livonia	0.9	0.3	0	0	0.2	0.1	0	0	0.6	0.2
Daubert Chemical	Chicago	7.4	1.7	10	2	0	0	0	0	4.8	1.1
Dennis Chemical	St. Louis	7.7	1.8	8	2	1.4	0.3	2.8	0.6	12.6	2.8
Phil L. Dostal	Burlingame	7.0	1.3	10	3	0	0	0	0	4.2	0.8
Firestone Adhesives	Detroit	0	0	0	0	0	0	2.1	0.5	16.1	3.5
H. B. Fuller	Palatine, Ill.	2.3	0.7	0	0	0	0	0	0	3.7	1.0
Furane Plastics	Los Angeles	0	0	0	0	0	0	0	0	0.7	0.2
Gene White Prod.	Buena Park	0	0	0	0	0	0	0	0	0.5	0.2
General Polymers	Cincinnati	0.4	0.1	0	0	0	0	0	0	1.8	0.5
Hexcel	Dublin	0	0	0	0	0	0	0	0	0.2	0.1
Hughes Chemical	Arlan	3.0	0.8	0	0	2.8	0.6	2.8	0.6	8.4	2.0
Inmont Corp.	St. Louis	9.0	2.0	16	3	1.4	0.3	0	0	4.4	1.0
Intercoastal Corp.	Union City	0	0	0	0	0	0	0	0	0.5	0.1
International Thermoset	Walled Lake	1.4	0.2	0	0	0	0	0	0	1.4	0.3
Interpace	Lincoln	0	0	0	0	0	0	0	0	0.2	---
Leepoxy Plastics Inc.	Fort Wayne	0.6	0.2	0	0	0	0	0	0	0.7	0.2
Mechanical Research	Santa Cruz	0.8	0.2	0	0	0	0	0	0	0.6	0.1
Micro Inc.	Milwaukee	0	0	0	0	0	0	0	0	0.2	0.1
J. W. Mortell	Kankakee	19.6	2.4	30	4	0	0	0	0	100.8	12.1
Nordberg	Brookfield	1.4	0.3	0	0	0	0	0	0	4.2	0.9
Ohio Sealer	Dayton	21.0	2.3	21	4	2.8	0.4	1.4	0.2	21.0	3.2
Permalastic Products	Detroit	0.2	0.1	0	0	0	0	0	0	3.2	0.7
Permatex	Kansas City	1.4	0.3	0	0	0	0	0	0	2.8	0.6
Polyform Coatings	Santee	0	0	0	0	0	0	0	0	0.1	---
Porter Paint Co.	Louisville	0.5	0.1	0	0	0	0	0	0	2.1	0.6
Positive Chemical	Grand Rapids	0	0	0	0	0	0	0	0	0.2	0.1

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 21 of 38
Published by AsbestosClaims.Law
asbestosclaims.law/library/19550/21

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 22 of 38

Calidria asbestos Sales Report

Product: RG-144
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
The Prairie Co.	Urbana	0	0	0	0	0	0	0	0	0.2	0.1
Prodelin Pacific	Santa Clara	0	0	0	0	0	0	0	0	0.2	---
SM Epoxies Technicians	Montebello	0	0	0	0	0	0	0	0	0.1	---
Standard Machine	St. Louis	0	0	0	0	0	0	0	0	---	---
Steele & Sons	Denver	0	0	0	0	0	0	0	0	2.8	0.5
Steelcote Mfg. Co.	St. Louis	1.1	0.3	0	0	0	0	0	0	1.6	0.5
Sundancer Leisure	Santa-Cruz	0	0	0	0	0	0	0	0	0.2	---
3M Company	Argo	0	0	0	0	0	0	0	0	3.3	0.7
3M Company	Hutchinson	2.8	0.7	0	0	0	0	0	0	3.3	0.7
3M Company	Springfield	0.5	0.2	0	0	0	0	0	0	2.5	0.6
3M Company	St. Paul	0	0	0	0	0	0	0	0	0.7	0.2
3M Company	Wayne	10.4	2.3	10	2	2.5	0.6	2.8	0.6	20.7	4.5
Tuff-Kote Inc.	Warren	0.2	---	0	0	0	0	0	0	7.0	1.1
UCC	Chicago	1.4	0.4	0	0	0	0	0	0	1.9	0.6
Uniseal Inc.	Evansville	8.4	1.8	24	5	2.8	0.6	0	0	16.8	3.7
United Resins	Warren	0.2	0.1	0	0	0	0	0	0	0.5	0.2
Vetter Fairing Co.	Rantoul	0	0	0	0	0	0	0	0	0.9	0.3
Zenith Products	Schiller Park	0	0	0	0	0	0	0	0	2.0	0.4
Bonstone	Milwaukee	0	0	0	0	0	0	1.4	0.3	1.4	0.3
						14.0	2.9	14.2	3.1	270.3	49.0

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Calidria nonasbestos Sales Report

