Johns-Manville Internal Correspondence

To: C. Spurrier (3-02) ✓

Date: August 1, 1979

From: A. Christen (2-18) Carol Christen

Copies: W. B. West (3-02)

Subject: MC CLARNON VS. J-M

✓ Could Not Locate Anything Even Close.

In connection with the above lawsuit, please check sales records of IPD products to the following companies for the years indicated:

440-686	Insulation Services, Inc. Tulsa, Oklahoma	1972 to present
482-233	R.E. Kramig & Company Cincinnati, OH	1972 to present
✓	M & M Insulation Co. North Lima, Ohio	1972-1974 and 1976-1979
488-101	Lakewood Insulation Company Cleveland, Ohio	1972 to present
✓	Conesville, Ohio Power House	1974 and 1975
NO RECORDS	Shell Oil Company Belpre, Ohio	1972 to present
✓	The Federal Building Akron, Ohio	1972 to present
✓	The Ashland Refinery Canton, Ohio	1978, 1979
✓	Commanche Power Plant Pueblo, Colorado or Pueblo, California	1972 to present

'75 (Purge) '77 (Purged)
760-011 Also 760-010
Shell Chemical Co
P O Box 235
Belpre, OH

Thanks for your help, Carol.

Data Administration Pls indicate customer numbers for the above named customers. Return to me @ 3-02. Thks -

C Spurrier

D. H. Markusson June 28, 1978

Barbara Diemer

PETTY VS. JM

This letter is to give you some backup information on distributors and sales to Shell Oil Company as requested by Mr. Eckhardt.

The following is the only list I have for distributors in Houston. As they were/are distributors for our Industrial Products Division, they would therefore handle any cloth products manufactured at that time.

Able Supply Company - 5220 Texas Avenue
Comfort Supply - 7126 Kirbyville
Danziger Manufacturing Co. - 6307 Foster
Freeman Supply Co. - 5607 Armour Drive
Fuller Austin Insulation Co. - 5606 Hillcroft
Johnson Supply - 3030 Stoney Brook
Johnson Supply - 3420 Rusk
L. E. Minns Co. - 1115 Naylor St.
National Duct Systems - 6334 Skyline
Peden Equipment Co. - 5929 Schumacher
Service Supply of Houston - 3500 Katy Hwy.
Solar Supply - 2219 McKinney

I understand the major supplier would have been Thorpe:
J. T. Thorpe Company - 6833 Kirbyville.

For some reason, Coastal and Hollis do not appear on my list. I do not have any records on Coastal but could request a computer run from Denny Leslie, if you desire. I am attaching a computer sales record on Hollis Supply Company. There is no record of any sales to Hollis from 1974-77. Considering this, it appears Hollis is no longer distributing for us. My list of distributors is a rather up-to-date list, and this could account for the absence of Coastal and Hollis. Unfortunately, I have not been able to get a list of old suppliers from IPD.

I have notations in my Shell file that they bought other products manufactured by Fibreboard Corporation, Owens-Corning, Ruberoid, Keene and Pittsburg Corning either through distributors or insulation contractors. I understand The Aber Co. was a distributor for Pittsburg Corning and that Industrial Insulation Company (out of business 6 yrs. or more) distributed for Owens-Corning.

The following men,still located in our Houston Sales Office, handled the Shell Account. I am sure they could probably shed more light on the subject, and it might be beneficial for Mr. Eckhardt to contact them.

1960-73	T. W. Stockton
1974-76	R. L. Harrod

Should you need me to investigate this matter, I will be glad to proceed after my return to the office on July 10.

bd
Attachment

Johns-Manville

Internal Correspondence

To: Kip Johnson - WHQ 2-03 Date: April 1, 1977

From: T. W. Stockton - Houston

Copies: See below

Subject: PETTY V. JOHNS-MANVILLE SALES CORPORATION
J. T. THORPE COMPANY AND COASTAL SUPPLY CO., INC.

In reply to your letter of March 31, 1977, I did call on Shell Oil Company during the time frame of 1960-1973.

To the best of my recollection, the answers to your questions are as follows:

1. Did J-M sell direct to Shell Oil Company, or through a distributor?

   A. Through distribution. Thorpe Products Division, J. T. Thorpe Company.

2. Do you recall the types of IPD (industrial thermal insulation products containing asbestos) which they purchased?

   A. Yes. Thermobestos pipe insulation and block. 450 cement and 375 cement.

3. Do you know if Shell Oil Company purchased such products from other companies? If so who?

   A. Yes. Unibestos as manufactured by Pittsburg Corning and distributed locally by The Aber Co.

   Kaylo insulation manufactured by Owens-Corning and distributed by Industrial Insulation Company. Industrial Insulation has been out of business five (5) years or more.

TWS/im

cc: W. H. Browne - WHQ 3-09
R. E. Naylor - WHQ 3-09
P. O. Hagan - WHQ 3-09
File

T. W. Stockton - Houston Sales Office March 31, 1977

Kip Johnson WHQ 2-03

R. E. Naylor 3-09
P. O'Hagan 3-09

PETTY V. JOHNS-MANVILLE SALES CORPORATION, J. T. THORPE COMPANY AND COASTAL SUPPLY COMPANY, INC.

It is my understanding that during the period 1960-1973, you handled the Shell Oil Company, Deer Park, Texas account.

We are currently involved in litigation wherein Plaintiff worked for Shell Oil Company during the period 1944-1975. We would appreciate your assistance regarding the following:

1) Did JM sell direct to Shell Oil Company, or though a distributor?

2) Do you recall the types of IPD (industrial thermal in sulation products containing asbestos) which they purchased?

3) Do you know if Shell Oil Company purchased such products from other companies? If so, who?

Any information you can give us regarding Shell's activities will be greatly appreciated. As soon as possible, we would like to receive this information in order that we may complete answers to interrogatories propounded to JM in this matter.

KJ:bd

R. L. Harrod - Houston Sales Office

March 31, 1977

Kip Johnson WHQ 2-03

R. E. Naylor 3-09
P. O'Hagan 3-09

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KJ:bd

Johns-Manville

Internal Correspondence

To: K. I. Johnson WHQ 2-03

Date: March 17, 1977

From: R. J. Wigmore - Houston RJW

Copies: See below

Subject: PETTY V. JOHNS-MANVILLE

We have had no direct sales of Thermal Insulation to Shell Oil Company, Deer Park, Texas in the last 8 years. We had one sale of an Expansion Joint Boot and a copy of our invoice TP70987 is attached.

RJW/im

cc: R. E. Naylor WHQ 3-09
P. O'Hagan WHQ 3-09
K. M. Thomson - Houston
File

Johns-Manville

INVOICE MASTER
FORM 50-10-5
PRINTED IN U.S.A.

