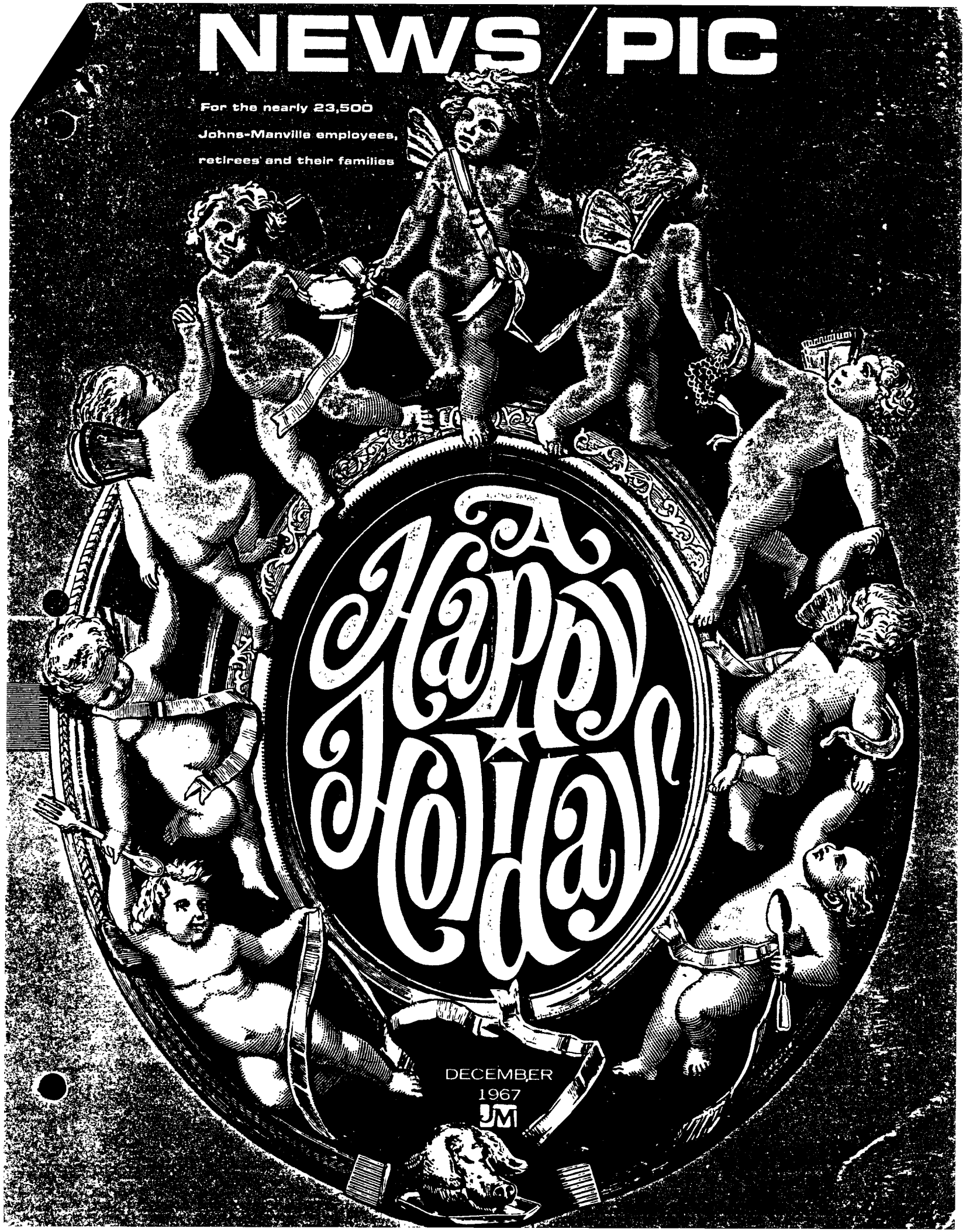


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RIGHT—*Dennis Christensen, in the Waukegan Lab, balances a dust sample that was taken from one of the Central Region Plants.* BELOW—*Cliff Sheckler (left) and Ed Fenner examine some of the latest safety equipment.*



Community Environmental Control, headed by James N. Siegfried. This section is responsible for seeing that J-M is not an offender because of production wastes deposited in the air or waterways of the surrounding community.

Mr. Siegfried came to this position from a special assignment surveying J-M's water and air problems. Because of this special assignment he is well versed on water and air pollution control laws and regulations being established by federal, state and local agencies and governments. He keeps abreast of all current developments in this area to keep J-M management well advised.

The nine J-M regional industrial hygienists, in addition to measuring noise, dust and fumes within the plants, have added similar external duties in support of Mr. Siegfried. They now check on plant emissions which may affect the community also. Both the internal and external investigations include the use of special equipment.

The Environmental Control Dept. further carries its responsibilities into the finished product area. Any J-M produced materials which may have harmful effects if used improperly, are studied by the department's staff. They answer all inquiries on this subject which may be directed to the Company, and work closely with divisions in preparation of the texts used to label products and to instruct users in the proper handling of products.

Solutions to environmental control situations ultimately are the responsibility of individual plants in conjunction with the Director of Plant Engineering. In some cases, outside engineering consultants will be used to help solve particular problems, as has been the case in the past.

Several important trade magazines in the environmental health field have published articles lauding J-M for its leadership in establishing a coordinated approach to the control of its internal and external environments.

Creation of the new department does not, in itself, solve problems. But, J-M is one company which has decided to adopt the "total approach" concept in control of internal and external environments. In this way the department serves as a focus for corporate involvement, increases awareness at every level, and does much to help assure that improvements are being made.

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For 34 years until his retirement in 1962, William C. Bober did an outstanding job as a business analyst and economist for Johns-Manville. His opinions on United States and world business conditions have found wide acceptance in many areas of industry and government. Even in his retirement, Mr. Bober continues his economic predictions and analysis through a series of letters on various aspects of world trade, business and politics. To bring Mr. Bober's analysis to the attention of all J-M employees, News/Pic will run abridged versions, from time to time, of those letters pertaining to issues of national and world concern. The opinions expressed in these letters are not necessarily the opinion of Johns-Manville or of News/Pic.



Towards freer world trade

Freer world trade took a tremendous leap forward recently, as the Kennedy Round of tariff negotiations scored a solid (but as yet by no means complete) success. Over all, tariffs will be cut by about 35% on $16 billions of American annual imports and exports. That means many specific items will be cut by a much bigger amount. Others will be cut much less than was hoped for.

It was the biggest potential boost for freer world trade in much over half a century. But one must not exaggerate and talk as if all world tariffs were really coming down. A great deal remains to be done. More about that later.

