Union Carbide trial exhibit UC-5262: "Calidria" Asbestos Sales & Financial Summary, 1972-1979 Forecast (JLM, 5/1...
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ATT. 15

"CALIDRIA" ASBESTOS SALES & FINANCIAL SUMMARY
(JLM 5/1/79)

	1972	1973	1974	1975	1976	1977	1978	1979 Budget	1979 Fsct. II
Domestic Sales, $M	2127	2691	2483	3432	3085	3295	4566	4200	4186
Export Sales, $M	503	1112	1278	910	1774	2005	2590	2400	2846
Total Sales, $M	3043	3802	3761	4342	4859	5300	7156	6600	7032
Total Sales, Tons	21786	30724	25767	30081	24555	24891	35198	31210	31380
Plant Cost & Distr, $M	1802	2414	2604	2977	2920	3252	4212	4400	4228
Gross Margin, $M	828	1389	1157	1365	1939	2048	2944	2200	2804
Selling Costs, $M	429	494	574	640	679	733	715	676	711
Total O'Head, $M	555	844	871	960	1074	1066	997	1000	1020
Oper. Income, $M	273	545	286	405	865	982	1947	900	1784
Net Income, $M	79	342	87	73	458	631	1190	600	958
Earnings, ¢/Share	0.09	0.57	0.14	0.22	0.80	1.00	1.9	0.9	1.4
% ROA	--	11.4	2.6	2.9	10.5	12.8	25.4	12.1	18.2
Cash Generated, $M	(130)	(117)	(721)	176	122	1100	1035	600	1200
Product Value, $/T	140	124	146	144	198	213	203	211	224
Product Cost, $/T	83	79	101	99	119	131	120	141	135

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PLAINTIFF'S EXHIBIT
UC-5262

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