INVOICE NUMBER	REC.	CUSTOMER ORDER	CUSTOMER REQUISITION	F.O.B.	
K54 TP ~~70987~~	06	HR 82090		MANVILLE	TP 70987 8/27/69 CODING CORRECTION
DEST. CODE	J-M CUST.	TERMS—CASH DISCOUNT IF EARNED APPLIES ON NET MATERIAL VALUE		DATE SHIPPED	
49	760 357 050	NET 30TH PROX		10/15/69	SHELL OIL

SALES CREDIT	SOLD TO	SHIP TO: (SAME UNLESS OTHERWISE INDICATED BELOW)
K27205 50 K26203 50	SHELL OIL CO BX2633 DEER PARK TX 77536	SAME DEER PARK TX 77536

VIA	PPD. OR COLL.	
PARCEL POST	PPD	4#

QUANTITY ORDERED	DESCRIPTION	ITEM	PER	PRICE	QUANTITY SHIPPED	AMOUNT	FUNCTIONAL DISCOUNT	PRODUCT CODE
1 PC	BOOT FLEXIBLE ENDLESS FOR EXPANSION JOINT MADE OF DUPONT 88 301 VITON TEFLON PER JM CORP DWG CAP 2143 REV 10/4/67		EA	350.00	1	350.00		6663
	BOOT THIS ONLY TO FIT CAP-2143-2 1/4 3							
	PLUS PP 1.10 PLUS INS .90					2.00		
	RESALE 3 00001 7611					352.00		

P & A

TAX DATA

RECEIVED	PLACED	SEC.	INV. COPIES	MAILED	BILLING INSTRUCTIONS
8/15/[illegible]	8/27/[illegible]	500	3/EY	10/16	EY E DEJON HSTN PRICE/SPPI 6663 TP 2414

SHIPPING AND MANUFACTURING INSTRUCTIONS

K. I. Johnson WHQ 2-03

March 17, 1977

R. J. Wigmore - Houston

See below

PETTY V. JOHNS-MANVILLE

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RJW/im

cc: R. E. Naylor WHQ 3-09
P. O'Hagan WHQ 3-09
K. M. Thomson - Houston
File

I believe our distributor - Thorpe Insul Co. Houston has had sales of JM products to

RECEIVED BY
MAR 21 1977
R. E. NAYLOR

R. Naylor

Johns-Manville

Internal Correspondence

To: Kip Johnson - WHQ 2-03 Date: April 1, 1977

From: T. W. Stockton - Houston

Copies: See below

Subject: PETTY V. JOHNS-MANVILLE SALES CORPORATION
J. T. THORPE COMPANY AND COASTAL SUPPLY CO., INC.

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To the best of my recollection, the answers to your questions are as follows:

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   A. Through distribution. Thorpe Products Division, J. T. Thorpe Company.

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   A. Yes. Thermobestos pipe insulation and block. 450 cement and 375 cement.

3. Do you know if Shell Oil Company purchased such products from other companies? If so who?

   A. Yes. Unibestos as manufactured by Pittsburg Corning and distributed locally by The Aber Co.

   Kaylo insulation manufactured by Owens-Corning and distributed by Industrial Insulation Company. Industrial Insulation has been out of business five (5) years or more.

TWS/im

cc: W. H. Browne - WHQ 3-09
R. E. Naylor - WHQ 3-09
P. O. Hagan - WHQ 3-09
File

Johns-Manville

Internal Correspondence

To: Kip Johnson - WHQ 2-03

Date: April 13, 1977

From: R. L. Harrod - Houston

Copies: See below

Subject: PETTY V. J-M, J. T. THORPE AND COASTAL SUPPLY
YOUR LETTER OF MARCH 31, 1977

In response to subject letter, I wish to submit the following information requested:

1) J-M has sold insulation materials through our distributor, Thorpe Products Company (A Division of J. T. Thorpe) since 1956. We have also furnished material direct to Shell through our Houston Contract Unit during the period 1944-1975.

2) The J-M insulation products containing asbestos purchased by Shell include Thermobestos, 301 Cement, Asbestos Paper and Tape.

3) It is believed that Shell has purchased such products from other companies including Fibreboard Corp., Owens-Corning, Ruberoid, and Keene Corp. either through distributors or insulation contractors.

I am attaching a copy of the answers to Interrogatories submitted by J. T. Thorpe Company. I cannot comment on materials furnished through Coastal Supply as I have not been responsible for this Sealing Component Dept. customer.

Please advise if further information is required.

RLH/im

cc: R. E. Naylor - WHQ 3-09
P. O. Hagan WHQ 3-09
K. M. Thomson Houston
File

K. I. Johnson WHO 2-03

March 17, 1977

R. J. Wigmore - Houston

See below

PETTY V. JOHNS-MANVILLE

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RJW/im

cc: R. E. Naylor WHQ 3-09
P. O'Hagan WHQ 3-09
K. M. Thomson - Houston
File

I believe our distributors - Thorpe Insul & Houston has had sales of JM products to

RECEIVED LY
MAR 21 1977
R. E. NAYLOR

R. Naylor

[redacted]

4/8/77
DATE

JM TELETYPE MESSAGE

VIA

DO NOT WRITE OR TYPE IN THIS SPACE

To: HOUSTAN SALES
LOCATION

R. J. WIGMORE
NAME

☐ MAILGRAM
☒ TELEX
☐ CABLE

TELEX NO.

CABLE ADDRESS

RE: PETTY V. J-M

PL. FORWARD ALL AVAILABLE SALES RECRODS FOR SALES OF ASBESTOS-CONTAINING INSULATION PRODUCTS MADE TO J. T. THORPE CO. WITH DELIVERY TO SHELL OIL CO., DEER PARK, TX AS SOON AS POSSIBLE.

CC: R. E. NAYLOR - 3-09

P. O'HAGAN - 3-09

PRINT OR TYPE – BE BRIEF.

KIP JOHNSON
SENDER

X00201
RESP. No.

Form 3-11 GHQ (1/74)

[redacted]

R. L. Harrod - Houston Sales Office

March 31, 1977

Kip Johnson WHQ 2-03

R. E. Naylor 3-09
P. O'Hagan 3-09

PETTY V. JOHNS-MANVILLE SALES CORPORATION, J. T. THORPE COMPANY AND COASTAL SUPPLY COMPANY, INC.

It is my understanding that during the period 1974-1976, you handled the Shell Oil Company, Deer Park, Texas account.

We are currently involved in litigation wherein Plaintiff worked for Shell Oil Company during the period 1944-1975. We would appreciate your assistance regarding the following:

1) Did JM sell direct to Shell Oil Company, or though a distributor?

2) Do you recall the types of IPD (industrial thermal in sulation products containing asbestos) which they purchased?

3) Do you know if Shell Oil Company purchased such products from other companies? If so, who?

Any information you can give us regarding Shell's activities will be greatly appreciated. As soon as possible, we would like to receive this information in order that we may complete answers to interrogatories propounded to JM in this matter.

