ASBESTOS

Vol. 5 FEBRUARY 1924 No. 8

FURNISHING A COMMON VANTAGE GROUND WHERE THOSE INTERESTED IN ASBESTOS AND MAGNESIA MAY MEET FOR DISCUSSION.

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... ASBESTOS ...

A MONTHLY MARKET JOURNAL

DEVOTED TO THE INTERESTS OF THE ASBESTOS AND MAGNESIA INDUSTRIES

A. S. ROSSITER — EDITOR

PUBLISHING OFFICE

246 NORTH 17th STREET

PHILADELPHIA, - PENNSYLVANIA

Entered As Second Class Matter November 23, 1923. at the Post Office at Philadelphia, Pennsylvania, Under Act of March 3, 1879

Volume V — FEBRUARY 1924 — Number 8

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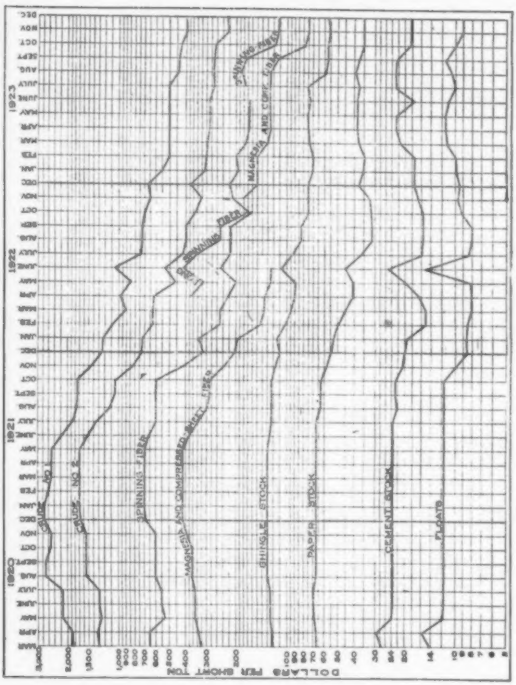
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Correspondence in Any Language

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ASBESTOS PRICES[1]

Prepared by Edward Sampson, of the U. S. Geological Survey From Weekly Quotations in the Engineering and Mining Journal-Press

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HERBERT N. DAWES
President and Treasurer, Nightingale & Childs Company, Boston, Mass.

Little Stories of Success

II. Progressiveness

In New England, when one thinks of heat and cold insulation, and particularly of 85% magnesia covering, the name of the Nightingale & Childs Company instantly flashes into one's mind.

This is especially true in the architectural and engineering professions, for they have been accustomed for almost fifty years to turn to the Nightingale & Childs Company when insulation was required, or information needed concerning it.

Just fifty years ago, in 1874, Samuel C. Nightingale started a small business under his own name, dealing in railroad and contractors supplies. Two years later, Frank C. Childs became associated with Mr. Nightingale, and subsequently a partnership was formed, this partnership being

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known as S. C. Nightingale & Childs. Mill supplies and specialties were added to their line about this time, and in 1880 they introduced to the New England manufacturers, William Berkfield's *Fossil Meal* for use as pipe and boiler covering. This fossil meal was applied in plastic form and was probably the first heat insulation material known and used in New England.

Always looking out for more efficient materials with which to serve their trade, and for new materials to add to their line, in 1886 the company learned of 85% magnesia covering, (which had been put on the market but a short time before,) and at once acquired the New England agency from the Magnesia Covering Company (afterwards the Keasbey & Mattison Company), thus becoming pioneers in the magnesia covering business in the New England states. Later, in 1910, they became the exclusive New England agents for the Ehret Magnesia Mfg. Company, whose material they still handle.

In introducing 85% magnesia covering in the old days, one of the first big contracts landed by S. C. Nightingale & Childs was with the Boston Elevated Railway Company for covering used in their various powerhouses in Boston. Since then, Nightingale & Childs have performed work in very nearly all the power houses connected with public utilities as well as in the major part of the industrial plants in New England.

In 1902 the firm was incorporated and became the Nightingale & Childs Company, with Samuel C. Nightingale as president, Frank C. Childs, treasurer; Herbert N. Dawes, vice president; Harold H. Shumway, secretary, and Arthur N. Hooper, assistant treasurer.

As the covering developed, the Nightingale & Childs Company gradually dropped their railroad and mill supply business, but in 1904 started to handle steam specialties, and their line now covers high temperature insulations and refractories, asbestos shingles and lumber, insulated industrial ovens, dryers, etc., and various steam specialties. Heat and cold insulating materials, however, form the major part of the business.

Mr. Nightingale died in 1904, and upon his death Mr. Childs took on the duties of president, retaining the office of treasurer also. In 1917, however, Mr. Herbert N. Dawes,

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a keen, wide-awake New Englander, who had been with the company for some little time before its incorporation, was elected treasurer, and later, in 1919, upon the death of Mr. Childs, became president and treasurer.

For the past fifteen years Mr. Dawes has been the moving spirit of the Nightingale & Childs Company, and his success is best measured by the success of his company and its progressive spirit.

A study of Mr. Dawes' photograph, which appears on this page, will quickly convince the reader that he is a man who weighs things carefully before making a decision, but when once the decision is made, goes ahead fearlessly.

In describing the success of business firms, the words "spectacular," "phenomenal," "extraordinary" are often used, but the success of the Nightingale & Childs Company can, to our mind, best be described by using the one word "reliable." The company has built its reputation on quality of workmanship and material, and that reputation is enviable.

The headquarters of the Nightingale & Childs Company are now at 205 Congress Street, occupying a building of four stories and basement. Branches are located at Springfield, Mass.; Providence, R. I., and New Haven, Conn.

A comment on the graph which appeared on page 12 of the January issue will no doubt interest our readers. Our correspondent says:

"In the case of the asbestos industry this graph should show the one dog somewhat larger and more powerful than the other one, with the result that the larger dog is able to pull the smaller one over to one of the plates, devour the contents, pull the weaker one to the other plate and make himself sick endeavoring to devour the contents of that plate also, at the same time growling and snarling in order to keep the smaller dog away from what remained and which he could not handle himself. Finally, after pulling the smaller dog away from the remainder sufficiently far enough that he cannot reach it, lies down to rest and becomes violently sick.

"In the meantime a stray dog takes advantage of the situation, comes in and devours the remainder of the food."

Does it look that way to you?

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The Unique Method of Applying Asbestos Corrugated Sheathing

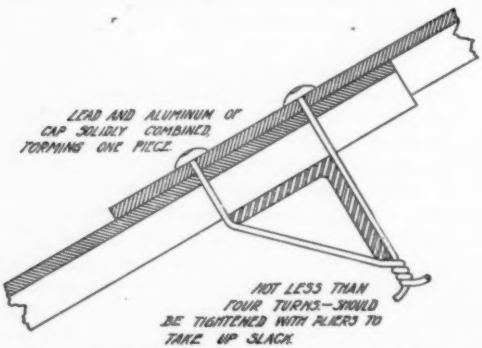
By American Trade Press Syndicate

Information and Sketches Supplied Thru Courtesy of the Asbestos Shingle, Slate & Sheathing Company of Ambler, Pa.

