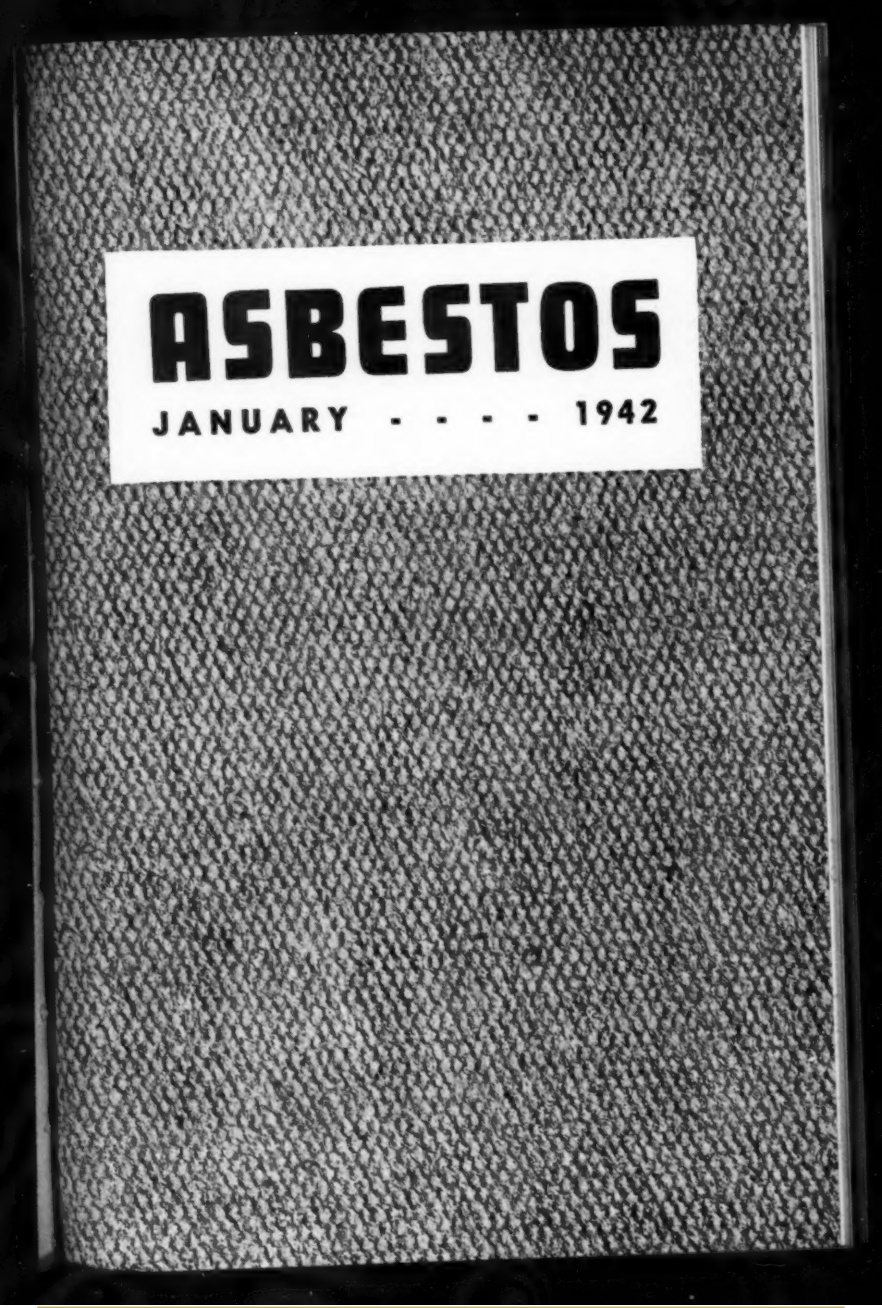


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ASBESTOS RM TEXTILES

FAITH IN AMERICA

FAITH IN OUR COUNTRY, IN OUR COUNTRY'S POLICY IN THIS TIME OF TRIAL WHICH HUMANITY IS SUFFERING, IS THE DUTY OF AMERICAN INDUSTRIAL ENTERPRISE AND THAT DUTY IS BEING PERFORMED BY THE ASBESTOS INDUSTRY WITHOUT HESITANCY. **RAYBESTOS-MANHATTAN, INC.** IS DIRECTING ITS ENERGY TO THE PRODUCTION OF DEFENSE MATERIALS, TO MATERIALS FOR OTHER INDUSTRIES ENGAGED IN DEFENSE WORK AND IN EXPRESSING ITS ADHERENCE TO FAITH IN AMERICA BY EVERY EFFORT TO MAKE ITS PRODUCTS WORTHY OF AMERICAN CONSUMPTION.

RAYBESTOS-MANHATTAN, INC.
INDUSTRIAL SALES DIVISION
FACTORIES
BRIDGEPORT, CONN.
MANHEIM, PA.
NO. CHARLESTON, S. C.
PASSAIC, N. J.

"ASBESTOS"

FOUNDED IN JULY 1919 AND PUBLISHED
CONTINUOUSLY SINCE THAT DATE

A. S. ROSSITER, *EDITOR*

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GREETINGS!

We are entering a very difficult year. It isn't easy to chart our course because conditions change so rapidly.

All we can do is to meet each day as it comes fearlessly and courageously, and take the fullest advantage of each opportunity as it appears, to make willingly and cheerfully the many sacrifices which we will surely be called upon to make.

Our New Year's message to our readers is the hope that each and everyone of us will be given the strength and the courage which will be needed in 1942 to solve the many problems and meet the dangers which the year is certain to bring to us, all to the end that our country may be served to our fullest ability. And when the end of the year comes may we all have the satisfaction of knowing that we did our very best—only in this way can we have a Happy New Year.

—:—

We have asked a number of leaders in the Asbestos Industry to send their greetings to the readers of "ASBESTOS". You will find them most helpful.

Herbert Abraham, President, The Ruberoid Co.:

In the field of asbestos products, as in every other American industry, 1942 can have but one objective, and that is the swiftest possible production of all materials that will help in any way to insure and hasten victory in the war.

For all of us—stockholders, employees and management alike—this means that every other consideration must give way completely and at once.

What sacrifices may be called for in the immediate future no one can tell, but of this I am confident—that members of our industry will be found doing their full share of whatever may be required to preserve the priceless heritage of a free America.

In that spirit, I welcome this opportunity to extend to all in the industry the season's greetings and best wishes for the New Year.

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Lewis H. Brown, President, Johns-Manville Corporation.

