PLAINTIFF'S EXHIBIT

UC-5390

TT-5080

METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: WATSON PHILLIPS Y CIA, S.A.
NAUCALPAN DE JUAREZ
MEXICO CITY

INDUSTRY CLASSIFICATION: DISTRIBUTOR

SALESMAN: J. E. WALSH
T. P. NORRIS

REGION: COMMERCIAL

DATE OF CALL: 04/25/75

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

☐ MSDS

☐ Dust Count Report

☐ Health & OSHA Information Blue Book

☐ Other, specify below

PERSONS INTERVIEWED: Manuel Castellanos, Sales Manager
Robert Young, General Manager
Jorge Velis, Sales, Imported Products
Jaime Mendoza, Sales

CALL OBJECTIVE: Continuation of meeting on 4/23.

RESULTS OF CALL:

This meeting location was at the office of Watson Phillips. Discussions were on Distributor/Calidria working agreement, third party sales and market potentials. A sound foundation for a future relation ship was established. We are both confident that this company would be solid contributor to future Calidria sales in Mexico.

FOLLOW-UP ACTION REQUIRED: Continue future calls.

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ALL-STATE LEGAL PLAINTIFF'S EXHIBIT 48 Norris