Asbestos corrugated roofing and siding material is permanent, not affected by climatic conditions, thus possessing great advantages for elevators, steel works, machine shops, foundries, gas works, warehouses, pier sheds and other similar structures.

It is supplied in the form of sheets measuring 27½ inches wide and 3, 4, 5, 6, 7, 8, 9 and 10 feet long. In each sheet there are eleven complete corrugations of 2½ inch pitch and 1 inch depth from top to bottom. The material varies from 3-16 to 5-16 inch thick, and weighs from 2.8 to 3 pounds per square foot.

This weight is about the same as that of No. 14 to 15 gauge corrugated iron, and it is supported on iron or



Method of Fastening Asbestos Corrugated Roofing

wooden purlins, in much the same manner as corrugated iron. For roofing, the purlins should be spaced not more than 30 to 34 inches apart, for which reason the 6 and 9 foot lengths work out most conveniently. The slope of the roof should be at least one quarter pitch; that is, 6 inches

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Asbestos Fibre Spinning Company

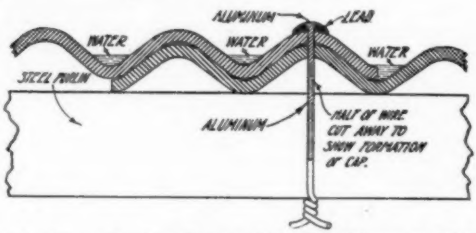
North Wales, Penna.

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rise in each foot, and the sheets should be lapped two corrugations at sides of sheets and 6 inches at the ends.

Fastenings.

The preferred manner of securing the material to the purlins is by means of aluminum tie wires provided with heads like wire nails and lead washers. Holes are drilled thru the corrugated material just above and just below the edges of the purlins and in the ridge, *not the valley* of the corrugation. A separate aluminum tie wire is passed thru each of these holes, the heads and lead washers being first well buttered with cement. The inner ends are then twisted lightly together under the purlin. For application to wooden structures ordinary galvanized iron wire nails with cup shaped lead washers can be driven directly thru the material into the wooden supporting members of the roof. The sheets of each succeeding course are staggered from the sheets in the course below by the width of the side overlap, that is two corrugations, thus avoiding any opening or vacant space in the end overlap.



Fastening Asbestos Corrugated Sheathing—A Little Different View

Expansion Joints.

As with all solid sheet coverings, expansion joints must be provided in long runs, approximately every 50 to 100 feet, which is easily done by making units of the various portions of the roof. These units are then connected with sheet lead rubbed into the corrugations and over the 1-inch gap between the units.

Application of Siding.

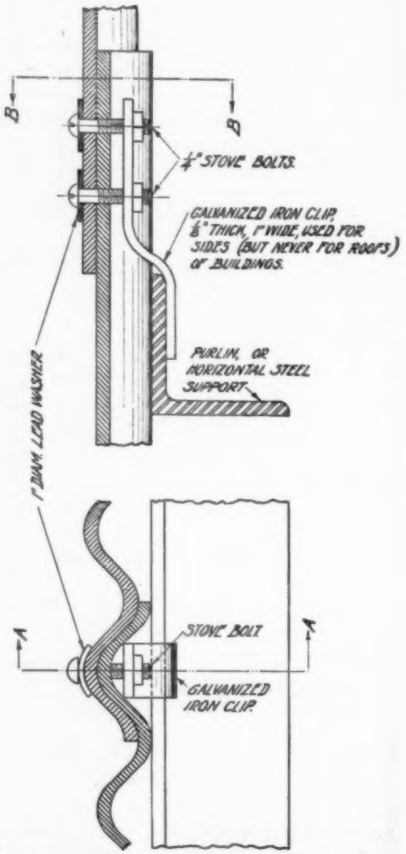
The horizontal supporting members or stringers for siding should be spaced not over 40 inches apart, and the

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material lapped one corrugation at the sides and 4 inches at the ends. For fastening the siding, galvanized iron clips are employed. These clips are secured to the corrugated material by means of stove bolts provided with lead washers, the holes, as in the case of roofing, being drilled thru the ridges of the corrugations.

Ridges and Corners.

Asbestos adjustable pitch, winged ridge roll is employed for the protection of peaks and ridges. It consists of a half cylindrical part and a wing. The wing is 6 inches in width, giving ample overlap over the ends of the roofing sheets. The half cylindrical parts, 2½ inch radius, fit one over the other, so that the rolls can be applied to any peak, angle or pitch of roof. These ridge rolls are made in lengths of 4 feet. For the protection of corners, a roll is supplied without wings in lengths of sixteen, forty-two and ninety-six inches.



Application of Asbestos Corrugated Sheathing As Siding

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CORRESPONDENCE IN ANY LANGUAGE

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Flashings, Windows, Etc.

Where the corrugated roofing sheets abut against walls or where asbestos siding is worked around window or door openings, weather tight and sightly constructions are employed. Asbestos corrugated sheathing has a marked advantage over corrugated iron in this respect, as it can be readily cut with an ordinary carpenter's hand saw to fit around any detail of construction and the corrugations of adjoining sheets fit evenly, one in the other, making a weather-tight joint. With iron, on the other hand, the corrugations often flatten out and buckle, making it difficult to obtain an even union of sheets without riveting the laps at frequent intervals.

Since the material is applied in practically the same manner as corrugated iron, the same class of labor usually employed for the latter, i. e., sheet metal workers, will generally be found the best and most economical for large installations.

Advantages.

Asbestos corrugated sheathing is not only waterproof, fireproof, verminproof, but even proof against your getting dissatisfied with it after once used. It can be frozen and thawed as often as you like, used for snow sheds, stations, docks, terminals, grain elevators, factories, foundries, casthouses, warehouses, awnings, for either roofing, siding, or partitions—in fact for any purpose where ordinary corrugated metal may have been used heretofore.

It is truly a reinforced asbestos concrete product, the cement being reinforced with the asbestos fibre, insuring the greatest strength, both lineal and transverse.

It is a positive protection from sparks or burning matter of any kind falling on the roof, and we all know that one-fifth of the fires in the country are caused in that manner. Even blazing timbers from a neighboring fire will not injure your asbestos corrugated roof. The railroads take advantage of this quality by roofing and sheathing their buildings with it.

And it is, without question, durable. Like all concrete products, it becomes harder and tougher with age, but still remains sufficiently elastic to withstand the effects of storm and wind and changes of temperature without injury.