Product: RG-144

Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Allied Chemical	Clifton	0	0	0	0	0	0	0	0	0.1	---
American Cyanamid	Harve de Grace	0	0	0	0	0	0	0	0	0.2	0.1
Am. Smelting & Ref.	Trenton	0	0	0	0	0	0	0	0	1.1	0.3
American Tile-Colonna	Metaire	0	0	0	0	0	0	0	0	0.2	0.1
Ameron Corporation	Buffalo	0	0	0	0	1.0	0.3	0	0	3.1	0.9
Amicon Corporation	Lexington	1.4	0.4	0	0	0	0	0	0	2.1	0.5
Applied Polymers	Clifton	1.4	0.3	0	0	0	0	0	0	2.8	0.6
Applied Polymers	Kearny	0	0	0	0	1.4	0.3	0	0	1.4	0.3
ARO Inc.	Arnold Air Force	0.2	0.1	0	0	0	0	0	0	0.3	0.1
Avadan Corporation	Nutley	1.4	0.3	0	0	0	0	0	0	1.4	0.3
B&L Laboratories	Houston	0	0	0	0	0	0	0	0	0.1	---
Baker Castor Oil Co.	Middlesex/Raritan	0	0	0	0	5.6	1.1	0	0	25.2	4.8
Baker Castor Oil Co.	Bayonne	19.6	4.5	24	5	0	0	0	0	14.0	2.8
Baker Sealents	Jersey City	0	0	0	0	0	0	0	0	0.2	0.1
Beetle Plastics	Ardmore	0	0	0	0	0	0	0	0	1.4	0.4
Best Mfg. Corp.	Menlo	0	0	0	0	0	0	0	0	0.2	0.1
Bolardi Prod.	Cleveland	0	0	0	0	0.2	0.1	0	0	0.2	0.1
Bonded Products	South Orange	0.5	0.2	0	0	0	0	0	0	1.9	0.6
Borden Chemical	Bainbridge	0	0	0	0	0	0	0	0	0.5	0.2
Andrew Brown	Marietta	0	0	0	0	0.2	0.1	0	0	0.2	0.1
Cataphote Corp.	Jackson	0	0	0	0	0.2	0.1	0.5	0.2	0.9	0.3
Cellcote	Berea	0	0	0	0	0	0	0	0	0.3	0.1
Celanese Chemical	Bishop	5.8	1.3	0	0	0	0	8.4	1.5	26.6	5.2
Celanese Chemical	Newark	0	0	0	0	0	0	0	0	2.6	0.7
Certain-Teed	Ambler	0.7	0.2	0	0	0	0	0	0	0.4	0.1
Chemetron Corporation	Stockertown	0	0	0	0	0.2	0.1	0	0	0.4	0.1
Chemical Processors	St. Petersburg	0	0	0	0	0	0	0.1	---	0.3	0.1
Chemical Sealing	Trenton	8.4	1.9	10	2	0	0	0	0	6.3	1.4
Chemical Sealing	Tucker	8.3	1.8	10	2	0	0	0	0	7.0	1.5
Coater's International	Oklahoma City	0	0	0	0	0	0	0	0	0.2	0.1
D. O. Collins	Midland	0	0	0	0	0	0	0	0	0.3	0.1
Crown Rubber	Fremont	11.2	2.5	12	3	2.8	0.6	2.8	0.6	25.2	5.5
Daubert Chemical	Cullman	28.0	5.5	32	6	0	0	0	0	15.4	3.4
Del Turco Brothers	Newark	0	0	0	0	0	0	0	0	0.2	0.1
Dural International	Deer Park	0.8	0.3	0	0	0	0	0	0	0.4	0.1
E Bond Epoxies	Ft. Lauderdale	1.3	0.4	0	0	0.2	0.1	0	0	1.1	0.3

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 23 of 38
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asbestosclaims.law/library/19550/23

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 24 of 38

Carbide Fibers Sales Report

Product: RG-144
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Enjay Chemical	Houston	0	0	0	0	0	0	0	0	0.3	0.1
Fiberbond	Chicago	0	0	0	0	0	0	0.4	0.1	0.4	0.1
Fibercast Company	Sand Springs	0.3	0.1	0	0	0	0	0	0	0.2	0.1
Fiberglass Resources	Farmingdale	11.2	2.2	0	0	0	0	0	0	16.8	3.2
Fluorodynamics	Newark	0	0	0	0	0	0	0	0	0.2	0.1
Fowlco Mfg.	Atlantic Beach	0	0	0	0	0	0	0	0	0.4	0.1
Genesco Inc.	Nashville	0.2	0.1	0	0	0	0	0	0	0.2	0.1
Gougeon Bros.	Bay City	0	0	0	0	0.2	0.1	0	0	0.2	0.1
Grow Chemical	Detroit	0	0	0	0	0.5	0.2	0	0	0.5	0.2
Guard Polymer	Kearny	0.4	0.1	0	0	0	0	0	0	0.9	0.3
Hardman Inc.	Belleville	0.4	0.1	0	0	0	0	0	0	1.8	0.4
Hysol Corporation	Olean	0.3	0.1	0	0	0.4	0.1	0	0	0.5	0.2
Industrial Coatings	Houston	4.2	0.9	0	0	0	0	0	0	1.4	0.3
Intercoastal Corp.	Baltimore	0	0	0	0	0	0	0	0	0.7	0.2
Kahn Associates	Danbury	0	0	0	0	0	0	0	0	1.4	0.3
Kent Industries	Fort Worth	26.8	5.9	28	6	8.4	1.5	0	0	39.2	7.5
Kraft Foods	Lakeland	0	0	0	0	0	0	0	0	---	---
Magnolia Plastics	Atlanta	0	0	0	0	0	0	0	0	0.4	0.1
Marbleoid Corp.	Bronx	0	0	0	0	0	0	0	0	0.2	0.1
Marblette	Long Island	0.2	0.1	0	0	0	0	0	0	0.5	0.2
Mathis Fiberglass	Denmark	1.1	0.3	0	0	0	0	0	0	0.8	0.2
McNaughton-Brooks	Buffalo	0	0	0	0	0	0	0	0	0.2	0.1
Melorware	East Paterson	1.6	0.5	0	0	0	0	0	0	1.4	0.4
Metroware	Wood Ridge	0	0	0	0	0.4	0.1	0	0	0.7	0.2
Mitchell Rand	Hillburn	0	0	0	0	0	0	0	0	0.2	0.1
Myrmax Specialites	Baton Rouge	0.9	0.3	0	0	0	0	0	0	0.7	0.2
Novaguard Corp.	Trenton	3.5	1.1	0	0	0	0	0	0	1.5	0.4
Ohio Sealer & Chem.	Midvale	13.8	2.7	15	3	2.8	0.4	1.4	0.2	26.6	4.0
Pandel Chemical Co.	Cartersville	0	0	0	0	0	0	0	0	12.5	2.4
Permaglie Corp.	Plainview	0.9	0.3	0	0	0	0	0	0	2.8	0.6
Pfizer Inc.	Easton	0	0	0	0	0	0	0	0	0.2	0.1
Philadelphia Resins	Montgomeryville	2.8	0.6	0	0	0	0	0	0	4.2	1.0
Protective Coatings	Tampa	4.2	0.9	0	0	1.4	0.3	0	0	8.4	1.8
Protex A Cote	Newark	0	0	0	0	0	0	0	0	0.7	0.2
Quandrant Chemical	Dallas	0.2	0.1	0	0	0	0	0	0	1.4	0.3
Radiator Specialties	Charlotte	0.5	0.1	0	0	0	0	0	0	1.4	0.4

