PLAINTIFF'S EXHIBIT

UC-5260

STRATEGY I (HESITATION) Extended Position Constant Production

Feat II

PRODUCT	1979		1980		1981		1982		1983		1984		1985		1986		1987		1988	
Domestic	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$
SG-100/103	4500	531	4700	555	4750	584	5200	614	5000	590	5000	590	4000	472	4000	472	3500	413	3280	378
SG-104	9000	880	9400	919	9900	968	10000	978	10000	978	10000	978	10000	978	10000	978	10000	978	10000	978
SG-130	525	84	550	87	580	92	610	97	600	95	600	95	600	95	0	0	0	0	0	0
SG-200	360	48	400	53	400	53	400	53	400	53	400	53	400	53	400	53	400	53	400	53
SG-210	500	100	500	100	500	100	500	100	400	80	400	80	400	80	400	80	0	0	0	0
HPP	80	15	80	15	80	15	80	15	80	15	80	15	80	15	80	15	80	15	80	15
HPO	1300	260	1300	260	1350	270	1400	280	1453	290	1500	300	1500	300	1500	300	1500	300	1500	300
CG-135-P	100	75	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
RG-100	250	113	250	113	200	90	150	68	150	68	150	68	150	68	150	68	150	68	150	68
RG-110	400	88	400	88	400	88	350	77	350	77	300	77	300	77	0	0	0	0	0	0
RG-144	514	252	540	270	590	295	630	315	690	345	740	370	800	400	860	430	930	465	1000	500
RG-244	575	1250	640	1345	690	1450	750	1575	770	1620	530	1740	860	1800	900	1850	950	1975	1000	2100
VISB	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CSV	2300	328	2000	255	1500	214	500	71	0	0	0	0	0	0	0	0	0	0	0	0
SHUR	950	136	750	107	500	72	200	29	0	0	0	0	0	0	0	0	0	0	0	0
SG-200X	0	0	1000	140	2000	280	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SG-144	176	26	200	30	200	30	300	44	300	44	0	0	0	0	0	0	0	0	0	0
SG-204 (Bulk)	—	—	—	—	—	—	4000	520	5000	650	5000	650	6000	780	7000	910	8000	1040	9000	1170
Total Domestic	21545	4186	22710	4367	23840	4601	25090	4836	25190	4905	25000	5016	25070	5118	25570	5213	25510	5327	26330	5562
Export																				
SG-100-EX	2700	312	2800	324	2900	335	2900	335	3000	347	3000	347	3000	347	3000	347	2500	324	2000	231
SG-102-EX	800	96	840	101	880	106	900	108	900	108	900	108	900	108	900	108	900	108	900	108
SG-130-EX	150	22	150	22	150	22	150	22	150	22	150	22	0	0	0	0	0	0	0	0
AS-200	1200	157	1200	157	1200	157	1200	157	1300	170	1300	170	1300	170	1300	170	1300	170	1300	170
SG-210	100	18	100	18	100	18	100	18	100	18	100	18	100	18	0	0	0	0	0	0
HPP-EX	2800	474	2700	457	2600	440	2500	423	2400	406	2200	372	2200	372	2200	372	2200	372	2200	372
HPO-EX	670	135	670	135	670	135	600	121	600	121	500	101	500	101	500	101	500	101	500	101
T-135-P-EX	100	58	100	58	100	58	0	0	0	0	0	0	0	0	0	0	0	0	0	0
T-135-O-EX	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
RG-110-EX	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
RG-144-EX	300	150	320	160	350	175	380	190	410	205	440	220	480	240	510	255	560	280	620	300
SX-14	200	72	215	77	230	83	250	90	270	97	290	104	320	115	340	122	370	133	400	144
RG-244-EX	300	625	320	670	350	730	380	795	410	860	440	920	480	1000	510	1070	560	1170	600	1250
SX-24	515	724	560	790	600	840	650	910	620	872	530	745	460	650	390	550	300	420	200	280
Total Export	9835	2846	9975	2969	10130	3097	10010	3169	10160	3276	9850	3127	9740	3121	9650	3075	9490	3078	8700	2756
TOTAL	31380	7032	32685	7336	33970	7700	35100	8005	35350	8181	34850	8143	34830	8239	35240	8368	35000	8405	35030	8518

Union Carbide trial exhibit UC-5260: Calidria Sales Forecast Tables by Product, Strategy I (Hesitation) and Strategy...