KJ:bd

HOU 0034 10.37MDT WHC 0078
10.44MDT 04/29/77
<WHQ WHQ WHQ 30>
4/29 CORR RERUN MY 2 0747 4/29
;JOHNSON, K; 203 2198 NAYLOR, R E 309 2360;O,HAGAN, P;
RETEL 4/8 PETTY V JM W HAVE NO RECORD OF ANY ASBESTOS
CONTAINING INSULATION PRODTS SALES TO J.T. THORPE WITH
DELY TO SHELL OIL, DEER PARK, TEX FOR PERIOD 1969 TO
PRESENT- NO RECORDS BEYOND 1969
WIGMORE

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asbestosclaims.law/library/24523/15

T. W. Stockton - Houston Sales Office March 31, 1977

Kip Johnson WHQ 2-03

R. E. Naylor 3-09
P. O'Hagan 3-09

PETTY V. JOHNS-MANVILLE SALES CORPORATION, J. T. THORPE COMPANY AND COASTAL SUPPLY COMPANY, INC.

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KJ:bd

Johns-Manville

Internal Correspondence

To: K. I. Johnson WHQ 2-03

Date: March 17, 1977

From: R. J. Wigmore - Houston RJW

Copies: See below

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RJW/im

cc: R. E. Naylor WHQ 3-09
P. O'Hagan WHQ 3-09
K. M. Thomson - Houston
File

Johns-Manville

INVOICE MASTER
FORM 53-10-D
PRINTED IN U.S.A.

INVOICE NUMBER	REC.	CUSTOMER ORDER	CUSTOMER REQUISITION	F.O.B.	
K54 TP ~~70987~~	06	HR 82090		MANVILLE	TP 70987 8/27/69

DEST. CODE	J-M CUST.	TERMS—CASH DISCOUNT IF EARNED APPLIES ON NET MATERIAL VALUE	DATE SHIPPED	CODING CORRECTION
49	760 357 050	NET 30TH PROX	10/15/69	SHELL OIL

SALES CREDIT	SOLD TO	SHIP TO (SAME UNLESS OTHERWISE INDICATED BELOW)
K27205 50 K26203 50	SHELL OIL CO BX2633 DEER PARK TX 77536	SAME DEER PARK TX 77536

VIA	PPD. OR COLL.	
PARCEL POST	PPD	4#

QUANTITY ORDERED	DESCRIPTION	ITEM	PER	PRICE	QUANTITY SHIPPED	AMOUNT	FUNCTIONAL DISCOUNT	PRODUCT CODE
1 PC	BOOT FLEXIBLE ENDLESS FOR EXPANSION JOINT MADE OF DUPONT 88 301 VITON TEFLON PER JM CORP DWG CAP 2143 REV 10/4/67		EA	350.00	1	350.00		6663
	BOOT THIS ONLY TO FIT CAP 2143 - 2143-B							
	PLUS PP 1.10 PLUS INS .90					2.00		
	RESALE 3 00001 7611					352.00		

TAX DATA							
RECEIVED	PLACED	SEC.	INV. COPIES		MAILED	BILLING INSTRUCTIONS	P & A
8/15/[illegible]	8/27/[illegible]	500	3/EY		10/16	EY E DEJON HSTN PRICE/SPPI 6663 TP 2414	

SHIPPING AND MANUFACTURING INSTRUCTIONS

Johns-Manville

Internal Correspondence

To: K. I. Johnson - WHQ 3-05

Date: April 29, 1977

From: E. W. DeJon - Houston

Copies: See Below

Subject: Petty vs. Johns-Manville
Your Letter-April 19, 1977

The Sealing Components Department has not sold products direct to Shell Oil Company since 1956. Our Office files and records go back to 1969 and our search found one transaction, a copy of which is attached.

This attached transaction indicates that we sold our Distributor, Thorpe Products, three rolls of asbestos cloth which was delivered [illegible] sale was made to Shell Chemical not Shell Oil.

Shell has two separate plants and at the time of the sale, Shell operated a Purchasing Department as well as a separate warehouse.

The point I wish to make is that if Petty worked for Shell Oil Company, there is no way he could have come in contact with this particular transaction.

EWD:sc

cc: T. P. Jackson - WHQ 3-05
R. E. Naylor WHQ 3-05
K. Thomson - Houston
R. W. Wigmore - Houston

Johns-Manville

INVOICE MASTER

371 TP 71197	06	4934 143		F O B HOUSTON	
49	831 769 053	2 10TH 30TH PROX DED 14.06 IF PD 11/10/71		10/6/71	CODING CORRECTION

SALES CREDIT K27205

SOLD TO
THORPE PRODUCTS DIV
6833 KIRBYVILLE
HOUSTON TX

SHIP TO SAME UNLESS OTHERWISE INDICATED BELOW
SHELL CHEMICAL
DEER PARK PLT
DEER PARK TX
TAG O 081600 0700

HOT SHOT | PPD OR COLL C | CAR NUMBER AND WEIGHT 3 RLS 565#

QUANTITY ORDERED	DESCRIPTION	ITEM	PER	PRICE	QUANTITY SHIPPED	AMOUNT	FUNCTIONAL DISCOUNT	PRODUCT CODE
	A 1225 ASB CLOTH		LESS 10%					
562 LBS	3 RLS 60 X .075		LB	1.39	562	703.06	7421	4770392
	LESS FRT ALLCE		LOT			19.78		
						683.28		
	RESALE 254453						P&A	

TAX DATA

RECEIVED	PLACED	SEC	INV COPIES	MAILED	BILLING INSTRUCTIONS
10/6/HOU			4/ EY	10/8/B	WT 4302 EY DEJON HOU

PACKING AND MANUFACTURING INSTRUCTIONS
D SURE

JM Johns-Manville

Internal Correspondence

To E. DeJon, Houston Sales Office Date April 19, 1977

From K. I. Johnson, 2-03

Copies R. E. Naylor, 3-09 T. Jackson, 3-05 file chrono

Subject PETTY V. JM, ET AL

RECEIVED
APR 21 1977
HOU. PKG. DEPT.

In connection with interrogatories propounded to J-M in the above matter, I am in the process of ascertaining the names of industrial insulation products and/or asbestos cloth products which were made either directly or indirectly to Shell Oil Company, Deer Park, Texas.

It is alleged that Shell purchased asbestos cloth products during the period 1944-1975. Therefore, I would appreciate receiving available sales records, together with the names and addresses of J-M salesmen handling this account.

Should you have any questions, please give me a call.

K. I. Johnson

K. I. Johnson

EWD: Please Make Report

4/21/77 Copies Copy to R. E. Naylor

→ Kip Johnson

TSB 5/31

xc: f

MAY 27 1977

T.S Bassett - WFA 3-09

Re Petty V. JM, ET AL.