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Calidria nonasbestos Sales Report

Product: RG-144
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
RCI	Sewickley	0	0	0	0	0	0	0	0	0.3	0.1
Richardson Ink	Atlanta	0	0	0	0	0	0	0	0	0.3	0.1
Richardson Ink	Philadelphia	0	0	0	0	0	0	0.2	0.1	0.2	0.1
Sika Chemical	Lyndhurst	1.8	0.6	0	0	0.4	0.1	0	0	2.1	0.6
A. O. Smith-Inland	Little Rock	0	0	0	0	0.1	---	0	0	0.3	0.1
Smooth-On Inc.	Gillette	0.4	0.1	0	0	0.2	0.1	0	0	0.6	0.2
Steel & Sons	Roswell	0	0	0	0	0	0	0	0	0.4	0.1
Tennessee Eastman	Kingsport	0	0	0	0	0	0	0	0	0.4	0.1
Thermon Mfg. Co.	San Marcos	0	0	0	0	0.3	0.1	0	0	0.8	0.2
Thiokol Chemical	Trenton	0	0	0	0	0.4	0.1	0	0	1.2	0.4
3M Company	Decatur	0	0	0	0	0	0	0	0	1.4	0.3
U.S. Sugar	Bryant	0	0	0	0	0	0	0	0	0.1	---
Vinatex Div.	Dalton	0	0	0	0	0	0	0	0	1.4	0.3
Westinghouse	Greenville	1.3	0.4	0	0	0.3	0.1	0	0	1.6	0.5
Westinghouse	Hampton	0.1	---	0	0	0	0	0	0	0.1	0.1
Westinghouse	Manor	0	0	0	0	0	0	0	0	0.2	0.1
Zeston	Edison	0	0	0	0	0	0	0	0	1.4	0.3
						27.6	6.0	13.8	2.7	286.9	61.3

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 25 of 38
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Calidria Asbestos Sales Report

Product: RG-244

Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
ADCO Inc.	Michigan Center	0.2	0.2	0	0	0	0	0.4	0.3	1.3	1.1
Akemi Plastics	Eaton Rapids	0.1	0.1	0	0	0	0	0	0	0.1	0.1
Amalga Corporation	Menomonee	0	0	0	0	0	0	0.4	0.3	0.4	0.3
Amer. Gilsonite	Gilsonite	0	0	0	0	0	0	0	0	---	---
Ar-Pac	Wauconda	0	0	0	0	0	0	0	0	0.1	0.1
Ar-Pal	Palatine	0	0	0	0	0	0	0	0	0.1	0.1
Ashland Chemical	Sante Fe Springs	0	0	0	0	0	0	0	0	0.2	0.1
Automotive Chemicals	Detroit	0.1	0.1	0	0	1.1	0.9	0.7	0.6	4.2	3.5
Barker Chemical	Dolton	0	0	0	0	0	0	0.4	0.3	0.8	0.6
Bee Chemical	Lansing	0.5	0.5	0	0	0	0	0.1	0.1	0.9	0.8
Bergan Built	Centralia	0	0	0	0	0	0	0	0	1.1	0.9
Chrysler Corp.	Trenton	66.2	42.6	60	42	6.3	4.3	0	0	69.0	46.1
Coddington	Milwaukee	0	0	0	0	0	0	0.1	0.1	0.1	0.1
Columbus Glove	Columbus	0.3	0.3	0	0	0	0	0	0	0.2	0.2
Commercial Chemical	Cincinnati	0.2	0.2	0	0	0	0	0	0	0.4	0.3
Cook Paint & Varnish	N. Kansas City	0.8	0.6	24	15	0	0	0	0	0.9	0.7
Daubert Chemical	Chicago	---	---	0	0	0.2	0.2	0	0	0.4	0.4
Dennis Chemical	St. Louis	0	0	0	0	0.4	0.3	0	0	0.8	0.6
Douglas & Sturgess	San Francisco	0	0	0	0	0	0	0	0	0.5	0.4
Dunn Rainey Co.	Ferndale	1.1	0.8	0	0	0.5	0.4	0.4	0.3	2.7	2.2
Dunnage Engineering	Brighton	1.4	1.1	2	2	0	0	0	0	2.7	2.1
Edmont Wilson	Coshocton	0	0	0	0	0	0	0	0	---	---
Fiber Resins	Roseville	0	0	0	0	0	0	0	0	0.4	0.3
Fibreboard Corp.	Martinez--	0	0	0	0	---	---	0	0	---	---
H. B. Fuller	Minneapolis	7.4	5.6	8	5	0	0	0	0	6.4	4.7
H. B. Fuller	Palatine	0	0	0	0	0	0	0.3	0.3	0.4	0.4
Gaycraft Plastics	Scofield	0	0	0	0	0	0	0	0	0.1	0.1
Georgia Pacific	Kalamazoo	0	0	0	0	0	0	0	0	0.1	---
Gilsonite	Grand Junction	0	0	0	0	0	0	---	---	---	---
Glidden Company	Minneapolis	7.4	5.4	10	8	0	0	0	0	2.8	2.2
Goldline Corp.	Cape Girardeau	0	0	0	0	0	0	0	0	0.1	0.1
Guardsman Chemical	Grand Rapids	0	0	0	0	0	0	0	0	0.4	0.3
Hastings Plastics	Santa Monica	0	0	0	0	0	0	1.1	0.8	4.6	3.5
Hysol Div.	Pittsburg	0.5	0.4	0	0	0	0	0	0	0.8	0.6
Idaho Chemical	Bosle	0	0	0	0	0	0	0	0	0.4	0.3
Interplastics	Minneapolis	11.9	7.1	30	20	0	0	0	0	37.1	23.0
IRA Inc.	Hibbing	0	0	0	0	0	0	0	0	1.1	0.8