ACL Doc 19740 · Page 1 of 2

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ACL Doc 19740 · Page 2 of 2
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STRATEGY II
(MKT. PENETRATION A)

PRODUCT	1979		1980		1981		1982		1983		1984		1985		1986		1987		1988	
Domestic	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$	Tons	M$
SG-100/103	4500	531	4200	555	15000	1500	15000	1500	15000	1500	15000	1500	14200	1420	14000	1400	13500	1350	13200	1320
SG-104	9000	850	9400	919	25000	2250	25000	2250	25000	2250	25000	2250	25000	2250	25000	2250	25000	2250	25000	2250
SG-130	530	84	550	87	500	97	600	95	600	95	600	95	600	95	0	0	0	0	0	0
SG-200	360	48	400	53	400	53	400	53	400	53	400	53	400	53	400	53	400	53	400	53
SG-210	500	100	500	100	500	100	500	100	400	80	400	80	400	80	400	80	0	0	0	0
HPP	80	15	80	15	80	15	80	15	80	15	80	15	80	15	80	15	80	15	80	15
HPO	1300	260	1300	260	1300	260	1400	280	1450	290	1500	300	1500	300	1500	300	1500	300	1500	300
CG-135-P	100	75	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
RG-100	250	113	250	113	200	90	150	68	150	68	150	68	150	68	150	68	150	68	150	68
RG-110	430	86	400	88	400	88	350	77	350	77	300	77	300	77	300	77	0	0	0	0
RG-144	514	252	540	270	590	295	630	315	670	345	740	370	800	400	840	420	930	465	1000	500
RG-244	575	1250	640	1345	670	1450	750	1575	770	1620	830	1740	860	1800	900	1890	950	1995	1000	2100
VISB	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CSV	2300	328	2000	285	1500	214	500	71	0	0	0	0	0	0	0	0	0	0	0	0
SUUB	950	136	750	107	500	72	200	29	0	0	0	0	0	0	0	0	0	0	0	0
SG-200X	0	0	1000	140	2000	280	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SG-144	176	26	200	30	200	30	300	44	300	44	0	0	0	0	0	0	0	0	0	0
SG-204 (Bulk)	—	—	—	—	—	—	4000	520	5000	650	5000	650	6000	780	7000	910	8000	1040	9000	1170
Total Domestic	21545	4186	22710	4367	48940	6789	49870	6994	50190	7087	50000	7198	51070	7338	50570	2473	52510	7536	51330	7976
Export																				
SG-100-EX	2700	312	2870	324	2700	335	2700	335	3000	347	3000	347	3000	347	3000	347	2900	324	2000	231
SG-102-EX	840	96	940	101	880	105	900	108	900	108	900	105	900	108	900	108	900	105	900	108
SG-130-EX	150	22	150	22	50	22	150	22	150	22	150	22	0	0	0	0	0	0	0	0
AS-200	1200	157	1200	157	1200	157	1200	157	1300	170	1300	170	1300	170	1300	170	1300	170	1300	170
SG-210	100	18	100	18	100	18	100	18	100	18	100	18	100	15	0	0	0	0	0	0
HPP-EX	2800	434	2700	457	2600	445	2500	423	2400	406	2200	372	2200	372	2200	372	2200	372	2200	372
HPO-EX	670	135	670	135	670	135	600	121	600	121	500	101	500	101	500	101	500	101	560	101
T-135-P-EX	100	58	100	58	100	58	0	0	0	0	0	0	0	0	0	0	0	0	0	0
T-135-O-EX	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
RG-110-EX	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
RG-144-EX	300	150	320	160	350	175	350	190	410	205	440	220	480	240	510	255	560	280	600	300
SX-14	200	72	215	77	230	83	250	90	270	97	290	104	320	115	340	122	370	133	400	144
RG-244-EX	300	628	320	670	350	730	380	795	410	860	440	920	480	1000	510	1070	560	1170	600	1250
SX-24	515	724	560	790	600	840	650	910	620	872	530	745	460	650	390	550	300	420	200	280
Total Export	9835	2846	9975	2967	10130	3077	10010	3167	10160	3226	9850	3127	9740	3121	9650	3075	9770	3078	8700	2956
TOTAL	31380	7032	32685	7336	59370	9884	59880	10163	60350	10313	59850	10325	60830	10459	60240	10568	62030	10614	60030	10732