We in the Asbestos Industry, in common with all American Industry, face our greatest challenge in 1942. That challenge is to adapt in every way possible our technical knowledge, our production facilities and other resources at our command to our country's all-out war effort.

Asbestos is vitally essential to efficient production in our war industries and to the operation of equipment for our army and navy. For the past several months an increasingly large part of the production of our Industry has been going into defense work. During 1942 we must constantly seek new ways to turn an ever growing portion of our efforts toward helping to win the war. No task can be too great, and no problem too difficult, if it will help to defeat our enemies, for should we fail to do all that is necessary there will be nothing left in America that is worthwhile to defend.

In extending New Year greetings once again thru the courtesy of "ASBESTOS" I want to express my complete confidence that our Industry will meet every responsibility it faces in helping to do this job.

S. Simpson, President, Raybestos-Manhattan, Inc.

The year 1941 is past, and its fears and worries are gone; now we face 1942. What it will bring forth in this worldwide chaos no one knows but whatever comes, we must determine to face it with a whole-hearted spirit to conquer all obstacles for the good of all.

Our forefathers came to America with a vision of individual and collective freedom and with the right to work, to think and to build for themselves, and what a magnificent country they built for us—for you, for me, and for our children. *America to work for and defend!* Compare it with present conditions in the old countries our ancestors left.

Our problems can only be solved by working closely together with tolerance and patience, especially during this critical defense time when the United States is the only country left that is blessed with liberty and freedom,

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and the right to live and work and worship as God gives us the right.

I extend to all my many friends and co-workers in the Industry best wishes for a bright New Year.

Ernest Muehleck, President, Keasbey & Mattison Co.:

Through the courtesy of "ASBESTOS," we of the K. & M. Co. send you our most sincere greetings. Together with you and millions of others we now squarely face reality, sacrifice and hardship in order again to prove that the spirit of free men is the strongest power on earth.

G. D. Crabbs, Chairman of the Board, The Philip Carey Manufacturing Company:

The radical change from a program of defense to an all-out war status will undoubtedly have far-reaching effects upon the asbestos and magnesia industry. These critical items will assume even greater importance in the serious times ahead.

Our Industry will do its full share to make American production the decisive factor that will win the war and when the record for 1942 is written may we all share the satisfaction of a good job well done.

We extend best wishes to all your readers for Good Health and Happiness thruout the New Year.

R. W. Steele, President of Asbestos Corporation Limited.

The year we are entering is going to impose upon all of us much hardship, much personal sacrifice and tremendous effort. Our industry, in common with most others, is going to be subjected to heavy stresses and strains which will tax our energies and capabilities to the utmost.

Difficulties in securing maintenance and replacement supplies will test our ingenuity and try our patience. Unforeseen problems will arise to try our skill.

Despite these and other hardships, we look forward to the future with hope, confident that we shall overcome

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all obstacles.

On behalf of Asbestos Corporation Limited, I should like to extend to you and thru you to the Asbestos Industry our best wishes for 1942.

*C. J. Stover, Owner of "*ASBESTOS*".*

Well, here we are again! 1941 has been a thriller but the New Year promises even greater thrills. And not only thrills but demands upon our energy, loyalty and faith beyond anything heretofore known.

So here's my humble pledge to contribute whatever I have that may be of use.

With this goes my declaration of faith in the whole personnel of the Asbestos Industry.

We can and *will* forget our little, petty interests and pull together for the common good.

Loyal New Year!

SERVICE IS GOOD BUSINESS

Business men, salesmen and advertisers nowadays are required to execute some very remarkable gymnastic stunts in their policies, and practices, often exactly reversing those of a year or more ago.

For some years emphasis has been laid on service. The salesman has been told to sell, not the material itself, but the service it performs. Industrial firms have been including with the material, product, machine or tool they make and sell, instructions how to use it, how to get the best results from the use of it, where it can be used to best advantage; they have devoted much time and thought to seeing that by its use the buyer saves money, time or worry; they have devised new uses for the product which will benefit customer and the public, and so on.

Now, because the majority of materials, products, machines and tools, are not available, or at least will be very hard to obtain by the ordinary maker of products for civilian needs, some of those who formerly helped the cus-

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tomer to find uses for their product, have had to reverse their policy and teach the customer how he can do *without* the product, or search for substitutes to be used.

This is especially illustrated by a story recently published concerning the research program of the International Nickel Company. Since 1922, so goes the story, this firm has been engaged in one of the greatest programs of product research and salesmanship known to modern industry. Multitudes of new uses were developed for nickel, countless new nickel alloys like stainless steel and Monel metal, were devised and promoted. At the present time manufacturers of peacetime commodities, many of whom had *cooperated in developing new uses* for nickel, find themselves facing a severe shortage of that metal. And International Nickel has thereby been placed in a peculiar and difficult position.

Has International Nickel simply dropped their program and let their customers shift for themselves? No indeed! Instead of showing customers how to use nickel, they are now actually showing them how to get along with *less* nickel and even suggesting substitutes.

Is this good business? Service is *always* good business, whether given by the individual or the largest of industrial firms.

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CAN THE FUTURE BE FORESEEN HERE?

To the ancients the night sky was a perpetual mystery, from which glib opportunists predicted the fortunes of love, war and commerce. Ignorant of the simple key to astronomy, the course of the planets around the sun, men of old named them "the wanderers," believed their movements controlled every activity of mankind.

Today men ignore the flight of a planet through space . . . knowing that "he profits most who serves best" is a far better business guide. It is clear to us at Keasbey & Mattison that most of our orders tomorrow will come from you who are using our materials today, that our future depends on continually improving our products so that they will serve you better.

At present we are willingly complying with National Defense requirements, and we realize that this is causing inconvenience to many of our customers in other industries. But our research laboratories are working on improvements and new materials that will help you in the future. In what way can we benefit you most? Can you tell us of a specific problem of yours which might be solved by a new application of asbestos? Anything you suggest will be carefully studied with the hope it will prove practical for us to manufacture. A letter from you now will help us to serve you better in the days ahead.

* * *

Nature made asbestos; Keasbey & Mattison has made it serve mankind . . . since 1873.

KEASBEY & MATTISON
COMPANY, AMBLER, PENNA.



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WHAT CAN I DO FOR MY COUNTRY?

By F. E. Schluter, *President Thermoid Company*

Mr. Schluter asks us to preface his remarks[1] with the statement that the following message is made to Government officials and department heads, to Thermoid's customers and to the 130,000,000 Americans who are asking the question, in the hope that all may find the nearest job at hand which they can do best is the best contribution to make.

Today no one can question that every American wants to do his utmost to bring about quick and complete victory. But in our hearts the personal puzzle of *what* to do *now* produces an agonized feeling of frustration.