The Kennedy Round was meant to trigger a huge expansion in world trade. Some of this expansion will now surely take place, given no devastating wars. American manufacturers of machine tools and electronic equipment will find tariff barriers against them in Europe slashed by 50% in many cases and at least 25% in others. American importers will find duty on imported Volkswagens slashed about 5%, on many makes of Japanese and German cameras about 50%, on Italian silk clothing about 50% from the present 16.5%. To what extent these cuts will be passed on to the consumer remains to be seen. But it is of course a fact that the general worldwide tendency towards price inflation will be partially checked as many nations find that their domestic prices must increasingly account for foreign goods.

But it is also a fact that the sharpest Kennedy Round tariff reductions are on items where the tariffs were ***already quite low.*** And it is also true that most of the tariff cuts ***are on sophisticated, luxury or semi-luxury, goods and on equally sophisticated industrial products.*** These things are bought mainly by the advanced, rich, economically powerful countries. That is Western Europe, the U. S., Japan, and a few others.

The Kennedy Round will make them even richer because of the widening of markets caused by tariff cuts. This "rich world," a minority of mankind, is the real beneficiary of the Kennedy Round victory.

It will materially expand American markets abroad. But one must not forget that quite a lot of this expansion has already been "discounted" by American manufacturers. They didn't wait for the tariffs to come down. They started setting up branch factories all over Europe ***years ago.***

All of this is written, not to detract from the really great and significant achievement at Geneva, but to help us keep our sense of proportion and not expect miracles.

The poor, backward, world with two-thirds of the world's people, does not come out so well—at least so far—in the Kennedy Round negotiations. In one very major point, it lost out. It buys commercially about 10,000,000 tons of wheat, almost all from the rich progressive countries. Now the latter countries, the rich one-third of the world, are permitting the fixed price of this wheat to increase by more than 10%. Which means the backward countries will be able to get less food by direct payment, go increasingly hungry, or have more of it given outright as charity in the soup kitchens of the rich countries.

The Kennedy negotiations will have to go much further to bring real benefits to that world. Take merely one example outside Asia. The proposals to wipe out tariffs on the tropical products (that the backward countries largely produce) were frustrated at the Geneva conference because of the attitude of France. She won't give up the trade advantages that her former African colonies (still, really, a part of Europe's economic colonial empire) enjoy in the Common Market. This means Africa is increasingly "in" and Latin America increasingly "out" of the world's biggest market, Europe, for tropical products.

To us this is a matter of no mean significance. We have violently population-exploding Latin America at our doors and if poverty and backwardness engender Communism there, it is Uncle Sam who is expected to put out the fire.

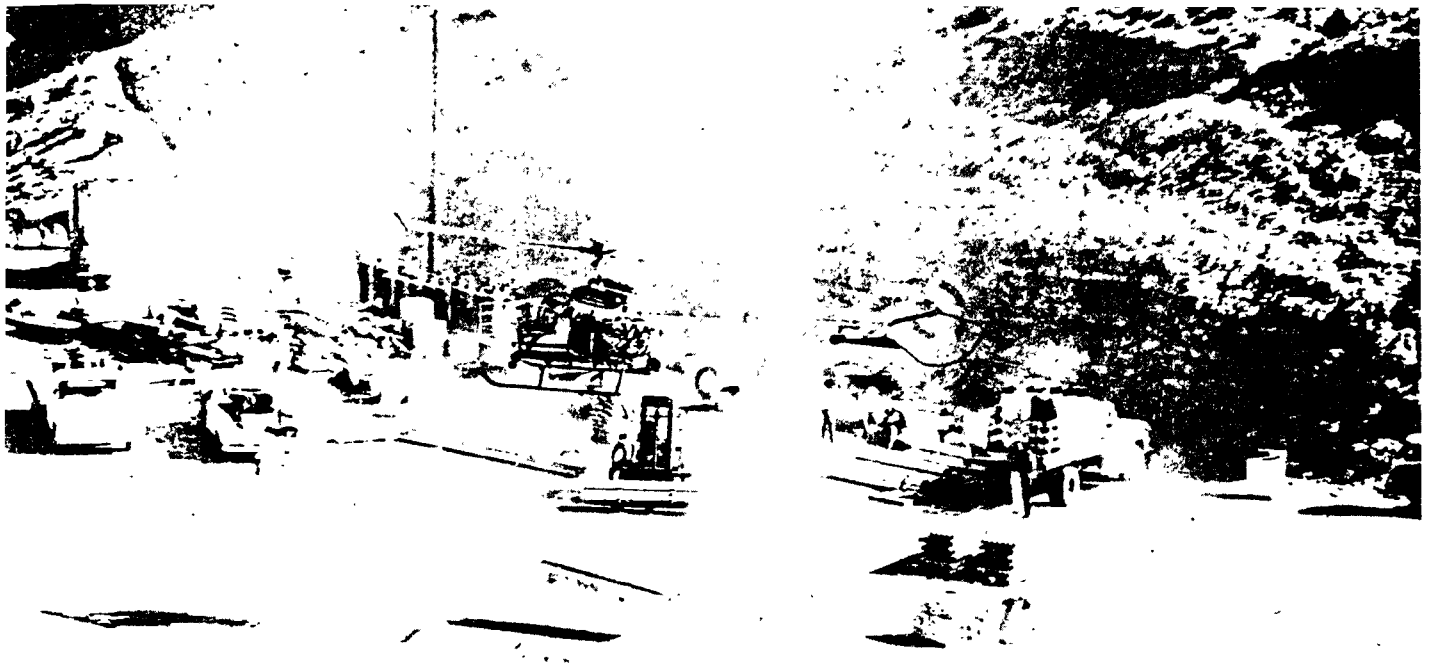
As said before, the negotiations at Geneva ***do*** represent a great victory in the age-old struggle to ***release*** commerce, to integrate the economies of nations, and demolish those artificial barriers that nations have set up which hurt all and benefit only a few.

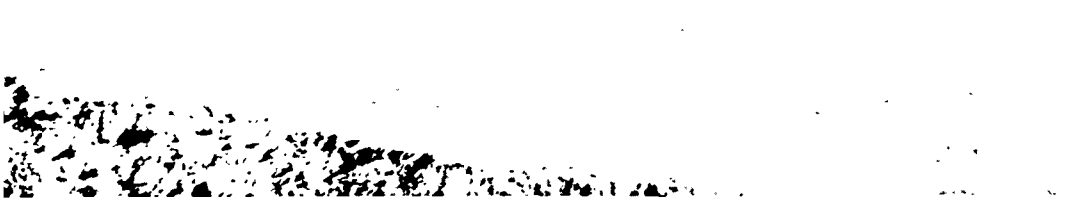
But it's only a beginning.

