TF-5233

PLAINTIFF'S EXHIBIT

UC-5408

CUSTOMER CALL REPORT

CUSTOMER & LOCATION Dresser Industries Houston, Texas INDUSTRY CLASSIFICATION Oilfield Products

SALESMAN J.E. Welsh REGION Southern DATE OF CALL 11-1-79

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED:

Rob Moseley Manager Environmental Safety & Engineering Controls

CALL OBJECTIVE:

Call made to keep abreast with their work on silane treated asbestos.

RESULTS OF CALL:

Rob advised that their compounder has worked out most of the bugs of silane treating asbestos although he still had some problems with drying. They do not have any large scale plans for the silane treated material but it will be new business for Montello as the application is one where they had not previously used any CALIDRIA. Estimates on consumption Rob guessed would be in the order of a carload of asbestos every 4-6 weeks to go to their silane compounder. As far as Univis is concerned Rob said he was going to get with their sales and marketing people and suggest that they try a carload of it and if all goes well switch over to it. They should be placing an order for the Univis within the next 30 days he expected. As far as Eula Bingham and OSHA are concerned nothing is new as they have not pushed the encouraging word on new composition of matter, to get a written comfirmation as they want to gather more in field exposure that they have a workable product. All in all the future looks bright for Montello here as they should see and we should benefit by an increase of 350-500 Tons/year consumption of CALIDRIA.

FOLLOW-UP ACTION REQUIRED:

COPIES TO: JPL:TPN:JLW: :KC-FILE:NF-FILE NF PERMANENT FILE

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