# ASBESTOS



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MAY 1930


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# ... ASBESTOS ...

A MONTHLY MARKET JOURNAL
DEVOTED TO THE INTERESTS OF THE
ASBESTOS AND MAGNESIA INDUSTRIES

A. S. ROSSITER - - EDITOR

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HARRY DULFON,
*Secretary-Treasurer*

AERTSEN P. KEASBEY,
*President and General Manager*

LAWRENCE W. CLARKE,
*Contract and Sales Manager*

*of the ROBERT A. KEASBEY COMPANY*

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# Forty-Five Years of Insulation Experience[1]

## The Robert A. Keasbey Company and the Men Who Plan Its Progress

With conservatism for its watchword and a rigid belief in fair dealing with its customers, employees and sources of material, the Robert A. Keasbey Company in the forty-five years of its existence has progressed steadily, and at the present time has an annual business of approximately two million dollars.

The hand at the helm of the Robert A. Keasbey Company is that of Aertsen P. Keasbey, its president and general manager, who attributes the success of the company to the above named policies which have gained for it the confidence of its customers and an enviable reputation.

Another factor which Mr. Keasbey believes has contributed in no small way towards the development and growth of the company is the loyal wholehearted interest and support of every one of its employees.

No clearer exposition of the attitude of the Robert A. Keasbey Company towards its employees need be given than to state that the organization is made up of people who have been with the concern for many, many years; the record being held by one valued employee, who has been with the company for thirty-seven years.

The president of the Robert A. Keasbey Company needs no introduction to the members of the asbestos industry. Aertsen P. Keasbey was born in Brooklyn, N. Y., in 1891. Six years before, in 1885, his father, Robert A. Keasbey, had founded the Robert A. Keasbey Company.

Mr. Keasbey attended Cornell University where he studied to be a chemical engineer. After leaving college, he spent six months in the private laboratory of Thomas A. Edison in the capacity of draughtsman. Mr. Keasbey here had the opportunity of meeting and studying the famous man and remembers him well.

[1]Written especially for "ASBESTOS" by B. Bruck of the Universal Trade Press Syndicate.



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In 1912 Aertsen P. Keasbey entered his father's business. He became vice-president in 1930, and held that office until his father's death in 1927, when he became president.

When questioned as to what calling he would have followed if he had not gone into his father's business, Mr. Keasbey replied that he had never even given the matter any thought.

"I was practically born into the business," said Mr. Keasbey. "I remember as a boy I used to help figure in the book-keeping department while I was attending school, and during summer vacations I worked in the office."

The wife of Mr. Keasbey is Constance G. Keasbey, and they are the parents of four children, ranging in age from eight to thirteen, three boys and one girl. The family reside at Montclair, N. J.

Mr. Keasbey is a member of the American Society of Mechanical Engineers, the American Society of Refrigerating Engineers, the American Society of Heating & Ventilating Engineers; also the Forest Hill Golf Club at Bloomfield, N. J., the Montclair Athletic Club at Montclair, N. J., and the Cornell Club of N. Y.

Outside of business and his family, Mr. Keasbey's chief interest is golf, tho he admits to playing "just an average game."

The executives of the company, besides the president, are Harry Dulfon, Secretary-Treasurer, and Lawrence W. Clarke, contract and sales manager.

Mr. Dulfon has been with the company since 1899. He was born in 1884, and practically his first job was with the Robert A. Keasbey Company as office boy—and he has been there ever since. Mr. Dulfon is in charge of the financial, credit and office end of the business.

Mr. Clarke, the contract and sales manager, is thirty-eight years old and was born in Utica, N. Y. He is an Annapolis graduate and has served his time as Engineering Officer in the navy, and was also Shore Engineer for the Ward Line. He came with the company in 1924 .

The Robert A. Keasbey Company was founded in 1885 by Robert A. Keasbey, the father of Aertsen P. Keasbey.



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# Philip Carey Products

FOR over fifty years Carey Asbestos, Magnesia and Asphalt Products have been supplied to manufacturers, industrials and power plants all over the world.

**ASBESTOS**

Eight Standard Grades of Asbestos Fibres

**MAGNESIA**

85% Magnesia
Carbonate of Magnesia Powder
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Light and Heavy Calcined Magnesia
(*In Technical and U. S. P. Grades*)
Correct Heat Insulation for each Condition
Asbestos and Magnesia Pipe and Boiler Coverings

**ASBESTOS ROOFINGS**

Careystone Asbestos Shingles
Careystone Asbestos Corrugated Roofing and Siding
Asbestos Built-up Roofings

**ASBESTOS PRODUCTS**

Asbestos Paper and Asbestos Millboard
Asbestos Rope, Wick Packing and Gaskets
Asbestos Boiler Setting Cements
Asbestos Insulating and High Temperature Cements
Asbestos Insulating Doors for Power Plants

**ASPHALT PRODUCTS**

Built-up Asphalt Roofings
Prepared Asphalt Roll Roofings
Asfaltslate Shingles
Asphalt Paints for Roofing
Elastite Asphalt Expansion Joints,
Planking, Trunking, Pavement for Crossings,
Track Insulation and Water-Proofing
Asphalt and Tarred Felts

**THE PHILIP CAREY COMPANY**

***Lockland,* Cincinnati, Ohio**




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It was incorporated in 1902 for $100,000. Frequent increases from time to time in the capital of the firm brought the capitalization up to its present figure of $250,000.

The general offices of the company are in New York City, and it maintains a Syracuse branch and a Connecticut branch.



*Office and Warehouse of the Robert A. Keasbey Company at West and Banks Streets, New York City. Unlike most artists drawings, this one gives a real idea of the appearance of the building.*

The Syracuse branch was started twenty-four years ago by C. Edward Eager, who is still in charge.

The Connecticut branch was opened five years later. This branch is located in Bridgeport, where Robert Coleman is manager.

The following shows the years of service of some of the personnel:

T. A. Brooks, Marine Department 37 years



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*From*

# CRUDE ORE

*to*

# FINISHED PRODUCT

Johns-Manville carries on the entire manufacturing process of asbestos. Mines in Arizona and Canada, thirteen factories located strategically across the continent and branch offices in all large cities cooperate in the supreme idea of service.

In a hundred ways Johns-Manville products contribute to the comfort of modern life and to the efficiency of industrial establishments. There are Johns-Manville Asbestos Shingles, automobile brake linings and Improved Asbestocel heater pipe and boiler insulations. Besides these, Johns-Manville makes scores of items ranging from asbestos curtains that protect theatre audiences to the packings, insulations and cements which make it possible to heat large buildings, and to operate great power plants.

## Johns-Manville

CORPORATION

EXECUTIVE OFFICES: NEW YORK

*Branches In All Large Cities*

JOHNS MANVILLE JM CORPORATION



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M. J. Ziegler, Long Island Representative, 36 years

Harry Dulfon, Secretary-Treasurer, 31 years.

William J. Reed, New York City Representative, 27 years.

Conrad Dilthey, in charge of the Shipping Department for 23 years

S. E. Swenson, Chief Estimator, 21 years

George F. Richards, New York City representative, 27 years, and at least half dozen more employees who have exceeded fifteen years of service.

No history of the company would be complete without mention of its founder. Robert A. Keasbey[1] was born in 1858 in Des Moines, Ia., and was twenty-seven years old when he started the Robert A. Keasbey Company. His first connection with the industry was thru his brother, Henry G. Keasbey, who, with Dr. Mattison, formed the Keasbey & Mattison Company.

Mr. Keasbey was the first one to bring magnesia for insulating purposes into New York City, which he did in 1885, when he went into business.

Mr. Keasbey represented the Keasbey & Mattison Company, selling their products until about 1901, at which time he made connections with the Philip Carey Company. Since that time the Robert A. Keasbey Company have been the sole distributors of the Philip Carey Company's heat and cold insulating products in their territory, which comprises eastern New York State, western Connecticut and northern New Jersey.

The Robert A. Keasbey Company has developed a highly efficient sectional covering for brine, ammonia and ice water piping. This material is known as "Armorak" and has been manufactured and applied by the Robert A. Keasbey Company for twenty-two years. Most of the large refrigerating plants in and around New York are insulated with "Armorak," also plants in the southern and western states, Mexico and Cuba.

[1]Unfortunately we could not get a photograph of Robert A. Keasbey which was clear enough to reproduce, but his photo appears on page 29 of the July 1927 number.



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# CANADA

# Bell Asbestos Mines

Thetford Mines, P. Q., Canada




## HIGHEST QUALITY

Crudes and Fibres
of all Grades

Sales Agents

KEASBEY & MATTISON COMPANY

AMBLER U. S. A. PENNA.




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# Progress in Aviation

The Asbestos Industry is indirectly interested in the progress made in aviation, partly from the narrow standpoint of asbestos products used in the airplanes themselves, in hangars and in plants making aircraft, and also from the broader viewpoint of general world progress which promotes the asbestos as well as other industries.

While the actual total tonnage of asbestos products at present used by the airplane industry is perhaps relatively small, the rapid development of the industry during the past four years, or even the past two years, indicates an industry, in say ten years, of such tremendous proportions that those outside can have no adequate conception of it.

The Aeronautics Branch of the U. S. Department of Commerce, publishes semi-monthly an "Air Commerce Bulletin," which aims to keep the public, or at least that part of the public interested, uptodate on aviation statistics and developments. A few of the figures will interest our readers.

For instance, the production of airplanes during 1926 was 1,186; in 1927, 1,995; in 1928 it more than doubled, the total being 4,346, and the estimate for production in 1929 is 6,200. In value, the production in 1926 totalled $8,871,027; in 1929—$75,000,000.