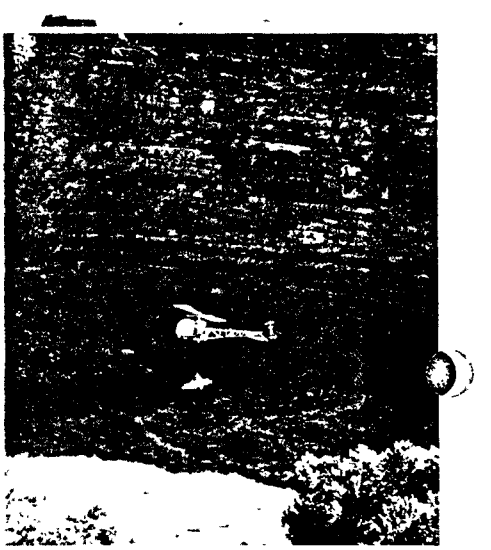
W. C. Bober

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The photos on this page show Johns-Manville Transite Pipe being airlifted via helicopter to the Havasupai Indian village deep in a tributary of Arizona's Grand Canyon.

People-of-the-blue-green-waters

FOR MANY HUNDREDS of years the Havasupai Indians have lived a secluded, agrarian existence in their ancestral home at the bottom of Havasu Canyon, a tributary system of the Grand Canyon in northern Arizona.

The canyon is washed by the sparkling waters of the Havasu Creek—the stream from which the Havasupai took their tribal name, meaning People-of-the-Blue-Green-Water.

In recent years the Havasupai, a tribe of the Yuma language group, have found themselves hosts to an increasing number of tourists. This friendly invasion from the outside world has prompted the Indians to seek means of modernizing their living conditions; but, unfortunately, Havasu Canyon is inaccessable to the normal heavy transportation which makes modernization possible.

This year, however, Johns-Manville and modern technology came to the aid of the Havasupai when 1,500 ft. of 6″ and 825 ft. of 4″ TRANSITE® Pipe was flown into the canyon by helicopter to be installed as part of a sewer system serving the village.

The Transite was installed by the Havasupai themselves to serve 12 buildings in the village, including the tribal council hall, the tourist lodge, the school house and homes.

The new system will allow expansion of the tourist facilities and prevent pollution of nearby wells and also of the Blue-Green-Water of Havasu Creek.



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Rod and reel rodeo

LAKE HERMITAGE is a small fishing village located some 38 miles south of the John-Manville plant at Marrero, La. Over the years many J-Mers have built summer homes in the area as weekend retreats and for retirement.

This summer, the Lake Hermitage Volunteer Fire Company sponsored a two-week Fishing Rodeo in the salt water bays and inlets which adjoin the village.

Hundreds of southern Louisiana sportsmen flocked to Lake Hermitage before the Rodeo came to a close, and results showed that J-Mers had done themselves proud with rod and reel.

Henry E. Naquin, Employment Services Clerk, captured three trophies, including one for the "Most Outstanding Fisherman."

Rosewell "Tookie" Savoie, Planner Estimator, came within 5 oz. of capturing the trophy for the largest Bull Redfish. Fishing in coastal waters at night on the last day of the tournament, Tookie hooked and landed a 29 lb. 3 oz. Redfish, only to learn later in the day that someone else had come in with one that weighed 29 lb. 8 oz.

Stanley E. Stumpf, Marrero Building Products Plant Manager, made the biggest catch of the Rodeo when he won a brand new color television in the drawing for the entrance prize.

Other J-Mers involved in the Rodeo were Roy Robichaux, Maintenance Supervisor, who was tournament chairman; and retiree Enkline Boudreaux, who was one of the official weigh-masters.

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(Top right) J-Mers Rosewell "Tookie" Savoie (left) and Roy Robichaux erect a sign directing anglers to the Lake Hermitage Fishing Rodeo.

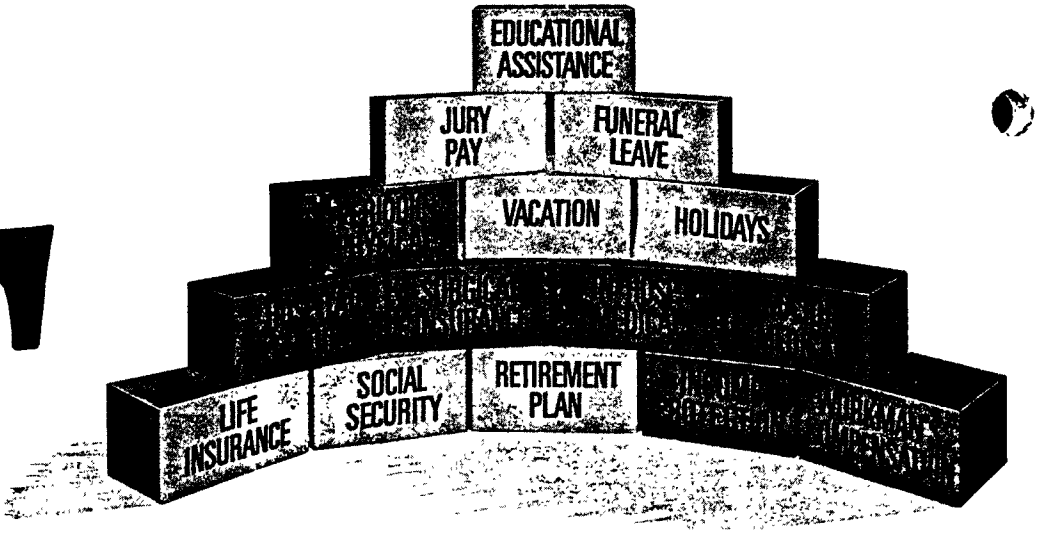


(Above) Henry E. Naquin displays two of the trophy-sized fish that won him the top tournament prize of "Most Outstanding Fisherman."

(Bottom) Tookie Savoie (left) came within 5 oz. of capturing the trophy for biggest Redfish. Fishing with him at the time were J-Mer Murphy Boudreaux and Murphy's wife Dot.



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Certain blocks of the J-M Wall of Benefits are of great assistance to employees when sickness or accident strikes them or their families.

