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JANUARY

NINETEEN THIRTY-EIGHT



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of

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"ASBESTOS"

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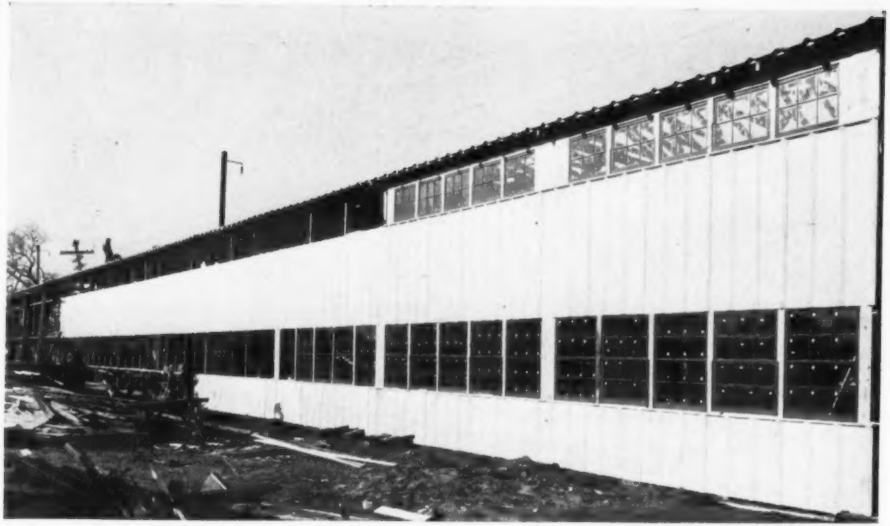


Photo by courtesy of Keasbey & Mattison Co.

The first application in the United States of "Trafford Tile," the new Asbestos-Cement product introduced by the Keasbey & Mattison Company, Ambler, Pa., into the U. S. A. The installation is at the plant of The Tank Car Corporation of America, at Oreland, Pa., within a few miles of Ambler.

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WHAT LIES BEHIND YOUR JOB?

A New Year's Editorial

Not long ago I met a teacher of small children and she made what to me was a most astonishing statement. She said "The best part of a teaching position is when you aren't there" and "The reason I decided to teach was because I would get such a long vacation."

Apparently the teaching itself meant nothing to her—the development of the childrens' minds, the good influence she could exert on the children, the ideals she could implant in their minds; the chance she had of making them good, solid American citizens.

As she was a mere casual acquaintance I have no way of knowing how successful she was in her chosen job — her attitude does not justify calling it a position or a profession — but I should think not very successful when she taught only for the profit she herself could get out of it and the leisure time it provided.

The same is true of almost any job, or position or profession. It is not the work itself that counts, but the ideals, the service, the influence for good, that lie behind it.

When you sell pipe covering, you sell the service that gives the customer a real saving in coal; you sell him "comfort" in severe winter weather.

When you sell asbestos shingles you sell, not the shingle itself, but the safety from fire, protection from rain and the other elements, — perhaps protect your customer from actual loss of life.

Brake Lining is not made for the money (profit) which results from its sale — it is made to save lives, to place in the hands of a large public, a luxury which, without good dependable brake lining, would constitute a menace rather than a pleasure.

Take any other job, no matter how humble. Why does the street cleaner collect waste and refuse that is of no use to anyone? What is his real job? The making of a clean, a beautiful city, one of which its residents can be proud.

The clerk who tabulates sales or makes records of vari-

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ous kinds is perhaps providing the public with some pleasure or luxury or comfort which would otherwise not be available, because his records and figures show the heads of the firm just how it can sell its product at a price which puts it within reach of a larger portion of the public.

Employers will find that the more interest they can instill in employees, the more they can impress on the employee the service represented by the product made or sold, the better will the work be performed and loyalty to the firm and its products will increase many times.

During 1938 let us all strive to think of the real meaning which lies back of the work we are doing — let us sell, or help to sell, not asbestos, nor shingles, nor pipe covering, nor brake lining, but fire protection, comfort, safety.

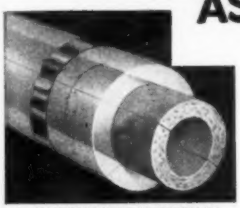
The man who earns success by work will never enjoy it in idleness.—*The Houghton Line.*

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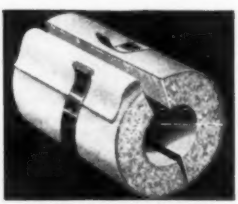
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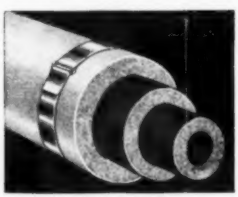
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GREETINGS--

Forecasts and Comments By Leaders in the Industry

Herbert Abraham, President of The Ruberoid Co., believes that the nation-wide movement to stimulate private building means encouragement for 1938:

One of the most encouraging indications for 1938 has been the development in recent months of a nation-wide movement to stimulate private activity in the field of residential construction. The Asbestos Industry, many of whose products are now recognized as essential to the modern home, should, of course, benefit greatly by any substantial revival in this direction.

The beneficial effects of a successful housing program would, moreover, extend far beyond the building and Asbestos Industries. The past has shown that continued progress toward economic equilibrium in this country has always depended, in a large degree, upon the amount of building activity. The reason, with perhaps two or three exceptions, is that building operations provide markets for raw materials and purchasing power in the form of wages, in larger dollar volume and over a wider front than any other industry. It follows, therefore, that any sound effort to stimulate home building and home modernization must be regarded as of the highest importance to the whole recovery movement. There are, as a matter of fact, substantial reasons for believing that such an effort is one of the outstanding things needed to give all business the forward push that is required to renew its momentum.

Looking back over 1937 with all its ups and downs, and comparing it with the six preceding years, the record of the Asbestos Industry, for the year as a whole, reveals little to complain of.

The Ruberoid Co. cherishes in particular the reciprocal friendly feelings and high regard which have pervaded its relations with its principal competitors in the Asbestos Industry, and welcomes the opportunity so kindly afforded by the editor of "ASBESTOS" to wish all members of the In-

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dustry a happy and prosperous New Year.

R. W. Steele, President Asbestos Corporation Limited, extends greetings, and comments on foreign demand:

I have much pleasure in extending thru your publication the greetings of our Company and myself to your readers.