Increase in the number of airports is likewise very large:

Municipal Airports, 240 in 1927; 368 in 1928, 453 in 1929.

Private and Commercial Airports, 263 in 1927; 365 in 1928, 495 in 1929.

These besides Army, National Guard and Reserve Airports which totalled 68 in 1929; and Naval Airports, including the Marine Corps, with a total of 14 in 1929.

There were 6,685 airplanes licensed in 1929 (5,605 in 1928), and during 1929 the number of pilots licensed or pending made the astounding total of 10,215, almost double



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# Allbestos
CORPORATION

*MANUFACTURERS OF ASBESTOS TEXTILES*

SPECIALIZING IN ASBESTOS
YARNS OF SUPERIOR QUALITY
FOR
PARTICULAR REQUIREMENTS

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Woven Brake Lining and Allied Products
Non-Ferrous Cloth
Plain Cloth
Asbestos Tapes and Wiping Cords
Asbestos Wick and Rope
Pure Asbestos Carded Fibres

❖ ❖ ❖

*Manufactured in Our Own Plant from the Raw Materials*

Allbestos Corporation

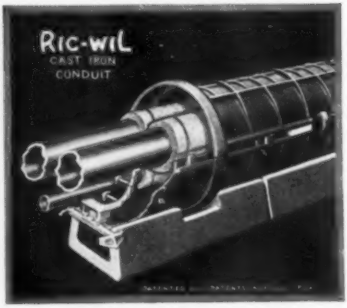
21st St. and Godfrey Ave., Germantown
PHILADELPHIA, PA.




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ASBESTOS

# it stands up under extreme vibration and unusually heavy loads !




## Ric-wiL Cast Iron Conduit

Laid on Ric-wiL Heavy Duty Tile or Cast Iron Base Drain, this Conduit will withstand unusually heavy loads and extreme vibration. It affords permanent, trouble-proof protection to underground piping under the most severe conditions.

Being interchangeable with Ric-wiL Tile Conduit, it may be used **only** when the line passes under railroad tracks or a heavy traffic thoroughfare.

Ric-wiL engineers, with 20 years' experience, are always glad to help you with any underground conduit problem. Just write.

The Ric-wiL Company
1563 Union Trust Bldg., Cleveland, O.

New York - Boston - Baltimore - Atlanta - St. Louis - Chicago

Reg. U. S. Pat. Off.

RIC-WIL
UNDERGROUND CONDUIT




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the number in 1928. Students permits, issued or pending in 1929 were 20,400, against 10,528 in 1928, which is sufficient to show the increase in popularity of "learning to fly."

A T. A. T. (Transcontinental Air Transport Co.) official, a few weeks ago stated that the increase in popularity of air travel was astounding. When the T. A. T. was formed, in the first month of its service it carried 331 passengers. Recently a week's total was 1237. During the Easter holidays the T. A. T. which usually runs one plane each morning out of Columbus, O., the junction point with the Pennsylvania Railroad, was forced to put on three extra planes in order to accommodate the passengers.

The United States frankly admits that it has been lagging behind Europe in its air passenger service, but with the tremendous interest displayed during the last few months in air travel, this condition should soon be remedied.

And it looks as tho there might therefore be a lot of asbestos business in the offing.

**ITALIAN**

**FINE YARNS — CLOTHS — TAPES**

**ITALIAN ASBESTOS FIBRE**

MANUFACTURED BY:— SOCIETA ITALO RUSSA PER L'AMIANTO

AGENTS:— BERTOLAIA & GOEDERT 24 VARICK ST., NEW YORK

**PAUL RODE**

STADTHAUSBRUCKE 15

HAMBURG GERMANY

Cable Address: PARIMASCO

**In the market for**

**ASBESTOS CRUDES & FIBRES**



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# A New Insulating Material for Packing Void Space

Its trade name is Insulining, and it is manufactured and sold by a firm[1] which has been serving the insulating trade for several years with certain specialties which have found much favor.

The material is made of specially prepared, long fibre asbestos and is designed for use as an insulating backing for fire brick walls, as a filler to prevent heat loss around boilers, boiler drums, settings, furnace walls, bakers' ovens, electric furnaces, driers, process tanks and agitators, rubber vulcanizers, fireless cookers, instantaneous heaters, heat treating furnaces, laundry and home driers, fire doors, continuous electric bakers, and as a cushion insulation between fire clay linings and metal. Also to insulate fireproof roofs.

The manufacturers claim that when properly installed it will not shrink or powder down under temperatures for which it is intended. Tests on the material have been conducted at temperatures as high as 1000° F., and these tests show better results from Insulining than from other similar materials, including diatomaceous earth.

The sketch will give our readers an idea of how it is intended to be used.

The material is shipped ready to apply, requiring no mixing with other materials. It is packed to the usual density—10 pounds to the cubic foot, assuring permanent efficiency regardless of the size or shape of the equipment insulated.

The flexibility and structural strength of the material allows for variation in expansion and contraction of the substances it is used to insulate, eliminating excessive mechanical strain.

We know the manufacturers will be glad to send you a copy of their three page folder entitled, "A New and Better Insulating Material."

[1]The Ric-wiL Co., Union Trust Bldg., Cleveland, O., manufacturers of Ric-wiL Underground Conduit, advertised on page 12.



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ARIZONA



AFRICA

# E. SCHAAF-REGELMAN

220 Broadway

**New York, N. Y.**

## Crude -:- Spinning Fibre
## Shingle Stock

Owning and Operating

## REGAL ASBESTOS MINES, Inc.

Producers of

## Arizona Asbestos

**European Head Office**
**Merckhof**
**HAMBURG**
**Germany**

IMPORT

EXPORT




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# D. C. Oberholtzer

## Joins Nicely & Co., Inc.

D. C. Oberholtzer, formerly Office Manager of the Philadelphia District of the Johns-Manville Sales Corporation, recently resigned and became associated with Nicely & Company, Inc., whose headquarters are located at Delaware and Fairmount Avenues, Philadelphia, and who are Approved Contractors for Johns-Manville.



Mr. Oberholtzer has been connected with the Philadelphia Office of Johns-Manville, for twenty-two and a half years, starting as bookkeeper, then becoming Credit Supervisor, acting for a number of years as Chief Accountant, and latterly filling the post of Office Manager. During his services with Johns-Manville, he continued extensive studies of accounting, credit and office management, including sales development and the training of men for sales work.

Mr. Oberholtzer joins Nicely & Company, Inc., as Assistant Treasurer, and as Member of the Board of Directors. With his long experience in office accounting and management he will be a valuable asset to this fast growing organization.

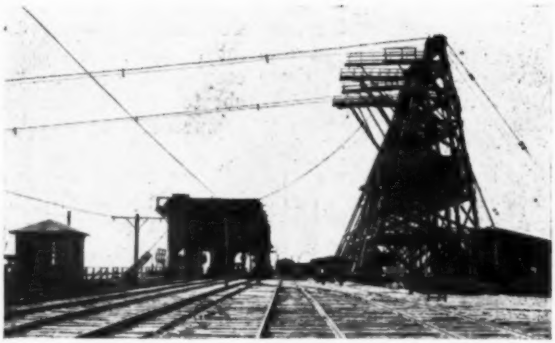
Nicely & Company, Inc., are insulation Contractors and Engineers, and Power Specialties Distributors. They have recently taken over the application of Acoustical and Sound Treating Materials.

**FOREIGN AGENCY DESIRED**
For
**ASBESTOS PRODUCTS FOR ENGINEERING SPECIALTIES**
STONE INDUSTRIAL EQUIPMENT COMPANY
SPRINGFIELD, MASS.



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# ASBESTOS



*Derrick Towers at the King Mine*

ASBESTOS CORPORATION LIMITED

THETFORD MINES

QUEBEC CANADA




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# Blue Asbestos Jottings

By Our Prieska, S. A., Correspondent

It is interesting to note from the article on Arizona Chrysotile which appeared in "ASBESTOS" two or three months ago that similar conditions have determined the pioneer workers in that district to adopt very similar methods of working to those employed for many years in the South African Blue Asbestos fields, viz: semi-skilled labor, hand-cobbing by women and children, payment for fibre actually produced, etc.

So far blue asbestos has well withstood the general depression; prices have dropped slightly for the lower grades only and the demand continues good for all varieties. The monthly output of crocidolite in South Africa (which really means in the whole world) is around 400 tons, about half of which comes from the Prieska district and the balance from Kuruman and other northern localities.

In the Prieska area there is work usually proceeding in 35 or so different places, many of these being mere ephemeral ventures, started one month, closed again in a few weeks or months later. Some farmer, prospector or adventurer decides to try his luck and opens a new place or re-opens an old; after losing a few pounds, instead of making the hoped-for profit, he closes down again, sometimes stealing away silently leaving his "boys" unpaid and foodless. Similar conditions obtain in the northern areas also.

Of course there are stable and permanent concerns also, witness the Cape Asbestos Co., Ltd., with 10 or 20 properties in the Prieska District alone and a history of 40 years, the pioneers of the industry and the principal producers, buyers and manufacturers of blue asbestos. In Kuruman the controlling interest is the Dominion Blue controlled by Turner & Newall, Ltd., and successors to the old firm of Gillanders and Compbell. Besides these two there are some 8 or 10 smaller producers who can be considered fairly well established.