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 26 of 38
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Calidria Asbestos Sales Report

Product: RG-244
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Joll Plastics	Gardena	0	0	0	00	0	0	0	0	0.1	0.1
Kalman/Vaughn	Kankakee	0	0	0	0	0	0	0.1	0.1	0.1	0.1
S.P. Kish	Charlotte	0	0	0	0	0	0	0	0	0.2	0.1
L&L Products	Romeo	0	0	0	0	0	0	0	0	0.1	0.1
Lasco Industries	Florence	0	0	0	0	0	0	0	0	0.4	0.3
Lasco Industries	Montebello	0	0	0	0	0	0	0	0	0.1	0.1
Leepoxy Plastics	Fort Wayne	0.1	0.1	0	0	0	0	0	0	0.4	0.3
Levingston-Armadillo	Arvada	0	0	0	0	0	0	0	0	0.4	0.3
Marco Chemical	Swanton	5.6	3.8	10	6	0	0	0	0	2.1	1.7
Mautz Paint	Madison	0	0	0	0	0.1	0.1	0.1	0.1	0.5	0.5
Mobil Chemical	Kankakee	0.2	---	6	5	0	0	0	0	0.1	0.1
J. W. Mortell	Kankakee	0	0	0	0	0	0	0	0	2.1	1.3
Moyen Co.	Skokie	0	0	0	0	0.1	0.1	0	0	0.1	0.1
Nordberg Mfg. Company	Brookfield	0	0	0	0	0	0	0	0	0.4	0.3
Ohio Sealer & Chem.	Dayton	30.8	20.4	20	13	0.4	0.2	1.1	0.7	17.5	11.5
Oregon Organocerams	Placentia	0	0	0	0	0	0	0	0	0.1	0.1
Plas-Chem	St. Louis	0.1	0.1	0	0	0.2	0.2	0	0	0.6	0.5
The Prairie Co.	Urbana	0	0	0	0	0	0	0	0	0.1	0.1
Protective Trt.	Dayton	42.7	28.2	60	39	6.0	4.1	6.0	4.1	64.1	43.1
Purex Corp.	Wilmington	0.7	0.5	0	0	0	0	0.4	0.3	1.4	1.1
Raymond Chemical	Swanton	0	0	0	0	0	0	0	0	0.1	0.1
RCI	Ferndale	0.1	---	10	7	0	0	0	0	4.7	3.7
Ren Plastics	E. Lansing	1.5	1.3	0	0	0.8	0.7	0.5	0.4	3.3	2.8
Rheem Superior	Los Angeles	0	0	0	0	0	0	0	0	0.1	0.1
Roart Plastics	Hopkins	0	0	0	0	0	0	0.4	0.3	0.4	0.3
Santa Clara	Sante Clara	0	0	0	0	0	0	0	0	0.4	0.3
Switzer Craft	Crystal Lake	0	0	0	0	0	0	0	0	0.1	0.1
Technical Sealants	St. Paul	0.1	0.1	0	0	0	0	0	0	0.4	0.3
Tera-Lite	San Jose	0.2	0.2	0	0	0	0	0	0	0.1	0.1
Thermoset Plastics	Indianapolis	0.8	0.6	0	0	0	0	0	0	1.4	1.1
3M Company	Chemolite Siding	0	0	0	0	0	0	0.1	0.1	0.1	0.1
3M Company	New Ulm	0	0	0	0	0	0	0	0	2.8	2.1
3M Company	St. Paul	0.2	0.1	0	0	0	0	0	0	2.5	1.8
Tuff-Kote Inc.	Warren	8.1	5.4	20	13	0	0	0	0	13.3	9.2
Whittaker Corp.	W. Alexandria	1.9	1.5	4	3	0	0	0	0	0.8	0.6

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 27 of 38
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Calidria™ asbestos Sales Report

Product: RG-244
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
Whittaker Corp.	Minneapolis	1.0	0.8	4	3	0	0	0	0	1.4	1.1
Wisconsin Protective	Green Bay	0.1	0.1	0	0	0	0	0	0	0.1	0.1
						16.1	11.5	12.6	9.2	264.1	182.3

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 28 of 38
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Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 29 of 38