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The Expert Examination of Asbestos Properties

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MARKET CONDITIONS

Since we last sat down to chat with our readers about the market, many things have happened—the passing of the British Government into the hands of the Labor Party, the death of our honored statesman,, Ex-President Woodrow Wilson, the dropping of the French franc, the awarding to Prof. C. H. Levermore of the Bok Peace Prize, the ups and downs of the Mellon Tax Reduction Plan—all having more or less influence on general business conditions. In spite of the general excitement, however, business goes on about as usual, and almost every comment we have read predicts better business as the future unrolls.

All this. however, doesn't have much bearing on the Asbestos Industry, nor does it tell us why some asbestos goods is being sold for two pins per pound (as some of our readers put it) so let us look at our own industry and try to read the signs of the times.

Raw Material.

A comment reaching us a week or so ago predicted prices steady until spring when, with some of the smaller mines starting up again, a drop would occur.

Within the last few days we have noticed a rising tendency—slight, it is true, but we believe, indicative. The reason? Undoubtedly the closing of practically all of the smaller Canadian mines, coupled with the failure of Bennett-Martin. Also, we are inclined to think that inventories are rather low on raw material, since buyers have been holding off as long as possible, and now, at the first of the year, it is imperative that some arrangement be made for at least a part of their year's requirements. This belief is borne out bv reports from the producers to the effect that an increase is noted in inquiries for Crudes and the longer fibres (an indication also of a picking up in the textile trade).

Paper.

The paper division can best be described, perhaps. by the word "hopeful." There is a slight stiffening in price, altho not strong enough yet to tell whether it means a real advance or is simply a flutter. The manufacturers look for increased demand in the next month or two and are going ahead staunchly and unafraid.

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Insulation.

The insulation market continues fairly active—prices are easing off a little.

"While at the present time there is a lull in the market, things look brighter for future business" says Mr. Alvin M. Ehret, President of the Ehret Magnesia Mfg. Company, and backs up his prediction by calling attention to the big building program which will without a doubt start in full force as soon as spring opens, and to the requirements of magnesia by Public Utilities for power house work.

Spring will also see a resumption, in greater volume than ever before perhaps, of residence building, which will react favorably on the low pressure covering market.

Textiles.

While prices are very low in the Textile line, demand is improving a little, this being particularly indicated above in our discussion of the raw material market. If raw material rises, it should cause a rise in textile prices which we believe would have a salutary effect.

New cuts in the Brake Lining market are causing some excitement. Prices are said to be at bottom. An absence of orders is marked in the brake lining field at the present time, but this is not unusual at this season of the year, in fact is to be expected. Brake lining manufacturers look forward to a new record for 1924, basing their expectations upon the pleasant predictions of experts in the automobile world. Numerous inquiries for samples and prices are being received.

It is reported on good authority that a well known tire and rubber company has been making a survey of the possibilities in the brake lining field with a view to entering that industry. Results to date have been rather discouraging, however, and the tire concern is said to be hesitating before taking any action.

Asbestos Shingles.

The Asbestos Shingle could very appropriately sing the old song "He's crazy over me," for everybody seems to be getting crazy over Asbestos Shingles. Numerous inquiries have reached us from large contractors for the names of shingle manufacturers, evidently with a view to forming connections. Competition between the domestic and foreign makes is going to be rather keen, which re-

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minds us of a comment we read somewhere to the effect that

> "Competition, which is said to be the life of trade permits some men merely a bare existence"

a good thought to bear in mind in the wild scramble of competition.

In England.

Our English correspondent in commenting on conditions in the Asbestos Industry, says:

With the turn of the year there has been a slight, but perceptible improvement in the demand for asbestos manufactured goods, due partly to the placing of large contracts for railway reconstruction by the British and Colonial Railways and to certain orders for new ships in the various shipbuilding yards, combined with a slight improvement in the export trade.

The railway reconstruction program involved a fair number of inquiries for asbestos mattress coverings, packings and the like. Covering work in connection with the construction and extension of electric power stations has also shown "a certain liveliness."

Despite the adverse exchanges and the continued unsettlement on the continent, inquiries on a fairly good scale have been forthcoming. Prices however are still on the downward grade and there is much competition for business, largely due to absurd prices being quoted by Continental firms, mainly in Belgium and Italy.

Summary.

We believe the situation can be summed up best in the words of C. J. Stover, President of Consolidated Asbestos Limited, who says:

"There is a 'brighter' feeling in the Industry."

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EDITORIALS

Do You Like to Be Busy?

All of us are prone to divide our fellowmen into two classes.

For instance, the golfer automatically thinks of human beings as those who play golf and those who don't. This isn't so altogether brainless as it sounds. As a general thing golfers are more or less hail fellow well met with everybody. They like people and therefore appreciate the friendships which the golf course brings them.

Again, the business man divides his fellows into those who are in business and the professionals. Or perhaps more specifically into executives and others.

And the business class, or for that matter any other class, can be sub-divided into those who are busy and those who are not. The next question is—who are the busy ones?

We once had a colored worker who moved so slowly that it seemed impossible to note his progress from one point to another, but he could accomplish more work in a given time than any other worker of our acquaintance. Likewise, we have known men who *appeared* to be tremendously busy but who never really accomplished much.

Two distinct classes of busy men are those who love detail—and those who will not touch detail with a ten foot pole. The first class is never so happy as when "fussing" over details which could be looked after equally as well by a twenty-five dollar a week clerk.

From our observation, an executive who loves detail, and insists on doing it, is never as successful as he who will not touch it.

An executive who cannot turn over any of the routine matters which are constantly coming up for attention, to someone whose time is less valuable, can never accomplish what he should accomplish because he will never have time for it.

Let us put that statement in a little different way. There are in the course of business numerous little things to be done, matters of routine, of figures, which must be done to keep the organization shipshape, but if the chief executive, or even one of the minor executives attempts to

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do these many little things, they will miss the larger opportunities.

A certain man has the reputation in his office of never finishing anything himself. He conceives an idea, works it out far enough to see that it is worth while—then it is promptly handed over to someone else capable of handling it and apparently (but only apparently) he loses all interest in it, being occupied with a newer idea which takes all his attention. Such a course is only possible, however, when you know you have at hand the right kind of people to whom things of this sort can be turned over.

It is well, once in a while, to ask yourself the question: "Am I too busy? Is there any part of my work which can be turned over to someone else who can do it just as well at a cheaper cost, and give me time to devote to more important work?"



Order.

Judging by results, there are comparatively few people who really like order. Generally those things in our national life which are orderly were built, or laid out after the disorderly arrangement had been tried out in other places and led to confusion.

Look, for instance, at our older cities, with winding streets. Even many of the newer ones, growing up over night, are laid out along the lines of the cowpath.