A special paragraph must be devoted to that fine



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*Arizona Crude*
*Italian Crude*
*Canadian Crude*
*Canadian Spinning Fibre*
*Canadian Shingle Fibre*
*Russian Crude*
*Rhodesian Crude*
*South African Blue Crude*
*South African Yellow Crude*

ASBESTOS LIMITED INC.
**8 West 40th Street : New York City**
**Works: MILLINGTON, N. J.**



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veteran W. S. Weingarten, originally a farmer and hotelkeeper about 30 miles from Prieska, who saw the possibilities of African asbestos more than a generation ago. He was almost, if not actually, the first to export "tiger-eye" obtaining fancy prices for the mineral until he or one of his rivals sent it overseas by the ton instead of by the carat. There is hardly a spot in the whole district that Mr. Weingarten did not visit and on many of which he worked for a longer or shorter time; besides which he opened up the Amosite deposits in the Transvaal, later on selling his interests there, the "Egnep" and "Amosa" mines, to the Cape Asbestos Co. In spite of age and infirmity, Mr. Weingarten still keeps up his interest in blue asbestos and has at least one property in steady work.

Around Prieska hand-cobbing is still universal, but at Kuruman the rock containing short fibre is put thru a complete crushing, milling and sifting plant. Opinions seem to differ as to the success of this process, some authorities claiming that altho the product is uniform and clean, the fibre has been to a large extent "killed" by the machinery it has undergone.

Compression plants with jackhammers have been recently installed in two mines in the Prieska area. They are quite successful but it is obvious that such expensive outfits can only be used where the fibre seams are rich, and what is quite as important, consistent over considerable distances.

**LEAD JOINT RUNNERS**

Distributors and Jobbers Are Invited to Write for Prices
ATLAS ASBESTOS CO.
NORTH WALES, PA.

**CONTRACTS EXECUTED ANYWHERE**
High and Low Pressure Insulation
Brine and Ammonia Cork Insulation
STONE INDUSTRIAL EQUIP. CO.
SPRINGFIELD : : MASS.



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# KUBAR
## Manufacturing Company

*Manufacturers*
*of*
## *Asbestos Textiles*

CLOTHS - YARNS
ROVINGS - CORDS
WICK, ROVING - CARDED FIBRES

MAIN OFFICE and FACTORY
Davidson, N. C.

C. H. CARLOUGH
*Vice President & General Manager*




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# Carey Aluminite

(A New Insulation Product)

The Philip Carey Manufacturing Company of Lockland, Ohio, has recently become associated with the Aluminum Company of America in the production of a new high temperature heat insulating material to be manufactured under the trade name "Carey Aluminite."

For the past two years the Carey research organization, the Mellon Institute of the University of Pittsburg, and the research department of the Aluminum Company of America have been cooperating in the development of a commercial high temperature heat insulating material derived from bauxite, the ore from which aluminum metal is produced.

These research efforts have proved so unusually successful that The Philip Carey Manufacturing Company is planning the erection of a half-million-dollar manufacturing plant at East St. Louis immediately adjacent to the Aluminum Company of America's Ore Plant, from which processed material will be delivered to the new Carey Plant and there manufactured into Carey Aluminite Insulating Blocks, Bricks and Powder.

A unit producing commercial quantities is already in operation.

The new Aluminite insulation is designed for use in connection with electric furnaces, fire-brick boiler settings, heat treating furnaces, glass furnaces, regenerator chambers in iron, steel and other industries, and similar structures where internal temperatures range from 1800° F. to 2600° F.

The commercial value of the new Aluminite insulation lies in its ability to resist the disintegrating effect of very high temperatures in addition to which it has such excellent heat insulating value that only 1/2 to 1/3 as much is required to give the same results now obtained from present commercial high temperature heat insulating materials.

The Aluminum Company of America is completely equipping their new electric furnaces at Alcoa, Tenn., with the new Carey Aluminite insulation.



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# VERMONT

## ASBESTOS CORPORATION

▲▲▲

SPINNING FIBRE
COMPRESSED SHEET FIBRE
SHINGLE STOCK
PAPER STOCK
CEMENT STOCK
SHORTS & FLOATS

▼▼▼

## MINED IN U. S. A.

GENERAL & SALES OFFICE
EIGHTY-NINE BROAD STREET
BOSTON, - - - MASS.




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*Office Front and Window Display*




*An Attractive exhibit of Home Insulation*

*THE LOTZ ASBESTOS COMPANY*

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# Oaks From Acorns

Nineteen Twenty-Nine was the largest year in the history of the Lotz Asbestos Company of 20 Elm Street, Hartford, Conn.

From small beginnings, in 1920, it has emerged from the acorn to the young oak stage.

The firm was organized in 1920 by John Lotz, Jr., who is President and Treasurer. Mr. Lotz formerly served the R. A. Keasbey Company of New York, in their New England territory for many years, and, curiously enough, a history of that company also appears in this issue. Horace B. Tuttle is Secretary of the firm, and W. B. Brown, Assistant Treasurer.

The Lotz Asbestos Company acts as approved contractors for Johns-Manville Corporation, and handles all kinds of insulating material, as well as acoustical products.

The photographs on the opopsite page will show the very attractive display windows of the firm, and also an exhibit of the Home Insulation Company, a subsidiary of the Lotz Asbestos Company, which was made at the State Armory, Hartford, Conn., during the week of March 15th.

"The insulation industry is forging steadily ahead in Connecticut," says Mr. Brown, the Assistant Treasurer, "and the Lotz Asbestos Company is getting its share of the business."

It is to firms of this sort, which show steady growth, and adapt themselves to ever changing conditions, that the insulation industry owes its progress.

Other insulation contractors are urged to send in histories of their firms, with photographs of officials.

---

Grant Wilson, Inc., Chicago, has extended its service to include the distribution of a complete line of insulation materials. The company will cover the Great Central market.

**POSITION WANTED**

Man with thoro knowledge of preparing Arizona, Rhodesian, South African Blue, and Amosite, Russian, Canadian crudes, and spinning fibres, is open for position; can design, construct, operate plant in every detail, using English method of preparing Asbestos, also manufacturing Asbestos plastic and liquid roofing compounds.

**Address 5B-BN, "ASBESTOS."**



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# FACT AND FANCY

**Another Amphibole Deposit.**

Samples from the deposit mentioned in our April number as having been discovered in South Carolina, have reached us, and prove to be a good grade of — amphibole. This, of course, considering the location of the deposit, was not surprising.

S. O. Cooper, who owns the farm on which the asbestos occurs, lives near Six Mile, S. C., and says that he has dug in several places and the veins all run slanting into the ground.

Some of the specimens show a fibrous material but of very brittle character.

**Federal Specifications for Brake Lining.**

The Bureau of Standards, of Washington, D. C., has issued a proposed Federal Specification for Brake Linings, and desires the comment and suggestions of any and all brake lining manufacturers as to whether the specification is suitable for the purpose, and also for any improvement which might be made in it.

It is interesting to note that under Section B 1 — Types — it is stated that

"Unless otherwise specified in the purchase order or contract, brake linings may be of any of the recognized commercial types (solid-woven, folded fabric, molded pulp, etc.) or of any other type or combination of types as may be found practicable for use in the brakes of automotive vehicles and other similar applications; provided the material will meet this specification."

Manufacturers should send their comments and suggestions promptly if they have not already done so. A copy of the specification is in the office of "ASBESTOS" and may be examined by anyone interested, or can be obtained by addressing S. von Ammon, Chairman, Brake Lining Committee, Federal Specifications Board, Bureau of Standards, Washington, D. C., reference File No. III-7.



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Raybestos

ASBESTOS TEXTILES

Cloth - Yarn

Rovings

*furnished in all standard grades*

*Commercial, Underwriters', 90%, 95%, & 98-99%*

| | | |
|---|---|---|
| Brake Lining | Brake Testers | High Pressure Packing |
| Clutch Facings | Drum Lathes | Automotive Hose |
| Fan Belts | Rivets | Valve Stem Packing |
| Sheet Packing | Countersinking & Riveting Machines | Brakes |
| Car Mats | Millboard | |

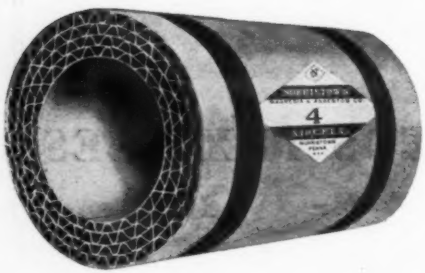
The Raybestos Division of

RAYBESTOS-MANHATTAN, INC.

Bridgeport, Connecticut




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## NORRISTOWN AIR CELL PIPE COVERING

THIS inexpensive yet efficient type of pipe insulation, for medium and low pressure steam lines, has been developed from a full weight sheet of fireproof asbestos felt. The corrugations which make it firm and rigid, run the full length of the section, providing the best efficiency

Stocked in 2, 3 and 4 ply, other plys made on order, each ply a full ¼" thick, to fit all standard pipe sizes. Each section is 36" long, covered with sheeting jacket, and provided with necessary bands.

The standard package contains approximately the right number of sections of a size of Norristown Green Label Air Cell to insulate the pipes in the average residence. This allows the contractor to purchase a full carton without feeling he is over-buying, and without paying the broken package price.

The new, handy carton, which was first developed and used by the Norristown Magnesia & Asbestos Company, means that every piece of Air Cell reaches you, clean—white—with no broken ends or torn jackets—no loss whatever.

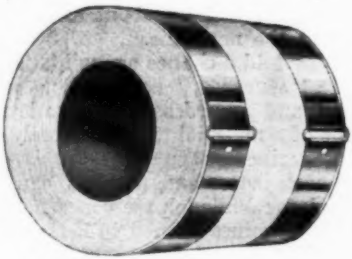
The covering is fully protected by the carton on both sides and ends, which means that damage in shipment, from dampness or otherwise, is practically impossible.