The J-M wall of benefits

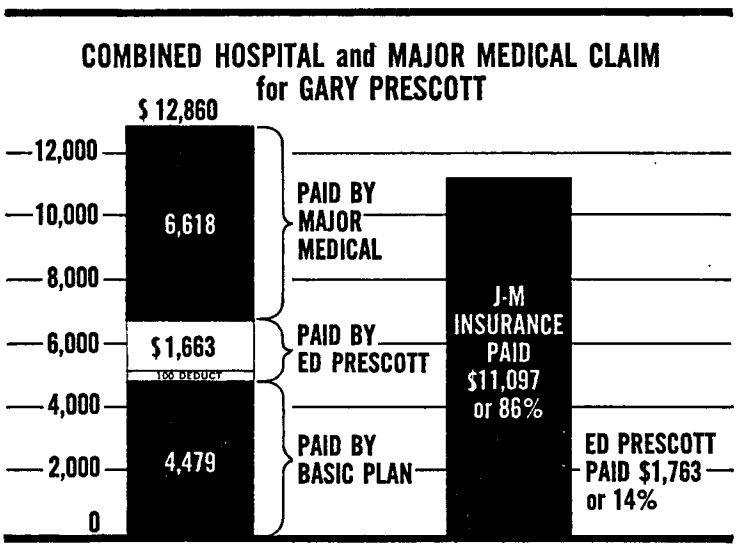
In the cartoon on the opposite page, John Jayemmer knows what he's talking about. Johns-Manville's Wall of Benefits would take care of him and his family in case of an accident or sickness. The Wall is a massive barrier shielding us against much of the shock of these misfortunes. Naturally, the programs do not meet the entire cost in every instance. But they do absorb the brunt of the financial burden.

Regarding Ruth's question, several plans work together to wall off most of the shock of sickness or injury. Hospitalization might be involved. So might surgical, in-hospital medical, or Major Medical. Income protection is available when we lose time from work.

The principal financial shock in case of serious illness is absorbed by the basic hospital-surgical coverage and by J-M's outstanding Major Medical plan. You might call this your ticket of admission to the hospital when sickness strikes.

In most cases it pays full hospital semi-private room and board and a considerable part of surgical bills. It pays part of your doctor bills for visits to you in the hospital and sometimes pays all of them.

If, after you leave the hospital, additional medical care is required—such as home visits by your doctor, drugs and prescriptions, and other charges not covered under the basic plan—Major Medical steps in.



J-M paid more than 85 per cent of Gary Prescott's bills.

The combination of basic and Major Medical is known for the protection it affords against the really big expenses—the catastrophes.

Take for example the case of little Gary Prescott, son of Boston Pipe District Field Service Representative Ed Prescott. Gary was burned badly when his pajamas caught fire while he was playing in the kitchen. He suffered third degree burns on both his arms, his left chest, as well as his face from lips to throat.

Gary was in the hospital for 70 days. Room and board, X-ray examination, operating room rent and other hospital charges amounted to $4,479. The full amount was paid by Health Service, Inc., the J-M basic hospital and surgical plan.

The round-the-clock nursing necessary to help Gary recover was compensated in large part by the Major Medical plan. Gary's father paid only the initial $100, plus 20 per cent of the remaining amount. Major Medical picked up the 80 per cent of the bill that was left, or $6,618.

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There are dozens of similar cases in the Johns-Manville files of Major Medical insurance paying thousands of dollars in individual claims. And remember, these plans are available on a fully paid basis.

Another protective block in the J-M Wall of Benefits, when sickness or accident strikes, is our income protection plan, which provides you with an income if you are unable to work because of non-occupational injury or sickness. Of course, if your illness or injury is connected with the job, workmen's compensation would cover all expenses. While workmen's compensation is required by law, it is nevertheless wholly paid for by J-M.

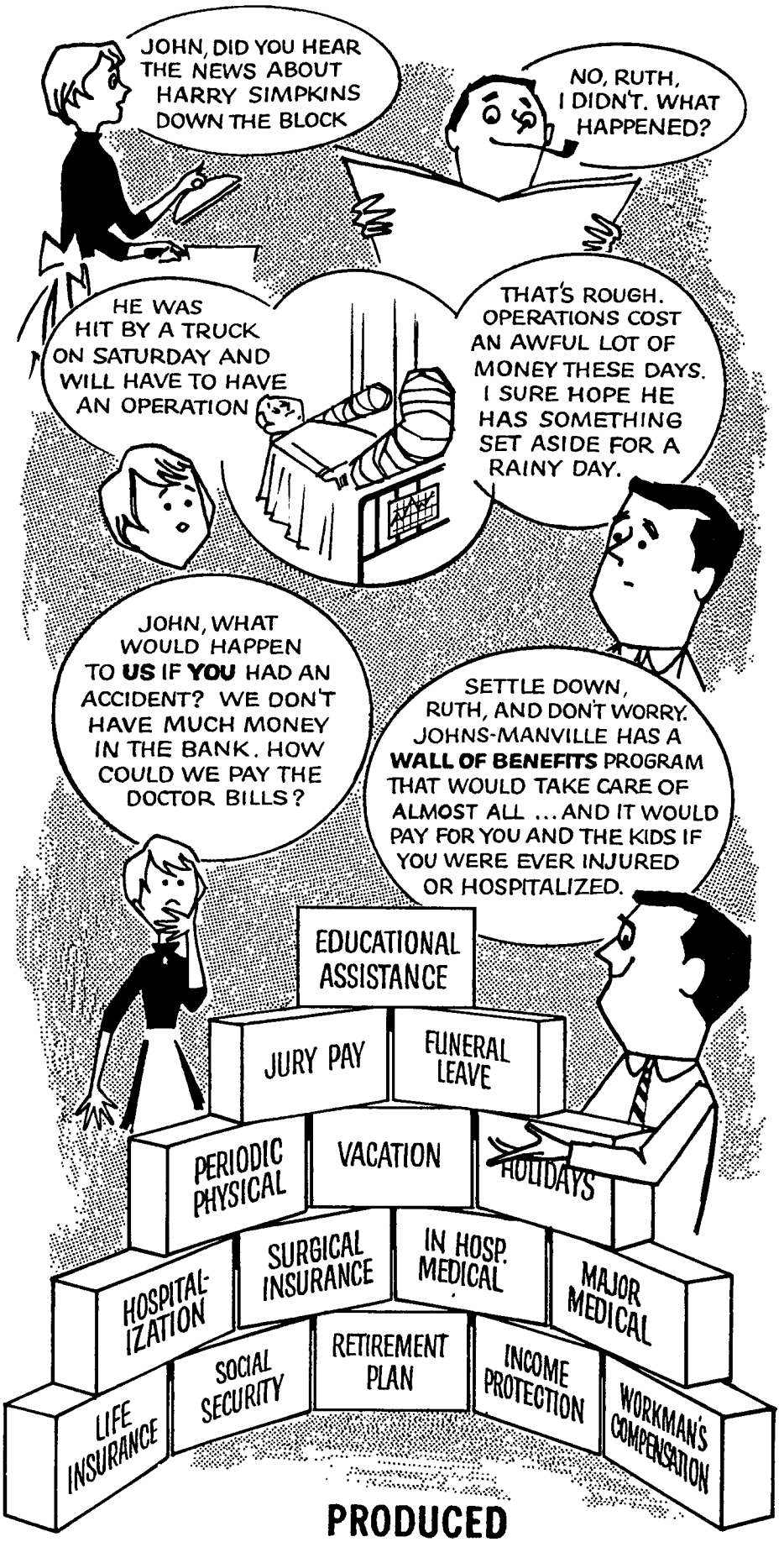
Naturally, Johns-Manville hopes for the sake of its employees that they never have to make use of these plans. The Company doesn't like to see anyone sick or injured. Consequently, J-M makes every effort to maintain and protect the health of each employee. The company does this with a variety of safety and health programs.