The usual procedure seems to be to go along in a disorderly way until conditions become unbearable, when someone steps in and tries to lessen the confusion by giving the particular affair of the moment some semblance of order.

The traffic systems in the various cities and states are a good illustration. Rules vary so greatly that a driver from one state, while driving in another, may very easily commit an error which would subject him to a fine. And in the city the rules change so frequently that it is almost impossible for anyone to have full knowledge of them even tho a resident of the particular city.

Philadelphia is rather notorious for its frequent changing of traffic rules. And the residents are often fined for an error which two weeks before would not have been one.

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Allbestos Corporation

High Grade Asbestos Textiles

Yarns, Brake Linings
Clutch Facings
Listings
Plain and Metallic Asbestos Cloth
Wick, Rope and Asbestos Specialties

Manufactured directly from the raw materials to the finished product in our own factory.

Belfield Ave. and Fisher's Lane
LOGAN, PHILADELPHIA

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Black Lake Asbestos and Chrome Company
LIMITED

Controlling
Union Asbestos Mines
Southwark Mines
Imperial Asbestos Mines
Black Lake Chrome Mines
Coleraine Chrome Mines

Mines at Black Lake, Que.
Canada

CRUDES and FIBRES
Shingle Fibres a Specialty

Head Office
Jacobs Building
MONTREAL

Branch Offices
Paris Yokohama Hamburg



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But, after all. these many changes in rules are only brought about by the seeking of order—and the discarding of plans which are found not to give the desired results.

It is generally this seeking after order that gives impetus to trade associations. Uniform cost accounting, standardization of product, co-operation, research work (to find definite basis for certain conditions) all are illustrations of the law of order.

To bring order out of chaos in the asbestos industry may look to some like a Herculean task, but—if all will work together it can be done. There is one thing to remember, however, and that is that only the highest good can be obtained if all of the industry participates. If *YOU* drop out or refuse to come in and put your shoulder to the wheel, no matter how big, or no matter how small your organization may be, nor how little figure it cuts in the industry, you can be a stumbling block in the path of those honestly working for the desired end.



Asbestos Property for Sale—Unusually excellent Chrysotile. For samples address "ASBESTOS," P. O. Box 202, Montreal, Canada.

Advanced Processing—100 Per Cent Crudes, Fibres, etc. E. D. O. Bowman, M. Sc., Ph. D., Dom. Exp. Bldg., Canada.

FOR SALE—Approximately 150 tons Brown Rhodesian Asbestos Fibre. Samples furnished and prices quoted on application. Address Box 1P-A, "ASBESTOS."

Paul Hammerich

Inspector of Asbestos, Crude and Fibre. Reports on Asbestos Mines and Mills.

THETFORD MINES - QUEBEC, CANADA

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MANUFACTURERS OF

PACKINGS

FOR ASBESTOS, RUBBER AND PACKING COMPANIES

Compressed Sheet Packing
High Pressure Packings
Valve Stem Packing
Metallic Sheet Packing
Gaskets & Gasketing Material
Yarns, Cloth & Tape
Brake Lining

"Every operation, from the Asbestos Rock to the Finished Product, done at Our Own Factories."

ASBESTOS TEXTILE CO.

MILLS
North Brookfield
Mass.

GENERAL OFFICES
18 E. 41st Street
New York, N. Y.

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Asbestos Paper Standards

CONTRIBUTED

Under the direction of Secretary Hoover of the Department of Commerce, much progress has been made during the past two years in stimulating more economical methods of manufacture and distribution in American industry. Secretary Hoover has appointed Mr. J. M. Weaver, General Sales Manager of the Keasbey & Mattison Company as his representative in the Asbestos Paper Industry to supervise this work.

A conference will be called in a short time to consider suggested standards in the Asbestos Paper Industry and producers, consumers and distributors of these products will be invited to attend and express their opinion. Standards suggested are the result of a preliminary conference held in Washington, November 2nd, and it is hoped that, by some proper standardization, unnecessary or little used sizes can be eliminated as stock sizes and that more economical manufacture and distribution can thereby be obtained.

The sizes recommended for adoption as standard are as follows:

ASBESTOS PAPER—

100 lb. Rolls to be carried only in 36 inch widths.
50 lb. Rolls to be carried only in 36 inch widths.
No other size of roll to be standard.
Weights of paper to be manufactured—8 lb., 10 lb., 14 lb., 1-16 in. and 1-8 in.

ASBESTOS MILLBOARD—

It is recommended that 42 x 48 inch millboard be the only stock size handled.
It is recommended that the 3-16 inch and 3-8 inch thicknesses of millboard be eliminated as stock sizes. This leaves as the standard thicknesses 1-16 in., ⅛ in., ¼ in., and ½ in.

It has been the thought of the committee considering this matter that each standard be made to fit the needs of the consuming public as closely as is commensurate with the quantity supplied. Other, little used sizes would not be carried in stock, but supplied only on special order.

While this work has been started by the Asbestos Paper Manufacturers Association, all manufacturers of these products have been asked to co-operate in order that action in the industry may be made uniform.

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Production Statistics

Rhodesia.

Bulawayo District—

	Tons	Value
Birthday (Willoughby's Cons. Co. Ltd.) under-declared Mar.—Nov. 1922	293	£ 5,853
Nil Desperandum (Afr. Asb. Min. Co. Ltd.)	737	14,753
Pangani (J. S. Hancock)	15	170
Shabanie (Rho. & Gen. Asb. Corp. Ltd.)	627	15,676
Shabanie Adjust	..	70,214
Victoria District—		
Balmain (Afr. Asb. Min. Co. Ltd.)	161	3,220
Gath's (R. & Gen. Asb. Corp. Ltd.)	367	9,180
Gath's Adjust	..	24,233
King (Rho. King Asb. Co. Ltd.)	152	3,046
Total	2352	£146,345

Union of South Africa.

Shipment and sales of asbestos for October 1923 were:

	Tons	Value
Transvaal	268	£5,141
Cape	289	3,393
	557	£8,534

Shipments for September, it will be remembered, amounted to 667 tons, valued at $10,532.00.

We expect to run in future issues a series of articles on magnesia in its various phases. While these articles will be somewhat more technical than those we usually publish, we believe many, if not all of our readers, will find them intensely interesting. They will begin in March or April.

Don't forget the prize contest for the best article on "Queer Experiences of an Asbestos Salesman." First prize $20.00.

"This is my car," exploded the irate tourist to the garage man, "and what I say about it goes—see?"

Just then a dirty-faced machinist crawled out from under the dead machine and said "Say 'engine,' mister."



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AMERICAN ASBESTOS COMPANY

Manufacturers of
Asbestos Textiles

NORRISTOWN, PA., U. S. A.