NORRISTO
MAGNESI
ASBESTO
NORRIST
PENNSYLV



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RRISTOWN
GNESIA &
BESTOS CO
RISTOWN
NSYLVANIA



## NORRISTOWN WOOL FELT PIPE COVERING

ALL NORRISTOWN WOOL FELT PIPE COVERINGS represent the finest constructional skill combined with carefully selected wool felt paper manufactured by us. They are built to make a lasting impression with your customer.

The surfaces of each successive layer are given a "rough" finish. This, when built up like a book in laminated form, "traps" dead air in many minute cells. The natural insulating quality of felt is thereby improved and this construction insures a stronger, more lasting, and rigid construction, than where "indenting" or other similar methods are used. Norristown Wool Felt when once applied is a solid roll of pure insulating material, and so formed to withstand the wear and tear of time and use.

For hot water work Norristown Wool Felt is lined with Norristown Asbestos Paper. For cold water work it is furnished with water proof saturated felt lining. Made in any thickness desired. Sections are 3 feet long, canvas bound and are furnished with brass lacquered bands for fastening.



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**Queer Conceptions of Asbestos.**

No matter how many queer ideas we find our friends and acquaintances have about asbestos, we are always astounded at the next one.

Having told a chance acquaintance that we publish the magazine "ASBESTOS," he asked us what *significance* the word had, and seemed surprised to learn that asbestos was the name of a material and not merely a fancy name given to the magazine.

An even better one, perhaps, can be told of an executive in a large Philadelphia concern, who, upon being told that asbestos mines existed in certain parts of the United States, said "Mines? I thought asbestos was made out of cement."

When really intelligent people have such hazy conceptions of asbestos, can we blame the dear public for knowing practically nothing about it?

**Cross-licensing of Automotive Patents Wins Award.**

The highest honor for cooperative trade association work was awarded to the motor industry at the dinner of the American Trade Association Executives in Washington, on May 1st, when the first prize was given to the National Automobile Chamber of Commerce for the cross-licensing patents agreement under which automobile manufacturers operate.

The prize was offered for "original and outstanding service to the public" and was awarded to the automobile manufacturers organization for its patents agreement, under which 1700 patents owned by the members are made available to all members without cost.

Secretary of Commerce, Robert P. Lamont presented the bronze medallion and in his presentation remarks declared that the patents agreement resulted in great public benefit by allowing each manufacturer to use the latest improvements originated by any company.

**WANTED**
Carload, Less Carload, or Job Lots
Asbestos, Magnesia, Hair Felt, Silocel, Cork
STONE INDUSTRIAL EQUIP. CO.
SPRINGFIELD, MASS.



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## BLUE AND AMOSITE CRUDES AND FIBRES

**"CAPE" BLUE ASBESTOS** of all grades suitable for shingles, asbestos-cement pipes, boiler and bulkhead blocks and textiles.

**AMOSITE** of all grades, suitable for 85% Magnesia coverings, composition and textiles.

## BLUE AND AMOSITE MANUFACTURED GOODS

Yarns, cloth, 100% Asbestos Sectional Pipe Covering, Millboard, etc.

Both Blue and Amosite cloths possess the highest insulating properties and are approved by the British Admiralty. They are also specially adapted for resistance to strong acids.

The Cape Asbestos Co Limited

Morley House 26-30 Holborn Viaduct London E.C.1.

Factory, Barking, Essex

Telegrams:— "Incorrupt," London. Telephone City 6937




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# "Grey-Rock Eagle"

This is the name chosen by the manufacturers of Grey-Rock Brake Lining[1] for its new improved type of woven lining, designed especially for the internal expanding brake.

The distinctive feature of this new type of brake lining seems to be the alloy metal wire which it contains. This alloy metal wire has a two-fold purpose. It is claimed that by a transfer of this metal from the brake lining to the drum, the pores of the steel are filled up and finally the drum develops a smooth, polished surface. It is stated, also, that this metal prevents the fusion of particles of steel, which have been abraded from the drum, so that they cannot combine in a piece of high carbon steel and in turn score the drum. Thus the new lining not only protects the drum against scoring but improves its condition.

Grey-Rock Eagle Brake Lining is claimed to have an unusually low wear factor. It has been tested out by the manufacturers on every type of internal and external brake under every operating condition, with most satisfactory results.

This new lining has been on the market for only a few months. The manufacturers will be glad to send a sample to anyone interested in seeing this new, efficient brake lining.

[1]United States Asbestos Division, Manheim, Pa.

**WANTED**

Man capable taking charge pipe covering application department, well known concern. Mechanical engineering experience preferred.
Address Box 5C-D, ASBESTOS

**Tropische & Ueberseeische Rohprodukten A. G.**
**Alsterdamm 7**
**HAMBURG GERMANY**

**IMPORTERS & MERCHANTS OF**
**ASBESTOS CRUDES AND FIBRES**




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# CYPRUS ASBESTOS

A true Chrysotile fibre of great tensile strength, exceptionally clean and well graded, suitable for the manufacture of—

**Asbestos-cement pipes, sheets and shingles**

**Asbestos millboard**

**Moulded brake lining**

**Etc., etc.**

Limited quantity still available for 1930 delivery.

APPLY FOR SAMPLES AND PRICES TO SOLE AGENTS—

**CYPRUS TRADING CORPORATION, Ltd.**

**49, ST. JAMES'S STREET**

**LONDON, S. W. 1**




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# Little Lessons in Selling

YOUR REPUTATION FOR STICKING TO PRICES

By John T. Bartlett

"What chance have I in competition with Bill Roberts, salesman for the Blank Company?" a salesman demanded of the writer. "My house gives me one schedule of prices, and I must stick by it 100%, tho it means I sink. Bill Roberts is given minimum figures, but urged to get the best he can. Of course, Bill gets the business away from me!"

Our reply to the complaining salesman was that, so long as he was inclined to the belief he had declared, it was a certainty that Bill Roberts had him at a disadvantage. However, the disadvantage did not lie in the competitor's sliding schedule but in his state of mind.

All but the exceptional buyer possesses a considerable amount of shrewdness. If the salesman knows salesmanship, the buyer knows "buymanship." And one of the first rules is to feel the salesman out. Learn whether or not he has quoted a price simply as a base from which to bargain, or whether his first price is his last and best price.

When buyers strive to "beat down" a salesman, what they are most interested in is not a lower price. It is in being sure *the salesman has quoted them his lowest price.* Once they feel the salesman is rock bottom in his quotation, they buy.

Circumstances alter cases. We do not take the position that deviation from a one-price policy is never justified. We do believe, however, that every salesman should pride himself upon ability to make a single price, and put over sales on the basis of it, without bargaining.

Sooner or later, a salesman gets a reputation with his trade. His is known as a salesman of the "horse trading" type, or a "one-price" salesman. It is mighty helpful to have the latter reputation.

Moreover, "one-price" salesmen invariably are more valuable to their house than the "horse trading" type. There is a reason for this. "One-price" men always average to get considerably higher prices. This makes greater profits for their employers. They eventually are paid substantially more.



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# AMERICAN ASBESTOS COMPANY

*Manufacturers of*
**Asbestos Textiles**

**NORRISTOWN, PA., U. S. A.**

***Headquarters for Yarns, Cloth, Tapes, Fibres, Brake Linings and Textiles Generally***

**WRITE FOR PRESENT PRICES**




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# MARKET





TRADE MARK

ASBESTOS-CEMENT
SHINGLES
CORRUGATED
SHEETS
AND LUMBER,

ARE USED EXTENSIVELY BY THE BELGIAN RAILWAY AUTHORITIES & WAR DEPARTMENT.
THIS IS PROOF OF THEIR QUALITY.

**Scheerders - Van Kerchove United Company**
(Ste An)
St. Nicolaas (Waas)
Belgium

QUOTATIONS, LITERATURE and SAMPLES SUBMITTED TO ANYONE INTERESTED.


**General Business.**

While perhaps improvement in conditions is not noticeable to any great extent when only a small section, town or locality are considered, taking the country as a whole, conditions *are* gradually improving.

Building construction has been gaining consistently since February, with prospects for still further and substantial advances in coming months. Automobile production likewise shows gain each month. And the same is true with other basic industries.

Of course, compared with last year, the totals appear low, but as the Industrial Digest points out, we must remember that last year was a phenomenal one in business.

Most authorities agree that the low point in the depression has now been reached and passed.

**Asbestos. Raw Material.**

There has been a slight improvement in the demand for spinning grades of asbestos, due to im-



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proved conditions in the United States.

Prices on fibres have been reduced, and in many instances, contracts adjusted at the new prices.

Thetford No. 1 and No. 2 Crudes are higher in proportion to the low prices of spinning fibres, and the probabilities are they will remain at their present price because the production of crudes in Canada cannot go up, and as this material is being used generally, there will probably be no further decline.

It is interesting to note that with paper stock being produced by the asbestos mine in Vermont, this added tonnage has not in any way affected the price of paper stock, which remains firm.

Rhodesia and Russia are quoting new prices which are approximately on the level of 1927 quotations, and it is evident that if these prices cannot be realized and the market cannot absorb the additional amount that the mines produce, curtailment will begin. This would be the right solution to the problem.

**Asbestos—Manufactured.**

*Textiles.* There seems to be very little new to record in the Textile market this month. In the main we find that Textile activity has not kept pace with the rest of the Asbestos Industry in the usual spring pick-up, and altho prices appear to be firm, volume is still comparatively small. We look for a pick-up in this business some time within the next 60 days but whether it will materialize is a matter entirely of conjecture.