Calidria asbestos Sales Report

Product: RG-244
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Alpha Chemical	Collierville	0	0	4	3	0	0	0	0	0.7	0.6
Alpha Chemical	Lakeland	20.7	14.5	22	18	0	0	0	0	33.6	23.7
American Cyanamid	Wallingford	31.5	22.7	50	32	0	0	0	0	37.1	24.0
American Terrazzo	Dallas	0	0	0	0	0	0	0.1	0.1	0.1	0.1
Ameron Corp.	Buffalo	0.1	0.1	0	0	0	0	0.1	0.1	0.5	0.5
An-Cor	N. Tonawanda	0.1	0.1	0	0	0	0	0	0	0.1	0.1
Atlas Mineral	Mertztown	0	0	0	0	0	0	0	0	0.1	0.1
Baker Sealants	Jersey City	0	0	0	0	0	0	0.4	0.3	0.8	0.6
Barnco Company	Odessa	0	0	0	0	0	0	0	0	0.1	---
Beetle Plastics	Ardmore	0	0	0	0	0	0	0	0	0.2	0.2
Bel-Ray Company	Farmingdale	0.4	0.3	0	0	0	0	0	0	0.4	0.3
Berco	Westbury	0	0	0	0	0	0	0	0	0.3	0.3
Bittner Ind.	Mobile	0	0	0	0	0.1	0.1	0	0	0.1	0.1
Borden Chem.	Middlesex	8.4	6.2	16	10	1.1	0.9	0	0	11.5	9.2
Briarwood Corp.	Starkville	0.2	0.1	0	0	0	0	0	0	0.4	0.3
M. A. Bruder & Sons	Philadelphia	0.1	0.1	0	0	0	0	0	0	0.4	0.4
Burns & Russell	Baltimore	0	0	0	0	0	0	0	0	0.3	0.3
Caraban International	Cleveland	0	0	0	0	0	0	0	0	---	---
Carbon Ind.	Tampa	0	0	0	0	0	0	0	0	0.4	0.3
Carborundum	Niagara Falls	0	0	0	0	0	0	0	0	0.3	0.2
Cellcote	Berea	1.2	1.0	0	0	0.4	0.3	0.7	0.6	4.6	3.7
Celanese Coatings	Newark	0	0	0	0	0	0	0	0	0.4	0.4
Chemical Processors	St. Petersburg	0	0	0	0	0	0	0.1	0.1	0.1	0.1
Columbia Paint	Huntington	14.6	10.2	20	12	0	0	6.0	4.1	35.7	24.2
Concept Plastics	High Point	1.1	0.8	0	0	0	0	0.4	0.3	2.5	2.0
Conley Corp.	Tulsa	0	0	0	0	0.1	0.1	0	0	0.1	0.1
Depew Company	Hicksville	0	0	0	0	0	0	0.4	0.3	2.1	1.7
Diamond Paint	Houston	0	0	0	0	0	0	0	0	0.3	0.2
Diamond Shamrock	Morristonw	0	0	0	0	0	0	0	0	0.1	0.1
Dow Chemical	Freeport	0	0	0	0	0	0	0	0	0.1	0.1
E. I. DuPont	Wilmington	0	0	0	0	0	0	0	0	0.1	---
Enjay Chemical	Houston	0	0	0	0	0.1	---	0	0	0.1	---
Fibercast Co.	Sand Springs	2.1	1.6	4	3	0.7	0.6	0	0	2.1	1.7
Fiberglass Structure	Galveston	0	0	0	0	0	0	0	0	0.1	0.1
Flintkote Co.	E. Rutherford	0	0	0	0	0	0	0	0	2.3	1.9
Fritz Chemical	Mesquite	0.3	0.3	0	0	0	0	0	0	0.1	0.1

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Calidria Asbestos Sales Report

Product: RG-244
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
General Electric Co.	Jonesboro	0	0	0	0	0	0	0	0	0.1	---
General Electric Co.	Waterford	5.1	4.0	0	0	0	0	0	0	4.7	3.6
General Electric Co.	Woodbine	0	0	0	0	3.5	2.6	0	0	6.0	4.4
Genesco	Nashville	0.2	0.2	0	0	0	0	0	0	0.2	0.2
Georgia Pacific	Baton Rouge	1.1	0.8	0	0	0	0	0	0	1.2	1.0
Georgia Pacific	Savannah	0	0	0	0	0	0	0	0	0.5	0.4
Glass Flake	Jacksonville	0	0	0	0	0	0	0.1	0.1	0.1	0.1
Glidden Company	Atlanta	0.4	0.4	0	0	0	0	0	0	0.2	0.2
Glidden Durkee	Cleveland	1.8	1.4	16	11	0	0	0.5	0.4	0.9	0.7
Glidden Durkee	Huron	2.6	2.0	8	5	0	0	0	0	3.2	2.6
Hallmark Chemical	Oklahoma City	0	0	0	0	0	0	0	0	0.4	0.3
Hallmark Chemical	Richardson	0	0	0	0	0	0	0	0	0.4	0.3
Heil Ohio	Houston	0.4	0.3	0	0	0	0	0	0	0.7	0.6
Hollingsworth & Vose	W. Groton	0	0	0	0	0	0	0	0	1.1	0.8
Hooker Chemical	Niagara Falls	7.9	5.8	32	20	0	0	0	0	14.0	9.5
Hysol Corporation	Olean	0.7	0.6	0	0	0	0	0	0	1.1	0.9
Industrial Plastics	Baton Rouge	0	0	0	0	0	0	0	0	0.6	0.5
Inmont Corp.	Morganton	0.3	0.2	0	0	0	0	0.4	0.3	1.6	1.4
Invader Corporation	Giddings	0	0	0	0	0	0	0	0	0.4	0.3
Isochem Resins	Lincoln	0.4	0.3	0	0	0	0	0	0	0.7	0.6
I.W. Industries	Houston	0.1	0.1	0	0	0	0	0	0	0.4	0.2
Jones Chemical	Dallas	0.3	0.3	0	0	0.1	0.1	0	0	0.3	0.3
Karnak Chemical	Clark	0.4	0.3	0	0	0	0	0	0	1.1	0.8
Koppers	Bridgeville	0	0	0	0	0	0	0	0	0.2	0.2
Koppers	Petrolia	2.1	1.5	0	0	0	0	0	0	10.2	7.0
D. S. Lahmers	Dover	4.2	3.3	4	3	0.7	0.6	0	0	4.2	3.4
Levingston Armadillo	Owentown	0	0	0	0	0	0	0	0	0.4	0.3
MCP	Bridge City	0	0	0	0	0	0	0	0	0.1	0.1
Magnolia Plastics	Atlanta	0	0	0	0	0	0	0	0	0.1	0.1
Marco Chemical	Bartow	35.7	23.0	40	26	18.2	10.4	0	0	90.3	54.1
Marco Chemical	Linden	7.0	5.1	16	10	0	0	0	0	3.2	2.5
Master Mechanics	Cleveland	0	0	0	0	0.6	0.5	0.5	0.4	2.2	1.9
Matcote Company	Houston	3.1	2.4	4	3	0.7	0.6	0	0	2.8	2.2
McCreary Industrial	Indiana	0.4	0.3	0	0	0	0	0	0	0.4	0.3
Metal Cladding	N. Tonawanda	0	0	0	0	0.1	0.1	0	0	0.4	0.3
Metalcrete	Cleveland	0	0	0	0	0	0	---	---	0.1	0.1