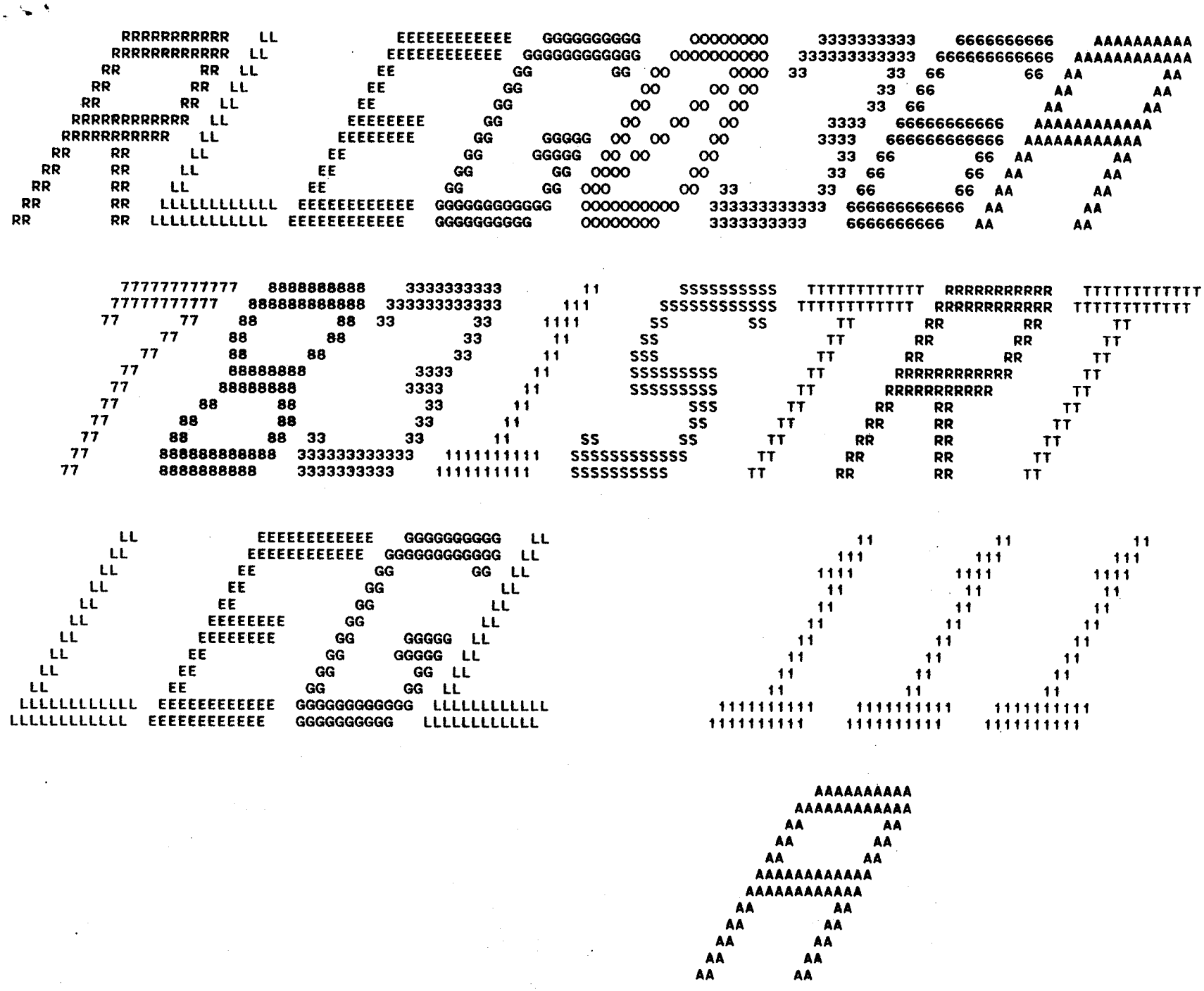
If any sales were made to Shell Oil Co during years 1944-1975 they would have been by the Sales Dept. or else Thorpe.

We made no direct sales.

We did some contracts for Shell over they years. Our records on closed job would date back to 1969. Do you want us to check on this? These materials were installed by Insulators and no connection with Shell personnel.

JAY

Johns-Manville Sales Record Searches for Shell Oil in Petty v. Johns-Manville and McClarnon v. J-M (1977–1990)
ACL Doc 24523 · Page 23 of 38



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asbestosclaims.law/library/24523/23

```
1          SAS(R) LOG   OS SAS 5.16          MVS/XA JOB RLEGO36A STEP SAS                    14:11 THURSDAY, JULY 5, 1990

NOTE: COPYRIGHT (C) 1984,1986 SAS INSTITUTE INC., CARY, N.C.  27511, U.S.A.
NOTE: THE JOB RLEGO36A HAS BEEN RUN UNDER RELEASE 5.16 OF SAS AT MANVILLE SALES CORPORATION (01563001).

NOTE: CPUID    VERSION = 66  SERIAL = 071393  MODEL = 3084 .
      CPUID    VERSION = 66  SERIAL = 171393  MODEL = 3084 .
      CPUID    VERSION = 66  SERIAL = 271393  MODEL = 3084 .
      CPUID    VERSION = 66  SERIAL = 371393  MODEL = 3084 .

1
2           *  WRITTEN 11/07/89 TO GENERATE A REPORT OF IPDSALES FOR GIVEN
3              CUSTOMERS FROM 1972 TO PRESENT.  THIS REPORT WILL BE USED FOR
4              LEGAL INQUIRIES IN THE ASBESTOS CASES.
5              BY -- JENNIFER SMITH *;
6
7           OPTIONS DATE ERRORS=00;
8
9           DATA YR_SALES;
10          SET SASDB1.YTD1972 SASDB1.YTD1973 SASDB1.YTD1974 SASDB1.YTD1975
11          SASDB1.YTD1976 SASDB1.YTD1977 SASDB2.YTD1978 SASDB2.YTD1979
12          SASDB2.YTD1980 SASDB2.YTD1981 SASDB2.YTD1983 SASDB3.YTD1984
13          SASDB3.YTD1985 SASDB3.YTD1986 SASDB3.YTD1987 SASDB3.YTD1988
14          SASDB3.YTD1989 SASDB2.YTD1982;
15
16          IF BCUS = '760035' OR BCUS = '760027' OR BCUS = '759815' ;
17

NOTE: DATA SET WORK.YR_SALES HAS 52 OBSERVATIONS AND 20 VARIABLES. 296 OBS/TRK.
NOTE: THE DATA STATEMENT USED 100.86 SECONDS.

18          PROC SORT; BY BCUS COMM;
19

NOTE: DATA SET WORK.YR_SALES HAS 52 OBSERVATIONS AND 20 VARIABLES. 296 OBS/TRK.
NOTE: THE PROCEDURE SORT USED 0.45 SECONDS.

20          PROC SUMMARY NWAY;
21          BY BCUS COMM;
22          VAR YTD72SLS YTD73SLS YTD74SLS YTD75SLS YTD76SLS YTD77SLS YTD78SLS
23              YTD79SLS YTD80SLS YTD81SLS YTD82SLS YTD83SLS YTD84SLS YTD85SLS
24              YTD86SLS YTD87SLS YTD88SLS YTD89SLS;
25          OUTPUT OUT=TOT_YRS SUM=;
26
NOTE: THE DATA SET WORK.TOT_YRS HAS 7 OBSERVATIONS AND 22 VARIABLES. 268 OBS/TRK.
NOTE: THE PROCEDURE SUMMARY USED 0.24 SECONDS.

27          PROC SORT; BY COMM;
28

NOTE: DATA SET WORK.TOT_YRS HAS 7 OBSERVATIONS AND 22 VARIABLES. 268 OBS/TRK.
NOTE: THE PROCEDURE SORT USED 0.16 SECONDS.

29          DATA COMMDESC;
30            INFILE INF1;
31            %INCLUDE COMDESC;
32         +                                                              1-//COMDESC
33         +**                                        ADIVDISK.COMMDESC.DATA;  1-//COMDESC
34         +*************************************************************;  1-//COMDESC
35         +**   NOTE:  FILE LAYOUT (SAS INPUT STATEMENT) FOR DATASET:    *****;  1-//COMDESC
```