This tremendous desire to "do something" calls for caution. We must not let emotional desires sweep us off our feet. Now as never before is a time for calm deliberation so that we may apply our ability and energy where they will best serve our Country's need for more production.

We at Thermoid—1800 of us—have discovered just what our job is. We have gone thru that mental struggle. We tell you of the result in the hope that in some small way it may help you to arrive at your answer to the question—"What can I do for my Country?"

Here at Thermoid we have direct war orders. Nothing within our control will be permitted to interfere with the manufacture and delivery of these materials. But the thrill and enthusiasm of actually working on "front line" production must not obscure our other wartime responsibilities.

In our asbestos, textile and cloth division at Charlotte, N. C., we are running three shifts a day on defense business and in this division we will continue to do our best to keep up production schedules.

For factories, construction projects, and the oil fields, we make conveyor, transmission and multi-V drive belting

[1] Mr. Schluter sent us this editorial with the idea that it would be used as his New Year's greeting to the Industry, and included with greetings from other leaders (see page 2), but in view of its length and content we felt it should be used as a separate editorial.

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RU-BER-OID OFFERS INDUSTRY CUSTOM-BUILT HEAT INSULATIONS

"Custom-built" to the job means the proper selection of materials, skilled workmen, proved methods. Ruberoid, through its insulation contractors, offers industry all three. The Ruberoid Co., 500 Fifth Avenue, New York, N. Y.

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—steam, air, water, oil and gasoline hose. They convey power or materials—all essential to operation and maintenance. We must *"Keep 'em running."* Our Government departments and officials recognize its importance and have given this business high priority rating.

Thermoid has another important wartime responsibility. We manufacture brake linings, clutch facings, fan belts, and radiator hose. Important in peace-time? Yes, but doubly important in all-out war effort. Materials must be moved; men must be moved to and from work centers.

The trucks of America play a tremendously important part in the movement of raw materials and finished goods.

Our Government wisely has decentralized Defense plants. That makes the transportation of man-power another paramount war problem. This daily movement of men to and from their jobs places a tremendous demand on the buses and passenger cars of the country. A breakdown in this system of worker transportation could ground planes and stop tanks.

The movement of men, materials and munitions is of vital importance. We must *"Keep 'em rolling."*

We at Thermoid have concluded that we can do the most for our country by increasing:

(a) Our production for additional direct war orders that may be entrusted to us.

(b) The production of Thermoid Industrial Rubber Goods for Defense plants—to *"Keep 'em running."*

(c) The production of Thermoid Automotive Products for trucks, buses and motor cars—to *"Keep 'em rolling."*

We at Thermoid have determined to put into our everyday jobs the fighting spirit and drive that comes from the conviction that no matter where our products go they are doing a vital job in producing ultimate victory for our Country.

Representatives wanted for hair felt products. We are looking for salesmen presently calling on manufacturers, distributors and contractors of pipe insulation products who are interested in handling hair felt and duct insulation products of proven quality. All territories open. Please give full details in replying. Address Box No. IA-D, "ASBESTOS", 16th Fl., Inquirer Bldg., Philadelphia, Pa.

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RIC-WIL CONDUIT SYSTEMS

THE RIC-WIL COMPANY, CLEVELAND, OHIO

AGENTS IN PRINCIPAL CITIES

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INDUSTRY PLANS FOR AFTER THE WAR

As promised in our December number (page 15) we quote the latest reply received to the question recently asked by the Research Advisory Service of the Liberty Bank of Buffalo—"What should manufacturers do now to keep up their sales volume after the current defense market ceases to exist?"

"It is our feeling that business will have to depend very largely on itself (during the early period at least) following the cessation of hostilities because history certainly shows that in a democracy it takes time to implement even the best plans, and no matter how much planning the Government or other agencies may do, there is bound to be an interim period where the success of each institution will depend on the calibre of its own efforts under the strain of badly warped economic conditions and depression attitude on the part of buyers.

"With this thought in mind we are pinning our hopes primarily on two factors: first, product research for the development of improved and new products which we will not be able to market until the demand for regular goods is appreciably lessened; second, a sales organization which we are now maintaining and training in as nearly the same manner that we use under normal conditions as it is possible to attain under present circumstances. It is our hope that by this attempt to strengthen the ability of our selling organization, keeping the "after period" in mind, we shall be able to do a sufficient selling job not only to assure ourselves of a reasonable percentage of whatever business may be available when the aftermath develops, but by so doing also contribute strong support to the idea that business can be done and that conditions are not so bad as they will seem at that moment.

"We lay stress on this angle because of our feeling that if a sufficient cross-section of business and industry assumes this attitude, the psychological effect will in itself be of material assistance in shortening the inevitable time of depression that follows the cessation of any boom influence."

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THE PLASTIC-PLYWOOD PLANE

Uses Asbestos Cloth With Marvelous Results

The plastic-plywood plane, designed by Martin Jensen and manufactured by the Langley Aviation Corporation, is naturally of interest to every United States citizen because it appears to solve many problems in connection with the rapid turning out of airplanes for war purposes.

But it is of especial interest to the Asbestos Industry because some parts, particularly the engine nacelles, are backed by "asbestos sheeting," to prevent, or resist, fire. The asbestos sheeting we find upon inquiry is asbestos cloth.

In other words the inner surfaces of the engine cowling are lined with asbestos cloth and its importance in the construction of the plane is demonstrated by the results of tests conducted which show that the time required by an acetylene torch to cut thru these asbestos lined parts was a little over half a minute, more than 15 times the length of time needed to burn thru the stainless steel firewalls which the builders of the plane are required to install in the plane "for protection." Actual figures are that the torch burned thru stainless steel and aluminum alloy sheets in two seconds, but the asbestos backed laminated wood stood up for *30 seconds*.

Those interested will find very full descriptions of the Langley plastic-plywood plane in the October 1941 issue[1] of Modern Plastics (published at 122 E. 42nd St., New York City) and in the November, 1941 number[2] of Aviation Magazine (published at 330 W. 42nd St., New York City).

[1] "Twin-motored Plastic-plywood Plane," on page 53.

[2] "Molding the Langley Airplane", on page 75.

—:—

Take time to work—it is the price of success.
Take time to think—it is the source of power.
Take time to play—it is the secret of perpetual youth.
Take time to read—it is the foundation of wisdom.

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MARKET CONDITIONS

GENERAL BUSINESS

Business these days is divided into two main classes, those who are either directly or remotely connected with the war effort, and those who are not (civilian).

Those working for the war program have without question more work than they can handle; in the civilian lines much depends on the raw materials used.