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 30 of 38
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Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 31 of 38

Calidria ASBESTOS Sales Report

Product: RG-244
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Micro-Fab	Mobile	0	0	0	0	0	0	0	0	0.1	0.1
Monsey Products	Kimberton	0.9	0.7	0	0	0	0	0	0	0.4	0.3
Napko	Houston	0.2	0.1	0	0	0	0	0	0	1.7	1.4
National Starch	Bloomfield	0.2	0.2	0	0	0	0	0	0	1.4	1.3
National Terrazzo	Houston	0	0	0	0	0	0	0	0	0.1	0.1
Niggel Associates	Columbia	-0	0	0	0	0	0	0	0	---	---
Novaguard Corp.	Trenton	0.1	---	0	0	0	0	0	0	3.5	2.9
Ohio Sealer	Midvale	1.1	0.7	20	13	4.2	2.9	4.2	2.9	41.3	27.7
Owens Corning	Anderson	38.2	27.3	60	37	6.0	4.0	6.0	4.0	55.3	38.2
Permaglie Corp.	Plainview	-0	0	0	0	0	0	0	0	---	---
Phillips Polymer	Easley	0	0	0	0	0	0	0	0	0.1	0.1
Phorsian Polymers	Hackensack	0	0	0	0	0	0	0	0	0.2	0.1
Pierce-Stevens	Buffalo	4.1	3.2	6	4	0.5	0.4	0	0	1.6	1.2
Pigment Dispersions	Edison	0.2	0.2	0	0	0	0	0	0	1.1	0.8
PPG Industries	Springdale	0.4	0.4	6	4	0	0	0	0	0.1	0.1
Polyfibre Associates	Bound Brook	0.8	0.7	0	0	0.4	0.3	0	0	1.3	1.1
Post Marine	Mays Landing	0	0	0	0	0	0	0	0	0.1	0.1
Products Research	Gloucester	2.6	2.1	4	3	0	0	0.4	0.3	2.1	1.7
RCI	Elizabeth	1.7	1.3	12	9	0.6	0.5	1.1	0.9	5.9	4.7
RCI	Jacksonville	2.6	1.9	40	28	0	0	0	0	4.2	3.0
Royston Labs.	Pittsburgh	0.1	0.1	0	0	0	0	0	0	0.1	0.1
Rubber & Pls.	Mobile	0	0	0	0	0	0	0.1	0.1	0.1	0.1
J. T. Ryerson	Houston	3.5	2.7	4	3	0	0	0	0	1.8	1.4
Seal Rite	Brooklyn	0.4	0.3	0	0	0	0	0	0	0.4	0.3
Shell Chemical	Deer Park	0	0	0	0	0.2	0.2	0	0	0.6	0.5
Sherwin Williams	Cleveland	2.0	1.6	0	0	0	0	0	0	4.6	3.4
Sherwin Williams	Newark	0	0	0	0	0	0	0	0	0.4	0.3
Signet Co.	High Point	1.1	0.8	0	0	2.1	1.6	0	0	5.3	4.1
Southern Imperial	New Orleans	0.2	---	0	0	0	0	0	0	0.1	0.1
Southwest Terrazzo	Wheatland	2.9	2.2	4	3	0	0	0	0	0.4	0.3
Spartan Colors	Houston	0	0	0	0	0	0	0	0	0.4	0.3
Std. Paint & Varnish	Harvey	15.2	11.3	10	8	0	0	0	0	10.5	7.5
Stebbins Eng. & Mfg.	Watertown	1.8	1.4	0	0	0	0	0	0	2.1	1.7
Tallix Ink	Peek Skill	0	0	0	0	0	0	0	0	0.1	0.1
Terco Inc.	New York	0.1	0.1	0	0	0	0	0	0	0.4	0.3
Thompson Roofing	Niagara Falls	0	0	0	0	0	0	0	0	0.4	0.3

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ACL Doc 19550 · Page 32 of 38
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Calidria magnesium Sales Report

Product: RG-244
Region: H. B. Rhodes

Through December 1972

Customer Name	Location	Total 1971		1972 Plan		November		December		Year To Date	
		M#	M$	M#	M$	M#	M$	M#	M$	M#	M$
Thorson Polymers	Hackensack	0	0	0	0	0	0	0	0	0.2	0.2
Tremco Mfg.	Cleveland	53.1	36.3	90	54	0	0	0	0	72.8	41.6
Unifilm Corp.	Somerville	0.3	0.2	0	0	0	0	0.1	0.1	0.3	0.3
Whittaker Corp.	Lenoir	29.8	14.2	50	30	6.0	4.0	0	0	35.7	23.4
Xerox Corp.	Webster	0.1	0.1	0	0	0	0	0	0	0.1	0.1
Zeston Inc.	Edison	0	0	0	0	0	0	0	0	0.1	---
Midwest Rubber	Barberton	0	0	0	0	0	0	0	0	0.2	0.2
						46.4	30.8	21.6	15.4	549.9	371.4

Calidria asbestos Sales Report

Product: RG-444
Region: R. E. Byrne

Through December 1972

Customer Name	Location	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
Intercoastal	Union City	0	0	0	0	1.6	0.4	0	0	1.6	0.4
						1.6	0.4			1.6	0.4

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 33 of 38
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asbestosclaims.law/library/19550/33