In spite of the curtailment in the last few months, 1937 may be considered a year of prosperity and it is our hope that 1938 may be equally so. Probably most of your readers are in the United States and it may be interesting to them to hear from a producer that practically all foreign demand is remaining strong. Is it too much to hope that with business holding well elsewhere, the present recession in the United States may be of short duration? It is our earnest wish to the Industry that this may be so.

G. D. Crabbs, President, The Philip Carey Manufacturing Co., discusses the business situation and looks forward to 1938 *with confidence:*

In general the Asbestos Industry, including asbestos-cement shingles, sidings and related products together with asbestos paper, millboard and low pressure covering, has enjoyed a fairly good year during 1937. It is my opinion that while the volume of business available in the first six months of 1938 is apt to be considerably lower than that enjoyed in 1937, the combination of a general improvement in business, a proportionately greater improvement in building construction and the merit of these materials as compared to other building materials with which they are in competition will result in an appreciable volume of business in the last half of the year with the possibility of having the year as a whole compare favorably with 1937.

While continued attacks on the general business structure by the Administration could result in a very serious setback, it is my hope that reported changes in attitude of not only the Administration but of Congress as a whole will result in constructive changes by the Federal Government and that as soon as these changes are apparent there will promptly be a favorable reaction in the general level of business.

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R. H. Shainwald, President of Plant Rubber & Asbestos Works comments on the building drive to increase national prosperity and extends greetings:

The prospects for a substantial home-building boom should cheer the Asbestos Industry.

The pick-up in residential building this spring will lift all forms of construction.

The whole nation from President Roosevelt to John Q. Public is mobilizing behind a building drive to increase national prosperity. Labor, industry, Congress, government, the professions, the building material manufacturers, dealers, contractors, architects, buyers, and general public are supporting this project as the key to prosperity.

So the Asbestos Industry in common with other industries in the building field finds the entire nation serving as a merchandising force. Truly an unusual phenomenon. Sure to have prospects of unusual success.

The public is rapidly becoming house-conscious. It is learning that now is the time to build or buy a home, because statistics show that space for space, homes are 20-26% cheaper than they were in the 1926-1929 period, and the national income is within 90% of that level. On the basis of quality, today's home is said to offer 25-40% more value for the building dollar than in the earlier years.

There is a shortage of at least 2,000,000 homes in the country. This lack of proper and necessary housing is making itself felt in a tremendous demand for new homes.

Today's homes are far superior in design, architectural appointments and operating economy than those built in past years.

Building money is cheap, easy to obtain and plentiful. Contractors and laborers have improved their operating efficiency. Superior building materials are available at lower prices.

The simplification and coordination of many services involved in building a home have proven an asset. The FHA inspection services offer a hitherto unknown valuable protection to the layman, buyer and builder. With land, material, selling costs and profts requiring less of the building dollar, more is available for building and labor.

Great services in advising the public that today is the

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ASBESTOS

Arizona Crude
Canadian Crude
Canadian Spinning Fibre
Canadian Shingle Fibre
Cyprus Asbestos
Italian Crude
Russian Crude
Rhodesian Crude
South African Blue Crude
South African Yellow Crude

ASBESTOS LIMITED INC.

8 West 40th Street : New York City

Works: MILLINGTON, N. J.

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time to build are being rendered by the most potent educational forces of the nation — the public press and the radio. It is expected that 800,000 new homes a year at an average cost of $4,000 each should be built. This is the President's goal. When this materializes it will mean an expenditure of $3,200,000,000 annually, finding its way into every artery of trade. Once under way, this upward movement should last until 1955.

So I know everyone in the Asbestos Industry has good reason to feel that this will be a very Happy New Year.

I am pleased at the opportunity to extend through your excellent publication a Happy New Year to all of our good friends in the asbestos and building industries.

Ernest Muehleck, President, Keasbey & Mattison Company, extends greetings to the Asbestos Industry and expresses the belief that the present phase of curtailed business activity will be comparatively short-lived:

At this, my first opportunity, I take pleasure in extending greetings and best wishes for happiness and prosperity during 1938 to everyone engaged in the Asbestos Industry.

In spite of the fact that the New Year opens its doors with a feeling of uncertainty predominant in the minds of many, the Keasbey & Mattison Company is pressing forward with its extensive expansion and development program of asbestos and magnesia products for use in connection with building construction, industrial, chemical, power and water plants.

The new works at Ambler, Pa., for the manufacture of "Century" asbestos-cement pipes, will be in production early in January, and the one in St. Louis by about the middle of the year. Other products for 1938 are also in the course of development.

By taking the long view and giving due consideration to the prevailing economic, social and industrial conditions in this country, we cannot help but feel that the present phase of curtailed business activity, through which we are passing, will be comparatively short-lived; that it is a period during which, firstly, Government, Industry and Labor

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will obtain a truer and better understanding of each other's problems and difficulties; secondly, a greater percentage of the elected representatives responsible for the enactment of our Federal laws will realize their obligations to the nation as a whole, rather than to their local constituents; thirdly, labor will awaken to the fact that membership in trades unions, unless legally constituted, can neither guarantee employment nor social security; fourthly, everyone concerned will learn to appreciate that excessively high hourly wages are not necessarily real wages, and that security of employment and improved living and working conditions mean a great deal more, so that finally, a better balance between economics and sociology on the one hand, and science and industry on the other, may be achieved.

Lewis H. Brown, President, Johns-Manville Corporation, expresses the hope that in 1938 *Government will cooperate with Business — and Business with Government:*

For the past nine months, new orders received by Industry in the United States have been coming in at a slower pace. Production has been maintained by gradually eating into the backlogs of orders on hand.

Today, many manufacturing plants are feeling the pinch of lack of business and have been forced to curtail their operations. Many factors contributed to this business recession but, in my opinion, one of the most important of these is the apprehension of business that it will be regulated to the point where it cannot perform its normal functions.

My hope is that Congress will encourage the cooperation of business for I am convinced that only through the unselfish cooperation of Government with Business and Business with Government, can we prevent the present recession from assuming serious proportions.

There are many constructive factors which should give us cause for optimism and with the proper opportunity for these factors to assert themselves, I personally believe that in 1938 it would be possible for us to see a resumption of the prosperous times we all wish for so fervently.

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May I take this opportunity to express the hope that in these crucial times, a way will be found to start all Industry on the road again to more prosperous times.

S. Simpson, President of Raybestos-Manhattan, Inc., wishes the Industry a successful year and comments on the present political and economic situation:

I sincerely wish the asbestos industry a most successful year and trust that it will be as good as 1937, although I do not have much hope that it will be. Still, I am not pessimistic.