During 1942 there will be much adjustment—in goods made, in employment, in materials used. Many of us probably do not yet realize the tremendous changes which all business and particularly that of the civilian lines, will have to undergo within the next twelve months.

ASBESTOS - RAW MATERIAL

The year 1942 will show the largest importation of asbestos in our history, from all sources.

Canada will produce more asbestos this year than she ever produced since the discovery of asbestos in that country. For the first time in years, shortages of asbestos appear on the horizon, namely in spinning grades of Canadian asbestos.

Due to the shortage of burlap, the Canadian Mines will have difficulty in obtaining their requirements of burlap bags. Demand for the return of empty bags to the mines, will be made by the Canadian Producers. Increased prices on Canadian asbestos are now in effect. (See page 36).

ASBESTOS—MANUFACTURED GOODS

Textiles. It is impossible to make any predictions regarding this market. The possibility of restrictions on the use of certain types of fibre by O. P. M. can change any existing conditions overnight. About all that can be said, then, at the present time is that the volume is holding up very well, prices are firm and the demand is still somewhat in excess of the capacity.

The requirements of the U. S. Navy are large, as are

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the needs of the U. S. Quartermaster Corps on fabricated products. The full effect of the automobile restriction program is not known at this time.

Brake Lining. Friction material sales, for domestic consumption, increased in November over those for last November but recorded a slight decrease from the previous month. Export sales reflected the same trend. The total for the year, however, exceeds that for the same period in 1940.

Insulation. High Pressure. The situation in this market is unchanged. Shipments are at a high rate and all signs point to a continuance of the demand experienced during 1941.

Insulation. Low Pressure. This market is very dull at present. Partly seasonal, of course.

Paper and Millboard. Demand for paper for the manufacturing of insulations has slackened considerably. Commercial paper, however, continues on about the same level as for the past several months.

Millboard demand continues strong and prices are firm.

Asbestos-Cement Products. Shipments of asbestos-cement products are continuing thru the winter months at far above normal seasonal levels, due to the extensive use of all types of these products in connection with the National Defense program. The falling off in demand for roof shingles and sidings for private construction work is being more than replaced by the needs of these products for defense construction of all kinds, including defense housing, cantonments, and all types connected with defense work.

The U. S. Government continues to use large quantities of corrugated and flat sheets in the construction of industrial and munitions plants while the demand for asbestos pipe is also substantially ahead of the supply.

The above comments have been written by men closely in touch with the various markets. Comments are welcomed from any reader.

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TRAMP STEAMER—T

But they are bringing into this country large tonnage RAW

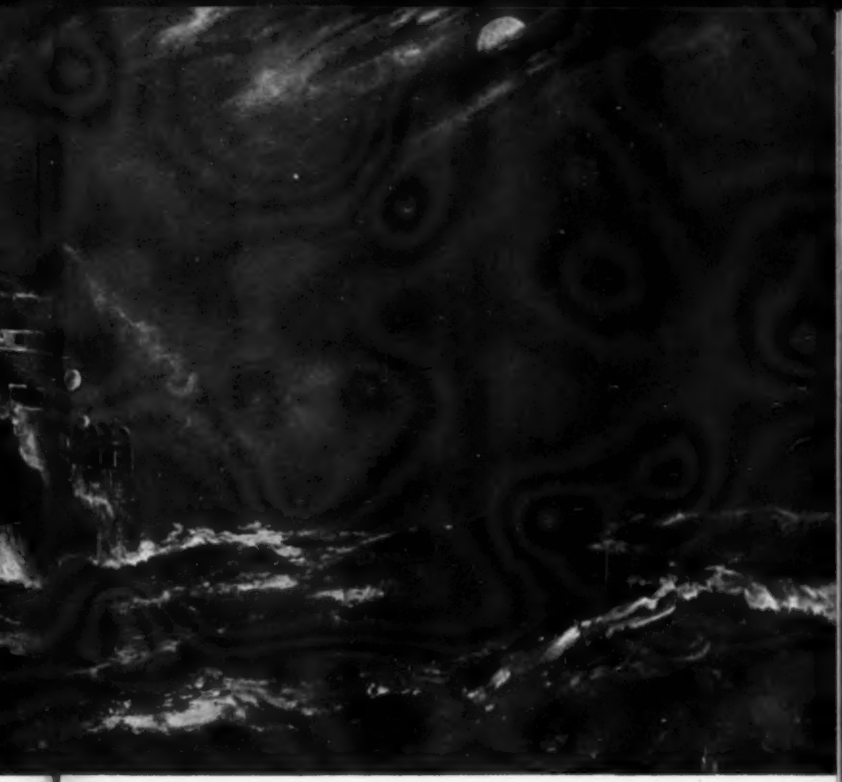
There she rolls . . . down to her Plimsoll mark in stormy water . . . battered, rusty but reliable — one of many unsung heroes that keep freedom afloat. In her hatches is precious cargo—raw Asbestos—the stuff on which National Defense and industry depend. From Australia, Canada, Cyprus and Bolivia . . . from India, Russia, Rhodesia and South Africa —they beat their patient way . . . one eye on the enemy, the

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★ ★ ★ ★ ★

Have you any questions about raw Asbestos? We shall be pleased to answer them promptly.

TRADE REGISTERED

TOS ITED INC.

ST., JESBURG, SOUTH AFRICA . . . WORKS: MILLINGTON, NEW JERSEY

nufac *New Era Insulation*, lightest rigid insulation made for high or low temperature

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Rhodesian
SHABANI MINE — SHABANIE
GATH'S MINE — MASHABA

African
HAVELOCK MINE — SWAZILAND

Canadian
BELL MINE — THETFORD MINES, P. Q.

ASBESTOS

Raw Asbestos Distributors Limited

Spotland

ROCHDALE, Lancs., England.

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WOVLOK --

A Backing For Brake Lining

Recently announced by Fibre & Metal Products, Inc., of Downey, Calif., (formerly Emsco Asbestos Co.) is a brake lining *backing,* which has been christened "Wovlok."

Wovlok is a backing for block type brake linings, made entirely of woven asbestos cloth—no steel wire or metal of any kind is used. The backing is applied to the moulded block or lining by extremely high pressures which really makes the backing one with the lining.

The manufacturers claim that the use of a lining with Wovlok backing entirely eliminates the possibility of wire-scoring of brake drums even when the lining is worn too thin; in fact they say that Wovlok makes the segment *all brake lining* right down to the last thousandth of an inch.