Manville

Form=STD.

Denver Information Services Center,

Rev(10-06-82)

Published by AsbestosClaims.Law
asbestosclaims.law/library/24523/24

```
36         +**                RBMGOO1.COMMCODS.DESCR.DATA  (DISK FILE)     *****;          1-//COMDESC
37         +**          ---COMMCODS.DESCR.DATA IS UPDATED MONTHLY BY        *****;          1-//COMDESC
38         +**                RBMGOO1.MNTHFIL.UPCPROD.CNTL                  *****;          1-//COMDESC
39         +**          ---MNTHFIL.UPCPROD.CNTL SHOULD BE RUN IN LAST WEEK OF *****;          1-//COMDESC
40         +**                TO AVOID MONTH-END CLOSING                    *****;          1-//COMDESC
41         +*************************************************************;          1-//COMDESC
42         +                                                                      1-//COMDESC
43         +       INPUT @1 COMM  $4.                                             1-//COMDESC
44         +             @5 COM_DESC $23.;                                        1-//COMDESC
45         +                                                                      1-//COMDESC
46         +                                                                      1-//COMDESC

NOTE: INFILE INF1 IS:
      DSNAME=RBMGOO1.COMMCODS.DESCR.DATA,
      UNIT=SYSDA,VOL=SER=DTSOOD,DISP=SHR,
      DCB=(BLKSIZE=16OO,LRECL=8O,RECFM=FB)

NOTE: 2862 LINES WERE READ FROM INFILE INF1.
NOTE: DATA SET WORK.COMMDESC HAS 2862 OBSERVATIONS AND 2 VARIABLES. 1514 OBS/TRK.
NOTE: THE DATA STATEMENT USED O.3O SECONDS.

46         +  PROC SORT; BY COMM;                                               1-//COMDESC
47         +                                                                    1-//COMDESC

NOTE: DATA SET WORK.COMMDESC HAS 2862 OBSERVATIONS AND 2 VARIABLES. 1514 OBS/TRK.
NOTE: THE PROCEDURE SORT USED O.32 SECONDS.

47         +  DATA COMMDESC;                                                    1-//COMDESC
48         +    SET COMMDESC;                                                   1-//COMDESC
49         +    BY COMM;                                                        1-//COMDESC
50         +    IF NOT FIRST.COMM THEN DELETE;                                  1-//COMDESC
51         +************************************************************* ;     1-//COMDESC
52         +                                                                    1-//COMDESC
53         +                                                                    1-//COMDESC
54         +                                                                    1-//COMDESC
55

NOTE: DATA SET WORK.COMMDESC HAS 2862 OBSERVATIONS AND 2 VARIABLES. 1514 OBS/TRK.
NOTE: THE DATA STATEMENT USED O.28 SECONDS.

56          DATA FINAL;
57            MERGE TOT_YRS(IN=Y) COMMDESC;
58            BY COMM;
59            IF Y;
60

NOTE: DATA SET WORK.FINAL HAS 7 OBSERVATIONS AND 23 VARIABLES. 238 OBS/TRK.
NOTE: THE DATA STATEMENT USED O.32 SECONDS.

61          DATA OTHRCOMM;
62          INFILE OTHRCOMM;
63          INPUT @1 COMM $4. @5 COM_DESC $25.;
64

NOTE: INFILE OTHRCOMM(COMMDESC) IS:
      DSNAME=RLEGO36.IPDSLS.CNTL(COMMDESC),
```

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```
      UNIT=SYSDA,VOL=SER=DTSOOD,DISP=SHR,
      DCB=(BLKSIZE=9440,LRECL=80,RECFM=FB)

NOTE: 19 LINES WERE READ FROM INFILE OTHRCOMM(COMMDESC).
NOTE: DATA SET WORK.OTHRCOMM HAS 19 OBSERVATIONS AND 2 VARIABLES. 1422 OBS/TRK.
NOTE: THE DATA STATEMENT USED 0.07 SECONDS.

65          PROC SORT; BY COMM;
66

NOTE: DATA SET WORK.OTHRCOMM HAS 19 OBSERVATIONS AND 2 VARIABLES. 1422 OBS/TRK.
NOTE: THE PROCEDURE SORT USED 0.15 SECONDS.

67          DATA OUTPUT;
68          MERGE FINAL(IN=Y) OTHRCOMM;
69          BY COMM;
70          IF Y;
71

NOTE: DATA SET WORK.OUTPUT HAS 7 OBSERVATIONS AND 23 VARIABLES. 238 OBS/TRK.
NOTE: THE DATA STATEMENT USED 0.08 SECONDS.