We were going along at a very rapid clip and it was not unexpected to have a slight recession. The only trouble as I see it is, how long will this recession continue if we do not know what our goal is.

I think the uncertainty of the business and political interests of the country is the main cause of the present depression. We have too many "isms", too many "would be" and hopeful cures, as well as too much "wishful" thinking.

I only wish our political and labor interests would suddenly realize that they cannot get along without industry and that industry for the past twenty-five years has been more than willing to cooperate with labor and with the Government. If they would, a great step would be won toward settlement of the present unrest.

I have been in industry for nearly fifty years and the tremendous benefits that have accrued to labor and the country as a whole during this time are astounding. I am sure that many of the present day men do not stop to think (whether they are white collar men or shop men) what these vast differences have meant to themselves and their families.

We have cured many ills in industry and business, but just as soon as the sun shines, if industry and business —both employer and employee—do not have the opportunity of personal or individual advancement, that will create an incentive to acquire advancement and leadership or material benefits we will go back so far it may take fifty years to recover.

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It seems to me that many men are losing track of the fact that riches with many is not the only thing in the world. Thousands and thousands of our most successful men have never acquired money. Knowledge and leadership make them perfectly happy and content and this is only one of the things that in America has advanced beyond any other country in the world, to my knowledge, past or present.

In this great country of ours, advancement, leadership and material benefits can be acquired by any man who is willing to sacrifice time and put some effort into reaching the goal he desires to attain. The Asbestos Industry alone has produced many outstanding men who have acquired this success by their own efforts.

A year of hard work with consequent reward is predicted by F. E. Schluter, President of Thermoid Company:

I have long since learned that individuals who have the courage to predict the trend of business for a period beyond three months can be congratulated for their courage but very seldom for their judgment.

The last quarter of this year has seen substantial business recession. The very sharpness of the contraction should hasten the day when improvement sets in. As you know, since 1929 the natural economic forces, better known as the supply and demand factors, have seldom been permitted to assert themselves. I have reference to the attempts at influencing, and more recently, controlling business. Business executives finally and seemingly at this point just seemed to refuse to use Company's reserves to cushion the decline. Because of the Undistributed Profits Tax companies cannot accumulate reserves without great penalty.

The above statement is an indirect way of saying that business should improve soon after the turn of the year. We expect it in our line. We do not think it will be back to the early 1937 level any time during the year 1938. Everybody should tighten his belt and work that much hard-

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er. Everybody has been aroused from the resting period which seemed to take place last summer.

Particularizing in the Asbestos Industry and its related lines, it is going to be a doubly difficult period for both salesmen and executives. The price of asbestos has been raised almost to an unreasonable extent at a time when many other commodities have declined in price. The demands for price concessions will be greater than ever. The temptation to weaken will be greater for manufacturers who will have fewer orders. At the end of 1938 the earnings statements of the respective companies will indicate with what courage executives of companies have insisted on a reasonable spread on their products and also will indicate to the executives in each company what members of the sales organization are "order takers" as distinguished from those who are really salesmen or ambassadors of constructive effort.

I am confident that American ingenuity and resourcefulness will be equal to the situation. If the above be true, then a year hence we can look back and say "It was a good thing for all of us".

A. K. Burgstresser, President Norristown Magnesia & Asbestos Co., expresses appreciation to those who have contributed to the progress of the Asbestos Industry during the past year:

The year 1937 has proven that with near normal conditions the Asbestos Industry takes its place with other industries and in many cases probably achieves a better position than others due to the fact that it is developing new uses for Asbestos products and, when given an opportunity, the Industry as a whole benefits from such careful planning.

To all members of the Industry who have contributed to such thoughtful planning, we extend congratulations for the New Year and appreciation for the efforts they have put forth to make the Industry successful.

C. J. Stover, owner of "ASBESTOS", wishes all of its readers a Happy New Year:

The other night I visited an organization founded sev-

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eral thousands of years ago. In all those years practically no change has been made in purpose, intent, method or ritual. To this day it stands as a mighty testimony to the durability of a properly founded, soundly performed idea.

May 1938 bring surcease from this mad scramble to remake the world overnight, and a return to sane, sober, realistic management of all human relations. May the New year be a happy one!

NEW STYLE ASBESTOS SUITS

A one-piece Asbestos Suit, offering several new features for the protection of fire fighters, has been developed by Johns-Manville.



One-Piece Asbestos Suit

With the shoes and body of the garment all in one piece, the suit is an improvement over the former jumper and jacket type, since in an emergency it can be put on quickly by simply closing the zipper fastener up the front. Protected from the heat by a special asbestos flap, the zipper also permits quick removal of a suit from a man overcome by heat. The suit also permits a maximum freedom of action.

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Sales Office, 500 Fifth Ave., New York City Mine, Eden, Vermont

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Asbestos, Aircell, Cork, or Rock Cork
(with Atlas Primer)
can be fastened to all kinds of surfaces including AIR CONDITIONING DUCTS, with **COLD**

ATLAS ADHESIVES
#16, #75, or #20

No wiring or supports of any kind required.
NO HEATING

Atlas Supply Co.
4520 HIGH STREET
Manayunk, Phila., Pa.
SEND FOR FOLDER

and municipal airports are all subject to emergencies in which the asbestos suit provides the most effective means of fighting fire and carrying on rescue work. For rescuers who take grave risks in attempts to save human life, Johns-Manville has attached a safety hook to the belt line of the new suit, and to this hook a flexible steel cable can be attached to pull the rescuer away from a fire should he be overcome by heat.

Another feature of this new asbestos suit is the heatproof glass which is suspended from the visor of the hat and therefore stands clear of the face.

Orders received by General Electric Company in the fourth quarter of 1937 amounted to $73,997,063, compared with $84,857,181 in the same period of 1936. For nine months, the total was $305,276,556, compared with $211,891,038 for nine months of 1936, making total orders for the year $379,273,619, compared with $296,748,219 last year, an increase of 28%.

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GENERAL ELECTRIC PLASTICS

Asbestos used at new Pittsfield plant as well as at Meriden and Lynn factories

The Plastics Department of the General Electric Company has recently opened a new molding plant at Pittsfield, Mass., which is entirely devoted to research, development, design and manufacture of molded plastics products. Representing an investment of approximately one million dollars, the new plant is the scene of the major part of its plastics activities.