The periodic physical examination provided by J-M, for example, often forestalls serious and expensive illness by early detection of conditions that need attention.

But, when sickness or injury does occur, it is comforting to know that your problems are lightened by the Johns-Manville Wall of Benefits.

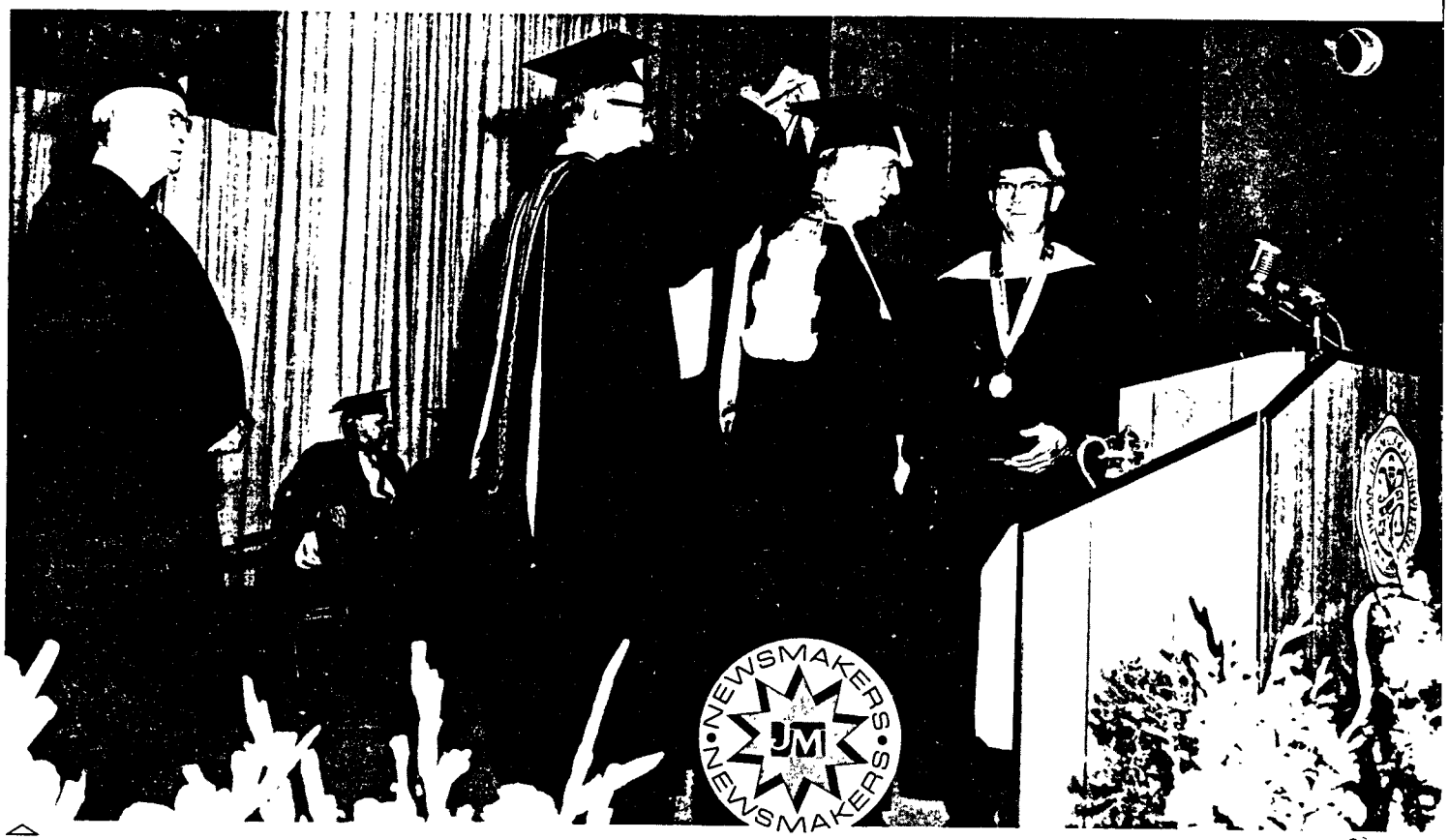


Ed and Gary Prescott have come a long way together with J-M help since that terrible day when Gary was seriously burned in a kitchen fire.