*Brake Lining,* is experiencing its usual spring activity and altho the original equipment division of the business is still far behind that of last year replacements have so far been very satisfactory indeed, with all indications that this demand will continue comfortably into the fall. Of course, the usual trouble prevails in the Brake Lining field at the present time—that is, the demand is split among several different types of Lining and consequently the factories report that altho their dollar volume is satisfactory,



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their volume in each class of Brake Lining produced has not kept pace with the demand of last year.

*The Packing* conditions at present, present very little change. The situation in this market has become increasingly competitive and as indicative of just what may be expected in the Packing field, we point to the Navy bids which were opened in Washington a few weeks ago. Altho competitive bids on Navy Packings cannot be considered an indication of costs of manufacture, nevertheless the prices which were turned in made it appear that almost all of the Packing companies can use the Navy increase for their business and a glance at the bids shows to about what length they are willing to go in sacrificing profits.

*Insulation*—High Pressure. Demand for 85% Magnesia and other high pressure insulations has fallen off very seriously in the past sixty days. It is reported that engineers and architects boards are full of new work, but the fact of the matter is that manufacturers' plants have fully caught up with orders and it is expected that the next few months will permit an appreciable addition to reserve stocks.

Low Pressure. Volume is reported off about 40% in the aircell market, with prices stable. Wool Felt appears to be more active at present than aircell, natural, perhaps at this time of year.

The market should show improvement within the next 30 to 40 days, particularly as stocks in dealers' hands are low, and since the seasonal trend will be toward more activity, purchases will have to be made to supply demand.

*Paper.* The volume of paper business is off more than aircell even, one of the manufacturers estimating that it is off 60%. Naturally, with improvement in the aircell market, paper will likewise improve.

*Asbestos Cement Products.* The shingle season does not seem to be opening up as it should, altho this may improve with the better weather conditions now obtaining. The main cause seems to be the financial situation—it being difficult to get money to finance some of the large operations. Prices are steady.

The market for Corrugated is firm, with fair volume.

**Editor's Note: Readers are invited to comment freely on the above. The opinions given represent those of men closely in touch with the various markets, but your experience may not agree with theirs.**



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MADE of genuine, sterilized Cattle Hair, Ozite Standard Hair Felt means high efficiency and longlife.

*Write for facts and prices.*

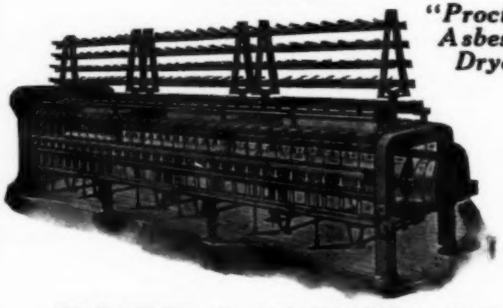
**AMERICAN HAIR & FELT CO.**

**130 N. Wells Street, Chicago, Ill.**

***ASBESTOS YARN MACHINERY***

*"Smith-Furbush"*

*"Proctor" Asbestos Dryers*



**PROCTOR & SCHWARTZ, INC.**

*Formerly Smith & Furbush Machine Co.*

**Seventh St. & Tabor Rd., Philadelphia, Pa.**




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# CONTRACTORS AND DISTRIBUTORS PAGE

Latest report on wages paid Asbestos Workers in various cities thruout the United States and Canada, give the rates for Mechanics as follows: (Heavy type indicates change in rate since our report in the December number)

| | Per Hour |
|---|---|
| Akron, Ohio | 1.37½ |
| Albany, N. Y. (former rate $1.25) | 1.50 |
| Atlanta, Ga. | 1.00 |
| Atlantic City, N. J. (former rate $1.25) | 1.37½ |
| Baltimore, Md. (former rate $1.37½) | 1.50 |
| Boston, Mass. | 1.37½ |
| Bremerton, Wash. | .91 |
| Buffalo, N. Y. | 1.37½ |
| Cedar Rapids, Ia. | 1.00 |
| Charleston, W. Va. | 1.25 |
| Chicago, Ill. | 1.62½ |
| Cincinnati, Ohio | 1.32½ |
| Cleveland, Ohio | 1.42½ |
| Columbus, Ohio | 1.25 |
| Connecticut | 1.37½ |
| Dallas, Texas | 1.25 |
| Dayton, Ohio | 1.25 |
| Denver, Colo. | 1.12½ |
| Des Moines, Iowa | 1.00 |
| Detroit, Mich. (former rate $1.25) | 1.37½ |
| Essex & Hudson Co. | 1.50 |
| Houston, Texas (former rate $1.25) | 1.31¼ |
| Indianapolis, Ind. | 1.32½ |
| Kansas City, Mo. | 1.15 |
| Los Angeles, Calif. | 1.12½ |
| Louisville, Ky. | 1.25 |
| Mare Island Ship Yard | .93 |
| Memphis, Tenn. | 1.25 |
| Milwaukee, Wis. | 1.15 |
| Minneapolis, Minn. | 1.18 |
| Montreal, P. Q., Can. | .75 |
| Nashville, Tenn. (former rate $1.25) | 1.00 |
| New York City, N. Y. | 1.65 |
| Norfolk, Va. | 1.12½ |
| Omaha, Nebr. | 1.28 |
| Philadelphia, Pa. | 1.37½ |
| Pittsburgh, Pa. | 1.56¼ |
| Portland, Ore. | 1.25 |
| Providence, R. I. (former rate $1.25) | 1.37½ |
| Richmond, Va. | .87½ |
| Rochester, N. Y. | 1.37½ |
| Sacramento, Calif. | 1.00 |
| San Antonio, Texas | 1.25 |
| San Francisco, Calif. | 1.00 |
| Seattle, Wash. | 1.12½ |
| South Bend, Ind. | 1.15 |
| Spokane, Washn. | 1.12½ |
| Springfield, Mass. (former rate $1.25) | 1.37½ |
| St. Louis, Mo. | 1.45 |
| St. Paul, Minn. | 1.18 |
| Syracuse, N. Y. (former rate 1.31¼) | 1.37½ |
| Tacoma, Washn. | 1.12½ |
| Toledo, Ohio | 1.25 |
| Toronto, Ont., Can. | 1.00 |
| Trenton, N. J. | 1.25 |
| Troy, N. Y. (former rate $1.25) | 1.50 |
| Tulsa, Okla. | 1.25 |
| Washington, D. C. (former rate $1.37½) | 1.50 |
| White Plains, N. Y. | 1.50 |
| Wilkes-Barre, Pa. | 1.25 |
| Wilmington, Del. | 1.25 |
| Winnipeg, Canada (former rate .90) | .95 |
| Youngstown, Ohio | 1.37½ |



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# RHODESIAN WHITE ASBESTOS

THE PRODUCT OF
NIL DESPERANDUM MINE
Shabani

# TRANSVAAL WHITE ASBESTOS

SUPERFINE QUALITY
THE PRODUCT OF
THE AMIANTHUS MINE
Kaapsche Hoop

# SOUTH AFRICAN BLUE ASBESTOS

THE PRODUCT OF
DOMINION BLUE ASBESTOS MINES (*Prop'y*)
LIMITED
Kuruman
(Formerly owned by Gillanders & Campbell)

**Asbestos Fibres produced at the above named properties are offered for sale by:**

## RAW ASBESTOS DISTRIBUTORS LTD.

4 LLOYD'S AVENUE
LONDON, E. C. 3. ENGLAND

TELEGRAPHIC ADDRESS: "VULBESTON"

CODES USED { BENTLEY'S
A. B. C. 5TH EDITION
WESTERN UNION
UNIVERSAL EDITION




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## BUILDING ACTIVITY

March contracts reached a larger total than for any preceding month since August 1929. The figure was $459,119,000, as reported by the F. W. Dodge Corporation.

This total was 45% over February of this year, and only 5% under March 1929.

As in the preceding two months March awards for the construction of public works and utilities, totalling $105,349,800, led all other types at 23% of the total. Contracts let for residential buildings amounted to $101,491,600, or 22% of the total.

Contemplated new work of all kinds reported in March amounted to $732,735,900, compared with $780,209,400 in February, and $886,075,100 in March of last year.

## FREIGHT CAR LOADINGS

Loadings of revenue freight for the week ended on April 19th totaled 892,881 cars, this being a decrease of 18,429 cars under the preceding week, and a reduction of 112,099 cars below the same week in 1929.

Figures for 1930, compared with the same period in 1929 and 1928 follow:

| | 1930 | 1929 | 1928 |
|---|---|---|---|
| Four weeks in January ..... | 3,349,424 | 3,571,455 | 3,448,895 |
| Four weeks in February .... | 3,505,962 | 3,766,136 | 3,590,742 |
| Five weeks in March ..... | 4,414,625 | 4,815,937 | 4,752,559 |
| Week of April 5 ..... | 907,928 | 958,225 | 919,352 |
| Week of April 12 ..... | 911,310 | 937,152 | 912,659 |
| Week of April 19 ..... | 892,881 | 1,005,880 | 945,289 |
| Total ..... | 13,982,130 | 15,090,785 | 14,569,496 |

## ASBESTOS STOCK QUOTATIONS

| | Par. | Div. | April 1929 High | Low | Last |
|---|---|---|---|---|---|
| Carey (Com.) ..... | 100 | 8 | No Sales | | |
| Carey (Pfd.) ..... | 100 | 6 | 116 | 115 | 115 |
| Certainteed (Com.) ..... | np | – | 13½ | 9⅛ | 10¾ |
| Certainteed (Pfd. ..... | 100 | 7 | 33 | 33 | 33 |
| Garlock Packing (Com.) ..... | np | – | 33½ | 26 | 26¾ |
| Garlock Pkg. (6s. 1939) ..... | 100 | 6 | 110 | 103 | 107½ |
| Johns-Manville (Com.) ..... | np | 3 | 136¾ | 106⅞ | 110⅛ |
| Johns-Manville (Pfd.) ..... | 100 | 7 | 123 | 120 | 120⅛ |
| Raybestos-Manhattan Inc. (Com.) | np | – | 58⅞ | 46 | 48½ |
| Ruberoid (Com.) ..... | np | 4 | 64¾ | 59⅛ | 63 |
| Thermoid (Com.) ..... | np | – | 28 | 25¾ | 26¼ |
| Thermoid (Pfd.) ..... | 100 | 7 | 87 | 80 | 83⅞ |
| Thermoid (6s 1934) ..... | 100 | 6 | 98⅞ | 94½ | 94⅞ |



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# Asbestos Fibre

*for the manufacture of*

Roofing Cements · Fibrous Paints
Filtration Packings
Asbestos Shingles and Lumber
Insulating Cements
Asbestos Paper · Pipe Coverings
Asbestos Millboard
High Temperature Cements

THE QUEBEC ASBESTOS CORPORATION

*Office and Mines*
EAST BROUGHTON, PROVINCE *of* QUEBEC
CANADA




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# PRODUCTION STATISTICS

**Africa (Rhodesia).**

Statistics not yet received from Rhodesia Chamber of Mines, covering January 1930.