The manufacture of plastics parts by General Electric started over 40 years ago with the production of a few component parts for use on G-E products. In the development of the plastics art and the tremendous increase in the use of plastics parts has come a growth of similar proportions in General Electric activities in this field, until the business has trebled within the last five years.

At the present rate of production General Electric uses about twenty-four carloads of asbestos fibre a year in the manufacture of plastics, most of this going into their cold-molded production at their Meriden, Conn., plant, but much also being used in the heat-resistant phenolic hot-molded products at the main plant in Pittsfield. Asbestos fabric and asbestos paper are used in their laminated plastics production at the Lynn, Mass., plant.

Generally speaking plastics products which are used at temperatures below 300 degrees F., usually have a filler of cellulose, while those which must withstand temperatures higher than that value have inorganic fillers, of which asbestos is the most common.

In the new Pittsfield plant 324 presses are at present set up, by far the largest number of presses operated by any single molder in the country; approximately 300 additional presses are operated at other plants. To keep constantly abreast of the research, development and manufacturing problems presented in the industry a staff of 36 trained engineers is employed at the headquarters' plant in Pittsfield.

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THOUGHT vs. RUBBER STAMPING

An Editorial By C. J. Stover

More and more I notice that readers of the newspapers are reading less of the news, depending upon some commentator to read, digest and interpret for them.

Mrs. Stover comes home from her club after having listened to some Current Events artist tell of a number of things "discovered" by the speaker, which things, as a matter of fact, had been in the news for days and weeks.

Entertain a group of friends at dinner and try to hold their interest in conversation. It is becoming more and more difficult, due to the canned stuff of the radio, the movies and the press.

Ask almost any one you meet for *his* opinion on this, that or the other. Nearly always you can recognize in the reply something that he got out of one or another of the cans.

My dentist spent years of time and thousands of dollars preparing to be a dentist. He tells me that one of his patients employs thirty odd people but, when last in the dentist's chair, seriously expounded the idea that the dentist could not justify demanding $10,000 per year for his professional services as against $1,000 or less earned by employees of the patient.

Inquiry developed the fact that the patient's ideas were not the result of his own thinking but had been adopted lock, stock and barrel from the pinkish "literature" emanating from the pens of certain "commentators". In other words, his "convictions" came out of a can.

As we enter this new year of 1938, given us all by Providence to live, learn and labor in, on a non-recurring basis, I can imagine no action any one of us could take, more likely to pay big dividends to society at large and ourselves in particular, than to draw apart from *all* of the "cans" — the radio, press, movie, et al, and *think*.

And, after having found just a few, a very few, convictions of our own, if only a small number of us have

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really suffered the pangs of thought, that little bit of effort will leaven the whole loaf of humanity.

Thinking is like writing or anything else, it must be *started*. No State or National thinking is one whit better than the thinking of its individual citizens.

If you do not do jury duty, vote or otherwise contribute to the society in which you live, at least you can think about its problems, *if you will*.

TILO ROOFING COMPANY, Inc.
produces Asbestos Cement Siding

The Tilo Roofing Company, Inc., nearly a year ago erected a plant and installed equipment for the manufacture of asbestos-cement shingles. Production was started on March 31, 1937. This new plant was built adjacent to Tilo's asphalt shingle plant in Stratford, Conn.

For the last twenty-three years The Tilo Roofing Company has dealt entirely in asphalt shingles for slope roofs and for siding. In 1934, Tilo bought and equipped its own asphalt shingle plant in Stratford from which point it ships its products to its branches over all of New England, New York state and New Jersey. These branches are owned and operated by Tilo and the application of its product is done from each of these points by its own workmen. This experience with asphalt shingles was most important when it came to the construction of the new plant for the manufacture of asbestos-cement siding. Tilo, from its experience with the consumer, knew the desire of the property owner as well as what was needed in an asbestos-cement siding. The new plant was erected with ample provision for adding another operating unit at any time which could easily double the present capacity of production.

Tilo produces two shingles for siding; one in gray, and another in white. In its study of asbestos siding among consumers, Tilo concluded that an asbestos siding should be waterproofed. Therefore this is one of the outstanding features in all Tilo asbestos siding. The new product has a particularly deep graining.

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MARKET CONDITIONS

GENERAL BUSINESS

General business conditions are discussed at some length in the "Greetings" of leading executives in the Asbestos Industry which perhaps makes it unnecessary for us to add anything of that sort here.

Readers, however, will be interested in comment on the outlook for 1938 written by one outside the Asbestos circle, that of Gerard Swope, President, General Electric Company. Mr. Swope says:

"Basic conditions are sound. The farmers have had bountiful crops, at good prices, and there is plenty of food for all our people. The cotton crop has been good and, altho prices are low, with the improvement in methods the profit to the grower is greater. Oil is flowing freely. The main disturbance to our economic order is due to lack of confidence on the part of business and lack of faith in the future, part of which is undoubtedly due to the restrictive taxation on business and private enterprise. There seems a distinct hope that there will be a revision in the tax on undistributed earnings, which will tend to help the smaller business man particularly, and also a revision in the tax on capital gains, which now interfere with the natural economic flow.

"If a satisfactory solution is reached and the country is placed on a basis of limiting its expenditures to its income, with the absence of retaliation or reprisal on the part of either business or government, and indeed with a constructive effort and cooperation on the part of both, there is no reason why American business should not resume the function it has played so well in the past, thru the mechanization of industry, of making possible the enjoyment of more goods for more people at less cost."

The question being asked everywhere today is "Will this current recession be short or prolonged?" and the answer seems to be contained in the second paragraph of Mr. Swope's comments as given above.

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ASBESTOS - RAW MATERIAL

It is highly probable that Canadian Mines will show a slowing up of shipments during the first two months of 1938, because European buyers have taken in substantial stocks before the close of navigation and in view of higher prices for the coming year. Japan has also taken large stocks of material. Production of raw asbestos from all sources will follow consumption and no large stocks will pile up anywhere. There is every indication that prices thruout the year from all producing sources will remain firm.

ASBESTOS - MANUFACTURED GOODS

Textiles. The situation in this market remains unchanged. Volume has dropped off considerably while prices remain firm, due to increasing costs. There is very little indication of increased volume in the near future.

Paper and Millboard. Demand for paper is very light; millboard, however, shows fair demand mostly because of Government purchases. Prices are holding well, a natural result of increased labor and raw material costs.