Calidria Asbestos

Sales Report

DISTRIBUTORS

Through December 1972

Customer	Location	Product	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
Allied Resin	E. Weymouth	RG-144	11.4	2.3	0	0	2.8	0.6	0	0	20.0	3.8
		RG-244	15.4	9.9	86	47	23.8	15.0	0	0	77.0	45.4
AMSCO	Kansas City	RG-144	0	20	20	2	0	0	0	0	16.2	2.3
		RG-244	0	0	10	6	1.4	0.8	1.1	0.6	9.5	5.4
Hamblet & Hayes	Salem	T-135-P	0	0	0	0	0	0	0	0	2.0	0.3
H&C	California	HPP	0	0	0	0	0	0	0	0	6.0	0.3
		HPO	0	0	0	0	0	0	1.6	0.1	1.6	0.1
		RG-110	11.6	0.6	40	2	0	0	5.3	0.3	51.5	2.7
		RG-144	26.0	3.0	50	6	0	0	11.2	1.3	53.2	5.7
		RG-244	41.8	22.6	72	44	0	0	16.9	8.6	142.9	75.4
Harwick	Akron	HPP	0	0	0	0	0.2	---	0	0	0.4	---
		RG-244	0	0	0	0	0.4	0.3	0	0	0.4	0.3
Montello	Sand Springs	Visbestos	1499.1	45.0	1000	30	133.7	4.0	170.0	5.1	1284.7	38.5
		S-V	3342.5	127.7	3600	144	126.3	5.1	185.0	7.4	2349.8	94.2
		Ollbestos	76.4	11.9	0	0	0	0	0	0	9.3	1.9
Permutit	Paramus	HPP	0	0	0	0	117.0	6.6	0	0	117.0	6.6
Plas-Tex	Ft. Worth	RG-244	1.8	1.2	0	0	0.4	0.3	0	0	2.1	1.5
Technical Petroleum	Chicago	RG-144	9.8	1.3	20	2	0	0	0	0	21.0	2.8
		RG-244	3.5	2.0	14	8	0	0	0	0	6.6	3.8
Western Chemical	Los Angeles	SG-130	228.0	7.2	300	10	0	0	28.0	0.9	316.0	10.0
		RG-144	0	0	0	0	0	0	1.4	0.2	1.4	0.2
		RG-244	0	0	0	0	0	0	0.7	0.4	0.7	0.4
Wonderstate Ind.	Little Rock	RG-144	0	0	0	0	0	0	0	0	1.4	0.2
		RG-244	1.1	0.8	0	0	0	0	0	0	6.0	4.0
							406.0	32.7	421.2	24.9	4496.7	305.1

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 34 of 38
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Carbide Corporation Sales Report EXPORT (WCT)

Through December 1972

	Country	Product	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
UCI	Argentina	RG-144	0	0	8	2	0	0	0	0	9.8	1.6
		RG-244	1.8	1.3	0	0	0	0	0	0	15.8	11.1
UCI	Australia	RG-144	4.9	1.0	8	2	2.1	0.2	0	0	4.9	0.7
		RG-244	3.9	2.8	0	0	0	0	4.2	2.6	16.8	10.8
UCI	Belgium	HPP	277.8	14.9	0	0	0	0	12.0	0.7	96.0	4.1
UCI	Brazil	RG-144	0	0	0	0	0	0	0	0	11.2	1.4
		RG-244	0	0	0	0	4.6	2.7	0	0	7.2	4.6
H&C	Canada	HPP	0	0	200	12	0	0	0	0	210.0	14.6
		HPO	12.8	0.7	0	0	9.6	0.8	16.0	1.3	64.0	5.2
		RG-110	0	0	0	0	0	0	0	0	1.1	0.1
		RG-144	0	0	46	5	5.6	0.8	0	0	21.0	2.8
		RG-244	14.0	7.6	20	10	2.5	1.5	2.5	1.5	36.4	21.9
UCI	Jamaica	SG-210	0	0	0	0	0	0	0	0	1.1	---
Tenneco	Japan	SG-100 ✓	0	0	4400	88	22.0	0.5	0	0	22.0	0.5
		HPP	5156.0	259.0	6000	266	342.0	17.8	566.0	29.4	3416.0	177.6
		HPC	72.2	4.0	132	7	18.4	1.1	36.8	2.2	239.2	14.2
		T-135-P	416.8	49.8	1212	144	0	0	152.0	18.7	601.4	73.9
		RG-144	119.0	13.1	108	13	16.1	1.9	0	0	128.8	15.3
		RG-244	71.0	41.0	20	10	0	0	18.4	11.1	69.0	41.2
UCI	Mexico	T-135-O	88.0	12.0	44	6	22.4	3.4	0	0	85.6	12.3
		RG-144	0.7	0.2	0	0	0	0	1.4	0.3	18.2	4.0
		RG-244	0.7	0.5	0	0	0	0	1.4	1.1	4.6	3.6
UCI	New Zealand	RG-244	0	0								
	New Zealand	RG-244	0	0	0	0	0	0	0	0	0.4	0.3
UCI	Singapore	SG-100 ✓	0	0	0	0	0	0	0	0	220.5	7.2
UCI	South Africa	RG-244	0.1	0.1	0	0	0	0	7.0	4.4	7.5	4.8
UCI	Taiwan	HPP	6.6	0.4	0	0	0	0	0	0	16.6	1.5

322.7

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ACL Doc 19550 · Page 35 of 38
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ACL Doc 19550 · Page 36 of 38
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Union Carbide Corporation Sales Report EXPORT