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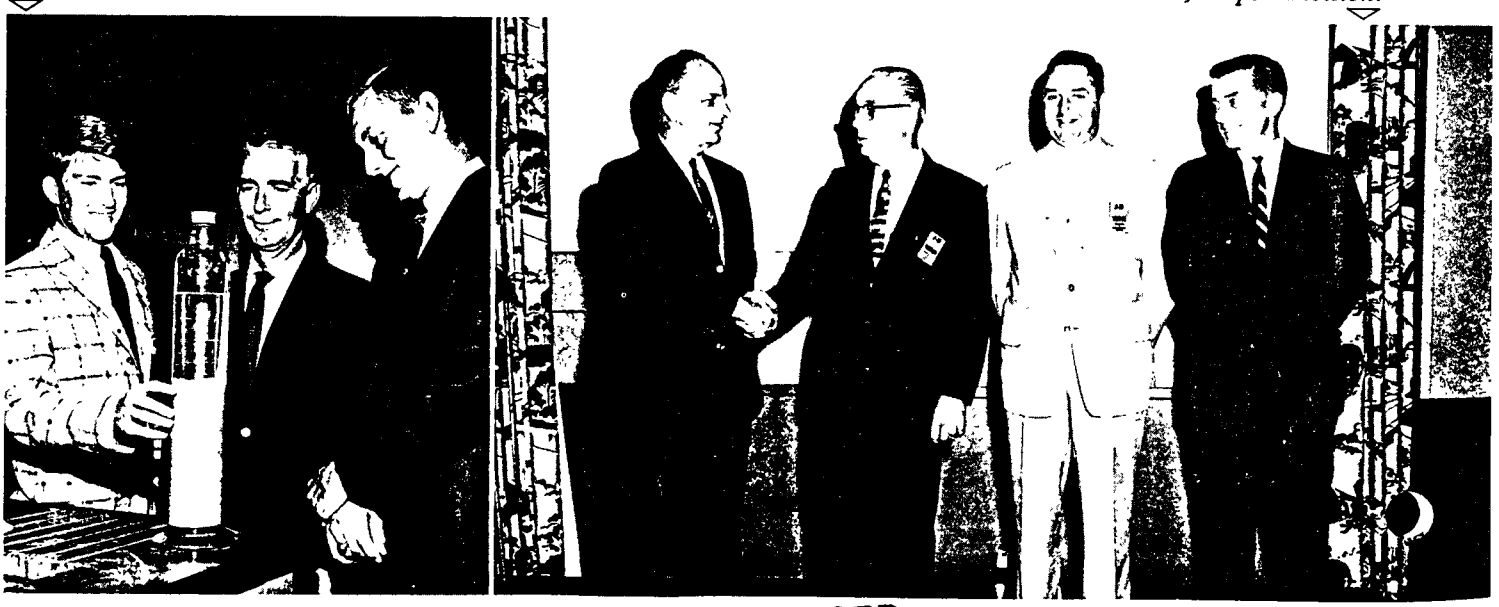


Karl V. Lindell (second right), Vice President of Johns-Manville Corporation, was recently awarded an honorary degree in Engineering from his Alma Mater, Michigan Technological University. Mr. Lindell was also the guest speaker at the commencement exercises.

Larry Campbell (left), Texas U. chemistry major, and Jim Story (right), Texas Tech engineering major, were among 31 students who recently completed a summer of employment under J-M's new educational assistance program. With them is Denison Plant Manager Gil Eggleston.

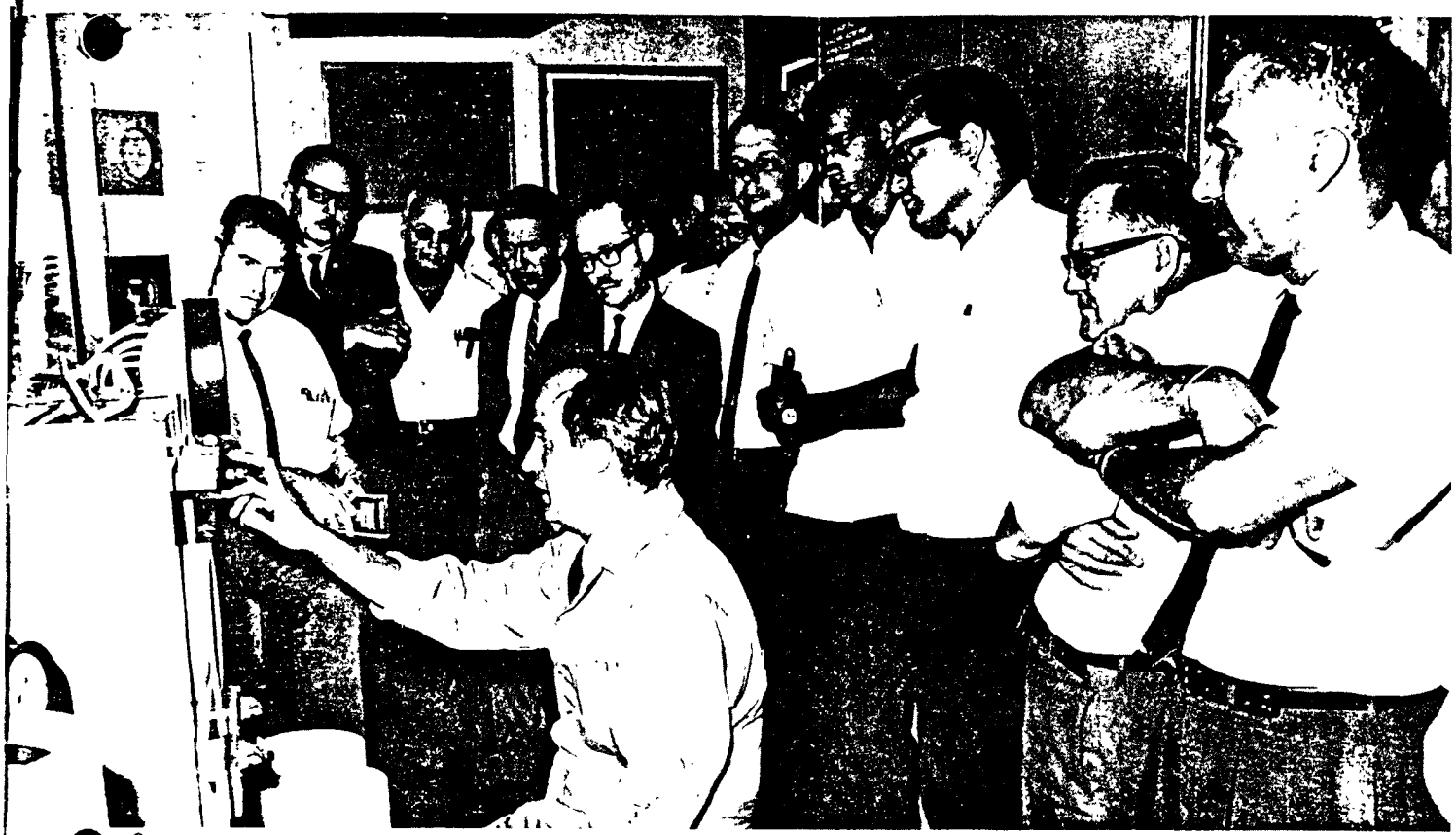
NEWS MAKERS

New Jersey and Pennsylvania representatives of the Farmers' Home Administration met recently at the Research and Engineering Center in Finderne, N. J., for an orientation in recent J-M developments in building materials. Shown at the Center are (from left) Chester J. Tyson of the FHA; George H. Shay, Government & Trade Relations Department; "Buzz" Eberle, Building Products Division; and Russ Candee, Pipe Division.