Insulation. High Pressure. With the marked recession in general business, especially those lines using iron and steel, insulations have gone along. Not so far nor so fast but plenty. Prices are firm.

Insulation. Low Pressure. This market also shows very light demand now; shelves are rather completely stocked. Prices are steady—but why not when the higher prices of asbestos fibres and the increased labor cost are considered.

Asbestos-Cement Products. General business conditions and the off season, have reduced substantially the volume of asbestos-cement shingles sold during the past few weeks. Prospects for 1938 are somewhat uncertain altho insofar as the industry conditions and the product itself are concerned, 1938 should be another good year for asbestos shingle volume if business in general picks up.

Other asbestos cement products, such as wallboard, corrugated sheets, industrial products, etc., continue to enjoy satisfactory demand.

The above comments have been received from various sources closely in touch with day to day conditions in the Asbestos market. Comments and opinions from our readers are always welcome.

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Africa (Rhodesia)

(Statistics by Rhodesia Chamber of Mines)

	October 1937 Tons (2000 lbs.)	Value £	s	d
Bulawayo District				
Nil Desperandum (Afr. Asb. Mng. Co. Ltd.)	800.94	11,168	2	8
Shabanie (Rho. & Gen. Asb. Corp. Ltd.)	3,254.12	54,454	7	2
Victoria District				
D. S. O. (Mashaba Rho. Asb. Co. Ltd.)	54.98	560	0	0
Gath's & King (Rho. & Gen. Asb. Corp. Ltd.)	650.55	8,498	14	8
Murie Asbestos (Mashaba Rho. Asb. Co. Ltd.)	6.75	128	10	0
	4,767.34	74,809	14	6
October 1936	*4,777.53*	*71,903*	*0*	*1*

Africa (Union of South)

(Statistics published by Dept. of Mines & Industries of U. of S. A.)

	Sept. 1936 Tons (2000 lbs.)	Sept. 1937 Tons (2000 lbs.)
Transvaal		
Amosite	461.21	682.43
Blue	57.11	72.76
Chrysotile	1,260.85	1,532.92
Cape		
Blue	280.29	453.20
	2,059.46	2,741.31

Canada

(Statistics published by Bureau of Mines, Province of Quebec)

	November 1936 Tons (2000 lbs.)	November 1937 Tons (2000 lbs.)
Fibre	37,086	37,625

Estimated production of asbestos in Canada for the whole year of 1937 is given by the Dominion Bureau of Statistics as 389,688 tons (2000 lbs.) valued at $14,072,000, and this figure is said to be the high in Canadian production of asbestos for all time. Production for the year 1936 was 301,287 tons (2000 lbs.) valued at $9,958,183.

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Imports into U. S. A.

(Figures published by U. S. Dept. of Commerce)

Unmanufactured Asbestos Goods:

	Oct. 1936 Tons (2240 lbs.)	Oct. 1937 Tons (2240 lbs.)
Africa (Br. S.)	799	420[1]
Canada	25,503	17,323
Cyprus, Malta & Gozo	590	.....
Italy	137	.....
Soviet Russia	925	.....
United Kingdom	11	.....
	27,965	17,743
Value	*$922,185*	*$620 472*

[1] 19 tons of this is Blue or Crocidolite Asbestos.

Tabulation of Crudes and Fibres:

Crude (Br. S. Africa)	799	419
Crude (Canada)	192	107
Crude (United Kingdom)	11	.....
Mill Fibre (Canada)	7,604	6,742
Mill Fibre (Soviet Russia)	925	.....
Lower Grades (Cyprus, Malta & Gozo)	590	.....
Lower Grades (Canada)	17,707	10,474
Lower Grades (Br. S. Africa)	.....	1
Lower Grades (Italy)	137	.....
	27,965	17,743

Manufactured Asbestos Goods:

	October 1936 Pounds	October 1937 Pounds
Austria (Packing)	2,448	531
Belgium (Shingles)	180,996	256,823
Germany (Woven Fabrics)	198	.....
United Kingdom (Yarn)	1,380	6,783
United Kingdom (Pkg., Fabricated & Unfabricated)	3,261	1,672
United Kingdom (Woven Fabrics)	2,792	2,573
	191,075	268,382
Value	*$ 6,406*	*$ 8,518*

There were also imported during October 1937, $153 worth from Germany valued at $123.00.

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Exports from U. S. A.

Exports of unmanufactured asbestos during the month of October 1937 amounted to 278 tons, valued at $31,437; October 1936 exports having totalled 193 tons, valued at $10,166.

Exports of Manufactured Asbestos Goods:

		October 1936		October 1937	
		Quantity	Value	Quantity	Value
Paper, Mlbd. & Rlbd.	lbs.	114,348	$ 6,710	190,346	$11,789
Pipe Covg. & Cement	lbs.	237,410	12,724	178,055	11,492
Textiles & Yarn	lbs.	136,183	58,350	11,949	3,934
Packing	lbs.	(inc. with Text. & Yarn)		93,466	55,777
Brake Lining—					
Molded & Semi-molded			60,182		64,628
Not Molded	lin. ft.	88,743	14,427	82,347	15,021
Clutch Facings	units	70,429	16,434		
Molded & Semi-molded	units		(above)	36,706	8,972
Woven	units		(above)	28,358	4,278
Magnesia and Mfrs. of	lbs.	233,207	23,578	198,396	22,415
Asbestos Roofing	sps.	4,439	18,375	2,513	15,807
Other Manufactures	lbs.	252,039	20,477	424,397	34,391

Imports and Exports by England

Imports of Raw Material

	November 1936		November 1937	
	Tons[1] (2240 lbs.)	Value	Tons[1] (2240 lbs.)	Value
From Africa (Rhodesia)	1,598	£39,586	1,926	£48,846
Africa (U. of South)	1,256	17,652	1,494	26,164
Other British Countries	1,303	16,824	1,806	25,530
Foreign Countries	143	2,128	566	12,976
	4,300	£76,190	5,792	£113,516

[1] Note: In recent issues tons under this tabulation were given as short (2000 lbs.) That was incorrect; the tons were long (2240 lbs.)