72          PROC PRINT SPLIT = '*';
73          VAR COMM COM_DESC
74              YTD72SLS YTD73SLS YTD74SLS YTD75SLS YTD76SLS YTD77SLS YTD78SLS
75              YTD79SLS YTD80SLS YTD81SLS YTD82SLS YTD83SLS YTD84SLS YTD85SLS
76              YTD86SLS YTD87SLS YTD88SLS YTD89SLS;
77          SUM YTD72SLS YTD73SLS YTD74SLS YTD75SLS YTD76SLS YTD77SLS YTD78SLS
78              YTD79SLS YTD80SLS YTD81SLS YTD82SLS YTD83SLS YTD84SLS YTD85SLS
79              YTD86SLS YTD87SLS YTD88SLS YTD89SLS;
80          FORMAT YTD72SLS YTD73SLS YTD74SLS YTD75SLS YTD76SLS YTD77SLS YTD78SLS
81              YTD79SLS YTD80SLS YTD81SLS YTD82SLS YTD83SLS YTD84SLS YTD85SLS
82              YTD86SLS YTD87SLS YTD88SLS YTD89SLS DOLLAR12.2 ;
83          LABEL YTD72SLS=' 1972*SALES'
84                YTD73SLS=' 1973*SALES'
85                YTD74SLS=' 1974*SALES'
86                YTD75SLS=' 1975*SALES'
87                YTD76SLS=' 1976*SALES'
88                YTD77SLS=' 1977*SALES'
89                YTD78SLS=' 1978*SALES'
90                YTD79SLS=' 1979*SALES'
91                YTD80SLS=' 1980*SALES'
92                YTD81SLS=' 1981*SALES'
93                YTD82SLS=' 1982*SALES'
94                YTD83SLS=' 1983*SALES'
95                YTD84SLS=' 1984*SALES'
96                YTD85SLS=' 1985*SALES'
97                YTD86SLS=' 1986*SALES'
98                YTD87SLS=' 1987*SALES'
99                YTD88SLS=' 1988*SALES'
100               YTD89SLS=' 1989*SALES'
101               COMM = 'COMMODITY*  CODE'
102               COM_DESC = 'DESCRIPTION';
103
104         TITLE1 'MANVILLE IPD SALES TO SHELL CHEMICAL';
105         TITLE2 ' FOR THE YEARS 1972 THROUGH 1989';
106         TITLE3 'ISSUED BY MISD   (003.IPDSLS)';
107
```

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108
109
NOTE: THE PROCEDURE PRINT USED 0.19 SECONDS AND PRINTED PAGE 1.

NOTE: SAS INSTITUTE INC.
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      CARY, N.C. 27511-8000
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MANVILLE IPD SALES TO SHELL CHEMICAL
FOR THE YEARS 1972 THROUGH 1989
ISSUED BY MISD (003.IPDSLS)

14:11 THURSDAY, JULY 5, 1990 1

OBS	COMMODITY CODE	DESCRIPTION	1972 SALES	1973 SALES	1974 SALES	1975 SALES	1976 SALES	1977 SALES
1	3023	THERMOBESTOS BLOCKS	$141.00	.	.	.	.	.
2	3225	INSULKOTE & LAPTITE	$3.00	.	.	.	.	.
3	3226	METAL-ON TANK PANELS	$3,957.00	.	.	.	.	.
4	3512	814-817 SPIN-GLAS PLAIN	$1,152.00	.	.	.	.	.
5	3563	FLAME-SAFE AP	$1,347.00	.	.	.	.	.
6	3573	MICRO-LOK FB JKT-CAN	$236.00	.	.	.	.	.
7	9970	NON-MVL MAT WHSE TO CU	$0.00	.	.	.	.	.
			$6,836.00	$0.00	$0.00	$0.00	$0.00	$0.00

OBS	1978 SALES	1979 SALES	1980 SALES	1981 SALES	1982 SALES	1983 SALES	1984 SALES	1985 SALES	1986 SALES	1987 SALES	1988 SALES	1989 SALES
1	.	.	.	.	.	.	.	.	.	.	.	.
2	.	.	.	.	.	.	.	.	.	.	.	.
3	.	.	.	.	.	.	.	.	.	.	.	.
4	.	.	.	.	.	.	.	.	.	.	.	.
5	.	.	.	.	.	.	.	.	.	.	.	.
6	.	.	.	.	.	.	.	.	.	.	.	.
7	.	.	.	.	.	.	.	.	.	.	.	.
	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

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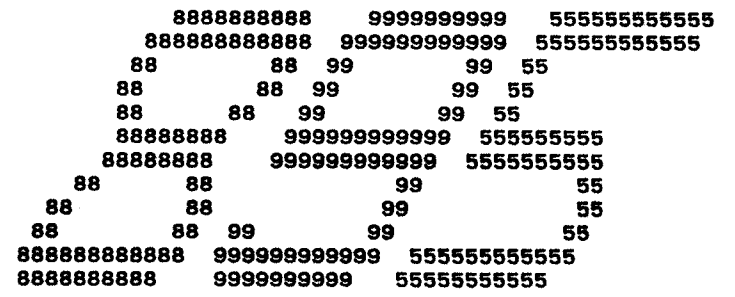
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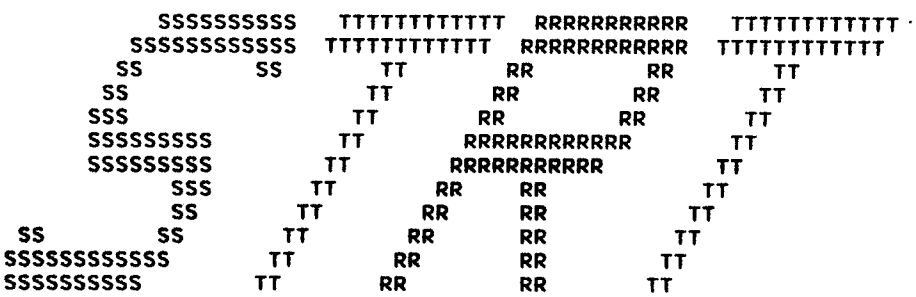
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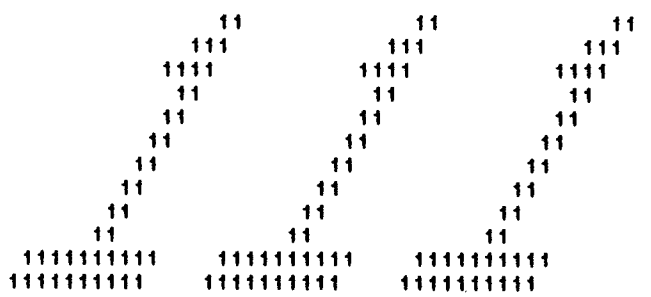
MANVILLE CORPORATION DPC, DENVER CO. RLEGO36A PRT5/STD 2.15.39 PM 05 JUL 90 111 LEGL 7831













MANVILLE CORPORATION DPC, DENVER CO. RLEGO36A PRT5/STD 9.33.29 AM 07 JUN 90 111 LEGL 895

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NOTE: COPYRIGHT (C) 1984,1986 SAS INSTITUTE INC., CARY, N.C.  27511, U.S.A.
NOTE: THE JOB RLEGO36A HAS BEEN RUN UNDER RELEASE 5.16 OF SAS AT MANVILLE SALES CORPORATION (O1563001).

NOTE: CPUID    VERSION = 66  SERIAL = 071393  MODEL = 3084 .
      CPUID    VERSION = 66  SERIAL = 171393  MODEL = 3084 .
      CPUID    VERSION = 66  SERIAL = 271393  MODEL = 3084 .
      CPUID    VERSION = 66  SERIAL = 371393  MODEL = 3084 .

1
2          *  WRITTEN 11/07/89 TO GENERATE A REPORT OF IPDSALES FOR GIVEN
3             CUSTOMERS FROM 1972 TO PRESENT.  THIS REPORT WILL BE USED FOR
4             LEGAL INQUIRIES IN THE ASBESTOS CASES.
5             BY -- JENNIFER SMITH *;
6
7          OPTIONS DATE ERRORS=00;
8
9          DATA YR_SALES;
10         SET SASDB1.YTD1972 SASDB1.YTD1973 SASDB1.YTD1974 SASDB1.YTD1975
11         SASDB1.YTD1976 SASDB1.YTD1977 SASDB2.YTD1978 SASDB2.YTD1979
12         SASDB2.YTD1980 SASDB2.YTD1981 SASDB2.YTD1983 SASDB3.YTD1984
13         SASDB3.YTD1985 SASDB3.YTD1986 SASDB3.YTD1987 SASDB3.YTD1988
14         SASDB3.YTD1989 SASDB2.YTD1982;
15
16         IF BCUS = '760192' ;
17

NOTE: DATA SET WORK.YR_SALES HAS 23 OBSERVATIONS AND 20 VARIABLES. 296 OBS/TRK.
NOTE: THE DATA STATEMENT USED 90.75 SECONDS.

18         PROC SORT; BY BCUS COMM;
19

NOTE: DATA SET WORK.YR_SALES HAS 23 OBSERVATIONS AND 20 VARIABLES. 296 OBS/TRK.
NOTE: THE PROCEDURE SORT USED 0.43 SECONDS.

20         PROC SUMMARY NWAY;
21         BY BCUS COMM;
22         VAR YTD72SLS YTD73SLS YTD74SLS YTD75SLS YTD76SLS YTD77SLS YTD78SLS
23             YTD79SLS YTD80SLS YTD81SLS YTD82SLS YTD83SLS YTD84SLS YTD85SLS
24             YTD86SLS YTD87SLS YTD88SLS YTD89SLS;
25         OUTPUT OUT=TOT_YRS SUM=;
26
NOTE: THE DATA SET WORK.TOT_YRS HAS 4 OBSERVATIONS AND 22 VARIABLES. 268 OBS/TRK.
NOTE: THE PROCEDURE SUMMARY USED 0.20 SECONDS.

27         PROC SORT; BY COMM;
28

NOTE: DATA SET WORK.TOT_YRS HAS 4 OBSERVATIONS AND 22 VARIABLES. 268 OBS/TRK.
NOTE: THE PROCEDURE SORT USED 0.15 SECONDS.

29         DATA COMMDESC;
30           INFILE INF1;
31           %INCLUDE COMDESC;
32        +                                                              1-//COMDESC
33        +**                                    ADIVDISK.COMMDESC.DATA;  1-//COMDESC
34        +*************************************************************; 1-//COMDESC
35        +**   NOTE:  FILE LAYOUT (SAS INPUT STATEMENT) FOR DATASET:    *****; 1-//COMDESC
```