Headquarters for
Yarns, Cloth, Tapes, Fibres, Brake Linings and Textiles Generally

WRITE FOR PRESENT PRICES

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Carey

ASBESTOS AND ASPHALT PRODUCTS

85% MAGNESIA

ASBESTOS FIBRE
Eight Standard Grades

MAGNESIA
Carbonate of Magnesia Powder
Pure Carbonate of Magnesia Blocks
Light Calcined Magnesia
Heavy Calcined Magnesia
In Technical and U. S. P. Grades

ASBESTOS AND MAGNESIA
PIPE AND BOILER COVERINGS
A correct heat insulation for each condition

ASBESTOS ROOFINGS
ASBESTOS PAPER AND MILLBOARD
INSULATING AND HIGH TEMPERATURE CEMENTS
BOILER SETTING CEMENT
ASBESTOS ROPE AND WICK PACKING
ASBESTOS GASKETS

PREPARED ASPHALT ROLL ROOFINGS
BUILT-UP ASPHALT ROOFINGS
SLATE SURFACE SHINGLES

WATERPROOFING
Asphalt and Tarred Felts
Waterproof Insulating Paper
Roof Paints
Asbestos Roof Cements
Asphalt Pitch

THE PHILIP CAREY COMPANY
Lockland, Cincinnati, Ohio

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Imports and Exports of Asbestos

Imports Into the U. S. A.

Unmanufactured Asbestos—

	November 1923		October 1923	
	Tons	Value	Tons	Value
Germany	....	.....	....	$41.00
England	....	.....	5	1,137.00
Canada	17,648	$495,225.00	20,208	646,800.00
Br. S. Africa	....	.....	20	5,052.00
Port. E. Africa	....	.....	274	69,000.00
	17,648	$495,225.00	20,507	$722,030.00

Manufactured Asbestos—

	November 1923		October 1923	
	Lbs.	Value	Lbs.	Value
Austria	12,242	$3,310.00	.....	.....
Belgium	858,572	16,800.00	184,820	$4,118.00
France	2,100	78.00	54,513	2,202.00
Germany	578	106.00	811	150.00
England	6,934	2,476.00	19,989	8,432.00
Canada	14,668	1,418.00	40,803	1,137.00
Italy	25,445	548.00	.....	.....
	920,539	$24,736.00	300,936	$16,039.00

Exports From the U. S. A.

Exports of unmanufactured asbestos for the month of November[1] totalled 102 tons, valued at $17,466.00.

Exports of manufactured asbestos goods:

	November 1923	
	Lbs.	Value
Paper, Millboard & Rollboard	244,486	$ 13,049.00
Pipe Covering and Cement	444,032	36,443.00
Textiles, Yarn and Packing	63,505	44,831.00
Magnesia & Manufactures of	394,620	29,269.00
Roofing	5,868 sqs.	30,007.00
Other Manufactures Asbestos	292,048	71,336.00
		$224,935.00

Exports From Canada (Raw Asbestos).

	October 1923		October 1922	
	Tons	Value	Tons	Value
United Kingdom	125	$ 16,375.00	73	$ 21,025.00
United States	11,752	502,425.00	6,464	428,048.00
Australia	50	3,000.00	....	.....
Austria	....	.....	....	.....
Belgium	437	23,627.00	439	25,150.00
France	386	33,388.00	550	5,400.00

[1] The January number gave October figures, not September, as stated.

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	October 1923 Tons	October 1923 Value	October 1922 Tons	October 1922 Value
Germany	160	19,000.00	368	45,430.00
Italy	28	9,150.00	154	12,496.00
Japan	245	12,388.00	55	1,963.00
Total	13,183	$619,353.00	7,603	$539,512.00
Sand and Waste—				
United Kingdom..	123	2,295.00	67	741.00
United States ..	7,741	95,035.00	7,714	81,079.00
Other Countries..	1	19.00	180	2,130.00
Grand Total....	21,048	$716,702.00	15,564	$623,462.00

Imports by England.

During November, England imported the following raw asbestos (including asbestic):

	November 1923 Tons	November 1923 Value
From Rhodesia	1,126	£36,086
From Canada	274	5,861
From Other Countries	254	7,417
	1,654	£49,364

and re-exported 375 tons, valued at £11,427.

These figures include no material from Russia, according to the report of the Custom House Statistical Office at London.

Exports by England.

Manufactured Asbestos—	November 1923 Tons	November 1923 Value
To Netherlands	37	£ 3,819
To France	26	10.180
To U. S. A.	14	7,100
To British India	72	6,774
To Other Countries	1,056	53,141
	1,205	£81,014

Exports Raw Asbestos from Cyprus.[1]

(*Imperial Mineral Resources Bureau*)

	1919	1920	1921
	In Long Tons		
To United Kingdom	213	59	..
To Italy	1068	421	273
To Switzerland	...	358	585
To Other (foreign) countries	50	58	39
	1331	896	897

[1] Figures somewhat old, but interesting, because of present Cyprus activities.

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Asbestos Corporation
of Canada, Limited

The Largest Producers of Raw Asbestos in the World

CRUDES
SPINNING FIBRES
SHINGLE STOCKS
PAPER STOCKS

Mines

Kings Mines, Thetford Mines, Quebec
Beaver Mines, " " "
B. C. Mines, Black Lake, "
Fraser Mines, E. Broughton, "

Head Office

Canada Cement Building
Phillips Square - Montreal

General Office

THETFORD MINES
Quebec, Canada

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NEWS OF THE INDUSTRY

We are glad to report the **strike** of the **Asbestos Workers in New England,** settled satisfactorily to both sides. The workmen went out on Monday, January 7th, word of it having reached us just a day too late to mention in the January issue. The matter was finally settled on Saturday, January 19th.

The request of the Unions in Boston, Providence, Hartford and Springfield, which have recently formed what they call a New England Joint Conference, was for a uniform agreement from the New England employers covering these four locals, an advance in wages and a closed shop for the whole of New England. The employers agreed to all the points except the last one, they contending that since there were no unions in Northern New England they should not be forced to employ only union workers in that section. The matter was finally settled by the signing of an agreement running until April 1st, 1925, providing for a wage of $1.10 per hour, and closed shop in all New England with the understanding that unions were to be established in northern New England as rapidly as possible. The whole strike was conducted with forbearance and courtesy on both sides.

Many of our readers know, either personally, or by repute, Mr. **John F. Green,** who is carrying out extensive experiments on Asbestos Fibres. On February 29th, Mr. Green will have the rather rare experience of being in his 84th year while at the same time celebrating his 21st birthday. We extend to Mr. Green our most hearty congratulations.

Cyprus Asbestos Company, Limited, report that their estimated output for 1924 on their standard fibre, which we understand means "shingle stock," is entirely sold. They expect to increase their capacity by the installation of new milling machinery, however, and will therefore be in position to accept further contracts.