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Carlos Bolivar, Sales Engineer, Johns-Manville de Puerto Rico, conducts a crushing test in the J-M Pipemobile for members of the Puerto Rico Aqueduct and Sewer Authorities. Fifth from right in the picture is Carlos E. Montoto, Vice President and General Manager, J-M de P.R. The Pipemobile will remain in Puerto Rico until the meeting of the United States Water Pollution Control Federation in San Juan later this year.

Blaine Moore, Los Angeles Plant District Engineer, was recently honored for his service to the Glendora, Calif., Little League when league officials decided to name their new park "Moore Field" in his honor.

Manville J-Mer Ted Brickley goes through a lie dictator test for the benefit of a recent Supervisors' Club meeting at the J-M Club. The polygraph demonstration was given by Detective 1st Class John Latawic (right).





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Carolyn Rose Cuccia, a junior at Louisiana State University and a summer employee at the Marrero Plant, was named "Miss Safe Boating" of 1967 at ceremonies climaxing the observance of National Safe Boating Week in New Orleans. Carolyn has worked for the past two summers in Office Services at Marrero. She is shown with Mayor V. H. Schiro (left) and E. J. Bagnell.

NEWSMAKERS • NEWSMAKERS • JM



A new market for Transite Pipe was discovered at the 7th Anniversary Celebration of Lloyd Shopping Center, the largest in the world, in Portland, Ore. The seven candles atop the cake are 8" Transite Pipe. In front of the cake are Lloyd Center Manager R. C. Horn and Christine Beach, Miss Oregon of 1967.

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J-M NEWS in a minute

"A monthly news feature designed to tell your friends "What's New" at J-M.

J-M and Small and Parkes, Ltd., of Manchester, England, have organized a company in Belgium to produce and market friction materials in the European Common Market. Small and Parkes is a subsidiary of Cape Asbestos Co., Ltd. Production at a new plant at Seneffe/Manage, Belgium, about 15 miles from Mons, was scheduled to begin in September. The agreement between J-M and Small and Parkes includes provision by each company to the new firm of technical and production data, as well as joint ownership of the Belgian company, known as Don, International.

Products which will be manufactured at the Belgian plant will be for automotive and industrial applications, particularly in the expanding market for disc brake pads. The plant will eventually employ about 500 Belgians.

* * *

What's new? A-7 Electrical Tape, new from Dutch Brand Division, is a new pliable vinyl-plastic film that also features new, strong all-weather adhesive both of which give unmatched "skintight" splices. J-M Research developed A-7 Electrical Tape as today's answer to modern taping requirements for utilities, electrical contractors and in-plant maintenance. The advanced vinyl-plastic film sets new standards for pliability and conformability. And, the newly formulated adhesive compound grips tight, stays tight and holds securely to wire and to itself. The tape also assures protection because there are no gaps or leaks.



assignments



A. KENNETH HIGBEE

A. Kenneth Higbee, who has been General Manager of the Flooring Division since 1962, has decided to take early retirement, and will retire March 31, 1968. Mr. Higbee has been transferred from the Flooring Division, and, until his retirement, will report directly to and handle special assignments for the President. Mr. Higbee continues as a Vice President of the Johns-Manville Sales Corporation. Mr. Higbee joined Johns-Manville in 1928 as a Planning Engineer at the Waukegan Plant. In 1935 Mr. Higbee was transferred to New York as a Methods Engineer, returning to Waukegan in 1937 as Superintendent of the asbestos shingle plant. He became Waukegan Building Products Plant Manager in 1946 and was promoted to Building Products Division Production Manager in New York in 1951. Mr. Higbee was named General Manager of the newly formed Flooring Division in 1962.



JOSEPH E. KINDREGAN

Joseph E. Kindregan has been appointed to the position of General Manager, Flooring Division, Division Headquarters, New York City. Mr. Kindregan continues as a Vice President of the Johns-Manville Sales Corporation. Mr. Kindregan joined Johns-Manville as a salesman-in-training in 1939. After the war, he returned to J-M as a Salesman in the Cincinnati District until 1951 when he was appointed Assistant District Sales Manager, Milwaukee District. In 1958, after serving also in Minneapolis and Seattle, Mr. Kindregan became Pacific Coast Merchandise Manager and, later that year, was assigned to New York as Industrial Building Products District Manager. He was appointed Product Group Manager in 1960, Assistant General Sales Manager of the Building Products Division in 1963, General Sales Manager in 1964, and Assistant General Manager, Flooring Division, earlier this year.



ASBESTOS FIBRE DIVISION
Jeffrey Mine
D. FRANK MORTON to Plant Engineer from Plant Engineer, Advocate Mine.



REGINALD G. EVANS to Chief Engineer from Supervising Engineer.



RALPH B. GRESHAM to Assistant Plant Engineer from Industrial Relations Manager.



J. LESSLIE GARTSHORE to Industrial Relations Manager from Mill Superintendent.



GLENN A. CAMPBELL to Mill Superintendent from Assistant Mill Superintendent.



Advocate Mine
J. Z. CLOUTIER to Mine Superintendent from General Mine Foreman, Jeffrey Mine.

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Reeves Mine
MELVILLE STORRIER to Chief Engineer from Supervising Engineer, Jeffrey Mine.



CELITE DIVISION
Division Headquarters
T. M. JACKSON to Product Group Manager from Product Manager, Water Filtration.



EUROPE
RAYMOND G. RIEDE to Technical Service Manager, Celite-Perlite, from Project Manager, Celite Dry Liquids Program, Finderne.



CANADIAN PRODUCTS DIVISION
Asbestos Plant
FRANK DAVIDSON to Supervisor, Production Planning & Scheduling Department, from Cost Accountant, Finance Department.



FIBER GLASS DIVISION
Cleburne Plant
CHARLES W. COLEMAN to Project Engineer from an outside position.



DATA PROCESSING DEPARTMENT
General Headquarters
H. J. WHITE to Manager for Data Processing Operations from Manager of Office Methods.



JOHN J. KOSELEK to Assistant Engineering Superintendent from Assistant Plant Engineer, Toronto Plant.



PIPE DIVISION
Waukegan Plant
JEROME J. SIMA to Senior Sales Clerk from Senior Coordinator, Customer Service Unit, Building Products Division.



G. S. ORAM to Manager for Systems Planning from Manager of Data Processing Installations, Finderne.



Toronto Plant
S. C. GOUGH to Production Engineer from Plant Engineer.



PURCHASING DEPARTMENT
Defiance Plant
ANTHONY F. PETRONE to Purchasing Agent from Senior Buyer, Manville Plant.



Finderne
J. P. WESTMAN to Unit Manager, Order & Billing Systems, from Senior Systems Analyst, Accounting Methods.