Through December 1972

	Country	Product	Total 1971 M#	Total 1971 M$	1972 Plan M#	1972 Plan M$	November M#	November M$	December M#	December M$	Year To Date M#	Year To Date M$
JCI	Taiwan	RG-144	0	0	0	0	0	0	0	0	1.4	0.3
		RG-244	0	0	0	0	0	0	0	0	2.1	1.4
UCI	Thailand	T-135-0	33.6	4.6	0	0	0	0	0	0	219.2	31.4
WRG	W. Germany	HPO	0	0	0	0	0	0	0	0	18.4	1.6
		SX-14 A-14	99.0	19.7	80	12	0	0	0	0	73.9	11.9
		SX-24 A-28	131.8	61.3	60	30	0	0	20.1	9.3	71.1	35.8
							445.3	30.7	837.8	82.6	5711.2	517.7

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ACL Doc 19550 · Page 37 of 38
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Calidria asbestos

NET INCOME FROM SALES VS. BUDGET 1972

WCT

Product	DOMESTIC December $	DOMESTIC December % Budg	DOMESTIC Year $	DOMESTIC Year % Budg	EXPORT December $	EXPORT December % Budg	EXPORT Year $	EXPORT Year % Budg	TOTAL December $	TOTAL December % Budg	TOTAL Year $	TOTAL Year % Budg	% Of 1971
SG-100	15,100		144,700		0		7,621		15,100		152,321		
SG-101	12,000		76,000		0		0		12,000		76,000		
SG-102	37,415		306,048		0		0		37,415		306,048		
SG-104	4,148		4,148		0		0		4,148		4,148		
Total	68,633	120	530,896	109	0	---	7,621	9	68,633	104	538,517	93	113
SG-130	882	88	10,858	64	0	---	0	---	882	88	10,858	64	136
SG-144	0	---	3,022	+	0	---	0	---	0	---	3,022	+	750
SG-210	19,194	120	249,692	155	0	---	28	+	19,194	120	249,720	155	174
HPP	7,200	26	154,114	41	30,164	91	197,887	49	37,364	61	352,001	49	60
HPO	1,054	35	22,838	69	3,482	+	20,957	299	4,536	151	43,795	109	143
HPC	0	---	257	+	0	---	0	---	0	---	257	+	+
T-135-P	0	41	11,046	108	18,680	133	73,897	75	18,680	103	84,943	87	113
T-135-O	2,888		78,371		0		43,714		2,888		122,085		
CG-135-P	0	---	16,000	20	0	---	0	---	0	---	16,000	20	148
RG-101	1,200	120	4,800	80	0	---	0	---	1,200	120	4,800	80	436
RG-110	6,111	204	70,252	176	0	---	80	+	6,111	204	70,332	176	136
RG-144	10,670	71	134,083	96	308	10	26,114	119	10,978	61	160,197	99	121
SX-14	---	---	---	---	0	---	11,890	99	0	---	11,890	99	60
RG-244	34,133	44	689,068	97	20,787	831	99,706	498	54,920	66	788,774	108	160
SX-24	---	---	---	---	9,336	373	35,800	119	9,336	373	35,800	119	58
RG-444	0	---	400	+	0	---	0	---	0	---	400	+	+
Visbestos	5,100	170	38,541	128	---	---	---	---	5,100	170	38,541	128	86
S-V	7,400	62	94,192	65	---	---	---	---	7,400	62	94,192	65	77
Oilbestos	0	---	1,850	+	---	---	---	---	0	---	1,850	+	16
TOTAL	164,465	71	2110,280	91	82,757	127	517,694	70	247,222	83	2627,974	86	111
BUDGET	233,000		2308,000		65,000		735,000		298,000		3043,000		

+17 *Begin Calendar Year Budget + 15.

1949.5

Union Carbide trial exhibit UC-5052: Calidria Asbestos Sales Report by Product, Region and Customer, Through...
ACL Doc 19550 · Page 38 of 38
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Calidria asbestos M# VS. BUDGET - 1972

Product	DOMESTIC December M#	DOMESTIC December Budg	DOMESTIC Year M#	DOMESTIC Year Budg	EXPORT December M#	EXPORT December Budg	EXPORT Year M#	EXPORT Year Budg	TOTAL December M#	TOTAL December Budg	TOTAL Year M#	TOTAL Year Budg
SG-100	604		5,788		0	---	243		604		6,031	
SG-101	480		3,040		0	---	0		480		3,040	
SG-102	1,573		12,925		0	---	0		1,573		12,925	
SG-104	184		184		0	---	0		184		184	
Total	2,841	118	21,937	105	0	---	243	6	2,841	100	22,180	88
SG-130	28	93	329	75	0	---	0	---	28	93	329	75
SG-144	0	---	59	+	0	---	0	---	0	---	59	+
SG-210	423	122	5,325	152	0	---	1	+	423	122	5,326	152
HPP	120	24	2,740	42	578	105	3,739	57	698	67	6,479	49
HPO	11	28	235	52	90	+	358	271	101	253	593	102
HPC	0	---	3	+	0	---	0	---	0	---	3	+
T-135-P	0	35	78	109	152	131	601	70	152	106	679	81
T-135-O	14		468		0		305		14		773	
CG-135-P	0	---	80	20	0	---	0	---	0	---	80	20
RG-101	12	120	48	80	0	---	0	---	12	120	48	80
RG-110	97	180	1,091	160	0	---	1	+	97	180	1,092	160
RG-144	64	84	731	97	1	5	195	127	65	68	926	102
SX-14	---	---	---	---	0	---	74	77	0	---	74	77
RG-244	52	43	1,056	96	33	660	160	400	85	131	1,216	107
SX-24	---	---	---	---	20	400	71	118	20	400	71	118
RG-444	0	---	1	+	0	---	0	---	0	---	1	+
Visbestos	170	170	1,285	129	---	---	---	---	170	170	1,285	129
S-V	185	62	2,350	65	---	---	---	---	185	62	2,350	65
Oilbestos	0	---	9	+	---	---	---	---	0	---	9	+
TOTAL	4,017	99	37,825	95	874	76	5,748	45	4,891	94	43,573	83
BUDGET	4,054		39,878		1,144		12,782		5,198		52,660	