It is reported that a delegation of **Canadian mine owners** recently interviewed the Hon. J. E Perrault, Minister of Mines, Quebec, for the purpose of protesting against the action of certain American mine owners, who, it was alleged, were dumping their surplus production on the Canadian market at very low prices, making it hard for the other mines to meet the prices and at the same time show a profit. The Minister of Mines promised to take the matter under consideration.

E. V. Neelands, Assistant Mines Manager of **Consolidated Asbestos Limited,** has resigned to accept position as manager of the Keeley Mine of Silver Center, Ontario.

"ASBESTOS" acknowledges with pleasure the receipt of a very useful pad of blotters from **Becker & Haag,** of Berlin. Each blotter contains Becker & Haag's advertisement and a calendar for the month.

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DISTRIBUTORS

Attention

INQUIRIES RECEIVE PROMPT AND COURTEOUS ATTENTION

SAL-MO PRODUCTS

Trade Mark

Write for Samples and Prices

Commercial and Special Grades of

Asbestos Paper

Asbestos Millboard

Pipe and Boiler Coverings

Asbestos Cements

Tubes—Packings—Gaskets

MANUFACTURERS:

Sall Mountain COMPANY

140 S. Dearborn St.,
CHICAGO, ILL.

Scranton, Pa.

BOSTON MASS.
268 State Street

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ASBESTOS

We have been interested in reading "A Short Statement on the Need of a Tariff and of a regenerated Agriculture in Great Britain," written by **Mr. Samuel Turner,** of Turner Brothers Asbestos Company. Since Lancashire is the citadel of free trade in England, it demands a certain courage and frank facing of facts for a Lancashire business man to acknowledge his convertion to tariff reform. Our copy of this brochure will be gladly lent to anyone interested.

Despite the fact that almost every day brings fresh rumors of a **merger** of **Canadian Asbestos Mines,** several higher up in the Asbestos Industry advise that nothing further has been done along this line since the falling thru of the proposed merger a few months ago, altho a merger of some of the smaller mines may go thru.

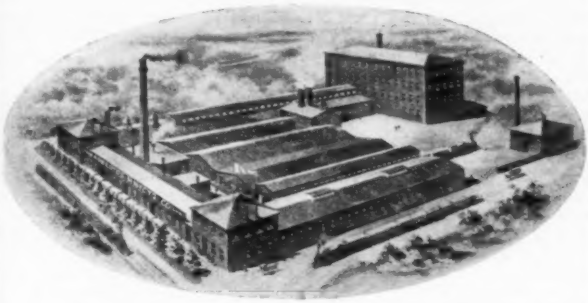
Weather during January in the **Canadian mining fields** has been very severe, the thermometer registering as low as 40 degrees below zero.

The **South African dumping duty** has been imposed on Asbestos Cement Sheets, Super Phosphates and Cement of Belgian manufacture, and Asbestos Cement Sheets of Italian manufacture.—Times Trade Supplement, January 12, 1924.

Information contained in the following report on **Mediterranean Asbestos Quarries** has been received from several sources. We print it for what it is worth.—The early career of this company has been a rather checkered one. The company owns leases of asbestos properties in Corsica, and after acquiring them dispatched an expert to examine them. His opinion was unfavorable but in spite of this, the majority of the Board decided to proceed with development work on the strength of the original report. The Chairman, Sir Lionel Fletcher, of Dalgety and Company resigned in consequence, and also another member of the Board. It seems strange that an expert should have been sent out at all if no value was to be attached to his views, and stranger still that, since so serious a difference of opinion was shown to exist between him and the author of the original report, that difference was not either confirmed or dissipated by an independent investigation. The work thus far done has produced some results and trial millings have yielded what is claimed to be a marketable fibre, but these achievements, can hardly be taken to be absolutely conclusive. The extraction is done by a French company, which will not make up its books until the end of the year (1923). The British undertaking has therefore had no revenue yet from Corsica, and administration expenses here, less certain small credits, represent a debit balance of £5,300, which is carried forward. A half-interest has been purchased in two Italian asbestos quarries, and £2,500 has been paid on account of this acquisition. The company requires more working capital, but it is hoped to arrange for this without calling up the outstanding 5s. on the Preferred Ordinary shares.

The new mill at the King Mine (**Asbestos Corporation of**

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ASBESTOS SHINGLES

ASBESTOS LUMBER

ASBESTOS CORRUGATED SHEATHING

The Best of Their Kind

Jobbers and Distributors Are Invited to Correspond

Asbestos Manufacturing Company
LIMITED
DRUMMOND BUILDING
Montreal - Que.

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Canada) is being tuned up and some rock has been passed thru.

After a connection of eleven years with the sales organization of Johns-Manville, Inc., **Mr. Pierce F. Chartres** has resigned as Albany District Manager in order to establish a sales engineering business for himself. Mr. Chartres proposes to represent several manufacturers of power plant equipment, steam specialties, industrial appliances or labor saving devices, and he is interested in making connections with such manufacturers who have no sales representation in the Albany territory.

We have recently seen two bulletins issued by the **Philip Carey Company,** giving various engineering data. These, we believe have been distributed to the engineering profession, by whom they should surely be appreciated.

For instance, Bulletin No. 102 contains a table on "Heat Losses from Horizontal Bare Iron Pipes" in B. T. U's, and another one worked out in dollars and cents, together with curves showing heat losses from bare iron pipes and from unpainted white canvas surfaces. The bulletins are put out in regular letterhead size, thus making them easy to file.

The Beaver Mine **(Asbestos Corporation of Canada)** at Thetford Mines, has built a new dust chamber and is doing good work in collecting most of the dust which formerly was scattered over the town.

It is reported that the net profits of **Johns-Manville, Inc.,** for 1923, after taxes, were $3,078,928.00 equal to $12.31 a share on the outstanding 250,000 shares, against $2,129,878.00, or $85.19 a share on the then outstanding 25,000 shares in 1922. In 1920 **the company's profits were** $3,569,229.00, equal to $142.77 a share.

Sales in 1923 totalled $42,000,000.00, the largest since 1920, when a record total of $45,138,181.00 was reached.

At the request of the Dept. of Commerce, A. A. Mowbray, Commissioner of the **Asbestos Brake Lining Association,** which today includes in its membership practically all of the worthwhile manufacturers, is endeavoring to obtain production figures. This data should be forwarded promptly to the organization in question as it is the first step in the campaign for the elimination of unnecessary sizes.

An article on "The Influence of Glue on the Reinforcing **Effect of Light Magnesium Carbonate** in Rubber" by H. W. Greider of the Mellon Institute, of Industrial Research, appeared in the February number of Industrial and Engineering Chemistry.

It is reported that a new sheathing paper for the insulation of walls and floors has just been invented. The material is called **balsam-wool,** and is made from sawmill waste of balsa wood, the wood being separated into its composite fibres, these fibres put thru a manufacturing process, from which they emerge as a coating on heavy paper, afterwards being coated with asphalt.