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36         +**                RBMGOO1.COMMCODS.DESCR.DATA  (DISK FILE)     *****;          1-//COMDESC
37         +**       ---COMMCODS.DESCR.DATA IS UPDATED MONTHLY BY          *****;          1-//COMDESC
38         +**                RBMGOO1.MNTHFIL.UPCPROD.CNTL                 *****;          1-//COMDESC
39         +**       ---MNTHFIL.UPCPROD.CNTL SHOULD BE RUN IN LAST WEEK OF *****;          1-//COMDESC
40         +**                TO AVOID MONTH-END CLOSING                   *****;          1-//COMDESC
41         +*************************************************************;          1-//COMDESC
42         +                                                                       1-//COMDESC
43         +       INPUT @1 COMM  $4.                                              1-//COMDESC
44         +             @5 COM_DESC $23.;                                         1-//COMDESC
45         +                                                                       1-//COMDESC
46         +                                                                       1-//COMDESC

NOTE: INFILE INF1 IS:
      DSNAME=RBMGOO1.COMMCODS.DESCR.DATA,
      UNIT=SYSDA,VOL=SER=DTSOOD,DISP=SHR,
      DCB=(BLKSIZE=1600,LRECL=80,RECFM=FB)

NOTE: 2862 LINES WERE READ FROM INFILE INF1.
NOTE: DATA SET WORK.COMMDESC HAS 2862 OBSERVATIONS AND 2 VARIABLES. 1514 OBS/TRK.
NOTE: THE DATA STATEMENT USED 0.28 SECONDS.

46         +  PROC SORT; BY COMM;                                                 1-//COMDESC
47         +                                                                      1-//COMDESC

NOTE: DATA SET WORK.COMMDESC HAS 2862 OBSERVATIONS AND 2 VARIABLES. 1514 OBS/TRK.
NOTE: THE PROCEDURE SORT USED 0.31 SECONDS.

47         +  DATA COMMDESC;                                                      1-//COMDESC
48         +    SET COMMDESC;                                                     1-//COMDESC
49         +    BY COMM;                                                          1-//COMDESC
50         +    IF NOT FIRST.COMM THEN DELETE;                                    1-//COMDESC
51         +************************************************************* ;       1-//COMDESC
52         +                                                                      1-//COMDESC
53         +                                                                      1-//COMDESC
54         +                                                                      1-//COMDESC
55

NOTE: DATA SET WORK.COMMDESC HAS 2862 OBSERVATIONS AND 2 VARIABLES. 1514 OBS/TRK.
NOTE: THE DATA STATEMENT USED 0.26 SECONDS.

56          DATA FINAL;
57            MERGE TOT_YRS(IN=Y) COMMDESC;
58            BY COMM;
59            IF Y;
60

NOTE: DATA SET WORK.FINAL HAS 4 OBSERVATIONS AND 23 VARIABLES. 238 OBS/TRK.
NOTE: THE DATA STATEMENT USED 0.26 SECONDS.