**Africa (Union of South Africa).**

*Transvaal*

| | January 1929 | | January 1930 | |
|---|---|---|---|---|
| | Tons (2000 lbs.) | Value | Tons (2000 lbs.) | Value |
| Amosite ..... | 911.90 | £9,449 | 362.87 | £ 3,974 |
| Chrysotile ..... | 1,619.78 | 24,505 | 718.00 | 10,086 |
| *Cape* | | | | |
| Blue ..... | 436.26 | 10,545 | 511.17 | 12,810 |
| | 2,967.94 | £44,499 | 1,592.04 | £26,870 |

**Australia.** The "West Australian" Journal of Perth, Australia, states that the deposits of chrysotile asbestos at Soanesville in the northwest, which attracted the attention of a London Company more than 20 years ago, have recently been developed and worked under more favorable conditions. For the last five months an average of 10 tons of high-class fibre has been produced and shipped monthly, but new machinery has been installed which will considerably increase production. It is stated that altho transports costs to the market are high, the fibre commands good prices and further discoveries of long fibre deposits are expected. Deposits of short fibres are plentiful.

**Canada.**

Production of Asbestos in Canada during February 1930—16,112 tons (2000 lbs.), compared with February 1929—22,421 tons.

January 1930 productions, as reported by April "ASBESTOS," was 17,117 tons.

These figures were supplied by the Dominion Bureau of Statistics.

**India.** "Commerce Journal of Calcutta reports production of asbestos in India as follows:

1928—156.5 tons (probably 2000 lbs.) Value £1,622
1927— 67.7 tons Value £1,011

Of the 1928 production 148 tons were produced in the Serai Kela State of Bihar and Orissa, and 8.5 tons in the Cuddapah District, Madras, or 156.5 tons in all, as above.



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**Imports into U. S. A.**

*Unmanufactured Asbestos.*

| | March 1929 Tons (2240 lbs.) | March 1929 Value | March 1930 Tons (2240 lbs.) | March 1930 Value |
|---|---|---|---|---|
| Africa (Br. S.) | 274 | $ 43,579 | 81 | $ 12,919 |
| Africa (Port. E.) | 170 | 59,341 | .. | ... |
| Canada | 17,971 | 657,600 | 16,277 | 512,349 |
| Germany | 92 | 29,849 | .. | ... |
| Italy | 35 | 3,888 | 1 | 743 |
| United Kingdom | 42 | 9,736 | 2 | 621 |
| | 18,584 | $803,993 | 16,361 | $526,632 |
| *Tabulation of Crude only:* | | | | |
| Africa (Br. S.) | 274 | 43,579 | 81 | 12,919 |
| Africa (Port. E.) | 170 | 59,341 | .. | ... |
| Canada | 473 | 136,140 | 166 | 62,915 |
| Germany | 92 | 29,849 | .. | ... |
| Italy | 6 | 2,721 | 1 | 743 |
| United Kingdom | 42 | 9,736 | 2 | 621 |
| | 1,057 | $281,366 | 250 | $77,198 |
| *Other Grades:* | | | | |
| Mill Fibre (Canada) | 6,988 | 343,968 | 5,151 | 281,045 |
| Lower Grades (Canada) | 10,510 | 177,492 | 10,960 | 168,389 |
| Lower Grades (Italy) | 29 | 1,167 | ... | ... |
| | 17,527 | $522,627 | 16,111 | $449,434 |

*Manufactured Asbestos Goods:*

| | March 1929 Pounds | March 1929 Value | March 1930 Pounds | March 1930 Value |
|---|---|---|---|---|
| *Yarn—* | | | | |
| Germany | 442 | $ 477 | 1,102 | $ 667 |
| United Kingdom | 4,722 | 2,190 | 3,155 | 1,882 |
| *Fabrics, Woven—* | | | | |
| Canada | ... | ... | 15 | 60 |
| United Kingdom | 1,463 | 913 | 1,869 | 1,246 |
| *Packing, Fabric—* | | | | |
| United Kingdom | 6,048 | 1,771 | ... | ... |
| *Packing, not Fabric—* | | | | |
| Austria | 220 | 514 | 630 | 529 |
| Belgium | 367 | 35 | ... | ... |
| France | ... | ... | 94 | 98 |
| Germany | 1,487 | 741 | 232 | 178 |
| United Kingdom | 4,322 | 1,436 | 9,579 | 4,798 |



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| | March 1929 Pounds | March 1929 Value | March 1930 Pounds | March 1930 Value |
|---|---|---|---|---|
| *Shingles, Slate, Wood or Lumber—* | | | | |
| Belgium | 2,679,117 | $37,800 | 504,885 | $ 7,161 |
| Cuba | 1,257 | 58 | ... | ... |
| Netherlands | 49,148 | 803 | 25,822 | 309 |
| *Lumber of Asbestos Cement—* | | | | |
| Austria | ... | ... | 17,600 | 5,159 |
| Belgium | 4,054 | 157 | ... | ... |
| Canada | 21,750 | 1,729 | ... | ... |
| France | 286,640 | 3,730 | ... | ... |
| Germany | 21 | 13 | ... | ... |
| Italy | ... | ... | 11,754 | 317 |
| United Kingdom | 822 | 150 | ... | ... |
| *Paper and Millboard—* | | | | |
| United Kingdom | 448 | 90 | ... | ... |
| *Other Manufactures—* | | | | |
| Austria | 112 | 297 | ... | ... |
| Canada | 100 | 55 | 20 | 6 |
| France | ... | ... | 24 | 165 |
| Germany | ... | ... | 117 | 37 |
| United Kingdom | 192 | 216 | 20 | 18 |
| *Grand Total* | *3,062,732* | *$53,175* | *576,918* | *$22,630* |
| *Shingles, Slate, Wood and Lumber—By Districts.* | | | | |
| Florida | 2,428,434 | $34,110 | 224,140 | $ 3,140 |
| Galveston | 142,532 | 2,002 | 116,513 | 1,796 |
| Michigan | 21,750 | 1,729 | ... | ... |
| Mobile | 67,240 | 807 | 52,910 | 701 |
| New York | 96,213 | 2,062 | 29,354 | 5,476 |
| New Orleans | 286,640 | 3,730 | 84,877 | 1,182 |
| Philadelphia | ... | ... | 52,267 | 651 |
| | 3,042,809 | $44,440 | 560,061 | $12.946 |

**Exports from U. S. A.**

*Exports of unmanufactured Asbestos* during the month of February[1] 1930, amounted to 8 tons, valued at $2,607, comparing with 13 tons, valued at $4,432 during February 1929

*Exports of Manufactured Asbestos Goods:*

| | February[1] 1929 Pounds | February[1] 1929 Value | February[1] 1930 Pounds | February[1] 1930 Value |
|---|---|---|---|---|
| Paper, Mlbd. & Rlbd. | 109,001 | $ 9,961 | 160,764 | $14,626 |
| Pipe Covg. & Cement | 397,564 | 19,912 | 520,612 | 30,205 |
| Textiles, Yarn & Pkg. | 204,244 | 117,078 | 123,769 | 85,974 |
| Brake & Clutch Lining | 602,011[2] | 114,140 | 390,009[2] | 85,992 |
| Asbestos Roofing | 11,593[3] | 93,917 | 7,137[3] | 35,391 |
| Magnesia & Mfrs. of | 735,993 | 58,915 | 587,294 | 34,683 |
| Other Asbestos Mfrs. | 355,790 | 45,243 | 333,065 | 41,322 |

[1]Exports one mo. behind imports. [2]Lin. ft. [3]Sqs.