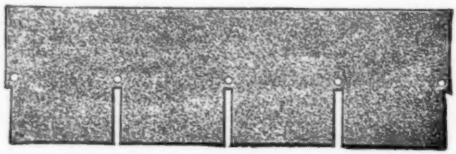
That the **brake lining manufacturers** can and will co-operate is shown by the fact that the fourteen members of the national

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NATIONAL AanA SLATE SURFACED ROOFING

(*Asbestos and Asphalt*)

1. Guaranteed for 20 years (cheapest per square per year Roof).
2. Fire Resisting. Class B Underwriters rating (other Asphalt Roofings rated Class C).
3. Non Curling.



Strip and Individual Shingles for houses

In rolls for factories, barns, warehouses and R. R. Buildings.

By capitalizing its advantages over Rag Felt types of Asphalt Roofings Asbestos Material dealers can, by proper sales effort make the sale of National AanA Roofing a very profitable department of their business.

NATIONAL ASBESTOS MFG. CO.

163-193 Henderson St., JERSEY CITY, N. J.

Also Manufacturers of

Air Cell Pipe and Boiler Coverings
Asbestos Paper both flat and corrugated

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association at their January meeting agreed to unite in issuing a standard data book containing 1924 statistics on the sizes of brake linings and clutch facings. This should result in a net saving of several hundred dollars to every participating member.

The Asbestos Brake Lining Association also is on record as being in favor of having this information relating to current statistics compiled, revised and issued by Commissioner A. A. Mowbray.

A meeting of the creditors of the **Bennett-Martin Asbestos & Chrome Co.**, Ltd., was held on February 5th, for the purpose of deciding on future policy.

John P. DuBois, Sales Manager of the **Ehret Magnesia Mfg. Company**, visited the Thetford Mining district the early part of this month (February).

C. M. Stokes, Sales Manager, **Norristown Magnesia & Asbestos Company**, spent a few days in the Canadian Mining district recently.

The **Silver Edge**, vol. 4, No. 7, has just reached our desk, and as usual is very attractively gotten up and interesting. Silver Edge is published by the **Raybestos Company**.

The **American Asbestos Corporation**, Sultan Building, Globe, Ariz., C. O. Ludlow, President, has been granted a permit to sell stock. The claims of the company adjoin those of the Riga Asbestos Company.—Arizona Mining Journal.

Ferodo and Asbestos Incorporated is the new name of **Argus Asbestos Co., Inc.**, the Ferodo products (friction linings) having been added to the original line of asbestos textiles carried by the Argus Asbestos Company. Their address is Port Chester, N. Y.

Thomas Brennan, formerly connected with the United States Asbestos Company, the Mechanical Rubber Company and the U. S. Rubber Company, has recently joined the organization of the **Allbestos Corporation**.

The **Lindsay Asbestos Company**, Rochester, N. Y., recently increased its force of asbestos workers, in order to take care of its growing contract department.

The **Rathbun Company** of El Paso, Texas, distributors of hot and cold insulation materials, has recently completed a warehouse in Houston, Texas, with offices in connection therewith, location being 2911 Rusk avenue. The company will retain its El Paso and other warehouses as heretofore. The new warehouse space is made necessary on account of the growth of the business.

From Metallurgical and Chemical Engineering we note that the **Consumers Asbestos Roofing Company** has purchased a one story building at 222-24 North Sacramento avenue, Chicago, which will be used for a new plant. The property is said to be worth $18,000.

The use of asbestos chimneys is growing remarkably, according to statement of **Fred Patee**, who tells us that his small

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RHODESIAN WHITE ASBESTOS

FIBRE PRODUCED AT THE FOLLOWING MINES IS GRADED REGULAR, AND FREE FROM STONE AND GRIT

BIRTHDAY MINE NIL DESPERANDUM MINE SPHINX MINE	SHABANI
SERPENTINE MINE	BELINGWE
CROFT MINE	FILABUSI
BALMAIN MINE REGINA MINE	MASHABA

SOLE VENDORS

THE ASBESTOS & ELECTRICAL FITTINGS CO. LTD.

HOPETOUN HOUSE, 5 LLOYDS AVENUE

LONDON E. C. 3 ENGLAND

TELEGRAPHIC ADDRESS: "VULBESTON" LONDON

CODES USED: BENTLEY'S; LIEBER'S; A. B. C. 5TH EDITION; WESTERN UNION; UNIVERSAL EDITION

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Asbestos Fibre

for the manufacture of

Roofing Cements · Fibrous Paints
Filtration Packings
Asbestos Shingles and Lumber
Insulating Cements
Asbestos Paper · Pipe Coverings
Asbestos Millboard
High Temperature Cements

THE QUEBEC ASBESTOS CORPORATION

Office and Mines
EAST BROUGHTON, PROVINCE *of* QUEBEC
CANADA

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factory has not solicited orders for four months, being kept very busy with orders which are received unsolicited.

John A. Hovey on January 1st, 1924, severed his connection with the **Pennsylvania Asbestos Corporation,** of Norristown.

The **San Carlos Asbestos Mining Company,** C. A. Johnson, Lakeside, Ariz., is shipping No. 1 and No. 2 from its claims on Salt River, according to the Arizona Mining Journal. Ten men are employed at the claims and it is reported that the company is contemplating the erection of a large warehouse at Rice.

Some of our readers may be interested in Trade and Economic Review for 1922, No. 28, on the **Union of South Africa,** prepared by U. S. Consul Charles J. Pisar, Capetown. We will be glad to lend our copy, or we imagine a copy can be secured from the Bureau of Foreign and Domestic Commerce, Washington.

"Nu-tex" is the name of the brake lining made by the **Tested Weaving & Belting Co.,** of Rochester, N. Y.

We wonder how many of our readers received and read the trade bulletin on Chile, recently published by the U. S. Bureau of Foreign and Domestic Commerce. Those of you who did probably noted with some surprise a stated exportation from **Chile to the United States, during 1922,** of 2,239,874 pounds of asbestos valued at $54,000. A little investigation of this item brings apology from the bureau, and an explanation of the error. The correct figure is 50 kilograms, valued at 16 gold pesos ($5.84), while the large figure given was really the amount of borate of lime exported by Chile, the two commodities having in some manner become confused.

The Newark office of the **Keasbey & Mattison Company** recently moved to the Chamber of Commerce Building, 20 Branford Place.

Johns-Manville, Inc., held a joint sales convention of all its New York State offices, on January 17th and 18th, at the Onondaga Hotel, Syracuse, N. Y. The New York City office was represented by H. H. Wesley, Manager, Messrs. Packingham, Gooding and Porter.

The Albany, Buffalo and Syracuse offices were in full attendance.