61          DATA OTHRCOMM;
62          INFILE OTHRCOMM;
63          INPUT @1 COMM $4. @5 COM_DESC $25.;
64

NOTE: INFILE OTHRCOMM(COMMDESC) IS:
      DSNAME=RLEGO36.IPDSLS.CNTL(COMMDESC),
```


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      UNIT=SYSDA,VOL=SER=DTSOOD,DISP=SHR,
      DCB=(BLKSIZE=9440,LRECL=80,RECFM=FB)

NOTE: 19 LINES WERE READ FROM INFILE OTHRCOMM(COMMDESC).
NOTE: DATA SET WORK.OTHRCOMM HAS 19 OBSERVATIONS AND 2 VARIABLES. 1422 OBS/TRK.
NOTE: THE DATA STATEMENT USED 0.06 SECONDS.

65          PROC SORT; BY COMM;
66

NOTE: DATA SET WORK.OTHRCOMM HAS 19 OBSERVATIONS AND 2 VARIABLES. 1422 OBS/TRK.
NOTE: THE PROCEDURE SORT USED 0.14 SECONDS.

67          DATA OUTPUT;
68          MERGE FINAL(IN=Y) OTHRCOMM;
69          BY COMM;
70          IF Y;
71

NOTE: DATA SET WORK.OUTPUT HAS 4 OBSERVATIONS AND 23 VARIABLES. 238 OBS/TRK.
NOTE: THE DATA STATEMENT USED 0.08 SECONDS.

72          PROC PRINT SPLIT = '*';
73          VAR COMM COM_DESC
74              YTD72SLS YTD73SLS YTD74SLS YTD75SLS YTD76SLS YTD77SLS YTD78SLS
75              YTD79SLS YTD80SLS YTD81SLS YTD82SLS YTD83SLS YTD84SLS YTD85SLS
76              YTD86SLS YTD87SLS YTD88SLS YTD89SLS;
77          SUM YTD72SLS YTD73SLS YTD74SLS YTD75SLS YTD76SLS YTD77SLS YTD78SLS
78              YTD79SLS YTD80SLS YTD81SLS YTD82SLS YTD83SLS YTD84SLS YTD85SLS
79              YTD86SLS YTD87SLS YTD88SLS YTD89SLS;
80          FORMAT YTD72SLS YTD73SLS YTD74SLS YTD75SLS YTD76SLS YTD77SLS YTD78SLS
81              YTD79SLS YTD80SLS YTD81SLS YTD82SLS YTD83SLS YTD84SLS YTD85SLS
82              YTD86SLS YTD87SLS YTD88SLS YTD89SLS DOLLAR12.2 ;
83          LABEL YTD72SLS=' 1972*SALES'
84                YTD73SLS=' 1973*SALES'
85                YTD74SLS=' 1974*SALES'
86                YTD75SLS=' 1975*SALES'
87                YTD76SLS=' 1976*SALES'
88                YTD77SLS=' 1977*SALES'
89                YTD78SLS=' 1978*SALES'
90                YTD79SLS=' 1979*SALES'
91                YTD80SLS=' 1980*SALES'
92                YTD81SLS=' 1981*SALES'
93                YTD82SLS=' 1982*SALES'
94                YTD83SLS=' 1983*SALES'
95                YTD84SLS=' 1984*SALES'
96                YTD85SLS=' 1985*SALES'
97                YTD86SLS=' 1986*SALES'
98                YTD87SLS=' 1987*SALES'
99                YTD88SLS=' 1988*SALES'
100               YTD89SLS=' 1989*SALES'
101               COMM = 'COMMODITY*  CODE'
102               COM_DESC = 'DESCRIPTION';
103
104         TITLE1 'MANVILLE IPD SALES TO SHELL OIL CO'; JL
105         TITLE2 ' FOR THE YEARS 1972 THROUGH 1989';
106         TITLE3 'ISSUED BY MISD   (003.IPDSLS)';
107
```


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108
109
NOTE: THE PROCEDURE PRINT USED 0.17 SECONDS AND PRINTED PAGE 1.

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      PO BOX 8000
      CARY, N.C. 27511-8000
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MANVILLE IPD SALES TO SHELL OIL CO
FOR THE YEARS 1972 THROUGH 1989
ISSUED BY MISD (003.IPDSLS)

OBS	COMMODITY CODE	DESCRIPTION	1972 SALES	1973 SALES	1974 SALES	1975 SALES	1976 SALES	1977 SALES
1	-		$313.51	.	.	.	$12.27	.
2	3111	CERAFELT - OVEN CURED	.	$819.00	.	.	.	.
3	3223	WEATHER INS JACKETS	$2,539.24	.	.	.	$34.47	.
4	3241	ACCESS NON JM MATLS	$83.94	$44.44	.	.	.	.
			$2,936.69	$863.44	$0.00	$0.00	$46.74	$0.00

OBS	1978 SALES	1979 SALES	1980 SALES	1981 SALES	1982 SALES	1983 SALES	1984 SALES	1985 SALES	1986 SALES	1987 SALES	1988 SALES	1989 SALES
1	.	.	.	.	.	.	.	.	.	.	.	.
2	.	.	.	.	.	.	.	.	.	.	.	.
3	.	.	.	.	.	.	.	.	.	.	.	.
4	.	.	.	.	.	.	.	.	.	.	.	.
	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

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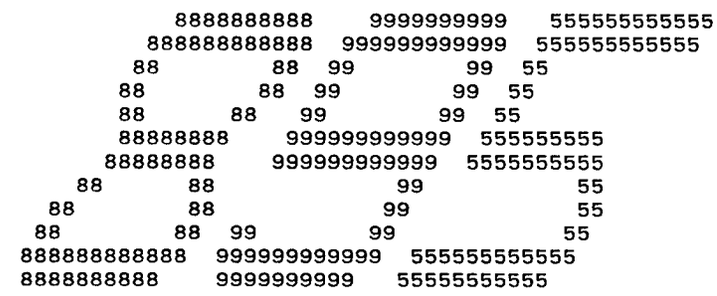
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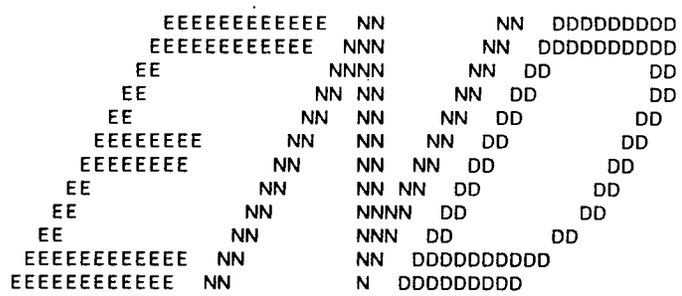
Rev(10-06-82)

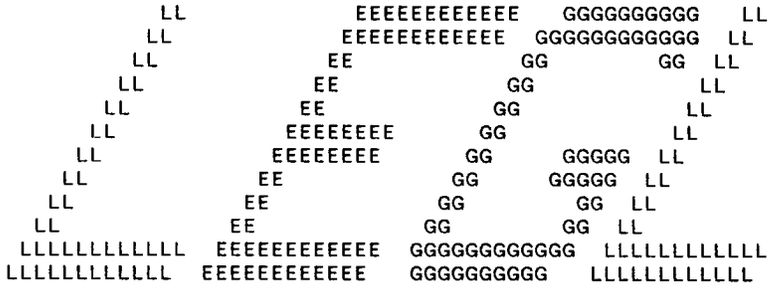
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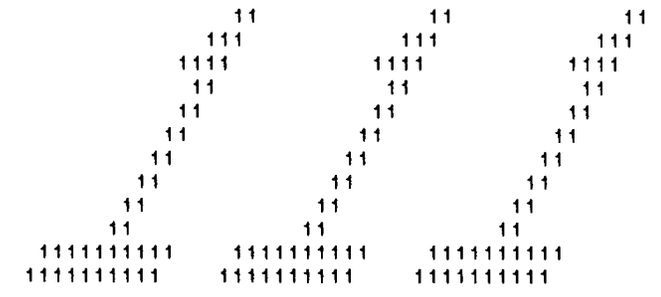
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