Imports of Asbestos Manufactures:

November 1937 ..... 85,243 cwts. valued at £28,982
November 1936 ..... 53,240 cwts. valued at £20,015

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Exports of Asbestos Manufactures (by England)

	November 1936		November 1937	
	Cwts.	Value	Cwts.	Value
To Irish Free State	4,592	£ 4,375	2,205	£ 2,756
To British India	3,147	7,512	12,754	14,440
To Australia	1,070	6,378	1,255	10,365
To Other British Countries	22,325	26,158	27,553	38,772
To Netherlands	1,409	4,706	2,274	6,881
To Belgium	545	3,071	784	3,844
To France	174	2,903	269	1,890
To Italy	75	725	211	5,181
To Other Foreign Countries	8,523	28,096	19,561	37,390
	41,860	£83,924	66,866	£121,519

Exports of Raw Asbestos from Canada

(Figures by Dominion Bureau of Statistics)

	October 1936		October 1937	
	Tons (2000 lbs.)	Value	Tons (2000 lbs.)	Value
United Kingdom	1,390	$ 75,204	2,420	$ 142,082
United States	8,627	445,425	9,311	503,381
Australia	235	11,707	318	16,205
Belgium	660	33,250	2,970	183,450
Brazil	.....	.....	8	1,600
France	335	32,728	1,726	125,621
Germany	1,167	85,488	1,799	134,213
Italy	.....	.....	135	7,984
Japan	1,140	44,389	286	12,521
Netherlands	33	1,155	22	770
Sweden	.....	.....	200	12,112
	13,587	$729,346	19,195	$1,139,939
Sand and Waste				
United Kingdom	800	16,270	1,293	23,462
United States	19,998	324,230	15,670	250,775
Belgium	1	22	121	2,285
France	29	616	140	2,435
Germany	247	5,223	437	9,258
Netherlands	.....	.....	38	506
Poland	16	363	.....	.....
Sweden	36	463	35	392
	21,127	$347,187	17,734	$ 289,113
Grand Total	*34,714*	*$1,076,533*	*36,929*	*$1,429,052*

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CONTRACTORS AND DISTRIBUTORS PAGE

Building

The volume of public expenditures for construction projects undertaken in November in the 37 Eastern States increased 20 per cent when compared with October and 4 per cent compared with November of last year. This record, as reported by F. W. Dodge Corporation, represents a reversal of the declining trend of publicly-financed construction which has been in effect since last July. On the other hand, privately-financed construction during November declined 15 per cent which is somewhat more than seasonal from the October level. Total contracts including both public and private work amounted to $198,464,600 for November which was 2 per cent below the October total and 5 per cent below November of last year.

New contracts for the New York World's Fair during November were *not* responsible for the increased amount of public work reported; in fact, the World's Fair contracts accounted for only $599,800 of the November total. However, this project will have greater influence upon future contract totals since only $11,550,500 of the estimated total has been awarded to date.

Total contracts for the first eleven months of 1937 amounted to $2,703,672,400 as compared with $2,475,600,300 for the corresponding eleven months of last year, representing a gain of 9 per cent. When segregated by classes of construction, this gain amounted to 17 per cent for residential building, 19 per cent for non-residential building and 38 per cent for public utilities. Construction of public works during this period declined 20 per cent.

The final 1937 total for construction contracts awarded in the 37 Eastern States will be $2,900,000,000 or a little over, compared with $2,675,000,000 in 1936. Each month of 1937 thru August gained over the corresponding month of 1936, while declines after August were very moderate.

According to Thomas S. Holden, Vice President in charge of Statistics & Research, of F. W. Dodge Corporation, the duration of the current minor recession is problematical and the new year promises to be one of stabilization of recovery rather than one of large volume increases. As the year opens the prospect seems to be for a total 1938 construction equal to a slightly less total than that of the year 1937.

160,000 square feet of K. & M.'s Corrugated Asbestos-Cement Roofing and siding have recently been applied to the plants of the gigantic Westvaco Chlorine Products Corporation at South Charleston, W. Va.

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NEWS OF THE INDUSTRY

BIRTHDAYS.

J. H. Nankervis, Vice President, Magnesia-Asbestos Insulation Co., New York City, January 16.

Arthur J. Reed, President, Asbestos Distributors, Inc., Port Chester, N. Y., January 16.

A. F. Matheis, Assistant Vice President, Thermoid Rubber Co., Trenton, N. J., January 17.

E. C. Nankervis, President, Magnesia Asbestos Insulation Co., New York City, January 19.

Henry W. Grebe, President, Central Asbestos & Magnesia Co., Chicago, Ill., January 21.

G. D. Crabbs, President Philip Carey Mfg. Co., Lockland, Cincinnati, Ohio, January 22.

Capt. J. G. Ross, General Manager, Asbestos Corporation Limited, Thetford Mines, P. Q., Canada, February 1.

L. C. Rugen, Vice President, Vermont Asbestos Corporation, New York City, February 6.

H. A. Hirschfeld, President, Standard Asbestos Co., Inc., New York City, February 11.

Lewis H. Brown, President, Johns-Manville Corporation, New York City, February 13.

Robert W. Steele, President, Asbestos Corporation Limited, Thetford Mines, P. Q., Canada, February 15.

To all these gentlemen we extend best wishes and congratulations.

THE UNIVERSAL ASBESTOS MANUFACTURING CO., of London, has started its career well. The Board has decided to pay a dividend at the rate of 20% per annum for the period from incorporation at February 6, 1937 to October 3, 1937.

Profit for the year to October 3, after depreciation and directors' fees, but before deducting income tax, was £37,288, showing an increase of £8,310 or 28.7 per cent on the year prior to incorporation. The company has an issued capital of £200,000, divided equally into 6% preference and ordinary shares. S. E. Beeson is chairman.

PHILIP CAREY MANUFACTURING COMPANY. The Directors at their regular meeting held December 14, 1937 declared the usual quarterly dividends on the 6% Preferred and 5% Preferred stocks payable December 27th to stockholders of record December 20th, and also declared a dividend of 15c per share on the new no par common, which is equivalent to 75c per share on the old $100 par shares, payable December 27th to stockholders of record December 20, 1937.

RICHARD KLINGER, LTD., has just opened at Sidcup, England, a large modern factory for the manufacturing of "Klingerit" as-

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bestos jointings and other asbestos products. This business was established in 1886 by the late Richard Klinger. One of Klinger's earliest inventions was the reflex water level indicator, the design of which necessitated a steamtight joint between the glass plate and the metal body of the gauge. No satisfactory material for making such a joint then being available, Klinger, after extensive research, produced a compressed asbestos jointing, to which he gave the now familiar name of "Klingerit".

The new factory is entirely devoted to asbestos products, including jointings, brake linings, cylinder head jackets, etc. Following the modern trend in factory design, it is a spacious and well-lit building. Practically all the front section is devoted to administrative offices and the despatch department.