BUILDING PRODUCTS DIVISION
Rockdale Plant
ED LUCZYCKI to Plant Manager from Assistant Plant Manager.



RESEARCH DEPARTMENT
Finderne
FREDERIC L. KADEY, JR., to Chief of Fillers Section, Celite Research, from Mineralogist.



R. J. McLANE to Unit Manager, General Office and Finance Systems, from Senior Systems Analyst, Accounting Methods.



Houston Plant
F. H. HUTCHISON to Manager of Services from Planning, Scheduling & Warehousing Superintendent.



JULIE CHI-SUN YANG to Research Associate from Research Chemist.



R. M. SOUTHARD to Unit Manager, Special Projects, from Senior Systems Analyst, Data Processing Installation Studies.

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STEPPING UP

EDITORS NOTE
So that we can include more J-Mers in the New Assignments section of News/Pic, promotions from the hourly to the salaried ranks will be listed in the Stepping Up column. Congratulations to all those on the list plus those who will be Stepping Up in the months to come.

ASBESTOS FIBRE DIVISION
Jeffrey Mine
OVILA FORTIN to Mill Foreman.

BUILDING PRODUCTS DIVISION
Manville Plant
JOSEPH A. POWERS to Roofing Foreman.
WALTER KOSTUK to Roofing Foreman.
LAWRENCE FARRAR to Roofing Foreman.
JAMES SHEARER to Roofing Foreman.
VLADIMIR PADLO to Roofing Maintenance Foreman.

FIBER GLASS DIVISION
Cleburne Plant
DONNY L. TIMMS to Shift Foreman.
Defiance Plant
R. J. CROSS to Foreman, Receiving, Shipping & Warehousing.

FLOORING DIVISION
Chillicothe Plant
W. L. HUFF to Process Foreman.

PACKINGS & FRICTION MATERIALS DIVISION
Manville Plant
VICTOR DeLAZZARI to Shift Foreman, Clutch Facings.
R. R. MICHNO to Finishing and Packaging Foreman.
Waukegan Plant
J. W. WORTH to Shipping Foreman.

PIPE DIVISION
Denison Plant
WAYNE D. WEGER to Plastics Shift Foreman.
CARL L. WEGER to Scheduler.
BONNIE P. CIACCIO to Lining Shift Foreman.
Marrero Plant
GAYLE A. ROUSSEL to Shift Foreman.
Manville Plant
JOHN KOSTIUK to Finishing End Shift Foreman.
Manville Plant Engineering
HARRY BUCHMAN to Foreman, Outside Construction.

announcements

QCC *INDUCTIONS*

CLEVELAND PLANT, October 30
David Brown
Richard Smith
JOLIET-ROCKDALE CHAPTER, October 19
Kevin L. Gipe
Joseph J. Shega
TOLEDO OFFICE, November 15
George Robert Ford
TORONTO OFFICE, November 17
J. S. Mulock
Vera A. Whittaker
JARRATT PLANT, November 24
L. D. Blankenship
William Briggs
Elijah Brooks
J. L. Brown
Rueben Brown
L. N. Clarke
W. J. B. Conner
W. J. Ferguson
John Ford
Rufus Green
B. A. Harrell
A. J. Jenkins
Joe Johnson
O. W. Low
James Mason
T. H. Moss
Mrs. Prince C. Pair
J. W. Parker
John M. Rae
J. R. Scott, Jr.
T. O. Simmons, Jr.
George Smith
Thomas D. Smith
J. W. Spiers
Harry F. Todd
A. L. Woodruff
MARRERO PLANT, November 27
Ernest Esteve
Michael P. LaRocca
Delves Leonard
Emile Lopez
James Manshack
Thomas Powell
James Price
Clifton Savoie
George Vatter
Alexander Williams
NEW ORLEANS PLANT, November 27
Samuel Barra
Harold Cooper
Israel Eskind

RETIREMENTS—November 1, 1967

MARIA BRIERE, Asbestos Plant
ANTHONY BUTKUS, Waukegan Plant
W. G. CLARK, Jeffrey Mine
EMERY DESCOTEAU, Manville Plant
JOHN DOUGLAS, DHQ
THEODORE GILBERT, Asbestos Plant
WALTER W. GROSS, Zelienople Plant
FRANCIS E. HENDERSON, Lompoc Plant
CLYDE L. JEWELL, Zelienople Plant
LEE LOPEZ, Marrero Plant
MARGARET L. NALL, Dutch Brand
CLAY NAQUIN, New Orleans Plant
J. EDMOND PRECOURT, Asbestos Plant
FLOYD SHIMALLA, Manville Plant
CLARA STAEBELL, Buffalo Office
LEROY WATTS, Waukegan Plant

IN MEMORIAM (QCC and Retired)

RALPH H. YOUNG, DHQ, August 11
WILLIE HARTZOG, Natchez Plant, August 14
HARA L. COLEMAN, Chicago Office, August 21
CHARLES S. PARRY, Manville Plant, August 28
KEMPSTER WALLEN, Waukegan Plant, August 28
CELESTIN BOURQUE, Jeffrey Mine, August 31
E. L. MOUMBLOW, Lompoc Plant, September 2
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A 'far out phone'

Maybe it sounds like 2,000 A.D., but Herman and Rose Hagenbeck are getting telephone calls from "outer space."

Sound impossible? Well, former J-M North Brunswick Plant Manager Hagenbeck and his wife have had three such calls, beamed to them from AT&T's communications satellite, Telstar II, orbiting the earth 5,000 to 8,000 miles out in space.

The first call came at 4:30 early one March morning. The voices on the phone were friends of the Hagenbecks, engineers at the German relay station deep in the heart of the Bavarian mountains at Rasting.

"I picked up the telephone and their voices were so clear they sounded like they were calling from next door," recalls a still-excited Herman. "Then twice we heard a hiss and a few seconds of silence, then voices again. They explained the tracking device was readjusting focus on the satellite. But what a quiet there was for those few seconds! . . . no static, no clicking of connections."

They were talking to three German engineers who trained with AT&T in Nutley, N. J. to help establish a German relay station. One of them, Gerhard Kirsch, is a member of Herman's School fraternity and they spent many happy times together when they were here in 1963.

"Before they left they said they'd call me up sometime," recalls Herman with a grin, "I didn't really believe them."

On the first call they announced the birth of Jack Painter's baby boy, born March 11th. Jack is Plant Quality Control Super. & Development Engineer. There was talk of Herman's retirement plans, his dream of living in Florida. And just recently he talked with his father.

With this far-out phoning, there are no long goodbyes—Adds Herman, "You can't put another nickel in!"

Litho in U.S.A.

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