—:—

Asbestos-lined paper flower pots for nurseries have become very popular, the firm manufacturing them selling 100,000 each fall and winter. They pack more closely than clay pots, are less liable to breakage, less expensive and easier and cheaper to pack and ship, but so far we have been unable to determine why the asbestos paper lining. Perhaps it resists moisture and decay better than ordinary paper or cardboard.

—:—

Ideas are funny things—they never work unless you do.



TEST

. . . the added sales volume awaiting you among the nation's roofing and siding contractors. Write to . . .

AMERICAN ROOFER and SIDING CONTRACTOR
425 Fourth Avenue, New York City

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CONTRACTORS AND DISTRIBUTORS PAGE

Building

Curtailment of non-defense construction was reflected in the November record of contracts awarded, according to F. W. Dodge Corporation. November's contract total for the 37 eastern states amounted to $458,620,000, a decrease of 24 per cent from the October figure, but, on the other hand, an increase of 21 per cent over November 1940. Part of the decline from October, however, is explained by the fact that the number of business days in November was fewer by four than the number in October.

Non-residential building contracts in November ran 30 per cent ahead of the corresponding month of 1940; residential building ran 24 per cent behind; public works and utilities ran 89 per cent ahead.

Construction contracts awarded during the first eleven months of 1941 reached a total of $5,575,848,000, an increase of 57 per cent over the corresponding period of 1940.

Commenting on the construction situation, Thomas S. Holden, president of F. W. Dodge Corporation, stated: "Defense construction programs are being stepped up considerably beyond estimates made in mid-November by governmental and private agencies. Enlarged programs are being formulated for Army, Navy and air corps and for defense plant expansion. Record-breaking defense plant expansion, seven-day three-shift defense production, and unemployment in non-defense areas are likely to cause greater migration of workers to defense areas than we have yet seen, tending to intensify housing shortages and defense housing needs. Next year's construction volume is therefore apt to be considerably larger than appeared likely a few weeks ago. Even with non-defense activity pared to a minimum, total construction expenditures next year may not lag far behind the post-depression record volume of 1941."

—:—

THE TWELVE TABLES FOR ESTIMATING are still available at the price of $1.00 per set. Make your Estimators' work easier —well worth the cost. Send orders to "ASBESTOS," 16th Fl., Inquirer Building, Philadelphia.

—:—

Over 650 men from Johns-Manville's factories, offices and mines are now serving in the U. S. Army or Navy.

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NEWS OF THE INDUSTRY

BIRTHDAYS

A. M. McCammon, Secretary-Treasurer, Johnson's Company, Thetford Mines, Que., Canada, January 16.

J. H. Nankervis, Vice President, Magnesia-Asbestos Insulation Co., New York City, N. Y., January 16.

Arthur J. Reed, Vice President, Asbestos Distributors, Inc., Port Chester, N. Y., January 16.

A. F. Matheis, Asst. Vice President, Thermoid Co., Trenton, N. J., January 17.

E. C. Nankervis, President, Magnesia-Asbestos Insulation Co., New York City, N. Y., January 19.

Henry W. Grebe, President, Central Asbestos & Magnesia Co., Chicago, Ill., January 21.

G. D. Crabbs, Chairman of the Board, Philip Carey Mfg. Co., Lockland, Cincinnati, O., January 22.

Lt. Col. J. G. Ross, Director & General Manager, Asbestos Corporation Limited, February 1.

L. C. Rugen, Vice President, The Ruberoid Co., New York City, N. Y., February 6.

H. A. Hirschfeld, President, Standard Asbestos Co., Inc., New York City, N. Y., February 11.

Lewis A. Brown, President, Johns-Manville Corp., New York City, N. Y., February 13.

Robert W. Steele, President, Asbestos Corporation Limited, Thetford Mines, Que., Canada, February 15.

To all these gentlemen we extend congratulations and best wishes on the occasion of their birthdays.

—:—

"CAVING AT JOHNSON'S ASBESTOS MINE" is the title of an article written by The Staff of Johnson's Company, and presented at the 1941 Annual General Meeting of the Canadian Institute of Mining and Metallurgy. Reprints of the article are available in limited quantity and can be obtained by anyone interested upon request (on business letterhead) direct to Johnson's Company, Thetford Mines, Que., Canada. The reprint contains 24 pages and is illustrated by photographs and sketches.

JOHNS-MANVILLE. An addition has recently been completed to J-M's plant at Nashua, N. H. It covers 32,000 square feet of floor space and will be used for increased production of Transite and other products. One of the major pieces of equipment installed is a new machine for use in the manufacture of Wallboard, standard Flexboard and Decorative Flexboard.

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THE RUBEROID CO. - Elects Officers to Fill Vacancies.

George F. Kerr of Newtown Highlands, Mass., manager of The Ruberoid Co.'s New England Division, with headquarters at the Ruberoid plant at Millis, Mass., was recently elected a director of The Ruberoid Co.. to fill the vacancy caused by the recent death of Walter B. Harris. Mr. Kerr, a native of Massachusetts and a graduate of Boston University Law School, has been associated with the building products industry since 1918, having been first employed by the Safepack Mills, manufacturers of asphalt roofing and building papers, with a factory at Millis. Later he became sole owner of the Safepack business, joining Ruberoid in 1929 when the Safepack property was acquired by that company.

Samuel P. Moffit, Vice President and Director, was made a member of the executive committee. Mr. Moffit was first associated with the Ehret Magnesia Manufacturing Co. and later with the American Insulation Company of Philadelphia. In 1926 he became sales manager of Eternit, Inc., of St. Louis, manufacturers of asbestos-cement products. In 1930 when Eternit was acquired by Ruberoid he joined the Ruberoid organization, becoming in 1931 assistant to the president, and in 1936 a vice president and director.

G. F. Bahrs, Assistant Treasurer of The Ruberoid Co. was named Treasurer, to succeed Walter B. Harris, (deceased) who also held that post. Mr. Bahrs joined the Ruberoid organization 13 years ago as credit manager, following twelve years experience in a similar position with Manning, Maxwell and Moore. He was elected assistant treasurer of Ruberiod in 1930. He is also chairman of the Roofing Material Manufacturers Credit Group.

—:—

GRIZZLY MANUFACTURING CO. - Takes over E. M. Smith Company

On Friday, December 26, 1941, the E. M. Smith Company of Los Angeles, Calif., became the Grizzly Manufacturing Company. The latter organization took over all accounts receivable, inventories and the entire business of the Automotive Division of E. M. Smith Company; temporary headquarters will continue at 639 S. Clarence Street, Los Angeles. Permanent headquarters are to be established in the near future at the new factory nearing completion in Paulding, Ohio.