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**Exports of Raw Asbestos from Canada.**

| | March 1929 Tons (2000 lbs.) | Value | March 1930 Tons (2000 lbs.) | Value |
|---|---|---|---|---|
| United Kingdom | 215 | $ 22,850 | 170 | $ 31,256 |
| United States | 8,870 | 571,314 | 6,193 | 399,084 |
| Australia | 155 | 11,625 | 40 | 3,600 |
| Belgium | 650 | 41,607 | 396 | 20,850 |
| Denmark | 80 | 5,200 | ... | ... |
| France | 975 | 76,859 | 380 | 26,300 |
| Germany | 635 | 86,350 | 91 | 16,684 |
| Italy | ... | ... | 332 | 27,240 |
| Japan | 514 | 31,525 | 1,175 | 67,700 |
| Netherlands | 206 | 17,450 | 44 | 1,980 |
| | 12,300 | $864,780 | 8,821 | $594,694 |
| *Sand and Waste—* | | | | |
| United Kingdom | 30 | 750 | 91 | 2,137 |
| United States | 12,594 | 204,512 | 12,439 | 179,064 |
| British India | 60 | 750 | 60 | 750 |
| Belgium | .. | ... | 140 | 2,505 |
| France | 10 | 250 | 60 | 1,500 |
| Germany | .. | ... | 60 | 1,500 |
| Italy | .. | ... | 22 | 550 |
| Japan | .. | ... | 5 | 125 |
| Netherlands | .. | ... | 126 | 3,150 |
| | 12,694 | $206,262 | 13,003 | $191,281 |
| | 24,994 | $1,071,042 | 21,824 | $785,975 |

**Imports and Exports by England.**

*Imports of Raw Material.*

| | March 1929 Tons (2240 lbs.) | Value | March 1930 Tons (2240 lbs.) | Value |
|---|---|---|---|---|
| From Rhodesia | 769 | £34,693 | 980 | £ 40,847 |
| From Canada | 98 | 2,045 | 260 | 6,627 |
| From Other Countries | 799 | 22,642 | 712 | 22,807 |
| | 1,666 | 59,380 | 1,952 | 70,281 |
| Re-Shipments | 142 | £5,752 | 109 | £3,156 |
| *Exports of Asbestos Manufactures.* | | | | |
| To Netherlands | 57 | 4,150 | 45 | 4,624 |
| To France | 29 | 5,751 | 36 | 5,250 |
| To U. S. of America | 4 | 1,330 | 6 | 1,977 |
| To British India | 554 | 13,312 | 938 | 17,596 |
| To Australia | 50 | 6,262 | 28 | 4,043 |
| To Other Countries | 1,413 | 64,861 | 1,113 | 73,483 |
| | 2,107 | £95,666 | 2,166 | £106,973 |

Diplomacy is the art of letting some one else have your way.



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We are in the market for

***Crude Asbestos Fibre of All Kinds***

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Importers of Asbestos
Crudes and Fibres

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# NEWS OF THE INDUSTRY

**Birthdays.** It is a pleasure to extend congratulations and hearty good wishes to the following gentlemen on the occasion of their birthdays: Sumner Simpson, President, Raybestos-Manhattan, Inc., Bridgeport, Conn., whose birthday occurs on May 17th; C. W. Bunker, Treasurer and General Manager of Multibestos Company, Walpole, Mass., May 19th; Charles E. Barnhardt, President, Kubar Mfg. Co., Davidson, N. C., May 19th; W. C. Fisher, Treasurer, Russell Mfg. Co., Middletown, Conn., May 23rd; M. B. Barkley, President, General Asbestos & Rubber Co., North Charleston, S. C., May 27th; M. S. Sprague, 2nd Vice President, Plant Rubber & Asbestos Works, San Francisco, Calif., May 29th; F. H. Shipe, Manager of the Asbestos Covering & Roofing Company, Washington, D. C., May 31st; Chester H. Braselton, President, Worldbestos Corp., Paterson, N. J., June 14th; and W. R. Seigle, Chairman of the Board, Johns-Manville Corporation, New York City, June 14th.

**George D. Crabbs,** President of the Philip Carey Manufacturing Company, was recently elected a director of the Kroger Grocery & Baking Company to fill the vacancy caused by the resignation of A. L. Nagel, Vice President and Director.

**B. Marcuse,** President and Manager of the Canadian Asbestos Company, Montreal, returned on April 21st, after a several weeks trip to England and the Continent.

**"New Era"** has recently been registered with the U. S. Patent Office, as a trade mark for an asbestos board produced by Asbestos Limited, Inc., of New York City.

**The Smith-Faris Company** on April 15th announced the removal of their Pittsburg Office from 420 Sandusky St., N. S., to 1159 Hodgkiss St., N. S.

**The Norristown Magnesia & Asbestos Company** of Norristown has completed arrangements whereby they will be represented in the State of Texas by the Southwest Insulation and Packing Company of Fort Worth and Dallas, this completing their south and southwest distributors policy.

**Johns-Manville Corporation** and subsidiaries report for the quarter ended March 31st, 1930, a net profit of $741,630 after expenses, federal taxes, etc., equivalent after 7% preferred dividend requirements, to 81c a share on 750,000 no par shares of common stock. This compares with $1,106,089 or $1.30 a share in the first quarter of 1929. Sales for the first quarter of 1930 amounted to $12,164,662, compared with $13,023,884 in 1929.

**Staybestos Manufacturing Company,** Germantown, Philadelphia. David G. Jones and Geo. De B. Myers, were appointed permanent receivers for the Staybestos Manufacturing Company,



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# ELWOOD J. WILSON

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**CANADIAN**

**CRUDES — FIBRES — CEMENTS**

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# High-Grade Asbestos Textiles

CARDED FIBRES
YARNS. CORD, MANTLE YARNS
PLAIN AND METALLIC CLOTHS
BRAIDED AND WOVEN TAPES
BRAIDED TUBINGS
WOVEN SHEET PACKINGS
WOVEN BRAKE LININGS
GLOVES, MITTENS, LEGGINS
GASKETS, SEAMLESS AND JOINTED
PACKINGS, STEM AND HIGH PRESSURE
WICK AND ROPE

**ASBESTOS FIBRE SPINNING COMPANY**

NORTH WALES, — PENNA.




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by the Court on April 17th, to take charge of and manage the property, plant, assets, etc., file inventory, appraisement, etc.

**Asbestos Corporation Limited.** At the annual meeting of Asbestos Corporation Limited, held in the Canada Cement Building, Montreal, on April 30th, Hon. Jacob Nicol, Hon. Philippe Paradis, and R. O. Sweezey were elected to the Board of Directors, replacing J. W. Cook, Philip S. Ross and H. E. Mitchell.

In addressing the shareholders, Lt.-Col. Robert F. Massie, the president, said that he had little to add to the remarks he made in the last annual report but would say that the task is a difficult one and the directors were giving it their best efforts. He made mention of the fact that work during the last six months has indicated that there is a body of good rock available which has a fairly good quality of asbestos. This was not known a year ago.

In reply to a shareholder in connection with the possibility of the reorganization, Col. Massie reiterated his previous statement that the management is bent on preventing it at the present time, but the market for the company's products was in a disorganized state at present.

Another shareholder sought information on the status of the suit which the Asbestos Corporation has against the Keasbey & Mattison Company and Col. Massie replied that a determined effort had been made to have this suit come up in May but so far they have been unable to secure the services of a judge and on this account it may have to wait over until the fall.

**Johns-Manville Corporation.** A new unit has been built at Manville for the manufacture of Asbestos Rigid Shingles and Corrugated Transite, formerly made at Nashua, N. H. This new building is 600 feet long by 250 feet wide, with a total floor space of 150,000 square feet. Rigid shingles will be manufactured on one side of the building, and Corrugated Transite on the other, both with practically straight line production.

**Uroz, Ltd.** An agreement has been entered into by Uroz, Ltd., for the purchase of two asbestos properties in Western Australia, known respectively as the West Soanesville and Eginbah Asbestos. The purchase consideration payable for the two properties has been fixed at £25,500, payable wholly in shares, or partly in cash and partly in shares, at the option of the directors.

**Mapeke Asbestos Mines.** Receivers have been appointed for the Mapeke Asbestos Mines on behalf of a debenture holder. The company was formed in 1910, and owns 450 claims of 930 acres in the district of Mashaba, Southern Rhodesia. The issued capital is £65,000 and £20,000 ten per cent three-year notes of £5 were offered to shareholders at par in December last.

**S. A. Consolidated Asbestos.** The directors propose to issue the Company's remaining 40,000 shares of 5s. each as preference shares carrying the right to receive in priority to the existing ordinary shares a dividend or dividends totalling 100%, plus a dividend or dividends equivalent to 8 per cent per annum from



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March 1st, 1930, up to such time as these preferent dividends have been paid. Up to the time such dividends have been paid the preference shares will also be preferent as to the repayment of capital in the event of winding up. Upon payment of the dividends totalling 100 per cent the preference shares will rank equally with the existing ordinary shares.

Of the proposed issue of £10,000, £9,000 (36,000 preference shares) has been guaranteed, and underwritten by some of the directors and others, and the underwriters will be paid a commission of 5 per cent on the amounts underwritten. The preference shares will be offered to the shareholders registered on the books of the Company at the close of business on 15th of March, 1930, on the basis of one new preference share for every ten ordinary shares held (fractions ignored); payments to be made in full with application.

**Norma Asbestos Co.** (Filabusi District, Rhodesia) Despite the rumor to the effect that the mine would shortly close down, we now hear that new machinery is on order and the mine is doing well and is about to be developed on a large scale. The Mashaba mines of the company, it is said, will be started up as soon as Mr. Stockveldt arrives from England.

**Wynne's Asbestos Mine. (Rhodesia)** It is understood that, in view of the results lately realized at Wynne's Asbestos Mines, the London and Rhodesian Corporation is intending to erect a plant capable of producing 200 tons of asbestos monthly.

**Ronaldson Asbestos Claims.** It is said that these claims, in the Pietersburg District, are to be opened up after lying idle for some years.

**Ingwe Asbestos Claims. (Rhodesia)** It is said that these claims are under option to another firm, and that results from development work appear to fully justify the installation of a plant to produce at least 100 tons of asbestos monthly.

**Hennig Asbestos & Packing Company,** of Chicago, Ill., announce the removal of their office and stockroom, on May 2nd, to 318-320-322 S. Jefferson St. Their new telephone number is Haymarket 3404. The Company was formerly located at 417 S. Dearborn Street, Plymouth Building.