Sales discussions, and other matters of an instructive nature occupied the mornings and afternoons, while the evening was given over to recreation. After an enjoyable dinner on the 17th, a theatre party was held at Keith's, and the party then assembled in one of the hotel parlors where refreshments were served and candidates were initiated into the J. M. order of F. L. E.

A recent issue of the India Rubber Journal devotes over half a column to comments on the **Mediterranean Asbestos Quarries.** Some dissatisfaction appears to have developed among directors. Readers may see the article by writing "ASBESTOS."

Articles of incorporation have been filed by the **Inter-**

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Nederlandsche Asbest My.

Importers of Asbestos
Crudes and Fibres

ROTTERDAM - HOLLAND

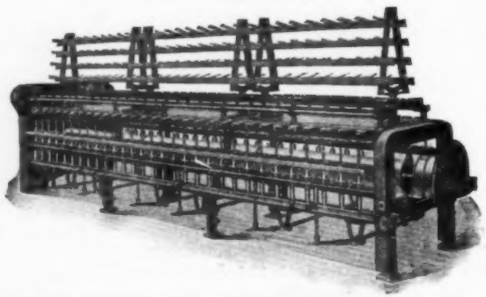
Tel. Address:
Nedam Rotterdam

P. O. BOX 803

Codes
A B. C. 5th Edition
Western Union
Lieber's Code

ASBESTOS YARN MACHINERY

"SMITH-FURBUSH"



PROCTOR & SCHWARTZ, INC.

Formerly Smith & Furbush Machine Co.
Seventh Street & Tabor Road
PHILADELPHIA, - - - - PENNA.

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national **Asbestos, Inc.,** of Globe, Arizona. The Board of Directors consists of William G. Shanley, E. A. Eisenhour, D. V. Marley, Rose Shanley and Anne Mae Shanley. E. A. Eisenhour is the resident representative. Capital stock is placed at $500,000.00 divided into shares of par value of $1.00 each.—Arizona Mining Journal.

According to latest reports of the meeting of the creditors of the **Bennett-Martin Asbestos & Chrome Company, Ltd.,** it was decided not to resume operations and the plant is closed.

A correspondent from **Arizona** reports everything very quiet, most of the mine owners doing only their assessment work on their claims, while a few have allowed their claims to lapse. A carload or two of material gathered from different sources during the past several months will soon be ready for shipment.

The **Asbestos Covering & Textile Company,** of Boston, has recently added Mr. A. S. Moore to its sales force.

PATENTS

On December 18th, No. 1,478,070, on **Brake Band Lining,** to Alvin H. Sweet, Los Angeles, California, assignor to the Title Guaranty & Trust Company, Los Angeles, California. Filed February 8th, 1923, serial No. 617,775. Described as a brake band lining having spaced transverse strips on the back thereof, said strips having an outwardly extending flanged lug on one end and a portion extending beyond the edge of said lining at the other end adapted to be bent outwardly to form a flanged lug and means for maintaining said lining in fixed angular relation to said band.

On December 18th, No. 1,477,960, on **Brake Testing Mechanism** to Charles B. Hutchinson, Kansas City, Kansas, filed February 28, 1921, serial No. 448,421. Described as in a brake testing mechanism a fixed anchoring means, flexible means arranged for a releasable attachment to a movable part of a car brake operating means and means revoluble on a verticle axis on said anchoring means by which a pulling strain may be applied to said movable part substantially as set forth.

We read in an article appearing in several newspapers, that asbestos is not unlike molasses in appearance and looks good enough to eat. We fail, however, to see any resemblance.

BUYERS CLASSIFIED INDEX

Being a listing of those firms whose products are of particular interest to those in the Asbestos Industry.

Rate for listing supplied on application.

We hope to gradually make this listing of great value to our readers.

ASBESTOS TEXTILE MACHINES

WHITIN MACHINE WORKS, Whitinsville, Mass.

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ASBESTOS ROOFINGS

UNDERWRITERS LISTED

2-Ply White Seal in Rolls

3-Ply White Seal in Sheets

4-Ply White Seal in Sheets

4-Ply Fire Chief Burlap Centre in Rolls

2-Ply Black Seal in Rolls

3-Ply Black Seal in Sheets

4-Ply Black Seal in Sheets

1-Ply Imperial No. 2 Asbestos Saturated Felts in Roll

ASBESTOS BASE FELT ROOFINGS

Asbescoat—No. 52 Roofing—50 lb. in Rolls
Asphalt Coated Both Sides

Asbeslate Roll Roofing—85 lb. in Rolls
Either Red, Green or Blue Black

Asbeslate Std.-Individual Shingles 8x12¾
Either Red, Green or Blue Black

Asbeslate—Strip Shingles—"4-in-1", 10x32 in.
Either Red, Green or Blue Black

H. F. WATSON CO.

Main Office and Factories **Erie, Pa.**

79 MILK ST. BOSTON

5331-9 SO. WESTERN AVE. CHICAGO

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85% Magnesia

STEAM PIPE AND BOILER INSULATION AND LOCOMOTIVE LAGGING



The Lightest Weight Steam Pipe and Boiler Insulation Made

That is Structurally Strong and Permanently Effective

IS

"Ehret's 85% Magnesia"

Made at

VALLEY FORGE, PENNSYLVANIA

Since 1897

By

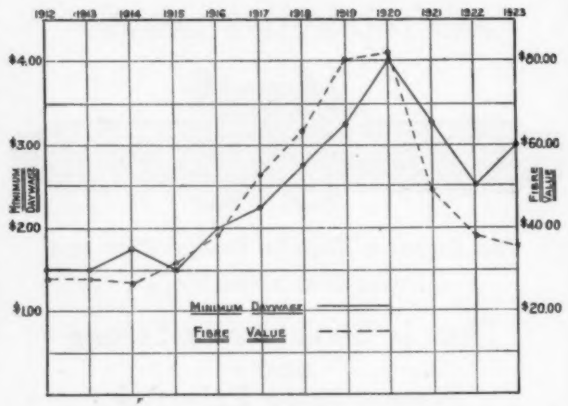
Ehret Magnesia Manufacturing Co.

Distributors Everywhere

BRANCH OFFICES

NEW YORK PHILADELPHIA CHICAGO

Chart Showing Relationship of Minimum Cost of Labor to Average Value of Fibre



Prior to 1914, when the Canadian Mines had difficulty in making both ends meet, the relationship "Value Fibre Sold" to "Minimum Day Wage" roughly equalled 18.7. This relationship, to 1920, was 22.3. The mines had therefore a margin of 16% over former conditions. This margin quite disappeared in 1921, 1922 and 1923; the latter year shows the relationship to be 11.7, or 32% worse than in the years prior to 1914.

Consolidated Asbestos Limited

Canada Cement Building

Montreal, - Canada

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