The new plant is on a 36 acre tract and has full rail facilities plus the most modern type building. There will be no changes in products, executive personnel nor policies.

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• BLUE ASBESTOS

The Cape Asbestos Company, Ltd., is the world's largest supplier of acid-resistant blue crocidolite asbestos, and the only manufacturer operating its own mines. Inquiries solicited on:

MILLBOARD YARNS
ROVINGS POWDER CLOTHS
PROCESSED FIBRES
Unexcelled for use in
ASBESTOS CEMENT PIPES

• AMOSITE ASBESTOS

This fibre owing to its great length and bulk is unrivalled for use as an insulating medium in:

Asbestos mattress filler
85% Magnesia Insulation

The CAPE ASBESTOS CO. Limited
Morley House, 28-30 Holborn Viaduct, London, E.C.1.
FACTORY, BARKING, ESSEX

United States Sales Agent:
ARNOLD W. KOEHLER
415 LEXINGTON AVE. NEW YORK CITY
TELEPHONE—VANDERBILT 6-1477

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"ROOFS" - A New Moving Picture by The Ruberoid Co.

Celebrating the 50th Anniversary of the invention by The Ruberoid Co. of ready-to-lay asphalt roofing, the company has released for exhibition a three-reel sound film in color. This will be shown before local meetings of building material dealers and contractors and regional meetings of dealer associations.

Dramatically reconstructed in the film's opening sequence are scenes of 1892, showing how the late William Griscom, foreman of Ruberoid's first small plant at South Bound Brook, N. J., produced the first piece of prepared asphalt roofing. This is followed by realistic views of typical buildings and the home life of that period, produced at the famous Greenfield Village near Detroit.

Of immediate and highly practical interest to dealers are present-day scenes in a modern factory, showing in detail how asphalt shingles are produced and how widely they are used today, in various forms, on buildings ranging from the simplest cottages, defense housing and farm structures to the most elaborate of residences.

The film was first shown in December at the annual divisional conferences of the Ruberoid sales organization held in New York, Chicago, Baltimore and Mobile, Ala., and a preview of Ruberoid's 1942 advertising program, featuring the company's new Timbergrain asphalt shingles and Vitramic asbestos-cement siding, was also presented by C. J. Dunham, advertising manager.

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INDUSTRIAL MINERALS JOURNAL (published at Gardenvale, Que., Canada) publishes a brief but fairly comprehensive article on "Asbestos Consumption Bears Definite Relationship to Demand for Steam & Heating Equipment" in its December 1941 number.

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"THE SALES DEPARTMENT AND PRIORITIES" by R. H. Chase, Vice President and General Manager of Plant Rubber & Asbestos Works, appeared in the December number of the Pacific Purchaser (published at 433 California St., San Francisco.) The article is a condensed reprint of a talk given by Mr. Chase before the San Francisco Sales Managers' Association on November 6, 1941.

—:—

UNION ASBESTOS & RUBBER COMPANY. John H. Balch was recently elected to the Board of Directors to fill the vacancy caused by the death of William R. Gillies.

Mr. Balch has been connected with the Union Asbestos & Rubber Company since 1936, serving as Comptroller and Secretary since May 1937. Prior to 1936 and since leaving Northwestern University in 1920, he had been engaged in the public accounting business practicing under his own name in Chicago, Ill.

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The entire Raybestos sales force of 50 salesmen and executives photographed at the entrance to the home office at Stratford, Conn.

The Raybestos Division last month called in all its salesmen for a four day conference on the problems and opportunities facing the company and its customers with the United States at war. Keynote of this extensive meeting was the presentation and discussion of the program developed to protect the position of Raybestos' jobbers.

The salesmen were taken on personally conducted tours of the corporation's plants at Stratford, Conn., and Passaic, N. J., to familiarize them with the latest manufacturing operations.

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PETER E. CHANCE- Appointed General Manager B. L. M. A.

Peter E. Chance of New York City, was recently appointed General Manager of the Brake Lining Manufacturers' Association, Inc., and assumed his duties in this capacity on December 2, 1941, at the Association's Headquarters, 370 Lexington Avenue, New York City.

Formerly connected with General Motors Corporation, he first did general collection work but advanced to territorial manager within five years. He then transferred to Chevrolet Motors Division as district manager where he had complete control of business administration and promotion, sales, adjustments and public relations. In 1938 he resigned to accept a position with the First National Bank of Spring Valley, N. Y., where he organized a finance company for the bank.



Peter E. Chance,
General Manager
Brake Lining Manufacturers'
Association

Mr. Chance attended Columbia University for three years where he specialized in The Economics of Business Administration and then pursued his studies in sales and business management offered by the General Motors Institute and Chevrolet Motor Company.

He is a lieutenant in the 7th Regiment (New York City) and interested in military tactics, continuing studies in the United States Army Reserve Officers courses. His hobbies are photography, military tactics and horsemanship.

His keen perception of business problems, facile mind, personality and energy make him the ideal man to cope with the many intricate problems with which the brake lining manufacturers are confronted.

—:—

GRANT WILSON, INC., at its recent annual meeting elected as Secretary, Edward A. Wilson, Jr., who is in charge of sales in the Detroit area.

Theodore O. Dallman, who has been Manager of Operations, was elected to the Vice-Presidency.

Myron W. Mitchell, who has been Manager of Accounts, was elected to the office of Assistant Treasurer.

All these effective January 1, 1942. Other officers and Directors were re-elected.

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PATENTS

This information obtained from the Official Patent Gazette, published weekly by the U. S. Patent Office, Washington, D. C.

Fastener for Building Board. No. 2,256,658. Granted on September 23, 1941 to Roy J. Taylor, Lorain, Ohio, and William F. O'Neil, Port Clinton, Ohio. Assignors of three-quarters to the Celotex Corporation, Chicago, Ill., and one-quarter to said Taylor. Application December 24, 1938. Serial No. 247,592.

The combination with a wallboard and supporting member, of a fastener comprising a piece of wire bent to form a penetrating arm which is driven substantially perpendicularly thru the wallboard and bent around the supporting member and another arm, normally at an acute angle to the penetrating arm and which when the latter is driven lies substantially flat against the surface of the wallboard opposite to the starting member.

Gasket. No. 2,257,334. Granted on September 30, 1941 to Arthur G. Davis, South Merchantville, N. J., assignor to U. S. Gasket Co. Original application December 31, 1940. Serial No. 372,645, now Patent 2,244,640, dated June 3, 1941. Divided and this application filed May 17, 1941. Serial No. 394,019. Description upon request.