Adjoining the main building is the boiler house in which is installed a boiler with a capacity of 6,000 lb. steam capacity per hour for the process work and heating the factory. Thruout the boiler room the firm has installed its own steam fittings so that, in addition to supplying steam, the plant is also used for service testing the company's products. The new factory stands on a site of 28 acres, which allows ample room for future expansion.

KEASBEY & MATTISON COMPANY announces the inclusion of a full line of asphalt products, shingles, roll roofing, sheathing papers, liquid coating, fibre roof coating and solid roofing asphalt, in its line of building materials. Distribution of this new line thru Keasbey & Mattison Company's nationwide outlets is now in process of arrangement and the materials will shortly be available to contractors everywhere.

"The decision of the company to add asphalt products to its well established asbestos-cement building materials line was motivated in the interest of a complete service to the building contractor" according to D. P. Osterhout, Sales Manager of the Asbestos-Cement Products Division of the Company, "the extension of Keasbey & Mattison Company service and quality into this lower priced field having been in response to a growing demand for a more complete line of K&M products for the servicing of the contractor and dealer trade."

TURNER & NEWALL, LIMITED, in Directors' Report and Balance Sheet, as of September 1937, announce profit for the year amounting to £1,333,489, compared with £1,163,308 for the previous year.

At the annual General Meeting of the company held on January 13th, the Chairman, Samuel Turner, after calling attention to various items in the balance sheet, commented on developments in connection with their mines and factories at various places thruout the world — development and equipment by New Amianthus Mines Limited of the Havelock Mine in Swaziland is proceeding satisfactorily and it is hoped that production will begin in 1939; the mines in Southern Rhodesia are producing to capacity and have obtained their full share of the in-

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• BLUE ASBESTOS

The Cape Asbestos Company, Ltd., is the world's largest supplier of acid-resistant blue crocidolite asbestos, and the only manufacturer operating its own mines. Inquiries solicited on:

MILLBOARD **YARNS**
ROVINGS **POWDER** **CLOTHS**
PROCESSED FIBRES
Unexcelled for use in
ASBESTOS CEMENT PIPES

• AMOSITE ASBESTOS

This fibre owing to its great length and bulk is unrivalled for use as an insulating medium in:

Asbestos mattress filler
85% Magnesia Insulation

The CAPE ASBESTOS CO. Limited

Morley House, 28-30 Holborn Viaduct, London, E.C.I.
FACTORY, BARKING, ESSEX

United States Sales Agent:
ARNOLD W. KOEHLER
369 LEXINGTON AVE. **NEW YORK CITY**

TELEPHONE—CALEDONIA 5-4044

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creased world demand for raw asbestos; the Bell mine in Canada is also experiencing a very satisfactory demand for its product; the asbestos textile manufacturing units, Turner Brothers Asbestos Company Limited of Rochdale, and J. W. Roberts Limited, Leeds, have had a satisfactory year and have increased the volume of their business; at the Rochdale factory further extensions are nearly completed and the new Asbestos Textiles Research Department is beginning to make itself felt in the development of new lines and improvement of existing products; a further addition has been made to the factory of Ferodo Limited at Chap-en-le-Frith and the new building has been equipped with the latest machinery for the manufacture of Motor Vehicle Fan Belts, on which production will shortly begin; extensions to other factories, and the establishment of new factories, particularly for the manufacture of asbestos-cement products have been begun at various points. The Chairman sums up his remarks by pointing out that the substantial increase in profits is due mainly to the larger volume of business obtained, as increased selling prices, where they have been found possible, have been offset to a very large extent by increased costs.

"HEAT — What Is Heat? How does it Behave? Why Does Insulation Keep it in Check" is the the title of an article which appears in the December number of the American Roofer.

"HALF-MILLION FOR ASBESTOS ENTERPRISE" is the title of an article in the November 27th issue of the South African Mining & Engineering Journal, the article describing the work being done by Turner & Newall in equipping the Havelock Asbestos Mine for production, which is expected to begin late in 1938. The plant to be erected at this mine will require about 80 Europeans and 1,800 natives. According to the article four grades of fibre will be produced, two of spinning and two of shingle. A 12 mile cableway will bring the asbestos to the railway. A full description of the enterprise is given in the article, including photographs and a drawing of the route of the aerial ropeway.

OSKAR WAGNER, for many years connected with Frankfurter Asbestwerke A-G vorm. Louis Wertheim, at Frankfurt Main, Germany, is now located at 305 Haven Ave., New York City, where he is engaged in the selling and exporting of various asbestos products to European and other countries.

PATENTS

This information obtained from the Official Patent Gazette, published weekly by the U. S. Patent Office, Washington, D. C.

Thermal Insulation. No. 2,095,369. Granted on October 12 to Robert G. Quinn, Glen Falls, N. Y., assignor to International Paper Co., New York City. Application April 25, 1934. Serial No. 722,290.

In an insulating unit a plurality of sheets of insulating material, means spaced from each other for separating said sheets comprising rows of paper tubes between adjacent sheets and

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having their open ends positioned in a plane at right angles to the plane of said sheets, the paper tubes of one row being located so as to be at the mid points of the spaces between the tubes of an adjacent row and means for securing said spacing means to said sheets.

Magnesium Oxide Products. No. 2,095,982. Granted on October 19 to John Allen Heany, New Haven, Conn., assignor to Edward J. Brennan, New Haven, Conn. Application July 26, 1934. Serial No. 737,060.

A method for producing a dense, non-porous, vitreous, strong, pseudo-non-crystalline refractory body of finely divided magnesia, including the steps of admixing magnesium oxide and a slightly acid oxide, with the quantity of said acid oxide being very small as compared to the quantity of said magnesium oxide and heating the same to a temperature between 1400° C. and 1600° C., said magnesium oxide constituting between 80% and 98% of the mix.

Handwheel Operated Mechanism. No. 2,096,058. Granted on October 19 to Arthur F. O'Connor, Chicago, Ill., assignor to Union Asbestos & Rubber Company, Chicago. Application February 4, 1935. Serial No. 4,727. Description upon request.

Friction Member. No. 2,096,692. Granted on October 19 to Osborn H. Cilley, Lancaster, Pa., assignor to Raybestos-Manhattan, Inc., Passaic, N. J. Application May 21, 1936. Serial No. 81,136.