**The Belmont Packing & Rubber Company** of New York City, formerly located at 99 Chambers Street, are now at 200 Church Street.

**Walter A. Rukeyser,** B. Sc., E. M., and Myron Davy, Sc. D., have recently formed a partnership, with headquarters at 342 Madison Avenue, New York City, and will engage in Consulting Engineering work, particularly in connection with the planning of mills at Asbestos Mines.

Mr. Rukeyser has entered into a two years "Technical Aid" Contract with the U. S. S. R., and will sail about May 20th for Russia. The terms of the contract permit him to spend three months out of nine in the United States, the other six months to be spent in Russia.

During his absence Mr. Davy will be glad to serve clients.



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**Samuel Davis,** has resigned his position with Asbestos Corporation Limited of Thetford Mines, P. Q., to become connected with the Bush Service Corporation as Manager of their Montreal Office. Mr. Davis' resignation took effect April 30th. The Bush Service Corporation is an affiliation of the Bush Terminal Company of New York City. The best wishes of our staff, and of our many readers are extended to Mr. Davis for his success in his new work.

**Johns-Manville Corporation,** at a recent meeting, elected the following Directors: William R. Seigle, Clarence M. Woolley, Walter H. Aldridge, Francis D. Bartow, Lewis H. Brown, George B. Everitt, H. Edward Manville, Alfred P. Sloan, Jr., and George Whitney.

For the purpose of simplifying the accounting and corporate structure, the Corporation has turned over its domestic sales activities to a newly organized subsidiary company known as Johns-Manville Sales Corporation. The officers of this newly formed corporation are: President, L. R. Hoff; Vice Presidents, P. A. Andrews, J. S. Carroll and G. A. Nicol, Jr.; Treasurer, E. M. Voorhees, and Secretary, Clarence L. Sager.

## AUTOMOBILE PRODUCTION

Production of automotive vehicles during March showed appreciable gain over February, altho it was 200,000 less than March of last year.

The figures are 422,108 for production automobiles in the United States and Canada during March 1930; 33,566 during February, 1930, and 626,076 during March 1929.

Total production for the first quarter of 1930 was 1,045,232; for the same period in 1929, 1,546,319.

## PATENTS

**Brake Block.** No. 1,751,911. Granted on March 25th, to Heinrich Constantin Georgi, Berlin Zehlendorf West, Germany, assignor to Deutsche Asbestwerk A. G., B.-3, a stock company. Filed May 11, 1929. Serial No. 362,311 and in Germany November 30, 1927.

Described as a fibrous brake block having a central core and a surrounding body of compressed fibrous material, the fibres in the body extending generally in a direction angularly with respect to the axis of the core.

**Friction Element.** No. 1,754,233. Granted on April 15th to William C. Fisher, Middletown, Conn. Assignor to Russell Mfg. Co. Filed March 9th, 1927. Serial No. 173,896.

Described as a friction element comprising a spoke structure and a substantially flat ring of friction material mounted directly on the ends of the spokes, with its faces substantially parallel to the plane of the spoke structure, the said ring having limited freedom of movement with reference to said structure.

**Friction Blocks for Brakes, etc.** No. 1,754,676. Granted on April 15th, to Heinrich Constantin Georgi, Berlin-Zehlendorf,



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West, Germany. Assignor to Deutsche Asbestwerke A-G, of Berlin-Zehlendorf, Germany, a joint stock company. Filed May 11, 1929. Serial No. 362,312, and in Germany December 12, 1927.

Described as method of manufacturing friction blocks for brakes, clutches, and the like, which consists in cutting a sheet of fibrous material longitudinally into elongated strips each consisting of a series of coherent blanks of the desired form of the block, folding the said strips into piles of super-posed blocks and compressing the piles into a coherent block.

**STATEMENT OF THE OWNERSHIP, MANAGEMENT, CIRCULATION, ETC., REQUIRED BY THE ACT OF CONGRESS OF AUGUST 24, 1912,**

Of "ASBESTOS" (Insert title of publication.) published monthly (State frequency of issue.)

at Philadelphia, Penna., (Name of post office and State where publication is entered.) for April 1, 1930 (State whether for April 1 or October 1.)

State of Pennsylvania, County of Philadelphia, ss.

Before me, a Notary Public in and for the State and county aforesaid, personally appeared A. S. Rossiter, who, having been duly sworn according to law, deposes and says that he is the Editor (State whether editor, publisher, business manager, or owner) of the "ASBESTOS" (Insert title of publication) and that the following is, to the best of his knowledge and belief, a true statement of the ownership, management (and if a daily paper, the circulation), etc., of the aforesaid publication for the date shown in the above caption, required by the Act of August 24, 1912, embodied in section 411, Postal Laws and Regulations, printed on the reverse of this form, to wit:

1. That the names and addresses of the publisher, editor, managing editor, and business managers are:

| Name of— | Post office address— |
|---|---|
| Publisher Secretarial Service | 1701 Winter St., Phila., Pa. |
| Editor A. S. Rossiter | Blue Bell, Pa. |
| Managing Editor A. S. Rossiter | Blue Bell, Pa. |
| Business Manager E. E. Cox | 1134 S. 62nd St., Phila., Pa. |

2. That the owner is: (If owned by a corporation, its name and address must be stated and also immediately thereunder the names and addresses of stockholders owning or holding one per cent or more of total amount of stock. If not owned by a corporation, the names and addresses of the individual owners must be given. If owned by a firm, company, or other unincorporated concern, its name and address, as well as those of each individual member, must be given.)

| | |
|---|---|
| C. J. Stover | 130 Summit Avenue, Jenkintown, Pa. |

3. That the known bondholders, mortgagees, and other security holders owning or holding 1 per cent or more of total amount of bonds, mortgages, or other securities are: (If there are none, so state.)

None

4. That the two paragraphs next above, giving the names of the owners, stockholders, and security holders, if any, contain not only the list of stockholders and security holders as they appear upon the books of the company but also, in cases where the stockholder or security holder appears upon the books of the company as trustee or in any other fiduciary relation, the name of the person or corporation for whom such trustee is acting, is given; also that the said two paragraphs contain statements embracing affiant's full knowledge and belief as to the circumstances and conditions under which stockholders and security holders who do not appear upon the books of the company as trustees, hold stock and securities in a capacity other than that of a bona fide owner; and this affiant has no reason to believe that any other person, association, or corporation has any interest direct or indirect in the said stock, bonds, or other securities than as so stated by him.

5. That the average number of copies of each issue of this publication sold or distributed, through the mails or otherwise, to paid subscribers during the six months preceding the date shown above is.... (This information is required from daily publications only.)

A. S. Rossiter
(Signature of editor.)

Sworn to and subscribed before me this 22nd day of March 1930.

[SEAL]

Jean Patterson Lutz
(My commission expires March 8, 1933.)

Form 3526.—St. 77th.

Note.—This statement must be made in duplicate and both copies delivered by the publisher to the postmaster, who shall send one copy to the Third Assistant Postmaster General (Division of Classification, Washington, D.C., and retain the other in the files of the post office. The publisher must publish a copy of this statement in the second issue printed next after its filing.

POSTMASTER: BE SURE TO READ AND CAREFULLY OBSERVE INSTRUCTIONS ON THE OTHER SIDE.



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# THIS AND THAT

Education consists of what you learn, not how many years or how many schools you attend.

---

It takes the Census Bureau only three weeks to publish the preliminary report for an industry, after ALL the manufacturers in the industry have filed aceptable reports. Practically the entire delay in getting out the census reports is due to the manufacturers themselves. Those Asbestos manufacturers who have not yet sent in their form should do so promptly.

---

You can buy a dog, but it takes love to put a wag in his tail.

---

A reader wants to know who makes an insulating material by the trade name of "Inzul." Another asks for the name of the manufacturer of "Candidax" Packing. Will the manufacturers or sellers of these materials please drop us a line?

---

When heating milk for toast, there will be no danger of its sticking to the bottom of the pan, or scorching, if a piece of asbestos (presumably heavy paper) is put on the stove under the pan. This should also be used when cooking oatmeal, etc. Our lady readers may like to know this.

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Hubby—(At golden wedding)—"Well, dear, all the years have flitted by, and I haven't deceived you yet, have I?"

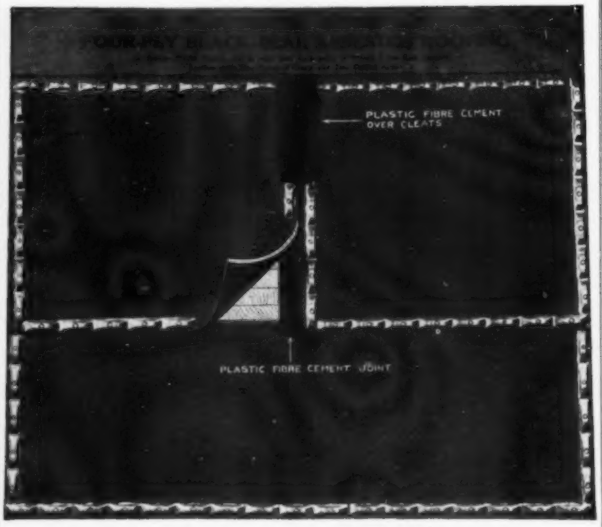
Wifie—"No John; but goodness knows you've tried hard enough."

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It was too bad that our printer somehow missed giving the address of H. W. Porter & Company, under the photograph of their new building, which appeared on page 2 of our April issue. The address is 825 Frelinghuysen Avenue, Newark, N. J.



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