Friction Element. No. 2,258,237. Granted on October 7, 1941 to Chris Bockius, Ridgewood, and Judson A. Cook. Haledon, N. J., assignors to Raybestos-Manhattan, Inc., Passaic, N. J. Original application Nov. 20, 1935. Serial No. 50802. Divided and this application July 18, 1938. Serial No. 219,797.

A friction facing of greater radial width than the thickness, comprising a bonded, compressed structure composed essentially of endlessly wound strands comprising asbestos wound in superimposed layers, said layers being disposed at substantial right angles to the working face of the facing, each layer comprising an unwoven strand wound in wave fashion said waves being disposed in the plane of said layers.

Building Construction. No. 2,258,955. Granted on October 14, 1941 to Stuart G. Meek, Larchmont, N. Y., assignor to Johns-Manville Corporation, New York. Application April 20, 1939. Serial No. 268,853.

A building construction comprising spaced louvre posts of a masonry material defining an opening there between slots in said post extending from a side edge substantially across opposed faces thereof, louvre blades comprising a hardened asbestos-cement composition including end portions inserted in opposed of said slots, a resilient backing material extending between said blades and the walls of said slots and a caulking composition substantially filling the remaining spaces within said slots.

Electrical Insulating Material. No. 2,259,134. Granted on October 14, 1941, to William R. Heineman, Meriden, Conn., assignor to General Electric Company, a corporation of New

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York. Application July 23, 1938. Serial No. 221,025.

An electrical insulation material having dispersed therethru a waxy substance having a melting point of at least 150° F., said insulation material consisting of the pressed and hardened product of a mass comprising asbestos hydraulic cement, water and the said waxy substance dispersed thruout the said mass, said dispersed waxy substance serving to render the said insulation material capable of being drilled without chipping.

Siding. No. 2,260,196. Granted on October 21, 1941 to Benjamin Ralph Rugen, Ferguson, Mo., assignor to The Ruberoid Co., New York City. Application March 10, 1941. Serial No. 382,501.

A siding element of asbestos-cement or like material comprising a substantially flat body portion having a plurality of upwardly offset and downwardly inclined projections of brick-like form, spaced apart along its lower edge, the lower surface of said projections being non-parallel with the lower surface of the body portion.

Apparatus for Making Insulating Tape. No. 2,261,775. Granted on November 4, 1941 to Carl Mosier and John L. Mohun, Jr., Chicago, Ill. Assignors to Union Asbestos & Rubber Co. Application April 4, 1938. Serial No. 199,752. Description upon request.

Sound and Vibration Insulation for Aircraft Cabins. No. 2,263,919. Granted on November 25, 1941 to James B. Darragh, Jr., Burbank, Calif., assignor to Lockheed Aircraft Corporation, Burbank, Calif. Application October 21, 1939. Serial No. 300,573.

In an aircraft cabin the combination of an outer shell, a layer of insulating material attached to the interior surface of said outer shell, a spaced inner shell comprising a sheet of thin, pliable material and a plurality of layers of insulating material and a means for resiliently suspending said inner shell from said outer shell, comprising a plurality of attached means engaging and clamping at least one layer of the insulating material without contacting the pliable material.

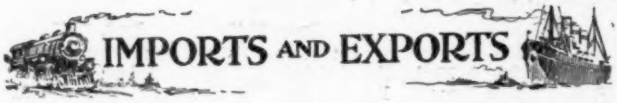
Machinery Packing. No. 2,264,148. Granted on November 25, 1941 to Edward W. Fisher, Jr., and William H. Gudinas, Palmyra, N. Y. Assignors to Garlock Packing Co., Palmyra, N. Y. Application June 6, 1940. Serial No. 339,122.

AUTOMOBILE PRODUCTION

Total automotive production for November 1941 was 373,892 vehicles (352,347 in the U. S. A. and 21,545 in Canada); compared with 510,973 for November 1940 (487,352 in the United States and 23,621 in Canada). Total production in October 1941 was 401,360.

For the eleven months in 1941 the total production was 4,806,443 compared with 4,185,407 during the same period in 1940.

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Imports into U. S. A.

(Published by U. S. Dept. of Commerce)

	Sept. 1940 Tons (2240 lbs.)	Sept. 1941 Tons (2240 lbs.)
Unmanufactured Asbestos:		
Africa (Br. S.)	1,969	2,608
Australia	4	.....
Canada	19,884	29,936
	21,857	32,544
Value	*$1,009,440*	*$1,545,382*
Tabulation by Grades and Varieties:		
Africa (Br. S.)		
(Crude-Chrysotile)	1,315	571
(Blue or Amosite)	654	2,037
Australia		
(Crude-Chrysotile)	4	.....
Canada		
(Crude-Chrysotile)	186	228
(Milled Fibre)	7,158	13,118
(Lower Grades)	12,540	16,590
	21,857	32,544

When type of Asbestos is not specified, Chrysotile is understood.

Manufactured Asbestos Goods:	Sept. 1940 Pounds	Sept. 1941 Pounds
United Kingdom (Yarn)	1,645	13,573
United Kingdom (Packing)	3,678	3,253
United Kingdom (W. Fabric)	1,046	.....
	6,369	16,826
Value	*$3,137*	*$9,992*

Exports from U. S. A.

Exports of unmanufactured Asbestos during the month of September 1941 amounted to 99 tons, valued at $8,828; compared with 49 tons, valued at $5,650 in September, 1940.

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Exports of Manufactured Asbestos Goods:

	Sept. 1940		Sept. 1941	
	Quantity	Value	Quantity	Value
Paper, Mlbd. & Rlbd. ..lbs.	101,400	$ 7,450	404,450	$24,937
Pipe Covg. & Cement ..lbs.	173,498	10,355	103,194	4,981
Textiles & Yarn .....lbs.	48,361	15,564	49,022	18,112
Packing .....lbs.	101,998	53,909	127,760	75,542
Brake Lining—				
Molded & Semi-molded ..	.....	47,065	.....	86,098
Not Molded .....lin. ft.	29,709	6,109	101,862	18,754
Clutch Facings—				
Molded & S-molded units	20,994	9,294	46,519	18,562
Woven .....units	5,890	2,344	55,287	17,370
Magnesia & Mfrs. of ....lbs.	138,396	9,543	449,913	32,823
Asbestos Roofing .....sqs.	5,793	37,433	10,075	44,260
Other Manufactures ....lbs.	506,799	38,237	435,696	26,262

Exports of Raw Asbestos from South Africa

Because of some confusion of figures and also delay on account of the war, the tabulations covering exports of raw asbestos from South Africa for December 1940, and for the year 1940, have never been published in "ASBESTOS". These tabulations have now been received and are printed below, that your records may be complete.