A method of making friction facings which comprises folding a strip of fabric treated with a thermo-setting binder in a thermoplastic condition, into chevron form in cross section, winding said folded strip in a spiral fashion to form a coiled annulus, subjecting said material to heat and pressure to consolidate said convolutions and plasticize said binder and curing said consolidated coil to render said binder substantially infusible.

CURRENT RANGE OF PRICE

on Canadian Crudes and Fibres

	Per ton (2000 lbs.) f. o. b. Mine
Group No. 1 (Crude No. 1)	$700.00 to $750.00
Group No. 2 (Crude No. 2; Crude Run-of-Mine and Sundry[1])	150.00 to 350.00
Group No. 3 (Spinning or Textile Fibre)	110.00 to 200.00
Group No. 4 (Shingle Fibre)	57.00 to 76.50
Group No. 5 (Paper Fibre)	40.00 to 45.00
Group No. 6 (Waste, Stucco or Plaster)	30.00
Group No. 7 (Refuse or Shorts)	12.00 to 25.00

[1] Crude Run-of-Mine refers to a crude asbestos produced in certain mines where Crude Fibre is not graded into regular No. 1 and No. 2 Crude. Crudes Sundry refers to certain odd lots of off grade material which do not conform to the regular standards of No. 1 Crude or No. 2 Crude.

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THIS and THAT

Minerals Yearbook. The 1937 issue of the Minerals Yearbook published by the U. S. Bureau of Mines, is now available at the price of $2.25 per copy in the United States, Canada and Mexico; $2.80 in foreign countries. Copies of the chapter in this Yearbook devoted to the subject of Asbestos can be obtained at the price of 5c each. In both cases address the Superintendent of Documents, Government Printing Office, Washington, D. C.

The Asbestos Chapter contains much useful statistical information (covering the year 1936) and an interesting graph comparing asbestos consumption with automobile production and building construction.

Discovery. J. J. Papineau is said to have discovered an asbestos deposit, which appears to be 1500 feet wide and more than a mile in length, in the Rice Lake area of Manitoba (Canada). Will someone kindly give us further information concerning this deposit or put us in touch with Mr. Papineau, whose address we have so far been unable to obtain.

Movie. In a sound film recently completed by the Okonite Company of Passaic, N. J., and showing how rubber-insulated wires and cables are made and used, quick shots of the Amazon jungle, asbestos mines, steel mills, copper mills, cotton mills, cotton industry, etc., lead up to the arrival of the raw material at the Okonite plant.

Improvement. Asbestos-cement panels with a softer base, which can be cut and handled with ordinary carpenters' tools, have recently been announced by The Ruberoid Co.

Appreciation. Our readers will find this a most interesting number, chiefly because a number of leaders in the Asbestos Industry have so very competently discussed the general business situation. At this, the beginning of 1938, we wish to express to all our appreciation of the support, financial and otherwise, which has been accorded us during the past years, and the hope that readers will send us their ideas, comments and discussions of various asbestos subjects during 1938.

Anniversary. The General Electric Company will celebrate during 1938 its 60th birthday. The Edison Electric Lighting Co., the first of the companies that were eventually merged to form the present General Electric Company, was incorporated on October 15th, 1878. Definite plans for the observance of the Anniversary have not yet been announced.

Thirty Years Service. Mrs. Carrie B. Ervin, for 30 years connected with the Asbestos Covering & Roofing Company of Washington, D. C., and Secretary to F. H. Shipe of that Company, resigned effective January 1st. The Company regretfully accepted her resignation and wishes to express thru the columns of "ASBESTOS" its appreciation of her faithful service.

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AUTOMOBILE PRODUCTION

Production of motor vehicles in November 1937 totalled 376,637 (360,063 in the United States and 16,574 in Canada), comparing with 405,799 in November 1936 (394,987 in the United States and 10,812 in Canada). In October 1937 the total production was 337,979 (329,876 in the United States and 8,103 in Canada).

For the eleven months of 1937 the total production was 4,669,629 (4,483,281 in the United States and 186,348 in Canada). The same period in 1936 showed a total production of 4,097,316 (3,955,405 in the United States and 141,911 in Canada).

ASBESTOS STOCK QUOTATIONS

(These figures compiled from the Commercial and Financial Chronicle. No guarantee made as to their correctness.)

		December 1937		
	Par	Low	High	Last
Asbestos Corpn. (Com.)	np	53	61½	56⅛
Celotex (Com.)	np	19⅛	26½	20¼
Celotex (5% Pfd.)	100	58	65	63
Certainteed (Com.)	1	6¼	9¾	6¾
Certainteed (6% Prior Pfd.)	100	23½	36¼	27
Flintkote (Com.)	np	14⅛	19⅝	15⅜
Johns-Manville (Com.)	np	76	89	78¼
Johns-Manville (Pfd.)	100	116½	124	124
Raybestos-Manhattan (Com.)	up	19½	23	19⅝
Ruberoid (Com.)	np	20	24⅛	20
Thermoid (Com.)	1	2⅞	4¼	3¼
Thermoid ($3 div. conv. pfd.)	10	25	35	25
U. S. Gypsum (Com.)	20	62	74¼	68⅛
U. S. Gypsum (Pfd.)	100	157	170	170

To know that you don't know much is to know more than most people know.

CONSULTING ENGINEER

Thirty Years experience in the manufacture of Asbestos-Cement Products in Europe and the United States and in Mining asbestos; consults on problems of installation or improvement of plants for the wet process (Hatschek) or the semi-dry methods of manufacture of Asbestos-Cement shingles, sidings, and flat sheathings, also "Eterno" Asbestos-Cement Pipes.

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Ruberoid's
No. 43-A Asbestos Paper
enthusiastically welcomed



No. 43-A is the name of a new Ruberoid-Watson Asbestos Paper that you should investigate. It's white, flexible, and has unusual wet strength. Its remarkable features invite comparison.

The RUBEROID Co.

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DURANT INSULATED PIPE

Pioneering the development of this new type of built-up insulation Ehret is happy to announce to the trade that the new plant, specially constructed for the production of DURANT INSULATED PIPE, is now in full operation.

Here, under modern conditions and with the latest equipment we are daily producing thousands of feet of this new type of outdoor and underground insulation. Pipe and insulation are built together at the factory in one unit and are applied on the job as one unit, eliminating many former costly and tedious operations during application. It will pay you to investigate thoroughly DURANT INSULATED PIPE. Write today for our new folder on Durant Systems.

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