	December 1939		December 1940	
	Tons (2000 lbs.)	Value	Tons (2000 lbs.)	Value
Australia	30	£ 587	132	£ 2,333
Canada	.....	.....	75	1,762
France	269	7,141	.....	.....
Italy	47	1,310	.....	.....
Japan	55	1,173	9	414
Netherlands	9	269	.....	.....
Sweden	11	208	.....	.....
United Kingdom	313	6,106	802	16,508
United States	991	20,081	1,663	35,720
	1,725	£36,875	2,681	£56,737

SUMMARY FOR THE YEAR—Exports of Raw Asbestos from South Africa

	Year 1939		Year 1940	
	Tons (2000 lbs.)	Value	Tons (2000 lbs.)	Value
Algeria	41	£ 740	.....	£ .....
Argentine	74	1,999	.....	.....
Australia	623	10,843	693	12,747
Belgium	315	6,754	.....	.....
Canada	52	983	186	4,173
Denmark	13	221	.....	.....

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France	1,869	45,453	797	19,488
Germany	881	25,564	.....	.....
Italy	1,016	26,202	90	3,715
Japan	1,496	34,218	1,762	49,010
Netherlands	167	2,837	47	1,402
Netherlands Indies	.....	.....	1	20
New Zealand	.....	.....	20	484
Poland	2	85	.....	.....
Portugal	63	1,713	49	1,341
Spain	7	120	20	402
Sweden	65	1,531	.....	.....
United Kingdom	8,813	195,228	10,190	205,795
United States	7,110	158,981	8,965	205,324
Other Countries	24	647	.....	.....
	22,631	£514,119	22,820	£503,901



Africa (Union of South)

(Statistics by Dept. of Mines and Industries of U. of S. A.)

	May 1940 Tons (2000 lbs.)	May 1941 Tons (2000 lbs.)
Transvaal		
Amosite	1,638	1,431
Blue	240	76
Chrysotile	73	134
Cape		
Blue	550	570
	2,501	2,211

	June 1940 Tons (2000 lbs.)	June 1941 Tons (2000 lbs.)
Transvaal		
Amosite	1,542	1,571
Blue	244	101
Chrysotile	41	128
Cape		
Blue	518	588
	2,345	2,388

Note: Our November 1941 number contained tabulation of Production in the Union of South Africa for the quarter (April, May and June) but since separate monthly figures have now been received we believed it well to publish those tabulations also. Our February number will contain the monthly figures for July and for August.

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CURRENT RANGE OF PRICE

As of January 10, 1942

Canadian—	Per Ton (2000 lbs.) f.o.b. Mine (In U. S. Funds)	
Group No. 1 (Crude No. 1)	$650.00 to	$750.00
Group No. 2 (Crude No. 2; Crude Run-of-Mine and Sundry)	165.00 to	385.00
Group No. 3 (Spinning or Textile Fibre)	124.00 to	233.50
Group No. 4 (Shingle Fibre)	62.50 to	82.50
Group No. 5 (Paper Fibre)	44.00 to	49.50
Group No. 6 (Waste, Stucco or Plaster)	33.00 to	34.00
Group No. 7 (Refuse or Shorts)	14.50 to	29.50

Vermont—	Per Ton (2000 lbs.) f.o.b. Hyde Park, Vt.	
Shingle Fibres	$62.50 to	$65.50
Paper Stock Fibres	44.00 to	53.00
Waste		33.00
Shorts	14.50 to	28.50
Floats		19.50

Note: Crude Run-of-Mine (Canadian) refers to a crude asbestos produced in certain mines where Crude Fibre is not graded into regular No. 1 and 2 Crude. Crude Sundry refers to certain odd lots of off grade material which do not conform to the regular standards of No. 1 Crude or No. 2 Crude.

ASBESTOS STOCK QUOTATIONS

(These figures are compiled from the Commercial and Financial Chronicle. No guarantee made as to their correctness.)

		December 1941		
	Par	Low	High	Last
Armstrong Cork Co. (Com.)	np	20½	25⅞	21⅛
Asbestos Corp. (Com.)	np	16½	18½	18¼
Celotex (Com.)	np	5⅜	8⅜	8¼
Celotex (Pfd.)	100	55	72½	72½
Certainteed (Com.)	1	1½	2⅜	1¾
Certainteed (Pfd.)	100	22½	31	25½
Flintkote (Com.)	np	8⅝	11⅜	9¼
Johns-Manville (Com.)	np	49⅞	59¾	56
Johns-Manville (Pfd.)	100	122¼	125	124
Raybestos-Manhattan (Com.)	np	14⅛	18½	15
Ruberoid (Com.)	np	15	20¾	18½
Thermoid (Com.)	1	3⅛	4¾	3¾
Thermoid (Pfd.)	10	30	35	35
U. S. Gypsum (Com.)	20	37½	48½	43
U. S. Gypsum (Pfd.)	100	172¾	177½	173½

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THIS and THAT

A hat designed in the sudden excitement caused by the war was made of fireproof glass and asbestos, padded against cold and bumps on the inside and with a flashlight in the brim.

—:—

L. Palmer-Ball, President of the Palmer Asbestos & Rubber Company of Louisville, Ky., has four sons in the Army—two sets of twins.

—:—

The 55th Annual Convention of the United Roofing Contractors' Association will be held at the Hotel Pennsylvania, New York City, on February 2, 3 and 4, 1942.

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The Chemical Industry Medal for 1941 was presented on November 7, 1941 to Dr. Elmer K. Bolton, Chemical Director of E. I. DuPont de Nemours & Company. The medal is awarded annually for valuable application of chemical research to industry.

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"Index to A. S. T. M. Standards, 1941", has recently been published by the American Society for Testing Materials. It is essential in using their Book of Standards and its two supplements for 1940 and 1941. Copies will be furnished free of charge on request to A. S. T. M. headquarters at 260 S. Broad St., Philadelphia.

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American Society of Heating & Ventilating Engineers will hold its 48th Annual Meeting at the Bellevue-Stratford Hotel, Philadelphia, the week of January 26th, and during the same week the 7th International Heating & Ventilating Exposition will be held at the Commercial Museum, and the 28th National Convention of the National Warm Air Heating and Air Conditioning Association at the Benjamin Franklin Hotel. Further information from the A. S. V. H. E. headquarters at 51 Madison Ave., Room 3000, New York City.

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July	1941—10	Crocidolite in South Africa
Aug.	1941— 4	Amosite and other Varieties

Amosite

Aug.	1941— 4	Amosite and other Varieties

Arizona

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